

Beast Tamer 59

Chapter 59: Rising Upstart!

If Fang Yuan were joking about this matter, Tang Xiao would have already blurted out, “You’re messing with me again, aren’t you!”

That enormous resource of Creators would require a senior Creator to work at least 40 years to acquire.

And those forty years refer to working more than four hours every day.

One must understand that every Life Elixir takes time to prepare.

The Creator who provided Fang Yuan’s supplies in just a month equated to one-tenth of the total assets of the Ten Thousand Treasures Commerce.

These very scarce supplies were high-level Creator resources!

A rising star was destined to ascend in the commerce world of the Imperial City.

As an agent for that Creator and a key figure in the commerce organization, Fang Yuan was that rising star.

As long as he was not rejected by that Creator, he would no doubt become a head figure in the commerce world in just a short amount of time.

The constant development of the Ten Thousand Treasures Commerce was attributable to Tang Xiao's courage and ambition.

Tang Xiao remembered that Fang Yuan wanted to maintain a business partnership with him.

That was great!

Tang Xiao fully supported Fang Yuan's proposal with both hands and feet.

But how could his organization prove their worth for a partnership with a commerce association that dealt in high-tier Creator resources right from its inception?

Fang Yuan, who used to be his subordinate and a reliable young man, had now become the person whose favor he had to win.

Tang Xiao was not quite used to this situation at first.

However, Tang Xiao knew he had to adjust.

So that the Ten Thousand Treasures Commerce can set foot in the upper-crust, navigating past their current bottleneck!

“Fang Yuan, the most crucial thing for a commerce association during its early phase is Dragon Rising Coins,” he said.

“Whether it is for buying land, infrastructure, hiring people, storing goods, or building warehouse, everything requires Dragon Rising Coins.” “You have Life Elixirs, but you also need channels to monetize them.”

“Why not do it at the Ten Thousand Treasures Commerce!”

“We will still use the original price we agreed on, which is thirty-five million Dragon Rising Coins.”

“After each transaction, I will continue to share two million Dragon Rising

Coins as per your previous share when you were a part of the Golden Gloves.”

Fang Yuan did not immediately agree to the proposal. Instead, he proposed another condition.

“Uncle Tang, the price is quite reasonable.”

“However, before the transaction, I have another condition.

“You must be aware that with this batch of Life Elixirs, I could strike a similar deal with just about any commerce association.”

Despite working for Jianmu, Fang Yuan didn’t let his relationship with Tang Xiao from before affect his bottom line.

Something like Life Elixirs have high demand and limited availability—without a proper channel one wouldn’t be able to buy them.

The rarity of the supplies which both parties are trading determines which one has the upper hand.

Having worked in the Ten Thousand Treasures Commerce, Fang Yuan knew very well how many Guardian Beasts could consistently produce supplies and needed Life Elixirs to upgrade, thereby increasing yield.

The reason Fang Yuan would agree to Tang Xiao’s request was that this price had already been approved by Jianmu.

When Tang Xiao heard Fang Yuan’s negotiation, he could not help but laugh.

“As long as it doesn’t shake the foundation of the Ten Thousand Treasures Commerce, Uncle Tang is willing to agree!”

“However, there’s a condition from my side too. That is, if you have any such resources for sale in the future.

“In a situation where the Ten Thousand Treasures Commerce can afford it, you could consider taking our commerce association into consideration.”

Tang Xiao was very tactful and didn’t suggest that he must trade only with the Ten Thousand Treasures Commerce.

The one, in fact, wanting to maintain a good relationship with Fang Yuan was himself.

As long as his side performed appropriately, Fang Yuan would be willing to support them.

Such support cannot be enforced through agreements and requests.

Fang Yuan, behind whom stood, at the very least, a veteran Master Creator.

How many of these characters were there in the Imperial City?

If Fang Yuan wanted to sell Creator resources, he would definitely want to exchange them for Dragon Rising Coins.

Otherwise, all other supplies could be acquired through promoting Creator resources.

The Jianmu Commerce Association, which was presently poor, hardly had a reason to lack Creator resources.

“Uncle Tang, there’s a need for reliable personnel for the initial setup of the commerce association.”

“Even if we hire outsiders with good credentials, they’ve never worked within a commerce system.”

“At the very least, they would need training for a period of half a year to a year in order to do their work well.”

“So, our cultivation of own people would require a period of one to two years.”

“Prior to this, I want to borrow some hands from the Ten Thousand Treasures Commerce. May I ask what you think?”

When Tang Xiao heard this, he wondered what the big deal was about.

If his side wanted to build a good relationship with Fang Yuan, they would indeed need to make some concessions.

Tang Xiao had already considered providing assistance with manpower to Fang

Yuan.

Now that Fang Yuan had brought it up himself, Tang Xiao could not possibly refuse.

On the contrary, to express his sincerity, Tang Xiao decided to be even more generous.

“You’ve been with our commerce association for several years. You know who’s useful and who’s not.

“You may choose anyone you’ve worked with.”

“It’s up to you. Just don’t completely empty our association of people!” Upon hearing this, Fang Yuan unreservedly expressed his ideas.

“Uncle Tang, I want to take everyone from our Golden Gloves team over.”

“Our team doesn’t have a leader, so once I leave, there will be nobody to supervise the work for a while.”

Fang Yuan decided to do this partly to give his teammates a boost and partly because everyone knew each other well and Fang Yuan felt comfortable working with them.

Fang Yuan and Tang Xiao talked for a full two hours before leaving Tang Xiao’s office.

Watching Fang Yuan leave, Tang Xiao thought to himself, it was a good thing he did not object previously to Lingxi and Fang Yuan’s relationship.

The more Tang Xiao looked at Fang Yuan, the more satisfactory he found this young man of reliable ability.

Tang Xiao could see that Fang Yuan had never really been in a relationship with Lingxi before.

This was because Fang Yuan’s mind was not on love but entirely focused on his elder sister, younger sister, and younger brother at home.

When Fang Yuan no longer had financial pressures, perhaps he would consider dealing with matters of the heart.

Previously, Tang Xiao didn't object to his daughter Tang Lingxi being with Fang Yuan, now not just because Fang Yuan was a poor youngster. And not just because he was now wealthy, they wouldn't push his daughter at Fang Yuan either.

Let the young people's matters of the heart remain to their own fate!

Just then, Tang Xiao's cell phone rang.

When Tang Xiao checked the call, he hurriedly answered it.

His facial expression changed throughout the call, eventually returning to calm.

The Life Elixir with a purity of 90% appearing on Beastmaster Web was not something the Ten Thousand Treasures Commerce could pursue!

"Forget it. Let's not get involved in this fuss. Let's prepare for the Commerce Festival a month and a half from now."

"We can only hope that those things that our Ten Thousand Treasures Commerce acquires for the festival won't greatly disappoint the high-ranking commerce associations!"

After hanging up, Tang Xiao suddenly became curious.

In a month and a half, the commerce association, with Fang Yuan's help, would definitely have been established.

At that time, what kind of goods would Fang Yuan bring to the Commerce Festival for sale?

The Commerce Festival was a great opportunity for a commerce association to make a name for itself.

Better than investing any sums of money in advertising elsewhere!