

Beast Tamer 45

Chapter 45: Set Up Own Doorway! 1

Fang Yuan's breathing quickened.

Even knowing that it was rude to privately message a Grandmaster Creator's Beastmaster Web account without permission. Fang Yuan, in order to support his family,

Nervously sent a message to [Stellar Start].

[YuanQinYanMu]: Master Qixing, would you consider authorizing me to be your sole representative at Ten Thousand Treasures Commerce? I promise to do my utmost to provide you with the highest quality service in our transactions with you.

As soon as he sent this message, Fang Yuan regretted it.

However, the Beastmaster Web, unlike a chat app, does not have a recall function.

Fang Yuan slapped himself on the forehead.

He was being ridiculously presumptuous!

How could a Grandmaster Creator care about Ten Thousand Treasures

Commerce?

Giving him sole representation at Ten Thousand Treasures Commerce was like an elephant granting authority to a mouse.

The mouse then acts as the elephant's representative, communicating with other mice in the mouse hole.

The mouse has a use for the elephant, but what could the elephant possibly gain from the mouse?

This was clearly an unequal proposition.

Fang Yuan was already prepared for [Stellar Start] to ignore, or even reject, him.

But then, Fang Yuan saw that [Stellar Start] had actually responded immediately.

[Stellar Start]: So you want me to authorize you as a representative of your trade association, are you afraid that the association will bypass you to get to

When Fang Mu sent this message, he noted the change in Fang Yuan's address of him.

In the world of Beast Masters, only Master Creators and Grandmaster Creators had the privilege of being addressed as "Master".

Even top-notch strongmen could only be addressed as "Sir".

This courtesy towards Master Creators and Grandmaster Creators was a symbol of status.

Fang Yuan did not address him in this way yesterday, but changed today.

And sent him a message just as he was about to initiate a private chat.

Most likely because Fang Yuan saw the Life Elixir he had listed for auction.

Fang Mu's identity was the disciple of a Grandmaster Creator,

Helping his teacher manage the Beastmaster web account.

He didn't need to be overly polite to Fang Yuan.

Not only would it raise Fang Yuan's suspicions, but it would also limit his understanding of Fang Yuan's circumstances.

Fang Yuan stared at the message from [Stellar Start] for a moment before composing his response,

Choosing in the end to not hide his concerns and intentions.

[YuanQinYanMu]: Master Qixing, my fear is indeed as you suspect. I would very much like to become your representative at Ten Thousand Treasures Commerce!

Seeing Fang Yuan's open honesty, Fang Mu realized the intense competition within Ten Thousand Treasures Commerce,

It wasn't as relaxed as Fang Yuan had made it seem during all of his previous home visits.

Knowing his own ability to produce resources, Fang Mu replied directly to him.

[Stellar Start]: My teacher usually doesn't use his Beastmaster Web account, it was me who signed the contract with you yesterday, my name is Jianmu,

[Stellar Start]: The order for one hundred 60% purity Life Elixirs can be shipped tomorrow.

[Stellar Start]: I'm considering starting a business. Would you be interested in branching out and starting a commerce association from scratch? I'll provide you with high star creator resources and ample cash flow.

Fang Yuan, reading the messages from [Stellar Start], felt like he had been floored.

He was so excited that he was at a loss for words.

Fang Yuan didn't believe that a Grandmaster Creator's disciple would deceive him.

If he had enough high star creator resources and ample cash flow,

With his understanding of commerce associations, he could quickly set up a new one.

After leaving Ten Thousand Treasures Commerce, he could choose to cooperate with them, making use of his high star creator resources.

By utilizing the channels of Ten Thousand Treasures Commerce, he could complete the framework of his own commerce association as far as possible.

Faced with such an opportunity, Fang Yuan was determined to seize it.

[YuanQinYanMu]: I'm honored to earn your trust! I would be delighted to create a commerce association for you, thank you for offering me this opportunity!

Fang Mu knew that Fang Yuan must be overjoyed,

Seems he'll have to double his efforts when he goes to the Pioneering cremation house tomorrow!

Just as Fang Mu was preparing to respond to Fang Yuan's message, another one from Fang Yuan arrived.

[YuanQinYanMu]: Sir Jianmu, I'll strive to outline a detailed plan for constructing the commerce association for you within a day! Once it's ready I will let you review it.

Fang Mu realized that Fang Yuan was planning to stay up all night working on this.

He didn't tell Fang Yuan to take it easy and get some rest,

Because if he did, Fang Yuan wouldn't be able to sleep anyway.

[Stellar Start]: You can just call me Jianmu, I'll log on to check your plan in a day's time.

[Stellar Start]: For the initial phase of the commerce association, I'll provide you with a hundred bottles of 60% purity Life Elixir every day this month.

Fang Mu wasn't exactly flush with cash at the moment; all he had was a load of Life Elixirs.

So currently, Fang Mu couldn't economically support Fang Yuan.

Despite this, Fang Yuan seemed to revere him even more.

Perhaps this is the air a grandmaster creator's disciple should have!

One hundred doses of a life elixir with a purity of sixty percent, the price is thirty-five million Dragon Rising Coins.

Thirty consecutive days, equivalent to an investment of 1.05 billion Dragon Rising Coins.

This sum of money is virtually one-tenth of the overall value of the Ten Thousand Treasures Commerce.

Moreover, this highly pure life elixir is much more valuable than simple Dragon Rising Coins.

Fang Yuan stopped his work as Golden Gloves.

He began to fully devote himself to the planning of the commerce association.

He generously decided on the name of the commerce association as “Mu Commerce Association”.

Now Fang Yuan’s concerns were all gone.

All he had left was anticipation of the future.

At this point, Fang Qin, Fang Yuan and Yan Wood don’t need to worry about money anymore.

The Beastmaster Alliance has a special space-based guardian beast called Sky Spoon Snake.

The Sky Spoon Snake, once it has imprinted each other’s aura, can use each other as space nodes and open up a spatial portal with its tail.

Resources can be transported through these nodes.

Of course, this transport method is only suitable for goods priced at over one million Dragon Rising Coins.

Seventy-two drops of Condensed Jade Dew obviously meet this standard.

Moreover, in order to establish a good relationship with Fang Mu, the steward of the Beastmaster Alliance, Lu Yuyu, made special arrangements for it to be expedited.

The goods were delivered across seven provinces in less than two hours.

They were sent all the way from Jinghai Province to Feng Chenhao’s hands in Qing Cang Province.

After obtaining the seventy-two drops of Condensed Jade Dew, Feng Chenhao was delighted and sniffed the faint aroma of the Condensed Jade Dew.

Then, he immediately contacted Fang Mu.

[Feng Chenhao]: Mr. Jianmu, I have received the goods. I want to buy some more Condensed Jade Dew from you! How much do you have?

Fang Mu raised an eyebrow at the message from Feng Chenhao.

Since he had attracted Fang Yuan to establish his stand and establish the commerce association.

The Condensed Jade Dew, a scarce resource that can be used as a scarce resource to support the commerce association, is best left to Fang Yuan.

[Stellar Start]: I can condense quite a bit of Condensed Jade Dew every day, but I don't plan to sell any more.

Seeing this, Feng Chenhao's face fell.

Feng Chenhao originally planned to score a profit by acting as a middleman for the Condensed Jade Dew transaction from Fang Mu.

Now, the opportunity is gone!

Feng Chenhao doesn't pay attention to the auction area, so he doesn't know about [Stellar Start].

Therefore, when communicating with Fang Mu, he did not seem too reserved.

[Feng Chenhao]: Do you have any other spirit materials with similar effects to Condensed Jade Dew? If so, let's work together.

[Feng Chenhao]: I will provide people, effort, and money, and build a cosmetic brand. You provide the raw materials. I will take 20% of the shares and you take 80%. The money earned later will be divided according to the share holding.

Fang Mu became interested at the message from Feng Chenhao.

Fang Mu understands very well how profitable the cosmetics industry was in his past life.

Moreover, it's very easy for him to cultivate a group of guardian beasts that can produce high-quality raw materials through Blood Aged Wine.

Fang Mu had thought about establishing a cosmetics brand before.

However, Fang Mu did not have the time, energy, or the necessary connections and didn't want to bother either.

Now if Feng Chenhao can take over and all he needs to do is provide the raw materials.

The profit he would earn would be much higher than just selling the raw materials.

Moreover, with Fang Yuan's business acumen, he would most likely package these raw materials into a subsidiary cosmetics brand under the name of the commerce association.

There are people who can share the load and help earn money for him.

There is no reason for Fang Mu to refuse.

However, young man, you just want to take 20% of the equity by merely contributing people, effort, and money. Isn't that a bit greedy?

The initial money to establish a brand, buy land, and create a brand does not add up to much.

Buying raw materials is the main expense.

[Stellar Start]: I take 90% and you take 10%. If there's risk, you guarantee it to me, and afterwards you must compensate me for my losses.

[Stellar Start]: I'm willing to give you a chance to cooperate with me. I will provide all the material needed in the future. Do you want to create a cosmetic brand that uses Flower Jade as raw material?

How can a creator bear risks?

There's no such thing in the world of Beast Masters!

Whenever a corporation or group cooperates with a creator, they will guarantee the creator.

Not making money for a creator is already outrageous enough!

Letting a creator lose money, is there any sense in that!?

So, Fang Mu was sure that Feng Chenhao would agree a hundred percent to his demand for guarantee.

Feng Chenhao may hesitate about the matter of Fang Mu taking 90% of the equity.

That's why Fang Mu would promise a pie in the sky.

Fang Mu won't actively cheat others, nor is he willing to suffer losses passively.

As long as Feng Chenhao catches this pie, he will definitely get a return on investment many times over!