

The Amazing Son In Law Chapter 6841

By / June 11, 2024

In other words, if he wants to make more money in the next 10 years, he must make Ellis' salary base as large as possible, and the larger the better.

It is precisely because of this that he deliberately expressed the idea of continuing to work for Ellis for ten years. Anyway, he can't escape from going to China for ten years, and from a legal point of view, he was sent by Ellis and his salary was also given by Ellis, which means that he will still have an employment relationship with Ellis in the next ten years, so he might as well take this opportunity to use it as a bargaining chip for the transaction.

He went to China this time and saw clearly that this society is a huge food chain. Even people like Steve Rothschild have to be treated as food by Charlie Wade, not to mention a small person like himself.

Therefore, Charlie Wade treats himself as food, and he treats Knight Ellis as food.

Knight heard Jimmy's statement and felt mixed emotions.

The good news is that keeping Jimmy should not be a problem. After all, Jimmy is willing to sign a ten-year contract with the company, so he won't offend Steve Rothschild.

What he was worried about was that Jimmy was not satisfied with the five or six million yuan in dividends per year, which meant that he would have to bleed further.

After thinking for a moment, he said, "Jimmy, how about this, if you are willing to sign a 10-year agreement with the group, I can increase your options to 150,000 shares."

Jimmy waved his hand and said, "If it doubles from 5 to 10 years, then you have to at least double it for me, 200,000 options, and double the base salary. If you have no problem, you can sign the contract now and I will sign it on the spot. If you have any problem, then we don't need to talk any more, just resign and I will leave!"

Knight was very depressed when he heard this.

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Knight didn't know at this time that Jimmy had already made other plans.

Although he was reluctant to give up the 200,000 shares of options, he could only grit his teeth and agree when he thought that the Rothschild family, a behemoth, was

standing behind Jimmy. He said, "Okay! 200,000 shares is 200,000 shares! 200,000 shares of options, and 12 million US dollars per year is relatively safe. As our business not only improves, the annual dividend amount will definitely increase further. Jimmy, your future at Ellis Law Firm is limitless!"

Although Knight made this decision with the belief of a hero cutting off his arm, Jimmy frowned again at this time.

Because after a simple calculation, Jimmy came to a conclusion that he now needs more cash than options.

Options are more like a bet, betting on whether the company's future development will be vigorous.

If the company develops rapidly, options worth one million today may be worth tens of millions or even more next year, but if the company starts to go downhill, then options worth one million today may only be exercised at a price of one hundred thousand or even lower next year.

All the board members present felt that the future development of Ellis Law Firm would be rapid, not only because they had the best team and the greatest reputation in the United States, but also because one of their biggest competitors, Smith Law Firm, had already moved its focus to China. Although they did not give up their business in the United States, the total amount of their business in the United States had naturally declined due to the shift of their main focus, and these were all growth points for Ellis Law Firm.

But Jimmy knew very well that when he left with ten backbones, Ellis Law Firm would inevitably enter a period of rapid decline. In this case, what options would he need? Of course, cash was the safest option.

So he said, "I am a short-sighted person. When my eldest brother and his wife founded Smith Law Firm, they offered to give me 30% of the shares so that I could join and start a business with them. I felt that the failure rate of starting a business was high and it was not as safe as getting paid monthly for a job, so I did not agree. Now that you are giving me options, I still feel that it is not as safe as cash."

After that, he said, "How about this, we still sign the agreement for ten years, but I don't want any options, and I will return all the options I was given before. Didn't Knight just say that these 200,000 options can be distributed at least 12 million a year, and more and more in the future? How about this, I will return these 200,000 options to you, and in the next ten years, you only need to discount it to me 10 million US dollars every year. Even if the company's performance gets better and better in the future, and the 200,000 options can be distributed 20 million or even more every year, I will not regret it and come to you to change the agreement. In the next ten years, I only want cash."

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Jimmy's investment philosophy is that everything except money can be invested, except money.

If he can make one million without investing money, and can make two million with a high probability by investing one hundred thousand, then he will definitely choose not to invest money to make one million.

So at this time, wanting money instead of options is indeed in line with his personality.

After thinking this through, Knight did not dwell too much on this issue, thinking to himself: "No matter whether he wants options or cash, in short, as long as he signs a 10-year contract with me, it will be enough to ensure that he will not regret it and will not leave me in 10 years. Since Steve Rothschild is behind him, as long as he stays in Ellis, I can sit back and relax! Now that the company is booming, it is his loss if he does not want options. You can't blame me if you regret it in the future."

So Knight said very readily: "No problem, Jimmy! Since you insist on taking cash, then we will do as you say, sign a 10-year agreement, and I will pay you an additional bonus of 10 million US dollars every year to offset it.

"You have promised to double my base salary, which is 4 million. My guaranteed income is 14 million dollars a year." Knight waved his hand and said, "Jimmy, you are a little too conservative .

4 million is your base salary, 10 million is your options in cash. If you perform well, there will be specific performance bonuses and project bonuses. With your ability, it is not a problem to make 20 million a year."

Jimmy shook his head very modestly and said, "I know my own situation very well. Let's not talk about the bonus for now. As long as you write the 14 million into the contract, I can sign it at any time."

"Okay!" Knight smiled and said, "Then let's sign it as soon as possible. I will have someone prepare the contract now."

Jimmy reminded him, "Oh, by the way, we haven't talked about the breach of contract compensation clause yet."

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Jimmy and Knight were both very happy and signed a ten-year employment contract.

Jimmy was happy because although he had to go to China to work for Charlie for ten years, fortunately Knight could still pay him an annual salary of 14 million US dollars. Even if he could only get 30% of it, it would still be more than 4 million, which was enough to maintain the normal expenses of the family.

Knight was happy because he didn't know what this ten-year contract meant. He just felt that the hurdle of Steve Rothschild was over.

If Jimmy could help him get closer to Rothschild in the next ten years, it would be even better.

So, both parties completed the signing happily and exchanged the jointly signed contracts.

Then, Jimmy stood up and said, "I just got off the plane and didn't have time to go home before coming to the company. My family is still waiting for me. Now that the contract has been signed, I will go back first. I will come to work on time tomorrow."

Jimmy did not intend to tell Knight the truth now. He needed to notarize the contract first to ensure that all his rights and interests were protected and that he had no worries before he could confront Knight.

Knight had no idea that there was a huge trap behind Jimmy. Seeing that Jimmy was going to work tomorrow, he hurriedly said with concern: "Jimmy, you must have been very tired on the way back from such a long distance. Why don't you rest for a few more days at home? These few days can be regarded as additional approved paid leave. When you have rested well and adjusted your state, you can come to work in the company."

Jimmy said without hesitation: "How can I do this? After all, the company treats me well, and I will definitely not let the company down."

Knight was very satisfied with his professional attitude and praised: "Jimmy, you can have this attitude. I believe your future in Ellis will be limitless in the future!"

Jimmy nodded and said with a smile: "Take good care of me in the next ten years."

"Don't worry!" Knight nodded and said, "I will definitely fight for more benefits for you in the future. I hope that you can become the highest-paid lawyer in the United States in the future!"

Jimmy said in a fake tone, "I will try my best."

Knight patted his shoulder and asked him, "By the way, Jimmy, since you have a good relationship with Mr. Rothschild, can you invite him to the company one day and chat with everyone?"

Jimmy said, "Well... To be honest, it may not be convenient. Mr. Rothschild is still in China and he probably won't be able to come back for a while."

Knight smiled and said, "It doesn't matter. I know he is in China, otherwise you wouldn't be able to meet each other. What I mean is, after Mr. Rothschild returns to the United States, you can make an appointment with him again."

Jimmy suddenly had an idea and said, "How about this, our law firm happens to go on vacation together at the end of the year? Why not organize all the board members and senior partners to go to China together? I'm sure I can make an appointment with Mr. Rothschild in China. I will invite him to meet with everyone. We will organize an internal meeting at that time. I will definitely find a way to invite him to participate. "

Nate asked in surprise: "The company's welfare vacation is for going out to play. Isn't it a bit strange to have a meeting when going out to play?"

Jimmy said: "You don't understand this. Travel meetings are a very popular model for Chinese companies. Take three or five days and choose a beautiful place to let the core layer go on vacation and hold a meeting. Not only can the core layer enjoy the fun of going out to play, but also make them feel the company's special care for them. Moreover, pulling the team out for meetings not only guarantees their sense of superiority, but also ensures that the middle and low-level employees cannot be exposed to the content of the meeting, which is more conducive to the unity of the core team. "

Speaking of this, Jimmy said: "This method is not called team vacation in China, but team building, and it is called team building."

Knight's eyes lit up when he heard this, and he exclaimed: "This sounds interesting. Team building... um... not bad, it's really good!"

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After that, he asked Jimmy: "Are you sure that we can invite Mr. Rothschild to attend the meeting when we go to Huaxia for team building?"

Jimmy patted his chest and guaranteed: "One hundred percent, let's go directly to Jinling, Mr. Rothschild is there, I will contact him after we arrive."

Knight was immediately excited. Steve Rothschild is the second-in-command of the Rothschild family. He is absolutely second to none and above ten thousand people. It was something he had never dared to dream of before to have the opportunity to make friends with him. The reason

why Jimmy suddenly decided to trick Knight and the core team to Jinling was mainly because he considered that it was impossible for him to let Knight let go of ten senior partners willingly and pay their salaries for the next ten years. If

this matter is to be implemented in the end, it still depends on Steve's influence.

Since Steve is needed to pull the trigger in the end, it is better to pull the team directly over and send it to him.

When Steve comes to do this in person, Knight will probably be more frustrated, and he can also move forward more smoothly.

Moreover, he still hated Knight to the core, and this was a perfect opportunity to retaliate against him.

But Knight didn't know this.

He only knew that Jimmy had promised him that he could meet Steve Rothschild by going to China, which was a great deal. As long as he could meet Steve, he would be willing to go around the world, not to mention going to China.