Cruel Heart Lover Novel

Chapter 1121

Guan Rui was very angry at the moment, so he didn't exchange greetings with Lu Chongshan, so he went straight to the point and said, "Brother Lu, I won't tell you the rest. I think you should know why I came here today. That The cooperation case was discussed with you when I just returned to China. I confirmed with you half a month ago that there would be absolutely no problem, but now I suddenly regretted it and returned it to the Zhao family who came out of nowhere. Aren't you slapping our Guan family in the face?"

Lu Chongshan naturally knew that he was here for this matter, first he asked people to sit down, and then he said helplessly, "Brother Guan, our two families have been friends for so many years, and I will definitely help you when you return to China to develop, brother, and I am very happy Cooperate with the Guan family. Not only me, but Daniel also thought the same way. At that time, he personally agreed to this matter... But, you know, after all, what happened a few days ago..."

Guan Rui's face immediately became angry when he heard the words, "It has been found out that it was an accident. It was her fault that Rongrong said something rude, but some quarrels between girls are perfectly normal. She even lost her life. That woman actually It's too vicious to be so stubborn!

That woman didn't know how to provoke Daniel, she changed her mind on such a big case! Chongshan, Daniel is young, soft-hearted and emotional, he is almost bewildered by that woman, don't you just let him mess around like this? "

Hearing this, Lu Chongshan's face suddenly darkened. His son, he can blame and question him, but it's not yet his turn for an outsider to say these words.

Even if this person is Guan Rui.

What's more, from the beginning of that incident, he witnessed it with his own eyes. He saw Selena being pushed into the water by the relative of the Guan family, and saw the provocation of the woman in the surveillance video with rude words. He didn't even answer a word from the beginning to the end, until he was finally pushed into the emergency room and issued a critical illness notice. He heard Rick's shrill cry with his own ears...it still makes him feel lingering fear.

Although that Cao Lirong died later, it was because of an accident and it was not forced to death by their Lu family, but Guan Rui's tone seemed to be that this person was killed by their Lu family, and their Lu family refused to forgive him.

What's more, now that there is no proof, no one knows whether the Guan family has played a role in this matter, even he has to be suspicious, let alone Daniel.

Therefore, although he felt a little rash in his heart that Daniel replaced the cooperation project without saying a word, he could understand his son's actions.

It is impossible for any man to remain indifferent when encountering such a thing. No matter how much he has an opinion on Selena, he cannot deny that this incident has nothing to do with Selena from the beginning to the end.

On the contrary, it was thanks to her that Rick was able to speak thoroughly.

Thinking of this, Lu Chongshan said directly, "Brother Guan, Daniel's sudden change of partner this time is indeed a bit hasty, but it is understandable. After all, in the final analysis, it was your Guan family's fault in the first place." If it wasn't for Cao Lirong's provocative and provocative words, how could the matter have developed to this point? With Daniel's personality, he just changed his partner for the sake of our friendship for many years! "

Chapter 1122

Hearing the words, Guan Rui held his breath in his throat, he couldn't get up and down, but he also knew that it would be no good to fight against Lu Chongshan at a time like this, so he said in a dull tone, "Brother Lu, this matter is on our side There was indeed a mistake, but Daniel's actions still hurt the relationship of the two families too much. After all, we will be a family from now on.

Originally, because of that woman, my family Ziyao has already suffered a lot of grievances. Here, Ziyao has not yet entered the house. He already has a woman outside, and he is slapping his family's face because of that woman. Chilling? "

Hearing this, Lu Chongshan's face became serious, and after thinking for a long time, he sighed and said, "Brother Guan, for Ziyao, Ruyi and I have liked her since childhood and treated her like a half-daughter. Yes, if possible, I naturally hope that our two families can become one family.

However, our Lu family would not be so selfish as to make Ziyao wait for Daniel with humiliation. Now you have seen Daniel's situation, and Ruyi and I are helpless, so we really dare not delay Ziyao's future, emotional matters , Let the children go with the flow! "

In Lu Chongshan's heart, he still hopes to marry the Guan family. However, looking at the situation in front of him, not only Daniel, but even Rick are getting closer to that woman. Compromise, do you want the Guan family to wait for a year or two?

Don't say that the in-laws and family will not form a relationship, but will instead form an enmity. Therefore, it is better for him to make some things clear.

When Guan Rui heard this, his face suddenly changed.

However, he couldn't refute what Lu Chongshan said. After all, the two families only talked about it in private, and they didn't even have a marriage contract. any reason.

This time, he was too impatient!

So much so that when he was in a hurry, Lu Chongshan backed down because of many worries...

Guan Rui gritted his teeth, and hurriedly said, "Brother Lu, look at what you said, I believe the two children still have feelings, but it was just a small misunderstanding. If you don't sign the cooperation project, don't sign it. Our Guan family apologized for what happened last time, and I'm also to blame, we shouldn't casually bring relatives we don't know well to such occasions..."

"Brother Guan, you are too serious. Since it's a misunderstanding, it's good to explain it clearly! The relationship between our two families will definitely not be affected by the children's affairs!"

Lu Chongshan was talking when his cuffs were suddenly pulled from behind.

Turning his head, he saw his precious grandson pulling his sleeve with a small hand, and holding a painting in the other hand.

Lu Chongshan's face immediately filled with kindness, "Rick has finished the painting, do you want to show it to grandpa?"

Rick nodded and looked at Guan Rui, probably remembering that he had seen this person at the birthday banquet that day, he was Guan Zhichen's grandfather, his little face tensed up a little.

Lu Chongshan naturally noticed the change in his darling's face, and hurriedly responded with a few casual words and sent Guan Rui out.

After seeing off Guan Rui, Lu Chongshan immediately returned to the living room and continued to accompany his precious grandson.

Nothing is as important as coaxing my precious grandson to call him "grandpa" now!

While looking at Rick's painting, Lu Chongshan praised it lovingly.

Seeing the child's gradually recovering vivid expression and smart eyes, Lu Chongshan couldn't help but fell into deep thought...

The reason why he rejected Daniel being with that woman so much was not because he was stubborn and unreasonable, but because he was bitten by a snake once and was afraid of well ropes for ten years...

Chapter 1123

In the evening, Yan Ruyi also came over.

He was carrying big and small bags of things in his hand, all of which were bought for Rick.

As a result, Lu Chongshan, who had disappeared for a whole day as soon as he entered the door, was here, and he followed Rick around, never leaving.

Yan Ru's face immediately became stern when he saw the situation, and he said sharply, "Good job, Lu Chongshan! You lied to me that you went to play golf with your friends, but you ended up here!"

Seeing his wife, Lu Chongshan coughed unnaturally, "Can't I come? I think my grandson still needs to report to you?"

"Since it's just to see your grandson, why are you hiding it from me?" Yan Ruyi had an expression that had already seen through him.

Lu Chongshan stopped talking immediately, and looked embarrassed.

Yan Ruyi pointed at him, glanced at him with anger and jealousy, "You've been here all day, but Rick called you Grandpa?"

At this moment, Saul ran out from nowhere behind him, and laughed loudly while gnawing on an apple in his hand, "Hahahaha...Mom! Don't worry! The legitimate competition did not succeed! I asked the little maid at home, and Rick didn't speak at all today, let alone call him grandpa!"

Lu Chongshan was so angry that he blew his beard and stared, "Stinky boy! Why didn't you call me grandpa! Rick got along well with me today!"

When Yan Ruyi heard that Little Treasure didn't call him grandpa at all, she immediately felt at ease!

Fortunately, the old man didn't rush ahead of her, otherwise he wouldn't know how to show off in front of her!

As for Saul, he was even more cheerful, "Hahahaha... I'll just say it... Little Treasure really loves me..."

These days, Yan Ruyi and Lu Chongshan competed to show their presence in front of Rick, but unfortunately neither of them succeeded.

He is still the record holder hahaha!

Saul was enjoying himself with that, when the door opened behind him, and Daniel came back, with Selena beside him, both of them carrying a pile of vegetables and meat in their hands.

Seeing that Yan Ruyi and Lu Chongshan were there, Selena was taken aback for a moment, and whispered in Daniel's ear, "Your parents are here, why don't you tell me!" Daniel looked innocent, "I just found out, too."

"Oh! Sister-in-law! Are you going to cook yourself? Are you? No wonder I heard magpies calling by my bed early this morning! Come in, come in!" Saul immediately rushed over to take Ning Selena held the things in Xi's hand, and then yelled upstairs as if she was afraid that Selena would run away, "Dmn it! Your mother is here!"

"Deng Deng Deng" came the sound of going downstairs, Rick ran downstairs like a summoned beast as soon as he heard the word "Mom", hugged his numb calf, raised his head, and stood on tiptoe. Standing on tiptoe, eagerly opened her short hands, "Mom hug..."

There was an aggrieved expression on the small face of "the baby has been waiting for a hug for a whole day".

Listening to the three words "Baby" that almost softened people's hearts, Selena didn't care who was here. In her eyes, Daniel was gone, only Rick was left.

The maternity association stuffed the things in Daniel's hands, and then used the free hand to pick up the little bun, with a gentle tone that even Daniel was jealous of, "What did you do today, baby?"

"draw!"

"anything else?"

"Write!"

"Have you practiced on time obediently?"

"Yes, be good."

"Baby is awesome!"

Chapter 1124

Seeing how Rick and Selena spoke freely when they had questions and answers, Yan Ruyi and Lu Chongshan looked at each other with a bit of emotion on their faces.

They consulted Qin Mufeng later, and learned that Rick has basically recovered completely, but I am afraid that in most cases, he still only talks to people who are close to him and who make him feel trustworthy and safe.

Hey, it's a pity that for Rick's safety, the method was too extreme, so that the only precious grandson separated from him.

Yan Ruyi took the initiative to walk over and said, "Daniel, are you planning to cook for yourself tonight?"

"Little Treasure's homework, finish dinner with mom and dad." Daniel replied.

Yan Ruyi nodded repeatedly when she heard the words, "So that's the case! This homework in school is quite meaningful! Then my presence here with your dad shouldn't bother you?"

When Daniel heard this, a flash of surprise flashed in his eyes, even Selena who was beside him was a little surprised.

Today she was planning to come over to accompany Rick to cook, but she didn't expect that Yan Ruyi and Lu Chongshan were also there. She had already prepared just now. To express dissatisfaction with her arrival, her attitude seems to be...unprecedentedly gentle...

Daniel and Selena looked at each other, and then said, "It's okay, you guys watch TV for a while and have dinner later."

"Okay, okay, you are busy! Call me if you need help!" Yan Ruyi hurriedly said, and Lu Chongshan who was beside her did not express any objection from the beginning to the end.

Daniel: "Yes."

Selena nodded and greeted the elders, then carried Rick into the kitchen with Daniel.

After the family of three entered the kitchen, Saul hurriedly went back to his yard to pick vegetables, and the vegetables he grew were the most delicious.

Yan Ruyi and Saul sat on the sofa in the living room, looking at the two, one, and three people in the kitchen with complicated expressions.

In the kitchen, there were still a few words of Rick's milky voice from time to time...

Once upon a time, this was the picture they dreamed of...

Since Rick's accident happened, the entire Lu family has been shrouded in a cloud of darkness. They never thought that in their lifetime, they can wait until the day when Rick recovers...

"Chongshan, maybe we should let go of our prejudices about that incident back then. We can't overthrow a group of people just because of one person. We have been watching this girl for so long. To us Rick, then There is really nothing to say..." Yan Ruyi sighed.

Lu Chongshan pondered for a long time, but it was rare that this time it was not the same as before. When Yan Ruyi mentioned this, she became furious and murmured, "Let's see again..."

After all, time sees people's hearts!

In the kitchen, under Selena's direction and with the help of Big and Little bun, a sumptuous dinner was quickly prepared.

Selena looked at the last soup on the stove, lowered her head and said to Rick, "Rick, the meal is almost ready, go tell grandpa and grandma that you can prepare dinner!"

"Got it, Mom." Rick nodded obediently and ran towards the living room.

When Rick went to call for someone, Yan Ruyi and Lu Chongshan were talking and didn't notice Rick coming.

As a result, when the two of them were talking halfway, they suddenly heard a childish voice coming from their ears, "Grandpa!"

Chapter 1125

With his mouth half open, Lu Chongshan suddenly fell silent, and slowly turned his head away in disbelief, trembling slightly as he looked at the little guy standing in front of him, as if he couldn't believe his ears...

Just now Rick... Did... say something...

"Grandpa, it's time to eat!" After Rick finished speaking, he turned to Yan Ruyi, "Grandma, it's time to eat!"

The "Grandpa" and "Grandma" were so sudden that Yan Ruyi lost control, turned her back hastily, wiped away the tears from the corners of her eyes, and then hurriedly said, "Okay... Grandma and grandpa heard it all. Grandpa and grandma will be here soon!"

Only then did Rick leave satisfied.

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Lu Chongshan and Yan Ruyi glanced at each other, their eyes were moist.

Yan Ruyi wiped away her tears, and gave Lu Chongshan an angry look, "Rick called you first, now you are happy!"

"Look at what you said, isn't this the same as shouting together? You have to care about such a small matter! Just like a child!" Lu Chongshan said so, but his face couldn't suppress his joy and satisfaction at all.

Seeing him like this, Yan Ruyi couldn't help but slander him for a long time.

He said he didn't care, but in fact he was so happy in his heart! She is so naive and ashamed to call her a child!

During the meal in the evening, the atmosphere was rare, and the whole family was happy.

Yan Ruyi and Lu Chongshan put on smiling faces the whole time, and their attitude towards Selena was much more polite.

After dinner, when Selena was about to leave, Yan Ruyi said, "It's getting so late, why don't we stay here?"

Selena was indeed surprised by Lu Chongshan and Yan Ruyi's attitude many times tonight, and she declined politely, "Thank you, Mrs. Lu, but I'm going to Q City for a business trip tomorrow morning, and I still have some documents to sort out when I go back tonight."

"So..." Yan Ruyi nodded, "Are you busy with that clothing company?"

Selena nodded, "Yes."

"I heard that Xinyan opened your agency in the end, and it seems to be doing well?"

Selena smiled wryly when she heard the words, "It was good at the beginning. According to the books, her store had the highest turnover, but who knew later that she actually used small profits but quick turnover to increase the turnover by means of super low discounts. The professional shopping guide I arranged for her..."

Although Yan Ruyi is not a professional, but she has followed Lu Chongshan for many years, and immediately heard the problem, "This girl! How can a luxury brand do this! Then what happened?"

"I've approached her once before and asked her to strictly follow the rules and regulations. It's just that she discounted too much before. It may take a while to reverse it. However, as long as she doesn't mess around, she will definitely get better. ..."

Listening to Selena's methodical analysis of the market and brands, Yan Ruyi couldn't help but say a few more words to her.

After that time, Chongshan deliberately checked Selena's company, all of which were founded by herself, and she did everything by herself. From a small studio to the scale it is today, Ting Xiao never intervened. ...

Later, Yan Ruyi chatted with Selena for a while, but in the end it was Daniel who urged her, and Selena was escorted to the door by him and Rick.

"Mom!" The little bun grabbed Selena's trousers, and tilted his head up with reluctance, with an expression of wishing he could turn into a leg pendant and follow Selena home.

Chapter 1126

"Hey!" Selena responded, squatting down and rubbing the little bun's head.

"Mom, when are you coming back?"

"Well, I'm not sure yet. It depends on whether it goes well. Mom will call you and have a video!"

"Mom hug..."

Selena immediately hugged him for a while.

"Mom k!ss..."

Selena k!ssed the little guy on the forehead again.

The mother and son waited for a while, as if they were seeing each other off, before Selena finally turned her head and left.

Behind him, Saul watched the little bun in front of Selena as well-behaved as a little white rabbit, he was really adorable.

So, as soon as Selena left, Saul immediately moved up to Little bun, and said with love on his face, "Don't be sad, Rick, Second Uncle hugs, Second Uncle k!sses, come to Second Uncle's arms......."

Rick withdrew his reluctant gaze from the direction Ma Ma left, then turned to Saul with a serious face, and said without a word, "Second Uncle, I am my mother's baby, if you like, you can give birth to one yourself."

Saul: "..."

Puff puff – Saul was shot in the chest several times! Almost vomited blood to death!

"Brother!!! Take care of your son, hey..."

Daniel rubbed his son's little head, and said that he was worthy of being his own son, "Well, Rick is mother's baby."

Yan Ruyi on the side said angrily, "Rick is very reasonable, you like your child to find a wife to give birth by himself, and always watch what other people do!"

Lu Chongshan snorted in disgust, "He also has that ability!"

Saul, who was repeatedly stabbed by his nephew, brother and parents: "..."

From now on, he will never show off Rick in front of his brother and call him "Second Uncle"...

next morning.

After a night of recuperating, Selena led Han Momo directly to Q City.

Province h is closer to the imperial capital, and city q is the capital of province h. There are two largest shopping malls, and Qiao Weilan in Zeling has already contacted one of them.

Selena used to talk about the details this time. As a boss, she doesn't have to do everything herself, but she must at least understand, so this process of learning and practice still needs to be experienced.

On the plane, Han Momo was sorting out all the materials of Gong Shangze's design works, while Selena carefully looked at the agency's planning plan, and if there were any omissions or flaws, there was still time to make corrections.

Selena didn't feel any pressure on the agency of the Zeling brand in other provinces this time. This was just the first step. In the future, Zeling will "spread branches and leaves" in every city until it goes on the international stage.

Of course, the top priority is to make steady progress so that Zeling can successfully open up the domestic market.

City Q in Province H is not too far from the imperial capital, and it takes more than an hour to reach the destination.

After leaving the airport, the two stayed at the hotel they booked.

After lunch, Han Momo followed her boss Selena to the New Century Shopping Mall, the largest shopping mall in Q City.

In City Q, there are two most famous shopping malls, one is New Century and the other is Huixing Shopping Mall.

In the past few years, whether it is in terms of the flow of people or the market share of commodities in the mall, Huixing Mall has stabilized at the top of the new century.

In recent years, due to the development of the city, the relocation of the government, schools, and even the main urban area has brought more traffic to the New Century Mall.

The New Century Mall also seized the opportunity, and immediately increased investment and publicity efforts after seeing the signs, and became the largest shopping mall.

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Chapter 1127

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The agent that Zeling talked about this time is the most powerful clothing management company in New Century Mall. The owner is Deng Kuan, and he represents eight brand stores. A high-end brand like Zeling.

During this period of time, Zeling's reputation has been rising steadily, coupled with the definition of a high-end brand, and the agency discounts are also attractive enough, which made Deng Kuan intend to join.

About half an hour later, Selena brought Han Momo to New Century, walked around outside the shopping mall, and found that the scale of New Century was indeed not small, the traffic flow was also very impressive, and the agent Deng Kuan was not strong enough. As the saying goes, if Zeling can be opened by Deng Kuan in this area, it will be very beneficial to Zeling's development in H province.

After entering the shopping mall, Selena called Deng Kuan and told him that she and her assistant had arrived.

Half a moment later, a middle-aged fat man in a suit and leather shoes walked quickly towards Selena with his female secretary.

"Ms. Ning, hello, I'm Deng Kuan." Deng Kuan shook hands with Selena with a smile on his face.

Afterwards, Deng Kuan led Selena into the shopping mall office.

In the office, after the two chatted for a while, Selena gave the agency's plan to Deng Kuan, and said with a smile, "Boss Deng, the details about the agency of the Zeling brand are all written in this plan, you can take a look first." Hearing the sound, Deng Kuan nodded and opened the planning plan, but he was serious.

"Here is the latest sample of our Zeling. Boss Deng can also take a look." Han Momo stepped forward and presented a delicately packaged garment to Deng Kuan.

"Hmm... not bad, very good!" Deng Kuan closed it after reading it, and smiled with satisfaction: "Miss Ning, I have been to Zeling's clothing store twice, and I am very impressed with the quality and style of Zeling's clothing." I am very relieved, I am quite satisfied with other aspects, but it is this price, can you see if you can give me some discounts?"

Hearing the sound, Selena said seriously, "Boss Deng, you also know that you get what you pay for, and we also attach great importance to Boss Deng's joining, so we have already added the discount to the limit in terms of price."

"Hey, Miss Ning, we are all businessmen, we are all here to make money." Deng Kuan smiled slightly, with an expression that you understand.

"Boss Deng, it's like this..." Selena pondered for a moment, and then said: "If I tell Boss Deng today that the price can continue to be discounted, then Zeling's losses must be recovered from the material. Neither the founder nor Boss Deng is a good thing, and I believe that Boss Deng also sees Zeling's reputation and quality nowadays, and a powerful businessman like Boss Deng should also know Zeling's potential."

Deng Kuan's eyes flashed. He saw that the founder of Zeling was young and planned to lower the price, but he never thought that this young girl was so sophisticated, and what she said was very reasonable.

Zeling's brand effect and potential are what he values most.

Chapter 1128

"Hehe, Ms. Ning, then there is no problem, so let's go back to the imperial capital together tomorrow, and take me to your Zeling headquarters for a walk, and everyone just signed the contract, how about it." Deng Kuan laughed.

"Of course you're welcome. Then Boss Deng, we've made a deal. If you have any questions in the future, you can contact me at any time." Hearing this, Selena relaxed slightly.

After chatting with Deng Kuan for a while, Selena took Han Momo to leave.

Before leaving, I made an appointment with Deng Kuan to go back to the headquarters of the Imperial Capital for inspection, and then sign an agency contract.

After leaving New Century Mall, Selena and Han Momo returned to the hotel directly.

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However, not long after Selena left, a man strode into Deng Kuan's office.

"Boss Deng, please allow me to take the liberty to make a brief introduction. I am History's Marketing Director, Qin Zifan." The man stared at Deng Kuan and said.

"history?"

Deng Kuan was taken aback for a moment, he naturally knew the history.

History became famous earlier than Zeling, but coincidentally, the brand positioning and audience of History and Zeling are the same.

These two high-end brands are currently competing with each other.

"Qin Zifan... If I remember correctly, you should be the former marketing director of SF, right?" Deng Kuan looked at Qin Zifan a few times, and had some impression of this person.

Qin Zifan nodded without denying it.

"Hehe, Mr. Qin, I'm afraid you're late. I've already made a verbal agreement with Zeling to represent Zeling's brand. I'm afraid it will cost you a trip."

A veteran in shopping malls like Deng Kuan is so shrewd, he can naturally guess Qin Zifan's intentions.

"Oh...a verbal agreement..." Qin Zifan smiled nonchalantly: "Boss Deng is a businessman, so I'll be clear about it. We also like New Century and Boss Deng very much in history. This project The plan was written by myself, Boss Deng may wish to read it before making a conclusion."

Deng Kuan patiently accepted Qin Zifan's plan and carefully considered it for a moment.

"Two points lower than Zeling?!"

Deng Kuan was a little surprised, this discount is bigger and more attractive than Zeling!

"If Boss Deng represents our brand, from store brand management to shopping guide, etc., we will directly deploy from the headquarters, and, most importantly, the publicity costs will also be paid by history." Qin Zifan threw out a very tempting price.

Deng Kuan thought for a long time, finally looked at Qin Zifan, and said, "Haha, we are all friends, let's have dinner together tonight, let's talk slowly..."

After leaving Deng Kuan's office, Qin Zifan called Susie.

"Boss, it's done! As I said earlier, the marketing director of Zeling is just an ordinary guy!"

Qin Zifan hung up the phone, with an inexplicable smile on his lips, turned and left.

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the next day.

In the hotel room, Selena suddenly received a message from Deng Kuan, saying that they had thought about it for a long time, but they gave up acting as Zeling and chose History.

The specific reason is that the conditions given by history are more attractive.

"Why is this so, then Boss Deng is too untrustworthy!" Han Momo was furious.

"We were careless this time. No matter what, let's go over there and confirm it face-to-face..." Selena's face was slightly condensed, and she didn't say much. She took Han Momo straight to the New Century Mall to ask for clarification.

After going there, I found that Deng Kuan was determined this time. He just invited Selena to have lunch and kept silent about the matter of acting as Zeling.

Chapter 1129

Later Selena found out the news. After she left, Qin Zifan, History's marketing director, came to find Deng Kuan right after her.

After Qin Zifan came, Deng Kuan immediately gave up Zeling and chose history. What happened in it can be imagined with fingernails.

After leaving New Century, Selena immediately called Qiao Weilan and asked her to come to Q City right away.

History's marketing director, I'm afraid he has some knowledge, and in this situation, he can only hug God Qiao's thigh!

I don't know if she can...

At noon that day, Qiao Weilan rushed to Q City and checked into the hotel that Selena had booked.

In the previous communication, Selena had already told Qiao Weilan the whole story, and when they met, she repeated it again.

"Give up the new century." Qiao Weilan directly expressed her thoughts.

"Give up? My god, the trump card... are you sure?" Selena couldn't believe it. Did Qiao Weilan say anything?

"That's right." Qiao Weilan said seriously, "History's Marketing Director came prepared and is fighting a price war. If we keep playing with him, we won't win at all. Even if we win, we'll still lose."

"Director Qiao, what do you mean?" Han Momo didn't understand.

"It's very simple. History is fighting a price war. The agency price for New Century is the lowest limit. It can be said that History itself has no profit. If we want to get it back, we have to lower the price even lower. This is not a good thing for Ze Ling, and it may even affect the quality of clothing, for a new century, it is not necessary at all." Qiao Weilan said lightly.

"Director Qiao, what do you mean, if we snatch it back, it's like putting the cart before the horse, and it won't do Zeling any good. History won't continue to make a move. Their goal has already been achieved... If we don't snatch it, New Century will have to be handed over to History. , although their profit is very small, it is of great benefit to the brand promotion of History." Selena was surprised.

"That's right." Qiao Weilan nodded, and Selena understood correctly.

Hearing the sound, Selena was startled. What is the background of History's marketing director? This is a sure-win situation!

If Zeling wants to snatch back the New Century, he has to pay a big price. If he doesn't snatch it, it's tantamount to giving up to History, but no matter whether he snatches it or not, Zeling will lose!

Zeling's current situation is stuck in the middle, and it is impossible to move forward or retreat.

"I'm sure I'm going to lose?" Selena couldn't help but feel a little bit unwilling when the first business from other provinces was snatched away by History.

"Who said we lost? The game has just begun." Qiao Weilan's usually cold and serious face had a bright and vivid color that only appeared when talking about her field of expertise.

"Ah? But, Director Qiao, we can't steal it, and we can't do it if we don't. What are we going to do?" Han Momo looked puzzled.

Not to mention Han Momo, even Selena didn't know what Qiao Weilan was thinking.

"Besides New Century, we have another suitable choice, New Century's rival, Huixing." Qiao Weilan said.

"Global Star Mall..."

Hearing Qiao Weilan mention Huixing, Selena was thoughtful.

"In the past few years, although New Century has firmly dominated Huixing, this does not mean that Huixing has no strength. On the contrary, Huixing's strength is also very strong, especially in terms of high-end chain brands. Huixing has done a good job. The number of high-end customers is also considerable." Qiao Weilan said with a smile.

"Director Qiao means that we transfer to Huixing?" Selena probably understood what Qiao Weilan meant.

Chapter 1130

"Actually, with Huixing, I have already been talking about it before. As for Zeling, Huixing also has cooperation intentions." Qiao Weilan said.

"Then why did you ask me to go to New Century to find Deng Kuan?" Selena found that she couldn't see through this woman's thinking more and more.

"Boss, if you took Han Momo to Huixing first, then now, wouldn't we have to abandon Huixing and move to the new century?" Qiao Weilan said in astonishment.

Now, Han Momo was in a daze, and even Selena was in a daze.

According to Qiao Weilan's point of view, her director, Qiao, had already made a conclusion in her mind at the beginning, Zeling's first goal was the Huixing Mall, not the New Century!

According to this, she and Han Momo were kept in the dark, and Qiao Weilan was used as a gun!

Selena: She even played tricks on her boss, deducting wages, definitely deducting wages!

As if seeing Selena's resentment, Qiao Weilan chuckled and said, "Boss, it's not what you think. The best plan is to accept Huixing and New Century, but since

History has If you are not interested, then give them the new century, it doesn't matter."

Selena's eyes sparkled when she heard this, and at the same time, she was very moved. If the previous incident was just a small trial, but now, Qiao Weilan is... completely fighting for Zeling!

"Director Qiao, you are really amazing. If the boss and I went to talk to Huixing early in the morning, if History started a price war and occupied Huixing, then we would have to hand it over. Now History has chosen New Century, and And to make us lose, it is almost a zero-profit preemption! Doesn't this mean that when people from history step into the first step of province H, they have already lost!" Han Momo admired Qiao Weilan's five-body cast, There is only admiration in the eyes, and there is no slightest rejection and dissatisfaction at the beginning.

history almost seized the new century with zero profit, and I must be still happy in my heart, but they didn't know that they had already suffered a crushing defeat.

If it weren't for Qiao Weilan's clever calculations, even if History entered the new century, the profit would be countless times higher than it is now, and there would be no need to spend a lot of money to promise Deng Kuan those attractive discounts.

"Director Qiao, how do you know that people from History will definitely come to compete with us for agency?" Han Momo still didn't quite understand, could Qiao Weilan count?

Qiao Weilan said indifferently: "History's current marketing director is called Qin Zifan. He used to work in SF. During his tenure, he used such means to defeat many powerful opponents for SF. History is now Zeling's biggest competitor., Qin Zifan has just taken office, so he must want to make a difference." "Then what if Qin Zifan doesn't come to snatch it?" Han Momo asked again.

Qiao Weilan must have stared at Han Momo like a fool: "If he doesn't come to snatch it, then New Century and Huixing belong to us."

"High, it's really high! Now I finally know what it means to be scheming!"

"Heh, I feel like I need to make up for Boss Qin's meal some other day..." Selena chuckled.

Qin Zifan was in the first year of junior high school, while Qiao Weilan was in the fifteenth year of junior high school. He was ahead of him every step of the way. You could tell just by looking at the level of the two.

Qiao Weilan doesn't pay much attention to New Century. Most of New Century's clothing brands have been contracted by Deng Kuan. That is to say, in the past, New Century did not sell high-end brands, which means it has no market share.

But Huixing started to operate high-end clothing brands many years ago, almost the earliest batch in H province, so Huixing has a large number of high-end customers.