

D. School 501

Chapter 501 - tablet

The gadget that Lu Qiujiang holds is 20 cm long and 12 cm wide, and the front is a liquid crystal display. If anyone who is familiar with the history of the IT industry sees this gadget, I am afraid it will make such a sound. Isn't this Microsoft's Tablet-PC? But where did its stylus and soft keyboard go?

Of course, if this thing is taken out two years later, I am afraid that it will not say so, because this thing is basically exactly the same as the iPad, a big product launched by Apple in 10 years.

The reason why Lu Qiujiang made this tablet was originally for the needs of work. Xi and the planning base have a lot of equipment. The staff will move around every day to monitor the operation of the equipment, so they gave birth to want a The demand for portable office equipment, the traditional notebook computer is too thick, and it is not easy to operate.

In response to this situation, someone took out Microsoft's Tablet-PC and said why don't we develop a similar product? This convenient portable terminal is very suitable for the needs of the project. Considering the confidentiality of Xi and the plan and the legend of Microsoft's back door, they plan to issue a new product by themselves.

After seeing this plan, Lu Qiujiang immediately remembered the iPad he had played in that year, so after he re-formulated the plan and submitted his own design plan according to the memories, after more than a year of hard work, the first batch of finished products was finally Appeared in front of him. This product is much more mature than the iPad launched by Apple two years later. Lv Qiujiang has absorbed the advantages of many tablet computers and designed this to be more powerful and perfect than the iPad1. The product.

It uses the high-resolution touch screen developed by Xihe Project Research Center, with powerful processor, high-resolution camera, large-capacity battery, high-fidelity audio and other facilities, with the ability to browse the web, send and receive e-mail, video file playback, audio Basic multimedia functions such as file playback and games; various newly-developed special scientific research APPs are installed on the tablet computers used in Xihe plan, so that staff can quickly and easily handle various basic tasks; and in this commercial In the nature samples, the designers installed various games and other entertainment apps developed based on the guidance of Lu Qiujiang, such as Angry Birds.

Try to play the game for a while to easily achieve Samsung achievements. Lu Qiujian ended the test, “Well, basically it is already a very mature product, how about the registration of related patents?”

“The new touch screen technology, large-capacity battery technology, operating system ... and the square design with rounded corners you said have all registered patents in major countries around the world!” Li Yan was slightly tangled when reporting. Let’s just do the rest, do you need to register for the square rounded corner design? “This patent registration fee is not low, can we recover the cost?”

By 15 years, the global sales of tablet PCs reached as high as 300 million, do you say that you can recover the cost? Lu Qiujian pressed the phone on the desk. “Let Lei Busi from the commercial department come to me!” He said to Li Yan with a smile, “Your work is completed, as long as you can make as much money as you can!”

After a while, Lei Busi came in, “Director Lu, are you looking for me?”

“Hmm, have you ever played with this thing? How about it, is there any commercial prospect?” Lu Qiujian asked, pointing at the sample on the table. After the sample was manufactured, the first batch of test items other than the test items for the staff were sent to the business department!

“Genius design! Perfect to fill the gap between smartphones and laptops! Once launched, it will set off a new round of consumer boom!” Lei Busi’s praises spewed out like no money. “Since getting the samples, the staff of our department are reluctant to let go! Now the whole department is playing with this product! They all said that if they are officially launched, they must buy a few first!”

“Since you are so confident, then the job is left to you! Be sure to sell it for a good price!” Lu Qiujian nodded.

“Director Lu, I think if it is just a patent, it seems that the profit cannot be maximized! Why don’t we manufacture and sell it ourselves?” Lei Busi asked with some entanglement.

“Professional things are left to professional people to do well! It takes too much energy to develop promotional strategies, build sales channels, contact OEM production, etc.! Our main business is not this, after all, we have invested in this “Many people and resources are too wasteful!” Lu Qiujian reminded, “This is just a special by-product of Xi and the plan. With the joy of being there, it will not affect the progress of the plan at all! Primary and secondary! “

“That’s really a pity!” Lei Busi still has some regrets. In his opinion, the problems that Lu Qiuqian said were not too disturbing.

“In addition, as far as I know, Apple is also working on the development of similar products. It is estimated that it will be officially launched in a short time! Now for us, time is the most precious asset!” Then another news broke out, “We only launch this product before them is the most beneficial!”

“So okay, I will contact the relevant merchants here. Send an invitation to them!” Lei Busi knew that Lu Qiuqian’s idea had been determined, so he had to retreat and take the second place, “You can rest assured that I will be ruthless this time. Kill them with a knife! “

“Go, if you have any ideas or need my help, report in time! This is the first by-product of our project with great commercial value. It must be a good start!” Xi and the planned commercial profits belong to With this extra income, the progress of the plan can also be accelerated a lot.

Lei Busi left Lu Qiuqian’s office, trotting all the way back to his department, and went in to see his subordinates still having fun with this tablet.

“Everyone put their hands down!” He clapped and said aloud, and when their eyes turned to themselves, a smile appeared on the corner of his mouth, “After waiting so long, it is finally time for us to show our strength!”

“Boy! Is this thing going to enter the stage of commercial operation?” Everyone was immediately excited, and someone immediately raised the tablet in his hand and asked.

“Yes! Director Lu has authorized me to preside over the patent sales of tablet PCs! Now you will immediately bring me a list to list all the companies with strong participation in the world! Then we will host an incomparable A grand auction! “Lei Busi shouted, waving his fists.

Chapter 502 - IT shock

Cupertino, in the south of the San Francisco Bay Area in California, is one of the core cities of Silicon Valley. In this small city of less than 60,000 people, the famous IT giants such as Symantec, mysqlab, and zend companies are gathered; of course, here The most well-known company is Apple, which has changed the lives of countless people with a number of epoch-making digital products such as ipod, iphone and macbook.

In the past few months, their newly launched fourth-generation ipod-nano, ipod-acbook-pro, and iphone-3g have been very successful, making countless money for this company, making them the most profitable in the world one of it company.

However, now, among Apple 's headquarters, three company founders and vice presidents, Tim Cook and Vice President of Industrial Design, including Steve Jobs, Steve Wozniak and Ro Wayne President Jonathan Yves and others all looked dignified and did not feel the joy of a bumper harvest.

“Okay, let me talk about your opinions!” Jobs first recovered from the silence, he looked at his vice president of industrial design, “Jonathan, do you think this product is different from the iPad we are designing?”

“I have to admit that it is more advanced than the product we are currently developing, and it is more in line with consumer needs! In terms of function and design, it is much better than the product we plan to achieve! Steve, I I think we are in big trouble! “Jonathan Yves Yiyi was reluctant to put down the sample in his hand. This thing was too much to let him put it down, and it was exactly the same as his ideal product.

“Can we crack his design and apply it to our products? If it doesn't take long, I think we might not participate in this auction?” Philip Schiller, vice president of marketing, knows this without thinking This auction will cost the company a huge amount of money.

“Since I got this product, I checked their patent registration as soon as possible!” The head of Apple's legal department shrugged and said, “Then I found that they had a perfect registration, if we want to do so Will pay a great price! “

“So we can't beat our opponents in court?” Steve Wozniak asked. This is not good news!

“Not impossible. But ...”

“But the most critical thing now is time!” Jobs interrupted him. “We must launch the product in the first place to occupy the market. Jonathan, if you want to get a product similar to this sample. How long will it take? No need to think about patents or cost, the company will provide you with all the support you can think of, I just need you to tell me the time! “

“Steve, I have disassembled a sample, according to my analysis. To reach its current level, we need at least half a year to complete the world! This is only the result of the laboratory, if we want to

carry out large-scale production , This time will be longer! “Jonathan Yves reluctantly answered, he knew this answer would definitely not satisfy Jobs!

“Aha! Half a year! For half a year, all the people in the United States have one of these things!” Jobs said, raising the sample mailed by Lei Busi over his shoulder. “By this time we will launch products and sell them to whom?”

“So we must participate in this auction now?” Luo-Wayne rubbed his temple and asked, this event is undoubtedly a huge blow to Apple’s strategic planning.

“Yes! Not only do we have to participate in this auction, we also have to get vacation patents as much as possible!” Steve Jobs turned his attention to the company’s chief financial officer Peter Oppenheimer, “Peter, how much liquidity can we withdraw now? At this auction? “

“Thanks to the hot sales of iphone. Our current liquidity is very abundant. As of last week, our total current assets were 30 billion US dollars. Excluding the necessary reservations, we can take out ...” Austria Benheimer reported a number that made Jobs very satisfied.

“Very good, I think even Microsoft can’t beat us in liquidity, I finally heard the good news!” Jobs nodded in satisfaction.

“Steve, we must convince the board of directors to use such a large amount of funds!” Wozniak had to stand up and remind him.

“What those wastes know! If you lose this opportunity, Apple will suffer a more severe blow than in the nineties!” Jobs seemed to remember the history of being expelled from Apple when Apple was killed by Microsoft. The window95 fiasco in the computer market. “To help me arrange my trip to China, I must catch up with others before they can get favorable conditions for us.”

At the same time, in Redmond, Washington, the greatest entrepreneur in IT history, Bill Gates, is also working with his core team to study this gadget sent from China.

Microsoft’s new president Steve Ballmer is also optimistic about this new product. “He looks more charming than our tablet-pc is also more powerful! I think customers will love it!”

The views of the two Steve are surprisingly consistent, Ballmer also believes that this tablet will set off a new round of consumer boom, “Bill, I think we must take down its patent!”

“But Apple and Google have also received this sample! They have more liquidity than us! Especially Apple!” Said the Blazers boss Paul Allen, these things are not a secret for them .

“Even if you can’t get the exclusive patent. It’s good to get a part!” Damen students said, “Let the finance department submit a report to see how much money we can use for this little thing! I think I might have to go to China in person Now! “

In Mountain View, California, after consultation, the Google ’s leadership team decided that the company ’s co-founder and CEO Larry Page led a team to Changan to participate in this grand auction.

In addition to them, neon Sony, Samsung in South Korea, HTC in Baodao, Nokia in Europe, Alcatel and other related companies have also taken active actions, adjusting their strategic plans one after another, intending to take a slice of this new product.

However, the related companies in Huaguo are somewhat disturbed. Their strength is relatively weak compared with these companies. I am afraid that it is difficult to win this competition; but it is always unwilling to not participate, so Weihua, Xingzhong, Imagine, etc. Companies have also launched public relations activities in an attempt to seek benefits for themselves through high-level relationships.

Chapter 503 - Alluring conditions

“Some people have been looking for relationships recently, but you don’t have to worry. Since the central government has already made a decision, it will not interfere with the relevant work of Xi and the plan. You should boldly implement according to your plan!” Qin Feng Speaking to Lu Qiujian on the phone, “I will go to Chang’an when they arrive and give you the platform!”

Bill Gates and others have stood at the top level in the world. No matter which country they go to, the leaders of the country will meet their faces. This time Qin Feng came over with two kills to accomplish this foreign affair. On the one hand, the exchange work can support Lv Qiujian, and let those who have outdated ideas consciously retreat.

“Then thank you! With this capital injection, the progress of Xi and the plan can be accelerated a lot!” Since others gave their faces, Lu Qiujian would also vote for Li, “Of course, when conditions are right, we also Will you pay attention to the support for national enterprises! We will also take this into account when we formulate the auction plan! “

A week later, Lei Busi arrived at the airport near Changan early, restrained his excitement, and waited patiently at the exit. From time to time, he heard the words, “How come today’s flight has been late?” My plane made two laps over Changan before landing! “

I am afraid that the private jets that will land today are the most since the airport was built. It ’s not surprising that there are flight delays, Lei Busi secretly said.

The passengers coming out of the passage looked at Lei Busi and the reporters behind him, and couldn’t help but speculate that today’s big man is going to Chang’an again? Is it a Hong Kong and Taiwan singer? Or a famous Hollywood actor? Or which dignitaries.

The answer soon revealed that a middle-aged man with fluffy hair and glasses and a striped shirt walked out of the bodyguard with his signature smile.

“Ah! Bill Gates!” The charm of wealth is endless. The man who has been at the top of the Forbes global rich list for many years has caused riots at the airport.

Fortunately, the team of the other party was experienced, and soon Bill Gates followed Lewis out of the airport; sent away Bill Gates, Lewis continued to return to the airport to wait, and then greeted Jobs, Larry Page, Amazon ceo Jeff Bezos, Executive Director of Sony Corporation Group and President of Sony Electronic Entertainment, Hirai Hirai, Chairman of Samsung Corporation Li Jianxi, President of China Group Ren Zhenfei, Shi Lirong of Xingzhong Company and other big brothers.

“Hey, I haven’t planned to wash my hands anymore! How many hands of the top rich have I shaken today! Even if you fire me now, I go out to hang a sign and shake hands with people to make them rich, and I am afraid of making money Enough to spend in my life! “After a busy day. Lei Busi, who came to Lu Qiujuan’s office and reported to him, said with emotion.

“Oh, you are not afraid of someone robbing and chopping your hands home to be the God of Wealth?” Huh, when did Jobs get sick? Should I let him go for a personal examination?

“Tomorrow there will be three European guests. After they arrive, all the invited guests will be there! The auction will be set in three days! I am afraid that your presence will help me to support the venue!” Lei Busi said .

“Well. No problem, I’ll take a look at that time! Let’s have a dinner party when everyone arrives tomorrow! I’ll go and see our God of Wealth!” Now in Lu Qiuqian’s eyes, they are no longer in the newspaper Characters, but a printing machine for events!

However, Lu Qiu’s idea of setting up a dinner was still not implemented. With the arrival of Qin Feng, he became the master of the wind-up dinner. The organizer of the dinner was also handed over to the government, but Lu Qiuqian could n’t do anything if he could save money for Xi and the plan!

After Qin Feng delivered an enthusiastic speech, he began to walk around the crowd with a cup, and talked enthusiastically with various businessmen.

“Chairman Qin, this is a good opportunity for our national enterprise to go to the world! You must give us a chance!” Ren Zhenfei seized the opportunity and pleaded, he knew that his company’s financial resources could not do anything. Compared with giants like Apple and Microsoft, we can only hope for Qin Feng.

“These things are the responsibility of Xiao Lu, and I will not interfere with his decision!” Qin Feng couldn’t bear to see his eyes dim gradually. “But Xiao Lu also said that he will consider this factor when formulating the plan! Just wait patiently until the auction starts!”

Ren Zhenfei retired, and Jobs seized the opportunity to join him again, “Hello Dear Mr. Qin, I am honored to meet you in this historic city! Let us have a drink for friendship!”

“Cheers!” Qin Feng’s cup touched him gently.

“Mr. Qin, I have such an idea!” Jobs Mo threw his bait with the glass, “If Apple wins the global patent of the tablet, then I will persuade the board to hand this order to the foundry of Hua Guo Enterprise! Perhaps other products such as iphone and macbook-pro can be added! “

“This ...” This condition of Jobs accelerated Qin Feng’s heartbeat Before he came, he had done his homework, regarding the situation of the companies present and the expected sales of tablet computers The quantity is fully understood. It is because of this understanding that it is difficult for Jobs to refuse the conditions.

It can be imagined how many jobs will be created by this huge order and how many related enterprises will be promoted. Even as a member of China ’s top leadership group, he ca n’t help but

be moved. Jobs can really afford it. ! Even if China's foundry industry is leading the world in terms of scale and price advantage, this sincerity is not inadequate.

"Mr. Jobs. Do you mind if I say a few words with Mr. Qin?" Li Jianxi, the head of the Samsung Group, came over with a glass and asked politely.

"Mr. Qin, I'm waiting for your reply at any time!" Jobs knew that such a major decision was definitely not something that could be made in a moment, nodded to them and left, giving Qin Feng and Li Jianxi space.

"Mr. Qin, Samsung Group is planning to build a second semiconductor production plant overseas after Austin, MI. The scale of the first phase investment is about 7 billion US dollars. According to our previous research, Changan seems to be a good choice! "Li Jianxi's purpose is exactly the same as Steve Jobs."

Think about your treatment when you were the leader of Jiangnan Province when you went overseas to seek a project. Qin Feng felt as if she were alienated. It felt really good to be asked by others!

Chapter 504 - Auction Rules

Qin Feng is busy with these big guys, and Lu Qiujian is not idle there. He and his classmates are chatting about a math problem.

When Bill Gates studied at Harvard, he first studied in the preparatory department of the law department, and then transferred to higher mathematics and science majors. He was quite talented in mathematics; once the class ended, their teachers, famous mathematicians, the American Academy of Sciences, and the Academy of Engineering Academician Christopher Papadimitriou left a very difficult assignment. Most of the students in the class handed in the white papers. Only Bill Gates gave the answer that made him shine.

Papadimitriou found Gates and persuaded him to be a graduate student with himself after graduation. Gates asked him what kind of research is more top field, he said that even if you do.

However, Gates did not do research with him after all, he felt that he seemed more suitable for starting a business, so he chose to drop out; Papadimitriou organized his work and published it in a professional mathematical journal with Gates as the first author. In "Discrete Mathematics", although the influence of "Discrete Mathematics" cannot be compared with the four major journals, it is enough to prove that Bill Gates' math skills are better than that of general mathematics students.

So for those who follow him as an example and clamor for quitting entrepreneurship, Lu Qiuqian wants to say that you have the strength to be admitted to Harvard and be able to publish articles in professional journals.

“Professor Friedman, when he saw your article about Poincaré’s conjecture, he persuaded me to pull you to Microsoft Research. I was a little hesitant at the time; now it seems that I did a very wrong Decision!” Ended the discussion of the mathematical problem, Gates said.

Friedman in his mouth refers to Michael Friedman, who won the Fields Medal in 1986 because of the Poincaré conjecture that proved the four-dimensional manifold topology. He currently works at Microsoft Research.

Microsoft Research is also one of the world’s top research centers. In addition to Friedman, it also owns the Turing Award winner Leslie, who invented the latex typesetting system used by Lu Qiuqian in writing his thesis. -Lambert; other big bulls include Tony Hall, James Nikolai Gray who are also Turing Award winners, Wolf Mathematics Award winner, combined math genius Laszlo Lovasz, etc. .

“Maybe I will be happy at that time!” Lu Qiuqian said half-truly, Microsoft Research is committed to long-term computer science research without being limited by the product cycle, for a pure researcher is a Quite a good choice. People usually applaud Steve Jobs’s miraculous performance, but Bill Gates is the one who changed the world!

“Lu, if you have any ideas about computers in the future. May wish to communicate with me, Microsoft still has a certain strength in this field!” Bill Gates knows that this competition will be very fierce, he has already started for the future How about a tablet computer product? If you can have a good relationship with this genius, this is the biggest gain.

Lu Qiuqian shook his head slightly, “Microsoft has a lot of things that I am very interested in, but I think the government of the United States may not be happy to see us communicate in this regard.” The United States has always implemented technical control over China, and it has High-tech products are very cautious.

“Ah, that’s a shame!” Gates, who ended the conversation, picked up the glass again and left Lu Qiuqian. When the coming person passed by, he said in the ear of Lu Qiuqian with the voice of a weak mosquito, “Lu, I am a businessman after all, and there is nothing for the businessman that cannot be traded!”

Lv Qiujian smiled and raised his glass against Gates' back. He already understood the meaning of the other party's hint. As long as Lv Qiujian could come up with something that satisfied him, what would the rice ban be? After all, the government of the United States serves these capitalists!

If the project you want to develop does not belong to the energy field, then it seems that a big entrepreneur like Gates is also a good choice! Lu Qiujian thought secretly, but unfortunately this field is too sensitive. Without state support, it is too difficult for an individual to complete independently, and his time is very tight.

"Dear student, you look great tonight!" Amazon's ceo Jeff Bezos came over. He is a 86-year-old graduate of Princeton, so he just had the title.

"When I was studying in Princeton, I sang the legendary experience of your entrepreneurship everywhere!" Lu Qiujian replied. The senior in front of him is also an interesting guy. He is very interested in various high-tech products. He will also sponsor research on spacecraft.

"I want to know what model will be used in this auction? Amazon is very interested in certain technologies in this sample!" Bezos explained the intention. Amazon launched the electronic paper book kindle last year. While selling it, consumers also discovered a series of shortcomings. Bezos saw the solution to the problem from the samples received.

"It will be up to them to decide which mode the auction will take I will not interfere! But I think they should not let you down?" Lu Qiujian said.

During the dinner. In addition to the various temptations and temptations around these business leaders, Qin Feng and Lu Qiujian, they also divided themselves into a number of small circles to communicate. They know that it is difficult for a company to eat this alone. A whole piece of cake, so it is better to temporarily join together to form a temporary alliance, first grab a piece of cake and talk about it!

This is also the reason why the heads of the companies personally go out, Lei Busi has not given much time. The mall is changing rapidly. If you send a representative who does not have much authority, just contacting back and forth will consume almost the time. When they discuss the result, I am afraid that the daylily is cold.

On the day of the auction, the entire five-star hotel was wrapped up by Lei Busi. Major financial and digital media reporters outside the door blocked the door tightly, but they couldn't get in after trying everything.

“Dear ladies and gentlemen, welcome to participate in this auction ...” After a warm welcome speech, Lei Busi announced the first process of the auction, “Let us first look at this An epoch-making product demonstration! “

Then he personally went out on the demo stage to give a detailed demonstration to the guests on the spot. The function of this product was displayed by him most vividly, and the appearance of the guests became more and more tense.

“Let’s enter the second link of this auction, let me first introduce the mode of this auction!”

Chapter 505 - Fierce competition

Jobs didn’t feel anything about the demo session. Lei Busi’s stuff was all he left to play. He had been lazily tilting his legs and looking left and right; but when he heard that he was about to announce the auction mode, Jobs immediately regained his vigilance and blinked Staring at the big screen without blinking, for fear of missing any word.

“We have formulated two auction models before, the first one is to auction by quantity!” Lei Busi was slightly nervous, but then again, any mixed business circle saw so many giants also gave birth to him The same response, “We auctioned with a patent license of one million products as a group, and the company with the highest bid will be authorized with one million products. In other words, the company can legally produce one million tablets. Computer; one set of auctions ends and the next set of one million auctions starts, until no one participates in the auction! What do you think of this plan? “

“In this way, the number of products cannot be controlled. We are not sure whether this product can be accepted by the market. It is an unwise choice to rush to capture a large quota!” Jobs immediately objected and set the share to 100. One thousand copies undoubtedly lowers the threshold for participating in the auction, so that any company present can participate, which is very detrimental to Apple, even if they can take a share of 100 million copies, when they first went public Still encounter competition from companies that have only captured millions of shares.

“Excessive competition is very detrimental to the establishment of market order!” Gates also disagrees with this plan. As a rule maker in the industry, he does not like this kind of competition. Excessive product placement will definitely lower profit margins.

Some other relatively small companies seem to be very interested in this plan. According to this plan, even if the largest piece of cake cannot be eaten, it will never return empty-handed. No matter which company eats thousands of companies in the presence The share of 10,000 copies is not a

problem, as long as it is put into the market fast enough, it will always catch up with the first wave of the market.

After a heated debate, several large companies formed a united front. Resolutely resisted Lei Busi's plan.

"Well, let's look at the next plan!" All this seems to be what he expected. Lei Busi announced the second plan again. "The second plan is to convert the world into several regions for patenting. Authorized auction. The company with the highest bid will obtain the exclusive authorization in the region! Let's take Miguo as an example. If a company is granted a patent license from Miguo, then he can obtain the huge market of Miguo! Other companies are not allowed to enter American Market! "

The second option is obviously more in the interest of large companies. Only they have sufficient financial resources to participate in the competition in several large consumer markets such as the United States, Europe, East Asia, and the African market. Even if you give up, there is not much loss. This time Jobs and others smiled, and representatives of several smaller companies frowned.

Of course, this plan seems to violate the antitrust laws of the United States, but these are not the issues that Lei Busi needs to care about. I believe that the company that has won the share has the strength to solve it.

Having glanced at the representatives of small companies with frowns, Lei Busi added, "With regard to the second option, we accept joint bidding by companies." These small companies can't let go, although they will definitely not one-on-one. It is an opponent of large companies such as Apple, Microsoft, and Amazon, but it is possible to join forces without a battle.

"I declare that I will rest for an hour now. Everyone can move freely or enter our lounge next door for everyone to rest. After an hour, the auction will officially start. The first one we will launch is the French market authorization!" Not fierce enough, Lei Busi also left time for these small companies to communicate, and even prepared a private communication venue for them!

As soon as the words fell, the representative of Nokia rushed to the seat of Alcatel, and also sat together for Hua Company and Xing Zhong Company. Jobs' eyes began to hover between Bezos and Gates ...

On the lounge doors on both sides of the auction site, Lei Busi also thoughtfully posted the name of the company they stayed in, and I saw that the big brothers who were hundreds of thousands of

people per minute kept non-stop during this hour of rest Go in and out in various rooms. It's more busy than ... some iso clubs are busy.

The time given by Lei Busi is also just right. It can not only allow them to jointly give a better price, but also give them the opportunity to balance their interests and reach a price alliance. All this is under control.

After one hour. The staff of the auction knocked on their doors one by one and invited them back to the auction site. The auction officially entered the auction link.

“As we all know, France has always been at the forefront of fashion, and consumer demand here is very strong. Consumers are particularly keen on various emerging electronic products ...” Lei Busi first bragged about the prospects of the French market. Then announced the reserve price of the auction, “The starting price of the exclusive patent license for the French market is 50 million US dollars, the minimum price of each increase is 1 million US dollars, and the auction is now started!”

According to Lewis team 's calculations, the price of the first batch of tablet PCs is estimated to be around 500 Euros, even if only 4% of the patent fee per unit is 20 Euros, the French market sells 500 Ten thousand units is not a problem at all, so there is still a lot of room for this starting price to rise.

“51 million dollars!” Alcatel's boss took the lead in raising the sign in his hand.

“52 million dollars!” The boss of the emerging company Archos is unwilling to outdone.

“Five-five million dollars!” Jobs launched an attack from the beginning. He also refused to give up in such a large market in France, and then Amazon, Microsoft, Google and other companies joined the fierce competition.

After half an hour of fierce competition, the patent authorization in the French market was finally won by the wealthy Apple, but there was no trace of joy in Jobs's face, because he knew that more fierce competition was still behind.

Then the patents of developed countries in Europe such as Germany, Britain, Spain, and Italy were auctioned out, and major companies have obtained their own. For example, Germany belongs to Amazon and the Nordic countries bundled patents belong to Nokia.

After going through several small markets, Lewis finally took out the biggest piece of cake. “The following is the auction of the patent authorization of the United States. The starting price is 100 million US dollars, and each increase is at least 2 million US dollars. Now the auction begins! “

Chapter 506 - A bumper harvest

Rice is undoubtedly the market with the strongest consumption capacity at the same time, and it also has a huge demonstration effect on other markets. In addition, most of the large companies present come from Rice. The giants such as Microsoft, Apple, Google, and Amazon are also in any case. Unwilling to let this market fall, so the fierce competition started at the beginning, and the bid price soon rose to a level that made Lei Busi feel bloody.

“Two hundred million dollars! Apple’s bid for two hundred million dollars, is there any higher than this!” Lei Busi’s eyes swayed between Gates, Page and Bezos, he felt that these people should not be so easy Admit defeat.

“Two hundred and ten million dollars!” Larry Page lifted the sign and screamed that Google’s liquidity was also abundant. They just won one or two small markets just before they were far from satisfied.

“Two hundred and twenty million dollars!” Amazon’s Bezos is not to be outdone.

“230 million US dollars!” Gates’ expression is still relaxed, although Microsoft’s liquidity is not the most, but this little money is not a problem!

At the time of asking the price, the mobile phone in their hands did not stop ringing, it seems that they are in the negotiation game, their strength is certainly strong, but they do not want to give the bulk of the profit to Lu Qiujian.

After half an hour’s bid, they seemed to have reached an agreement. Jobs smiled and got the patent authorization in the US market. Gates and others were not disappointed.

Then it successively auctioned the patent licenses of high-consumption markets such as Canada, Neon, and South Korea. The Canadian market still belongs to the American company, the Neon market and the Korean market belong to their local companies, and Sony and Samsung have paid a stubborn price. Later he defended his base. Shuru website: heiyanguankan chapter

Then the globe on the big screen slowly turned, the maps of Baodao, Mingzhu and Casino lit up, Qin Feng, Shi Lirong and Ren Zhenfei and others immediately stood up straight. In the previous quotation, Ren Zhenfei and Shi Lirong They gave up after only a few rounds. They knew that

neither brand influence nor sales channels could compete with Apple, Microsoft, and Amazon for the European and American markets. But now that they have reached their sphere of influence, they can't give up anyway.

They also have the same idea as the representatives of the ham sausage company. For them, if they can not keep their bases, then the company's prospects are dangerous.

"Thirty million US dollars!" Ren Zhenfei wiped a sweat, the ham sausage company came fiercely, he couldn't hold it anymore, he quickly dialed Shi Lirong's phone at the end of the quotation, he couldn't fight so independently anymore. After a few words, a smile appeared at the corner of his mouth, and then he raised the sign high again ...

After winning this area, Ren Zhenfei and Shi Lirong made persistent efforts, and shared several markets in Southeast Asia with Ham Sausage Company, and those big companies in Europe and America looked dull, which seems to have been their expectations. There are even some people who are quite happy, seeming to figure out how much money they can still take out to compete with the Chinese market after winning these markets.

After auctioning the East Asian market, Lei Busi turned his target to other regions, and patent authorizations in Australia, Lucia, New Zealand, Brazil, Argentina and other places were shot successively.

In the middle, I took a short break for half an hour, the auction continued, and the Middle East market was also popular. This is where the local tyrants gathered. Some companies have even begun to think about the design of luxury tablet computers. The gold-plated shell, diamond decoration, Jewel buttons, I can add everything you can think of! Since these people are willing to pay tens of thousands of dollars to buy a tablet, they never mind adding another zero.

As for the situation in the African market, it is another scene. The corresponding auction companies are much less than before, and the bids are much more stingy than before. In the end, they were still taken down by Ren Zhenfei. After the finalization, he regretted shaking his head, it is too difficult to enter the European and American markets, so he has to seize the market that others have given up.

The auction around the Caribbean and South American markets ended, and finally came to the auction of the last large-scale consumer market, the Chinese market. Jobs, Gates, and Li Jianxi, who were a little tired, immediately regained their spirits. With the development of the Chinese economy, The consumption in the Chinese market is becoming more and more vigorous. Although the per capita consumption capacity is still not comparable to that of the developed countries, they

have a huge population base. Their market analysis team predicts that the sales in the Chinese market may even exceed the rice market, so This round is also a big cake that most companies cannot easily abandon.

“The starting price of the patent authorization in the Chinese market is 100 million US dollars, and each increase is at least two million US dollars!” Lei Busi reported the same base price as the US market, but here he made a small change, ” Considering that we have experienced so many rounds of auctions before, everyone’s working capital may not be enough, so the last auction accepts a sales share model ... “Then Lei Busi introduced the share in detail. Conversion method of quotation and cash.

“It’s not fair!” Jobs was very angry Their liquidity is very abundant, and now Lei Busi’s plan just eliminates his advantage; Ren Zhenfei and others are refreshed, This is good news for them. As long as they are willing to make a profit, they have not hoped to win the Chinese market.

“So, now the auction is officially started!” Ignoring the protests of Jobs and others, Lei Busi announced that the auction began, and Ren Zhenfei was the first to call out an offer, “200 million US dollars, plus 2% of the sales share!”

He doubled the quotation several times at once, and it seemed that he was determined to get it! Jobs and others saw that the matter was no longer irreversible, so they had to increase their prices.

However, Apple and Ren Zhenfei have different requirements for profits. Under the quotation of the Chinese Enterprise Consortium headed by Ren Zhenfei, regardless of blood cost, Apple, Microsoft and others had to give up helplessly. In the end, the Chinese enterprise group still Guarded his own base.

Of course, this final figure is also very amazing. They not only gave huge amounts of cash, but also sent a considerable percentage of sales. It is foreseeable that this patent will bring a lot of money to Xi and the plan for a long time in the future. Funds.

Qin Feng silently calculated that the cash bought by this patent alone, Xihe plans to receive tens of billions of funds this time, which will allow them to obtain a more relaxed budget, many need to be next year The plan that can be started can be started now.

High-tech is really making money! Qin Feng felt deeply in his heart and looked at Lu Qiuqian, “Xiao Lu, you have a good harvest this time!”

The auction was officially concluded, and the huge legal team began to communicate about the contract. Only after both parties confirmed that the legal provisions were correct, they would formally sign the contract, and then there will be a lot of publicity.

Of course, these are things in the future, and the company bosses who have been nervous for a whole day have not started to relax immediately, and there are other things to deal with next! Companies that have already obtained a patent license need to finalize the market share allocation with their partners. Small companies that have not obtained are looking for the final opportunity to see if they can dig out a little leftovers from that big company, so the dinner site was exceptional. It was hilarious, and people began to walk around with their wine glasses in a hurry, and Mingrui was looking for various business opportunities.

The people who participated in the dinner this time were not just those who participated in the auction. Representatives of related companies in the upstream and downstream of the industry also came here. It is said that Lei Busi sold the invitation letter for the dinner tonight. A number that makes countless listed companies jealous.

No, the big man in the foundry industry, the richest man in Treasure Island, stood next to Jobs with a smile, not knowing what to say, it seemed that they had a good chat.

In other places, representatives of the plastics industry, display manufacturers, sales agencies and other people have also crowded around the big guy who won the auction just now, attentively sent their congratulations and made 18 attempts. Winning an order from them that can bring huge profits to the company; they now look at the eyes of Jobs and others, which is more eager than the eyes of the otaku to see Cang teacher. If the eyes are warm, Jobs, Gates and others may be afraid. It has been gasified by high temperature for a long time!

The local officials in Chang'an were not idle. There were countless officials from the top and bottom of the Qin province. The mayor's secretary from the top leader to the surrounding counties and cities also put down their previous restraints and huddled together with the businessmen to talk and laugh.

These are business tycoons who can't invite them in the past. If they are willing to invest locally, they will not only bring huge investments and countless employment opportunities to the local area, but also put a dazzling layer on their resumes. The aura of recognition and promotion is just around the corner! Even if nothing is finally found. It is worthwhile to show his face in front of Qin Feng and let him see his correct working attitude! This point is even more important to some people than to invest.

“When Xi and the project were set up, the delegates saw such a large amount of investment, and they all had opinions; we couldn’t tell the real purpose. The work was really hard! But next year’s budget is easy! Just put the present I do n’t think they have any objections, right? ”Qin Feng said to Lv Qiujian with a smile.

The photographer Lu Qiujian’s Yu Guang swept to the Imperial Court really pointed his lens at himself, so he smiled a little, “The chief designer said that science and technology are the first productive force. Investment in technology is never at any time You will lose money! The strong support from you and your leaders has finally made a little difference! “

“Haha, this is still a small achievement!” Qin Feng couldn’t help pointing at him and laughed, “If this word spreads, others should say that you are exaggerated! The tens of billions of small achievements are not necessarily the same every year across the country. There can be one! “

“For our ultimate goal, what does this count?” Lü Qiujian lowered his voice and said that everyone around him deliberately kept a distance away from them. “In the final analysis, the tablet is just a compact Of consumer goods, it will not have much impact on the world! “

“But this is enough to block the mouths of many people! After this incident is over. You should reward those who contributed to this project!” Qin Feng thinks that Lu Qiu built on technology. It is a genius, but there may be insufficient experience in team management, so I remind you.

“I am also having a headache for the rewards program! It stands to reason that such a large income is indeed worth killing the rewards, but the tablet is just a by-product, not our main purpose; if the rewards are too great, I am afraid that I will mislead others. Team! “Lu Qiujian also had a slight headache.

“This is indeed a problem!” Qin Feng nodded in agreement. He didn’t expect that Lv Qiujian had thought so far. “But it is not without a solution. According to my experience, maybe this will be better. “Then the two discussed the issue at the dinner.

Discussed for a while, they both closed their mouths at the same time. He picked up the glass because they saw that Jobs had walked across the crowd to the corner where they both were.

“Mr. Jobs, congratulations, Apple is the biggest winner in this auction!” Qin Feng first congratulated. He raised his glass, “I hope there will be more opportunities for cooperation in the future!”

“Just call me Steve, respected Mr. Qin!” Jobs said a series of words, “China’s economic growth momentum is very strong. Our company has already put the Chinese market Upgraded to the same important position as the rice market, but unfortunately this time we missed the opportunity to introduce Apple products into China! “

“Haha. The global market is so big, no one can take it all!” Qin Feng bypassed the topic, he clearly saw that Jobs came here seems to be looking for Lu Qiujian, so he left with a few words of greeting, Leaving space for both of them.

“Professor Lu, you have a great harvest this time! Tablet PC is definitely an epoch-making product, it will have a profound impact on consumers!” Jobs came up with a compliment.

“I believe that Apple must have a similar plan, but we are a little faster!” Since he did not say his true purpose, Lu Qiujian continued to kill time.

The two began to discuss the future development of the IT industry with great interest, such as the prospect of virtual currencies replacing real currencies, Weibo and other emerging network models. Professor, I do n’t know if you have had time recently. I want to invite you to cooperate with Apple?
“

“Oh? Steve, what do you want me to do?” Lu Qiujian didn’t say good or bad, and asked directly.

“I think your image is very consistent with Apple’s temperament, so I want to invite you to shoot a promotional ad for Apple! I don’t know if you can accept this invitation?” Jobs finished staring at Lu Qiujian’s eyes, but Lu Qiujian’s eyes didn’t change at all, so he couldn’t guess the other party’s mind.

Chapter 508 - The highest appearance fee in history

“Unfortunately, I have recently lost a lot of work for this auction! And I am not likely to go to the United States to shoot, so as long as I refuse this invitation!” Lu Qiujian even rejected the price without asking the price of Jobs. invite.

“I can bring the photography team to Huaguo!” Jobs quickly explained that although Apple’s tablet cannot enter Huaguo within a short period of time, they are not the only products, Apple mobile phones, Apple computers, Apple notebooks, etc. Sales in China are also strong, and Lu Qiujian’s influence is not limited to China. He is also well-known throughout East Asia, Europe, the United States, and South America and Africa, which love football.

At the same time, as a superman in sports and science, Lu Qiujiang can enhance Apple's image more than a sports star or movie star. The most valuable thing is that he has never received any endorsement ads before. If Apple can't, he will be more able to prove his strength?

So Jobs has made up his mind before he came, as long as he can persuade Lu Qiujiang to shoot ads for Apple, then he can promise whatever the conditions are, "And the director, supporting actress, and script can all be reviewed by you first. I promise, Which director and star in Hollywood do you like? I can help you get it! Bring them to Hua Guo, and Apple will also give you a satisfactory appearance fee!"

"Thank you very much for your favor." Lu Qiujiang originally intended to refuse, but the phrase that all Hollywood directors can let him choose reminded him of another plan, so he immediately changed his mind, "Steve, you are Can all directors be said?"

"Yes, whether it is Spielberg, Cameron or Peter Jackson, as long as you like, we can find you for you!" Jobs said proudly, he saw Lu Qiujiang seemed a bit tempted to quickly guarantee, "You If I want to, I can contact them immediately. They will be invited to Changan in the shortest time!"

"In this case, if you can promise me a few conditions, then this matter does not seem to be negotiable!" Lu Qiujiang said shaking the wine in the glass.

"Aha! Apple will meet all your requirements!" Jobs didn't expect Lu Qiujiang's attitude to be loosened so easily, he quickly promised. "What the **** do you need Apple to do?"

"First, I want Cameron to help read a few novels and ask him to choose one of them to make a movie!" Lu Qiujiang raised his first finger.

The first condition left Jobs entangled, and it was not impossible for Hollywood directors to shoot commercials, as long as they were willing to spend their money; it could be called; but it was not so easy for them to make movies. Especially for big-name directors like Cameron, but Lu Qiu built his mouth easily. If he immediately refused, the matter would obviously turn yellow, so Jobs gritted his teeth and said, "Can you give me the novel first? I will take it Show Cameron!"

"Well, no problem!" Lu Qiujiang nodded and raised his second finger. "Second, as you said, the shooting location moved to Chang'an. The director, the script and all the participating characters passed me by. 'S review!"

"Absolutely no problem!" This condition is relatively easier. Jobs simply agreed.

“Third, my time is precious, so I can only take one afternoon to shoot. If it exceeds this time, then there is no need to talk about it!” Lu Qiujian set out the third condition!

“Lv, this is probably not easy! You know, although only half a few minutes or even tens of seconds, but their shooting is not simple, this is a very meticulous artistic creation!” Jobs argued for reason.

“So that’s not enough? It seems I have saved an afternoon! Enough for me to do a few experiments!” Lu Qiujian shrugged and said easily.

**** it! The helplessness of Jobs’s face, the feeling of being controlled by people is too bad. “Okay, okay, I try to communicate with the director as much as possible and let them pay attention when writing the script!”

“OK, that’s good!” Lu Qiujian seemed to have guessed that he would compromise. Calmly replied.

“What conditions do you have, say it all at once!” But people are neither lacking in fame nor money, nor lacking a platform to show their talents. It seems that Apple does not have much to help him.

“Only the last one is left, how much endorsement fee do you plan to pay me?” Lv Qiujian asked Wan Rong looking at the legend with interest. I don’t know how much price he can offer?

Steve Jobs’ brain turned fast. Before that, the most expensive advertising endorsement in history was the 90-second advertisement that Britney Spears shot for Pepsi in 2002. Pepsi paid her 7.53 million US dollars, and Lu Qiu Jian’s appearance fee will undoubtedly be much higher than Britney.

“One hundred million dollars!” Is indeed a legend for many years in the vertical and horizontal shopping malls Jobs frowned and wrinkled out this number that is destined to make the entire entertainment and sports circles crazy, this number is even more than The transaction amount in some areas at the auction today is even higher!

However, it is not a loss. In the recent Olympics, Lv Qiujian led the two teams of China to win the championship at the same time, and he once again climbed his already very high popularity. Taken together, the two Olympic gold medals are worth 30 million. Advertisement, the reputation gained in European football is worth 30 million US dollars. Why is the first Chinese Nobel Prize winner and Fields Medal winner worth 40 million US dollars? Coupled with ncaa’s mop, Hawking’s record

in the entertainment industry, science's greatest achievements, etc., plus this is Lu Qiujian's first or even his only advertisement, This is another big gimmick, this business is definitely a big profit!

And just this endorsement fee of 100 million US dollars will be enough to make eyeballs! If you give less, you won't get this effect. "Then let's do it! When you are ready, I will coordinate the time!" Lv Qiujian was not intimidated by this number. The company withdrew its shares from the company, and after accounting for the dividends, share appreciation, and compensation at Bayern over the years, his property has long been more than \$ 100 million.

"Ok, no problem, I will contact Cameron after the dinner, yes, when will those novels be given to me?"

Oops, it seems that those novels are not yet available in English? Just now a flash of glory flashed, but I forgot this, what should I do now?

Chapter 509 - Fast translation

"It's too late today. I'll send you the email version before you leave!" Lu Qiujian said vaguely, and asked for a few days of buffer time for himself.

"No problem, you gave me earlier and I had better hand it over to Cameron. That guy is still very picky about the stock market!" Jobs didn't expect that the story Lu Qiujian said is not yet available in English.

After the dinner, whether it was a successful auction or a failure, tonight is destined to be a sleepless night, they need to fight for greater benefits for themselves in the shortest time; and Lu Qiujian did not rest, returned to the room he Called Da Liu's phone, "Hey, Liu Gong, didn't you bother you?"

"No, I am! I am watching the news. This time, our Xi and Planning Department are showing off! Our department is also working overtime to prepare various publicity plans. I am also in the office to see if I can help. Fight. "Although he is also working in the propaganda department, this matter has nothing to do with him. Da Liu's tone sounds like a glorious look.

"Liu Gong, this is the case! Just now Jobs asked me to advertise. I made a condition for him to bring your novel to Cameron and let Cameron see if it can be adapted into a script! I want to ask you Have you sold the rights to the adaptation of your novels and movies? And are they available in English? "Lv Qiujian asked without hesitation.

"James Cameron?" Da Liu's breathing became rapid, and the news was really too exciting for him, "The one that filmed" Titanic "and" Terminator "?"

“Yes, it’s him, he is currently shooting a science fiction film, it should have been completed, just the schedule is available! Jobs will try to convince him!” “Avatar” should have been filmed in time?

“There are indeed two film and television adaptations of my novels that have been sold! But most of them are still there. As for the English translation problem, some people and I have passed this question before, but it has not been negotiated! I’m afraid I can’t keep up! “Da Liu said regretfully. He knew that translation was not an easy job, especially for a local science fiction writer like him. If you want to translate Han’s works, you must be familiar with the culture of China and the country at the same time, and you must have certain scientific literacy. Such a translator can be difficult to find.

“It doesn’t matter. As long as you agree to this plan, it’s easy to do! You first put your film and television adaptation rights that you didn’t sell ... Forget it, send all the works over! If Cameron fancy that one already We will talk to which company to talk about the sold works! ”Lu Qiuqian decided decisively,“ Liu Gong, do n’t worry, if Cameron looks at that work. We will definitely offer you a price tag that will satisfy you. ! “

“If Cameron can shoot my novels, I would be willing to pay even if I don’t give money!” For a writer, it is extremely satisfying to see his work put on the screen with high quality. From this perspective, the transfer fee for film and television adaptation rights is nothing! Moreover, with Cameron’s background, the transfer fee for the adaptation rights of his other works can be at least several times, so no matter from the point of view of interest or self-realization, Liu will not be too concerned about money this time.

“Then say that, please email me the novel! If you have time tomorrow, come to my place and I will take you to meet Bezos at Amazon. See if you can sell your work to the United States. Go! “After a few more words, Lu Qiuqian hung up the phone, and in a short while his mailbox sent out a reminder tone for the arrival of new mail.

After receiving the email, Lu Qiuqian first screened his works. First, the story to be shown to Cameron must have a description of the universe, and secondly, there is a controlled nuclear fusion in it! The main purpose of Lu Qiuqian ’s filming is to subtly publicize the public and awaken human desire for space exploration, so it is like “Western Ocean”, “All Channel Blockage”, “Supernova Era”, “Age of Angels” and “Chaotic Butterfly” “These articles are not very suitable.

After a quick round of screening, Lu Qiuqian finalized several of these works as the prototype of the script for Cameron candidate, the first is “The Village Teacher”, although this work does not have nuclear fusion. But the view of the universe is extremely magnificent, and it will definitely be

shocking to shoot, but as a Hollywood director, Lu Qiuqian is worried about whether he can shoot the plots in the country.

Followed by “Wandering Earth”. Disaster films have always been the subject matter that Hollywood is good at, and with Cameron filming “Titanic”, he may be interested in this subject matter.

The last one, Lv Qiuqian, did not hesitate to choose “Three Body”. Although this third Liu’s most successful work has not yet completed the third part, the genius and imagination displayed in the first two parts are already enchanting enough. The whole book is grand. The vision is far-reaching enough to be comparable to the works of Asimov, Heinlein, and Herbert, the hall-level science fiction writers of the United States.

Since it is decided, then start work! Lu Qiuqian crossed his fingers and did a few warm-ups, then created a new document, reduced the window of Da Liu’s work and placed it next to the document window, and started the translation work.

The fingers of both hands draw a residual image on the special alloy keyboard. The scroll bars of the work document and the translation document slide down at the same time. Lines of English words appear on the blank document. If someone’s eyes can keep up with the speed of the word increase If it is he will be surprised to find that Lu Qiuqian didn’t even return the amendment once.

Lü Qiuqian could translate these works by himself. He was born in China and studied in the United States. He is no stranger to the culture and wording habits of the two countries. In addition, he is also a top scientist. , The problem of proper nouns that annoy ordinary translators does not cause him any annoyance.

In the process of translation, he not only strictly followed Da Liu ’s original intention, but also tried to take into account the reading habits of the American people. He must avoid losing the charm of the work because of translation problems.

In addition, due to the identity of Lu Qiuqian as a mathematician and physicist, he can also bring the scientific fantasy displayed by Da Liu in the text closer to the fact without affecting the development of the plot. After his corrections, these novels The stiffness of science fiction has been greatly improved. To put it another way, if technology develops normally, the future described in Da Liu Shu is likely to become a reality.

Finally the translation is over! Lu Qiujiang stretched his waist and accidentally flicked a business card on the bookshelf next to it. The business card fell on the keyboard, and then a burst of smoke burst into flames.

Chapter 510 - Surprising heroine

The full text of “Three Body” is 200,000 words, and the full text of “Dark Forest” is about 400,000 words, plus two short stories “Village Teacher” and “Wandering Earth”. These works add up to nearly 700,000 words and are translated into English. The total number of words is only a lot more than this. Lu Qiujiang translated them all in such a short time, which is fast enough to make all the web writers envy the saliva. With a hand speed of one to two hundred thousand words per hour, even if there are only a few subscriptions per novel, you can make it!

Such a fast hand speed, if it is not a special alloy keyboard, can't hold it, but under such a high frequency of knocking, it is reasonable for the keyboard to become hot and even ignite the paper. This is the same as the movie “Sea Pianist”. It's a reason why the protagonist and which jazz hand are playing the piano after lighting the cigarette.

Habitually checked it again, and after finding no omissions, Lv Qiujiang closed the computer, went to bed and slowly went to sleep, everything is ready now, just wait and show it to Jobs tomorrow!

“Ma Yang, help me to make a few copies of the documents in the USB flash drive! Send it to the banquet hall in a moment!” Lu Qiujiang handed the USB flash drive to Ma Yang and said, “By the way, people at the door, Liu Gong If he comes, let him come directly to the banquet hall to find me!”

“Aha, my dear schoolmate, this Chinese-inspired sandwich tastes really good!” As soon as he entered the banquet hall, Amazon CEO Bezos greeted enthusiastically with this meat clip.

“Local people usually get this orange water when they eat this. You can try it!” Lv Qiujiang took a can of Bingfeng from the side and handed it over, “Of course, you can also choose this spicy thick soup!”

Bezos readily accepted the suggestion. He tried to be immediately attracted to the unique taste of the spicy soup, bite a steamed bun, drink a spicy soup, and occasionally drink another ice peak to relieve the spicy taste. His head is sweaty.

Hey, if only one day our high-tech products will be welcomed by people all over the world like food! Lu Qiujiang sighed slightly while eating breakfast.

“Senior Bezos, your harvest this time is quite good!” Amazon also won several large markets led by Germany in this auction, and they also seem to have cooperated with Apple in the US market. It is expected that his assets will increase substantially.

“It’s not as good as Bill, Larry and Steve!” Bezos shook his head, but in terms of actual results, Amazon didn’t lose too much to Microsoft and Apple. “Yes. Last time I gave What did you think about that matter? I think if you apply your technology to Kindle, the quality of our products will be greatly improved! “

“Let your negotiators talk to Lei Busi!” Lu Qiuqian certainly didn’t mind charging an extra sum of money, “Yes, I have something to find you too!”

“Oh? What’s the matter? Princeton graduates will always help and support each other, don’t you be polite!” Bezos now can’t wait for Lu Qiuqian to find him the more troublesome the better.

“Everyone knows that Amazon is the world’s largest online bookstore, I think you must have a lot of friends in the publishing industry?” Lu Qiuqian took the printed manuscript from Ma Yang who hurriedly rushed over and handed it over. “This is the work of our most outstanding science fiction writer in China. Do you have any value for publishing?”

Lu Qiuqian counted, except for one copy by Bezos, there were only two copies left in his hand. Perhaps some were not enough, so he said to Ma Yang, “Go and print a few more copies! There may be other places to use for a while! “

“Can’t catch up with the time? If not, I’ll print outside! The printing in the hotel requires four yuan, which is too expensive!” Ma Yang whispered.

“Haha, we made so much this time, don’t care about this little money!” Think about the most profitable department of this hotel now is probably the printing department! The contracts of these companies alone are enough to support them.

“Excellent article!” Bezos first finished reading “The Country Teacher”. “This article reminds me of the respectable teachers when I was studying in Princeton! It was their work that made me have today ...”

The scene of Lu Qiuqian and Bezos holding printing paper in the restaurant and having a lively conversation instantly attracted the attention of countless people. On this occasion, the behavior of the two people was too sensitive; so they began to look to this side mobile.

“Wow, is it a science fiction novel?” Gates came to see the content of the manuscript before he was a little relieved. He just thought that Amazon and Lu Qiuqian had reached a new agreement! “Do you mind if I take a look?”

“Give me a copy too!” Larry Page also came over. Out of the nature of a businessman, he doubted whether there were any secrets hidden in this manuscript.

The two of them set an example, and people from other companies immediately squeezed over and asked Lu Qiuqian for their manuscripts. He had to stand up and explain, “Do n’t worry, my assistant has gone to the printing room to print! Please wait for a while!”

So when Da Liu came to the banquet hall, he was surprised to find that the big businessmen here were all holding a copy of the manuscript and watching it! And those articles that seem to be their own Professor Lu, this is? Da Liu asked wonderingly.

“Oh, this is Mr. Bezos on Amazon. I showed him your work. Mr. Bezos is very interested!” Lu Qiuqian did not explain the origin of the translation.

“It’s really amazing! I can’t bear to put down the manuscript in my hand!” Bezos Yang raised the manuscript in his hand. “I think readers of the United States will definitely like this work! “You can even win the Hugo Award! I really hope to see it on Amazon as soon as possible!”

“Thank you very much for your praise!” Da Liu excitedly forgot to ask Lu Qiuqian about the origin of the translation. This is recognized by the owner of the largest online bookstore in the United States!

Then Bezos asked with great interest about Da Liu’s creative process, the two had a very happy chat.

“Lu, are these the stories you want to show Cameron?” Jobs also walked in from the outside and sat down beside Lu Qiuqian. “Now the largest advertising companies in the US are busy preparing for ads. The plan of the film, and they also submitted a heroine that is very suitable for your partner! “

“Oh? Who is it?” Lu Qiuqian asked curiously.

“Natalie Portman who graduated from Harvard University!” Jobs smiled in the corner of his mouth!