

D. School 611

Chapter 611 - Fall apart

With the display of photos and videos, the reliability of this new technology is beyond doubt. The leaders of Changan Nonferrous Metals Corporation and visiting journalists have become more and more excited. The face of Linus and Josephs and others are getting darker and duller.

“It’s over, it’s all over!” Josephus talked weakly on the chair, muttering in his mouth, blank in his mind, he was completely down by the news, Yukel and Linus on the side They were also dumbfounded, and their hearts were a mess.

“... This is the sample we produced using the latest method.” Liang Xiao waved his hand. The staff sent a few pieces of metal samples. Liang Xiao picked up various instruments and started tossing, and there were constant alarms among the reporters. Huh, “... you can see that the performance of this new product exceeds the products we produce now in all aspects ...”

“Guys, I think we should think about countermeasures!” Youkel was the first to wake up from shock. He said that he had pulled Linus and Josephs. As a qualified capitalist, even facing a desperate situation Will not sit still.

“If this technology can be applied on a large scale, Juan Co., Ltd. and the Wayne Group will fail for a long time! Since then, only nonferrous metals companies such as Huaguo remain in the world, and they may not necessarily treat us There is demand for ore! What else can we do in this situation? “Josephus was almost desperate! No wonder Liang Xiao will treat them like this. It turns out that they have lost their value to Changan Nonferrous Metals Company; for a businessman, there is no more terrible thing than the loss of value of their products.

“Maybe so! Although I don’t know the principle of this new technology of Changan Nonferrous Metals Corporation! But I know that no matter what kind of technology is used in mineral smelting, rich ores can always get more refined products than lean ores! One thing will not change anyway! “Ukel said in a low voice,” This means that our ore still has a certain value! Our ore grade is several times higher than those of their domestic poor mines! If used Our ore, Changan Nonferrous Metals Co., can produce more products in the same production time! I want to rely on this alone. They still need us! “

“Califf was right!” Linus seemed to be the drowning man who grabbed the straw and quickly echoed, “I think they allow us to enter the conference site to show that we still have use value!”

“Yes!” Ukel increasingly believed in his judgment. He warned Linus and Josephus, “The most important thing for us now is to continue to maintain the unbreakable alliance between us! Speak with the same voice. In this way, we can still earn a little profit for ourselves in the negotiations! If we Negotiations in their respective districts will surely cause the price to be crushed by Changan Nonferrous Metals Corporation! “

“Califf! We will all listen to you in the next negotiations!” Linus immediately expressed his attitude, but only he knew what he thought!

“Yes, Calif, no matter what decision you make, we will support you!” Josephus nodded too busy.

“Guys! There will be a silver lining in the union. If we split, we will all be finished!” Ukel warned them again, “Don’t leave the abominable Liu with an opportunity to challenge our relationship!”

In the following time of the press conference, Liang Xiao on the stage talked about the advantages of the new technology. Youkel and others shrunk in the corner again and again to reiterate the importance of the three companies must jointly fight against this crisis.

“Okay, this press conference is over! We have prepared a simple dinner for all media friends. Please go to the exit to collect relevant information and go to the restaurant to eat!” After answering questions from several reporters, Liang Xiao announced this The new technology conference was over, and the export staff had prepared technical materials, souvenirs, and red envelopes ... these reporters were happy to receive them one by one. These things will become the basis and motivation for their press releases. .

After a while, the people on the scene walked cleanly, leaving only three of them! Neither Liu Guangming nor Liang Xiao ignored their meaning.

“Carrif, what should we do now?” Linus and Joseph were at a loss.

“Go back to the hotel and continue to live. Then find someone to ask for information! Dustin, you will go to the city to get some money! I think we may need a large amount of cash to fund intelligence gathering!” It seems to want to bribe the staff of Changan Nonferrous Metals Company.

Perhaps it was because the press conference was over, when they returned to the hotel. The front desk informed them that today they can have a room for one person!

At night, in a box in the hotel cafe, Yukel smiled and handed an envelope to Liang Xiao with a smile, and then did not know what to say. Liang Xiaomei put the envelope into his arms with a smile.

“Mr. Liang, we, Ukel Rare Earth Company, like to make friends the most! With the deepening of cooperation in the future, I believe you will understand how much we value friendship!” Seeing that he accepted the bribe, Ukel slightly loosened In one breath, he quickly hinted that there will be more lucrative returns in the future. And raised his own question Dear Mr. Liang. It seems that in the future, Chang'an Nonferrous Metals will monopolize the global market! In order to produce more products, you may need more ore? I do n't know if we have the honor to continue to cooperate with you? “

“Chairman Liu is very dissatisfied with your behavior in the past few years!” Liang Xiao first came to Mawei. “If it were not for you to restrict the export of ore, perhaps they have already been defeated by us!”

“I have always emphasized this issue with the board of directors, but those short-sighted guys still haven't been able to resist the temptation of a little profit at the moment, and ignored the friendship with your company!” Ukel quickly hurled the pot to the board After scolding, Liang Xiao looked better and asked again, “I don't know how your company's next purchase plan is arranged?”

“If the price is right, we still hope to continue to use rich minerals! Only the demand will definitely drop significantly, and the output of Yukel will be enough to meet our needs!” Perhaps due to the role of money, Liang Xiao missed a little Tone.

After some long talks, Ukel returned to the hotel upstairs and stood at the door of Linus's room for a long time and didn't hear a response; bad, this guy must have negotiated with Changan Nonferrous Metals in private! Youkel's eyes were dark, and he knew that the fragile front had begun to fall apart.

Chapter 612 - end

In the meeting room of Zejuan Co., Ltd., the number of illuminated screens is less than last time, and several small companies such as Tsuchiya Co., Ltd. have gone bankrupt and will never appear here again! Looking at the decreasing number of participants, Guan Qianbing has not spoken for a long time.

“Mr. Zejuan, wouldn't you plan to play mime here all the time?” Wayne said with his red eyes waiting. He hadn't closed his eyes for a few days since he learned that Changan Nonferrous Metals had developed new lean ore smelting technology. .

“Now there is no way to control the raw materials! We have lost our last weapon! What can we do now?” The expression on the face of Juan Qianbing now looks like it was when Hiroshima and Nagasaki were bombed by atomic bombs. Like a senior empire, under such a big blow, he has lost the courage to continue to fight.

“If we can join together at the beginning and share the most advanced technologies of various companies, we may still be able to complete a breakthrough before Changan Nonferrous Metals, but it is too late to do anything now!” Salman said bitterly. , “I have received countless letters requesting cancellation of the contract. Those abominable guys would rather pay liquidated damages than continue to execute contracts with the Salman Group!”

“That is a matter of course. Even with liquidated damages, they spent much less money buying products from Changan Nonferrous Metals than before! Not to mention their better quality and superior performance. ” Juan Juan Bingwei also received a lot of returned faxes here, and they want to come to the Wayne Group. They are no exception!

“Are we just doing nothing?” Wayne was still a little unwilling. “Maybe we can give them some trouble in politics?”

“Mr. Wayne, you overestimated our influence!” Then Qianqianbingwei had to interrupt him. “Before, we could ask the government to do something for us because our products can satisfy various key departments. Demand, they now have new alternatives. Our value has dropped significantly! “

“Okay, I’m going to plan the funeral of Zejuan Co., Ltd.! This is probably our last video conference building! Good luck, Zhujun will meet again!” If there is another day. Then Qian Qianbing was nagging in his heart and stood up and bowed deeply. Then close the video conference system and walk out the door.

Outside the door of the meeting room, the backbone of companies such as Zuoweimen and Kojima Kenji arranged a neat team waiting there, and the expectation in his eyes turned to despair.

“Oh, where did Shirakawa-kun go? Has King Hasebe also left?” Zan Qianbing then glanced and found that there were few more backbones in the team. This is what the Chinese said. What?

“Shirakawa Jun and Hasebe Jun have submitted their resignations, and it is said that they have found a new company!” Kenji Kojima felt sad for a while. These are the backbones who have worked in Zejuan for more than ten years!

“Ah, this is about to congratulate them! It’s not easy to find a job in such a situation!” Zeng Qianbing did not mean any blame, but asked other people with concern, “Kojima Jun, Kondo Jun ... and you guys, did you find a suitable company? “

“President Zuijuan! I have been in the rare earth metals industry for almost thirty years! Besides the knowledge in this field, what else do I know? And now the whole neon, and which company will recruit people?” Little Shimane squeezed a smile and shook his head, “Forget it, I have been working long enough! Now it’s time to spend time with my family!”

“Yeah. The entire neon rare earth metal smelting industry is over! Now it’s the world of the Chinese!” Then Qian Qianbingwei slowly reached out and patted Kojima Kenji’s shoulder, “Kojima, all these years of hard work You! You are incompetent. There is no way to provide a veteran company with a kind of good old-age protection, which is really guilty! “

Let’s just say, the soldiers kneeling down on the ground and kneeling on the ground, knocked their heads at the employees who had followed them for many years; the elders headed by Jianxiaodao Jianer also knelt down on the ground to return their salutes.

Suddenly a whimper came from the crowd, and then gradually spread out. After a while, the whole office sounded a heartbreaking cry. I did n’t know whether it was for the fate of the bankruptcy and bankruptcy of Shijuan Co., Ltd., or for its own future. Uncertain future.

After a while. With the help of Zi Juan Zuoweimen, Juan Qianbingwei slowly stood up. He took out his handkerchief and wiped his tears, and began to make the final arrangement. “Zhujun, the day of the death of the volume company has begun to count down! Now let us make the final effort together so that the funeral of this company will not be too shabby!”

“Hanzawa Jun, what assets does the company still have?” When everyone was led to the meeting room, Juan Qianbing looked at the company’s financial director Naozawa.

“Your Excellency! The company’s current working capital is less than 100 million yen! The most valuable fixed assets are only this building! But now the market is sluggish, I am afraid I can’t buy any price! Even if I can sell it It ’s our good luck to go out and offset the bank ’s loan! The rest are those ores shipped from Canada, various instruments of the research center ... “Hanzawa Naoki took out expressionlessly Read a report.

“Your Excellency! The building is sold! The ore is sold! The research equipment must not be sold! If even these are sold, there will be no chance for the company to come back!” Kojima Kenji Tears persuaded.

“Xiaodao Jun Please accept the reality!” Zeng Qianbingwei endured the sadness and sighed, “Since Changan Nonferrous Metals Company has thrown its own new technology, there is no resurgence in the volume company. Hope! We have spent too much unnecessary funds on early ore purchases! “

“I don’t know when to start, then Juan Co., Ltd. has gradually become accustomed to using its huge scale and various conspiracies to overwhelm those potential competitors. The repeated victory has made us forget that this industry is ultimately a Technology-priority industry! We used the new technology developed by Kojima Jun to grab the market from the American people! Now we have been defeated by Changan Nonferrous Metals Company with more advanced technology, maybe this is what God has forgotten us to survive. The punishment of the way! “Then Qianqianbingwei was thinking at this time, what would be the situation now if he used all the funds spent on ore for technological research and development?

However, there is no regret medicine in the world, and the demise of Juan Co., Ltd. is irreversible.

Chapter 613 - Price diving

“Dear Mr. Liu, our Linus Mining Company has strong mining capabilities! It is sufficient to meet all the needs of Changan Nonferrous Metals! And our mine is close to the port, and the distance from Australia to Jingle City is also the major ore producing area in the world. The most recent one! Regardless of the quality of the ore or the cost of transportation, our Linus company is your most suitable partner! “I do n’t know how much money I sent and how many people I found, Dustin-Lai Nas finally got a precious opportunity to meet Liu Guangming!

“Today’s rare break, let’s not talk about work! Let’s finish this round before we talk!” Liu Guangming came down from the electric car with a smile, watching the beautiful scenery of the golf course.

“I’m coming, I’m coming!” Linus quickly jumped from the other side, attentively took the cue from the caddie’s hands and handed it over, “Chairman Liu originally likes to play golf! In fact, there are several very good seats in Australia. Our stadium also has their membership cards. If Chairman Liu is willing to visit Australia, we will definitely take you in for a few days! “

“I heard that those high-end stadiums are not open for business and only accept internal members! The annual membership fee is not a small amount. It seems that the Linus company has made some money in recent years!” Liu Guangming also did not Be polite, take the club from Linus and swing it twice to prepare to hit the ball.

This sentence made Linus sweat a lot. Linus company made money in the past two years, but it was all based on the joint closure of Changan Nonferrous Metals Co., Ltd. and other companies. ! Moreover, in the process of cooperation with Changan Nonferrous Metals Company earlier, they did not have to rely on Changan Nonferrous Metals Company to choose to extortion their prices; did Liu Guangming say that he still resented himself? This is not good news!

When he was awesome, he could be an uncle who could hold the field, and when he was hard, he could pretend to be a grandson. This is the basic quality of a businessman. Linus knew that he would only be a grandson in front of Liu Guangming for a long time in the future. Now! He did n't dare to mind Liu Guangming 's words, and said with a smiley face, "I also think that it 's not a good thing that Zejuan Co., Ltd. hastily disrupted the market! Fortunately, your company has crushed them. Now the market is back to normal It's time! "

"Return to normal? Ha ha!" Liu Guangming was uncomfortable with his words, swinging violently, and the white golf ball flew high thinking of the green in the distance and flew away. Then ... fell into the pool next to it!

Goh! In the distance, a splash of water splashed, and Linus swallowed the words of compliment; "Oh. Another penalty! I haven't played for a long time, my skills are getting worse!" Liu Guangming put his right hand up The pergola looked at the direction of the pool from a distance.

The caddie on the side took out a new ball and planned to put it in the position just now for Liu Guangming to hit again. Linus quickly greeted him and grabbed the ball from the caddie. He squatted directly without saying anything. I'm coming! You used the wrong way to swing the ball just now. It made Chairman Liu make such a mistake! Seeing it, it should be the right way to swing the ball ... "

"I'll just say, why did you feel wrong when you hit the ball just now!" The excuse he found for Liu Guangming made the opponent very satisfied. Well, it wasn't that my skills were not good, all the caddies didn't play well.

I think I am also a billionaire with hundreds of thousands of people per minute, and now I am reduced to being a caddie! Linus was sad for a while, and he did not dare to show it on his face. He continued to accompany Liu Guangming with his smiley face, "I can see from the swing of your swing that your skill is professional! Only the level of this stadium is It 's not up to your skills! You ca n't let Messi play on the vegetable ground. He ca n't do it! Next time I go to Australia. I will definitely take you to a better course to have fun. "

Comfortable, this is the treatment that we purchasers should enjoy! Looking at Linus's unusually knotted appearance, Liu Guangming finally felt a sigh of relief. Thirty years in Hedong and thirty years in Hexi. In the past few years, we begged you, and now it is your turn to ask me! If I don't toss you enough, I will write Liu Zi upside down.

The next game became a tragedy. Liu Guangming's ball flew around, either into the bunker or into the jungle. Linus racked his brain to find various excuses for him. Too.

The next day, the activity became jogging, and the accompanying person was replaced by obese Josephs. Liu Guangming was a soldier who changed his career and arrived in Chang'an Non-Ferrous Metals Company. Although he is no longer young, he can run ten kilometers with his body at a stretch.

But Josephs is different. Over the years, the excessive profits of the mining group have allowed him to live unscrupulously, and his already poor body has become dilapidated under the erosion of wine, and he has been out of breath for just one kilometer. Kneel!

But thinking that this was an opportunity that he finally won, he could only clenched his teeth and accompanied Liu Guangming to continue running. The beautiful scenery of the seaside of Jingle City made him linger in the past, especially those bikini girls make him most intoxicated When driving a sports car here before, I always felt that this coastal road is too short, but today he feels that this road is terrible!

After three kilometers, the billionaire collapsed on the ground without accident and could no longer climb up had to lie in the medical car and watch Liu Guangming easily complete the ten-kilometer exercise.

It took another half a month to please Liu Guangming. In the past half month, the union between the three of them has completely collapsed. The good ones in the past few days are like the three friends who have squatted together in the class room. Treating the other two as their biggest competitors, I just wish to kill each other.

Therefore, even if they finally got the opportunity to start formal negotiations with Liu Guangming today, the three of them were sitting on the sidelines of each other in the conference room and had no intention of joining together.

"Everyone, let me talk about our purchase plan this time!" Half an hour later, Liu Guangming walked into the conference room, and even hesitated to throw out his plan, "This purchase The bidding will be conducted in units of 1,000 tons. Under the new situation that meets our quality

requirements, which one gives the lowest price and which one wins the bid! Now you have five minutes to consider and then write your price on the bid And the quantity to me! “

Finished, this time the price will definitely show an unprecedented diving! Youkel's eyes suddenly turned black.

Chapter 614 - tender

If the three of us can still maintain a strong alliance, maybe we can still earn a little profit for ourselves here in Liu Guangming, but now the three have become a competitive relationship with each other, maybe this time the trousers will be lost! Youkel almost hated these two guys, it was the fault of you idiots!

But despite this, he did not dare to insist on the price! Now that the ore has been mined, one more day of stacking will incur a day's cost. Even if he loses money, he can only sell the batch of ore first.

Covering your bidding tightly with one hand, holding a signature pen in the other, and daring not to start, slowly lowering the price in my heart again and again, and constantly looking at the expression changes of Linus and Josephs, trying to learn from Seeing the numbers they wanted to fill in, Yukel Khan was raining.

This is a tender that concerns whether your company can continue to survive! In a stroke, the company can't decide whether to live or die! Youkel now feels that his signature pen weighs more than a thousand pounds.

“Isn't it just two numbers! Do you need to be so tangled?” Liu Guangming urged impatiently, “The time is coming, and I won't submit the bids as if you gave up bidding!”

“Immediately!” Without much thought at the moment, Ukel lowered the bottom line of his heart again and again, and finally gritted his teeth and wrote two numbers and ran to the front to hand over the tender!

Linus and Joseph also delivered envelopes containing tenders to Liu Guangming at about the same time; Liu Guangming checked a circle of envelopes and then showed them to Ukel and three others, “Everyone is optimistic, if there is no doubt, we are now Just open the bid? “

“Let's go!” Ukel is now nervous as if he is about to accept the judge's sentence. Whether the death penalty is executed immediately or suspended is determined by this small bid!

“Let’s first look at the bidding of South Africa’s Great Western Mining!” Liu Guangming picked up the bidding handed over by Josephus and showed that after confirming that it was correct, he slowly cut the envelope. Taking out the bid, the hearts of the three men raised their voices at the same time, waiting quietly for Liu Guangming to announce the result.

“The price tag of South Africa’s Great Western Mining is \$ 1,350 per ton of ore! Ha. Great Western Mining directly reduced the price to one-half of the current market price. It’s really sincere! We can provide 10,000 tons! Hmm. Almost enough for us The factory has been exhausted for half a year!”
“Hearing this figure, Yukel and Linus were relieved at the same time. At this time, this dead fat man, he was so cruel! It seems that the future of the Great Western Mining Company is not good.

“Let’s take a look at the second bid, the Linus Mining Company in Australia!” Liu Guangming picked up the second bid and Josephus’s eyes widened. He had just seen it from the expressions of Yukel and Linus It’s not good, but he didn’t give up if the result wasn’t revealed.

“Oh, the strength of Linus Mining Company is really strong. One thousand and thirty thousand tons of ore was taken out at once!” Liu Guangming nodded and smiled at Linus. The golf caddies of time are not in vain!

You quote the price quickly! Josephus and Uker roared at the same time, and now every second of delay was a torment for them.

Fortunately, Liu Guangming did not delay for long. He flipped the bid and showed it to them, “The price of Linus Mining Group is \$ 1322.5 per ton!”

In a word, the scene suddenly showed a scene of two layers of ice and fire. Josephs collapsed weakly on the chair. Linus’s smile did not fully bloom and he heard the unrestrained laughter of Ukel behind him. Then his smile suddenly solidified! Damn, what the **** is the price of this bastard?

The answer was soon revealed, and Liu Guangming took out the last envelope. Directly read the figures filled in by Ukel, “Canada Ukel Rare Earth Company has a guaranteed price of \$ 1,298 per ton and can provide 140,000 tons! The prices of the above three parties are all qualified quotes! Qualified for bidding!”

“Yeah!” As soon as Liu Guangming’s words fell, Ukel couldn’t help but start celebrating! Although the price is already losing money, the Ucker company is still alive anyway! He looked at the dead-faced Linus and Youkel, you short-sighted guys can die!

“Well, from the current point of view, it is Yukel Rare Earth Company’s lowest price!” Liu Guangming slowly announced the results, but he refused to say the word winning the bid. Just when everyone was in doubt, he turned sharply, “Oh. I just forgot a key question, is that this time the price is FOB and CIF?”

The FOB price means that the transportation and insurance costs from the port of departure to the destination shall be borne by the buyer. The sales price not included in the settlement price. The CIF price is that the freight and insurance fees are borne by these mineral companies. Changan Nonferrous Metals Company only needs to receive the goods at the port!

The transportation cost of a large number of materials can be not low, which includes ship depreciation or rent, fuel oil fee, port use fee, repair fee, management fee, shipping staff plus various surcharges such as fuel surcharge, emergency fuel surcharge Fee, currency depreciation surcharge, port surcharge, extra long surcharge, overweight surcharge, port congestion surcharge! Under certain special circumstances, anti-terrorism surcharges and peak season surcharges must be paid! Some special routes also need to pay Panama Canal Surcharge, Suez Canal Surcharge, Detour Surcharge and so on.

The difference between the two prices is too great. If Josephs reported the CIF price and Yukel reported the FOB price, it is hard to say who won the bid!

Josephs, who had been desperate, seemed to see the opportunity No matter what he just wrote was actually the FOB price, he stood up and said, “Dear Mr. Liu, I just quoted the CIF price!”

“Mine too!” Linus could only keep up.

“Of course, Ukel has always been willing to solve the troubles of transportation for customers!” Kai Gong didn’t look back. Even knowing that Liu Guangming must be intentional, he could only watch Liu Guangming cut a large amount of expenses from him again. .

“If that’s the case, it would still be Uckel’s lowest price!” Liu Guangming now laughs like an old fox who has just eaten three baby hens, “but the reason why you price in dollars is to use dollars As a trading currency? “

“You can choose the most favorable trading currency for you!” Youkel was speechless!

“Also, what kind of payment will be used? How will the warranty be processed?”

Chapter 615 - 1 unified world

“And how to deal with the freight from the port to the factory? Who will bear the taxes and fees generated during the transaction?” Youkel’s nightmare is not over yet, Liu Guangming has thrown a number of items that can subvert the bidding results. The question, regardless of the convention and fairness of bidding, forced Yukel to agree.

After agreeing to these harsh conditions, the price of Yukel Rare Earth Company sold to Changan Nonferrous Metals Company was directly lower than the previous price of 1/4 of the price given to Zeju Corporation! In the international market, the price of such rare earth ores has directly fallen off the cliff!

Even so, neither Linus Mining Company nor South West Africa’s Great Western Mining Company got the opportunity! They can only clench their teeth until Changan Nonferrous Metals Corporation will open the next tender! If their company had not gone bankrupt by then!

Yukel signed his name on this newly drafted mineral purchase contract as if he had signed his notice of death sentence. Linus and Josephs on the side were full of envy and unwillingness. Although the Ukel company is now dead, they basically have to go back and wait for death! In comparison, he is lucky!

After the contract was signed, Yukel and others did not have the intention to stay in Jingle City. They hurried to the airport to prepare to return to the country, or actively prepared to execute the contract, or began to wonder how to survive in such a harsh market environment. ! The golden age of the mining groups that belonged to them is gone forever. For a long time to come, they will all live under the dark rule of the great demon Changan Nonferrous Metals Company!

“Haha! It’s a great feeling that such unscrupulous extortion of others, they can only squeeze out their smiles and accept it!” Liu Guangming, who saved even the signing dinner, said with a contract, laughing, during his long business negotiations In my career, there is no more pleasant experience than today!

“I only now know why the university’s economics professor said that the monopoly profit will be the highest!” Duan Yunfeng was also quite emotional, in previous years, negotiations with Ukel Rare Earth Company, Linus Mining Company and Great Western Mining Company He also participated. At that time, Yukel and other people were arrogant and incompetent, not because they monopolized the supply of rare earth mines on the global market. At that time, there were many big

sellers such as Zeju Co., Ltd. and Wayne Group. Only by participating in competition can their ore prices rise again and again in short supply.

But now the only big buyer of this rare earth ore is the nonferrous metals company in China. The entire market has undergone a complete reversal, and they can only follow the rules established by Changan Nonferrous Metals Corporation. The pricing power of the ore was transferred from the mining group to the only big buyer.

“I remember that five years ago there were 14 companies in the industry in the world who were able to get on the table, and none of them was our company in China! At that time, let alone Zuijuan Co. and Wayne Group, it was Tsuchiya Co., Ltd. It’s all existence we can only look forward to! “Liu Guangming said with emotion,” But now, how many of these 14 companies are still alive? “

“Zejuan Co., Ltd. has already started the bankruptcy process! I believe that Xiaoliang will soon receive good news!” Duan Yunfeng is also in a good mood.

“Report! The latest news!” As he was talking, Liang Xiao rushed in from the outside breathlessly, shouting with a fax in his hand, “According to the news from the United States and India. Wayne Group and Thrall The Man Group has declared bankruptcy! Now no company in the world can threaten us! “

“Haha, I remember when we talked about it now, the competition in the international community is mainly the competition between multinational companies! To break down companies like Zejuan Co., Ltd. and Wayne Group and put them in antiquity would wipe out Qi and Chu. Great country! “Duan Yunfeng couldn’t help but praise.

“The strength of Zejuan Co., Ltd. is equivalent to Qi, and the Wayne Group is equivalent to Chu. Then, the Salman Group is Zhao Guo? These small companies of Tsuchiya Co., Ltd. are equivalent to South Korea and Shu! As for our Changan Nonferrous Metals Company Headquartered in Chang’an, it must be Qin State! “Liu Guangming also joined yy,” Now we are finally sweeping the world of the Six Kingdoms! “

“If we were Qin Kingdom, you would be Qin Shihuang’s governor! According to the truth, how can I be a general Wang Jian?” Liang smiled yy.

“According to credit, how could Wang Jian annex the commander of the Six Kingdoms to be Professor Guo! As for your kid!” Liu Guangming looked up and down, “I think it’s almost the same as being a Zhao Gao!”

“Don’t! I don’t have a wife yet! Can’t be an eunuch!” Liang smiled hard. Everyone saw him even more happy when he saw this!

In the next few days, all kinds of good news came one after another, ore of Ukel Rare Earth Company has begun to ship in Canadian ports. The bankruptcy of large companies such as Juan Co., Ltd. has brought them some benefits. The ore they stored in the factory and various advanced instruments in the research center have also been taken by Changan Nonferrous Metals Company at a slight price! Even the recipes and craftsmanship that they regarded as treasures fell into their hands!

The victory of this competition not only won them the qualification to monopolize the market, and obtained low-cost raw materials, but also the technical level has also been further developed after absorbing the strengths of companies such as Zeju Corporation and Wayne Group Xiaoliang! You can watch me closely in Jingle City! The second expansion of the factory must be completed as soon as possible! I’ll promote you at the end of this year! By the way, help you get a deputy senior title! “Liu Guangming said to Liang Xiao before returning to Chang’an.

“Title? My profession is not quite right? And the experience does not seem to be enough!” Liang Xiao knows that he is talking about the title of senior engineer, which requires stricter professional and self-care!

“These are not problems. You helped Professor Guo get so many new technologies and patents. Your name has already been registered in the Land and Resources Bureau and the National Development and Reform Commission! I will apply for you through a special application channel. Who will catch you? Just wait for the good news! “Liu Guangming finished patting his shoulder. Got into the car.

Back in Changan’s own office, I haven’t had time to rest. The secretary came in and reported, “Chairman. Professor Lu just sent me a fax!”

“Oh? Professor Lu’s fax? Hurry and bring it to me! Let me see if Professor Lu has any tasks to arrange for us!” Liu Guangming straightened up immediately!

Chapter 616 - 2 recipes

“Professor Lu said that he will send someone to our company tomorrow morning to discuss very important matters, and you and Professor Guo must be present.” The secretary handed the fax to Liu Guangming.

"I know. Tomorrow, Professor Guo and I will always be waiting for their driver in the company! By the way, you didn't ask who is coming? Will Professor Lu come in person? What will we discuss?" Liu Guangming took over By fax, I found not much information disclosed above.

"The other party didn't say it, so I'll ask!" The secretary said that she was going out.

"No, I don't need it anymore! Since this is written on the fax, we'll do it as we do!" Liu Guangming realized that the other party didn't elaborate and would definitely have his reason. If he inquired rashly, he seemed irrational! This has never happened before, it seems that tomorrow must be a very important thing! He raised the importance of this matter to the highest level in his mind.

Early in the morning of the next day, Liu Guangming called Guo Zhenyu to his office to prepare for the arrival of Xi and the plan representative; the clock just rang at nine o'clock, and Ma Yang and Bai Yao appeared at the door of his office.

"It turned out to be Assistant Ma! Welcome, welcome!" Ma Yang and he are not the first time to deal with him. Liu Guangming quickly greeted him into the office with enthusiasm. Yu Guang in the corner of his eyes saw Bai Yiran carrying a black box in his hand. , The appearance seems to be made of metal, and the cuffs vaguely reveal a few steel chains. It seems that Bai Yao should have copied the suitcase on his wrist. Liu Guangming was shocked in his heart, and it seemed that the matter to be discussed was very unusual now!

"Assistant Bai!" After entering the house, Ma Yang glanced at Bai Yaoran. His official position in Xihe Plan was Xihe Plan Security Assistant.

"Huh!" Bai Yaoran responded, "Chairman Liu, Professor Guo, please go out with unrelated people! Don't leave people in the office next door!" He Ran regarded it as his own territory.

"You all go out! By the way, let the person next door go to other places to make up! Remember to unplug the main power when you leave the office! Do not expose any communication facilities!" Liu Guangming has also been exposed to relevant training. Ma Liu arranged things down! After they left, they checked it in and out again.

After her inspection, Bai Yaoran took out a black shell from her pocket, and turned around the house two times without listening to the red light. Finally nodded slightly to Ma Yang, indicating that no problems were found.

“Okay. We can start to talk about things now! Professor Guo, we don’t need to record minutes for this conversation!” The four sat around the coffee table.

“Oh, I’m sorry, I’m used to it!” Guo Zhenyu Wenyan closed the notebook and left the signature pen aside.

“First of all, congratulations to your company for its ultimate victory in international competition! Chairman Liu has fought very beautifully in this battle!” Ma Yang first praised Changan Nonferrous Metals’ great achievements in the past two years.

“It’s all thanks to Professor Lu for taking care of us. If it wasn’t for Xihe’s plan to provide us with sufficient research funds, I think we might still be chasing behind the ***** of Zejuan Co., Ltd.! He said that most of the credit goes to Lu Qiujian.

“Ore raw materials are no longer a bottleneck that restricts your company. The output will also be greatly improved after adopting new production methods! I believe that in the next few years, your company will provide us with sufficient qualified products in time!” Ma Yang continued Said.

“Every batch of products handed over to Xihe Plan will be checked by me personally! We now divide the company’s products into several grades, the best quality is provided to Xihe Plan, and the second grade is provided to other domestic military enterprises, Aerospace Group, research institutes ... Those who are barely able to reach the qualified line are provided to foreign customers! Please rest assured that you and Professor Lu are assured that the products we provide to you are definitely the best! “Liu Guangming assured.

“I’m relieved about this! The products we accepted before performed very well during the experiment! I hope you can persevere!” After the gossip, now entering the topic, Ma Yang made a look at Bai Yiran, and Bai Yiran was silent. He put the box on the coffee table soundly, entered the password and took out the key, inserted it in a few turns and handed it to Ma Yang.

Ma Yang said while entering the password, “The box is filled with the latest alloy material formula researched by our laboratory. The new alloy material produced according to the formula has shown extremely excellent performance in certain fields! Because considering your company Technical level and corporate attributes! So Professor Lu decided to hand over these two new materials to your company! “

“This is an honor for all employees of Chang’an Nonferrous Metals Corporation!” Seeing the two of them cautiously. Liu Guangming also spoke a lot more seriously.

“The formulas of these two materials belong to the top secret!” With a click, the box opened and Ma Yang took out two pieces of paper and handed it over. “Up and down the entire Changan Nonferrous Metals Company, only you two are qualified to browse this recipe! Once the recipe is leaked, the consequences will be very serious!”

“Both of us have participated in the research of military projects and are no strangers to the principle of confidentiality!” Guo Zhenyu and Liu Guangming saw the format and seal of the document, and they immediately understood that if the formula was leaked, they would be all done!

“This time the production cannot be placed in the coastal zone like the previous product. Professor Lu’s suggestion is to put it in Chang’an to build a new factory. To mobilize politically reliable and technically competent employees to participate in the production! Make sure during the production “Ma Yang made a series of requests with a serious expression You two take a look at these two recipes first. If you have any questions, feel free to ask! After the recipe is thoroughly eaten, the planning and design of the new factory will begin immediately! Encountered any problems during this process. Including land acquisition, capital, factory design, etc., you can ask us for help! Your task is to start the production of these two new materials within one year! “.

Ma Yangyue said that the more nervous Liu Guangming and Guo Zhenyu are, what are these two recipes? The requirements are so strict? It is even more confidential than they used to produce sensitive materials for certain military departments.

“Understood! We will do our best to complete the task assigned by Lu Qiujian!” Liu Guangming is not afraid of the difficulty of the task. The more difficult the task is, the higher the trust that Lu Qiujian has in himself. As long as he completes it well, the future will definitely be unlimited. .

“Second, can I ask what materials are these two recipes? Where are they used?” Guo Zhenyu asked from a professional perspective.

Chapter 617 - Room temperature superconductivity

Hearing Guo Zhenyu asking questions like this, Liu Guangming couldn’t help being nervous, wondering if he would make Ma Yang dissatisfied with such a hasty question, could not help kicking him lightly under the coffee table.

Guo Zhenyu didn’t seem to understand what he meant, and murmured, “If I hadn’t figured out what this thing is, how would I do my job?”

“Of course, we will definitely let you know!” Ma Yang said with a smile. He took a recipe from Guo Zhenyu and said, “This is a recipe for a new room temperature superconducting material. According to the data obtained from our experiments, This material can achieve superconductivity between 252.3k and 314.2k! “

k refers to the sign of Kelvin temperature. Unlike the temperature measurement of Celsius, which defines the temperature of the ice-water mixture as 0 degrees, Kelvin defines the absolute zero degree as -273.15 degrees Celsius as the starting point of calculation. The temperature has become 273.15k. Each 1k change in temperature is equivalent to a 1 degree change in temperature.

After conversion, we can know that between 252.3k and 314.2k that Ma Yang just mentioned is equivalent to minus 20.85 degrees to 41.05 degrees Celsius, which is basically equivalent to the temperature of room temperature!

“Minus 20.85 degrees to 41.05 degrees?” Guo Zhenyu also quickly calculated the results, he was not only frightened, “I remember that the highest level of superconducting materials in our country is only superconducting at 153k? Are you sure you The test data are real? “

153k is equivalent to minus 120 degrees Celsius. If you use such a material as a cable for power transmission, you must install a pump and cooling equipment every one thousand kilometers or so, using a cooling agent like liquid nitrogen to keep the temperature of the cable at minus 120 degrees Celsius The following greatly increases the cost and complexity of the superconducting cable solution; so although the superconducting cable can reduce the loss of thousands of kilometers of electrical energy to a few percent of the existing level, it is also due to the high cost of maintaining the cable Unable to get application.

The formula that Ma Yang has come up with is not simple. Immediately raised this record by more than one hundred k, minus 20.85 degrees to 41.05 degrees temperature range, except for some extreme regions. This temperature is basically equivalent to the local ground temperature! This means that superconducting cables can be used for long-distance power transmission without cooling! Will greatly reduce the cost of power transmission. The annual savings for the country will be hundreds of billions! This will undoubtedly be a landmark invention in the history of human science and technology.

“We have gone through many tests, and the results have been confirmed to be correct!” Ma Yang could hardly believe his eyes at the time, but no matter how the experimental conditions were changed, the performance of this material was consistent. “There are also some samples in the box, you You can verify it by yourself! However, you must pay attention to confidentiality! “

“I now understand why you are so cautious!” Liu Guangming’s face was excited. “It is no exaggeration to enhance the level of confidentiality with such advanced technology! By the way, I don’t know how much the production cost of this material is. ? “

If the price is higher than gold. So this material is the meaning of large-scale application. As an entrepreneur, Liu Guangming is most concerned about cost.

“It ’s the current generation product, and the price is still relatively high! So it ’s probably unrealistic to use this material as a transmission cable in a short time!” Ma Yang also felt quite regretful, “but our researchers have already begun After researching the second-generation products, we have a perfect theoretical reserve, plus the current foundation! After some time, alternative products with lower prices can be developed! “

“Huh, this is a Nobel-level achievement! It’s a pity to keep such a secret!” Guo Zhenyu said regretfully from the perspective of a scientist.

“It doesn’t matter, as soon as we research a cheaper alternative. This material can be put on the market! Secondly, Professor Lu has already won the Nobel Prize! The difference between once and twice Not so big! “Hey, coach. I also want to win the Nobel Prize.

As soon as this statement came out, both Liu Guangming and Guo Zhenyu were speechless at the same time. If any scientist can get a Nobel Prize nomination, it is enough to become a legend, let alone winning! Almost any achievement that can be nominated is the crystallization of the scientist’s hard work. Now that Lu Qiujian has won the award only a few years ago, he has come up with a new award? Does this make other physicists alive?

After a long silence, Guo Zhenyu first recovered, and he asked curiously, “Don’t Professor Lu preside over the exploration of the space exploration program? How could he do superconducting materials?”

“Superconducting materials are also widely used in aerospace! The anti-gravity effect of superconducting rocket launchers can greatly save the cost of rocket launches. If the cost of materials is reduced to the point that they can be applied on a large scale, we can even use them directly. The vacuum superconducting pipeline will send the spacecraft directly into space! In addition, superconducting satellites have a longer service life and more powerful functions than conventional satellites ... “Ma Yang talked about superconducting technology in aerospace. Widely used in the field.

But in fact, Lu Qiuqian did not intend to use these materials as superconducting rocket launchers and superconducting satellites. Instead, it is intended to be used for the magnetic confinement of plasma. The magnetic field that confines the plasma is generated by the coil outside the vacuum chamber. The current can generally reach tens of thousands of amps. If you use conventional copper conductors, the power will reach the level of megawatts, which is equivalent to the power generation of a generating unit of a thermal power station. You can calculate how much heat will be generated in one hour and will be generated in one day. How much heat, all of this heat needs to be taken away by the cooling water in time ... such a cost is too high!

Once full superconductivity is used, the coil resistance is 0, and after the coil current is increased to the specified value, theoretically no more energy is consumed, and the time for maintaining the fusion can theoretically be infinitely long. This feature is a controlled nuclear fusion in the future. Necessary for commercial application.

Just like the iter that Ma Yang visited, their confinement magnetic field was intended to be produced using superconducting magnets, but the materials they used were far from the level of this material. Cern's lhc collision pipeline is also composed of superconducting coils. Like iter, they need to use a large amount of liquid nitrogen to cool the superconducting coils to more than two hundred degrees Celsius, so that the coils can be superconducting.

But now it is different. The materials used by Xi and the project can directly achieve superconductivity at room temperature, which means that they are one step closer to the commercial application of controlled nuclear fusion.

Chapter 618 - Do you still need people?

Of course, the application range of superconducting materials can be more than lossless long-distance power transmission, making superconducting coils, and aerospace launches. Superconducting materials are extremely widely used in many other fields.

In the military, weapons such as superconducting magnetic cannons, superconducting laser transmitters, Gaussian rifles, and superconducting warships that are faster and less noisy will only become reality. Human weapons will occur from drugs or drugs. The biggest change since the cold weapon replaces the cold weapon!

There are also vertical take-off and landing fighters that are currently being studied in various countries. If the aircraft can achieve vertical take-off and landing, there is no need to build a hundreds-meter-long taxi deck on the aircraft carrier. The aircraft carrier of the same tonnage can load more aircraft! The British Harrier vertical takeoff and landing fighter has been successfully developed for many years, but why there is no large-scale application on the aircraft carrier, one of the reasons is that the heat emitted by the nozzle of the Harrier during vertical takeoff and landing will have a huge impact on the aircraft carrier deck. If the superconducting material is used, it will

be different. You can directly use the anti-gravity system to lift off, avoiding the damage to the deck by the Harrier, and achieving fast and safe vertical take-off and landing.

Used in home life, with magnetic floor tiles in the interior, all furniture no longer needs legs and wheels! When you want to clean the house, you can use the mobile phone to control the furniture and let them rise into the air. In this way, you need to turn around and even lie on the ground to clean the clean area. It can be done easily! There will never be any dead corners, and the time used for cleaning will be shorter. And the maglev skateboard that shined in the “Back to the Future” series of movies can also become a favorite toy for children. Using superconducting materials to make the broom, maybe the Quidditch game in “Harry Potter” can also become a reality.

In the past, the main reason for restricting the wide application of superconducting materials was temperature and price. The superconducting materials previously studied by human scientists can only be used at more than one hundred degrees below zero, both in terms of cost and convenience of use. Not conducive to promotion! As for the high price, people stop.

Now, the formula brought by Ma Yang perfectly solves the first problem. This new material can achieve superconductivity at room temperature, which greatly saves costs. No longer need a lot of liquid nitrogen, can be used anytime, anywhere; so Professor Guo will lament this achievement will definitely win the Nobel Prize!

“Professor Guo, after you wait, you have time to do experiments to verify whether what I’m telling you is true or not! See if we can start talking about the second recipe now?” See Guo Zhenyu and Liu Guangming immersed in this explosive The news could not be recovered for a long time. Mayan couldn’t help raising his voice to wake them up.

“Oh, okay!” Guo Zhenyu remembered that there was a second recipe. Since the superconducting material can be put in a box with the test, wouldn’t it be too bad to want the second recipe? Her curiosity became strong again, “What is this recipe?”

“It is a formula for new battery materials. Although it is not as exaggerated as room-temperature superconducting materials, it is far beyond the limits of the most advanced battery materials on the market!” Ma Yang turned over a table and said, “This has this You can take a look at the detailed data of this material! “

“Oh? How does it compare with Tesla-R’s single-cell 8wh battery?” Rare earth elements are widely used, and batteries are one of the most important. So Guo Zhenyu also has a little research on the progress of international battery research, “As far as I know, tesla-r in the test last year, after fully charged, this battery can meet the 200-mile battery life of electric vehicles! And it is said that their

battery The goal of one-step research is to achieve a cruising range of 400 miles! 400 miles is almost 644 kilometers, which can definitely meet the needs of most consumers. Maybe it will not take long before we can see this kind of electric car on the market! “

“We also know about Tesla’s electric vehicles. Professor Lu judged that their range will reach 720 kilometers at speeds below 40 kilometers per hour in four or five years, and will drop to 570 kilometers at speeds of 70 kilometers per hour. At a speed of 110 kilometers, you can only run 400 kilometers! If it is just a city scooter, it is basically enough! But it is a bit reluctant to meet the needs of more customers! “Ma Yang nodded. Although this is just Lu Qiujian’s prediction, he is convinced.

“And if the batteries made with our new materials are of the same size. The battery capacity can be three times that of the batteries used by Tesla, and the charging speed will be reduced from their thirty minutes to five minutes!” Ma Yang Proudly introduced, “The most important thing is that our cost is only half of it! This is still in the early stages of production! With the expansion of production scale and the further improvement of technology, our cost can still be reduced, and the function will be more powerful. ! “

Guo Zhenyu and Liu Guangming stared blankly at Ma Yang, and they no longer knew what to say! If someone came to say this to them today, they would think this guy is crazy! But Ma Yang is Lu Qiujian’s assistant, and all his words represent Lu Qiujian! Even if it is ridiculous, they will first force themselves to believe. After all, the Nobel and the winner with that free egg will come to make such a joke with you?

“I will stay with you in the last few days. Assist you to solve various professional problems!” Ma Yang and Li Jia’s mood, if they did not enter Xihe plan. When someone tells him such a thing, he will also think that the other party is bragging Then you are working hard! I will arrange room and board for you! “Liu Guangming woke up first.

“I will go to the laboratory to test these two samples immediately!” Guo Zhenyu also returned to normal. If you can’t wait, you should leave with a suitcase.

“I’m with you!” Bai Yao got up to keep up.

“This battery material was also made by Professor Lu?” Guo Zhenyu asked as he packed up.

“Yeah, Professor Lu has spent more time in the materials laboratory recently. Whenever the research falls into a bottleneck, he can always give us a clear direction! These breakthroughs are completed under his guidance!” Ma Yang Admiringly said.

Guo Zhenyu's footsteps stopped, he turned to look at Ma Yang, his eyes full of eagerness, "Ma assistant, Xi He plan to recruit people? Do you think I go to your materials laboratory?" And these achievements By comparison, his proud new smelting method is nothing.

With a bang, the cup in Liu Guangming's hand fell to the ground, staring at Guo Zhenyu in a daze; old Guo, don't leave me alone!

Chapter 619 - Invitation card

On the top floor of the Jixiang Automobile Group headquarters building in Qiantang City, Jiangnan Province, boss Li Shufu is chatting with a friend who is visiting from afar on the couch in his office.

"Lao Li, your acquisition of Volvo this time surprised all the people in the country!" This old friend of Li Shufu is a temperamental and elegant economist. He was not constrained by his identity. The first two called him that way when they first met.

Li Shufu also enjoys this title. As the chairman, the most painful thing is that he will be called the chairman of the board at any time. Fortunately, he still has this old friend, and chatting with him does not have to worry about the other side. The deep meaning in the words, after this period of intense negotiations, he can finally relax a little, "The country has not been very satisfied with the development of the automotive industry in recent years, and our acquisition has made the country see another possibility, so Only then will the government act as a solid backing for us. Otherwise, if I rely on my family, how can I eat a behemoth like Volvo! "

"Also! The rapid development of the high-speed rail in the past two years! Which Minister Liu played Alstom, Siemens, Kawasaki Heavy Industries and other giants in applause! Compared with them, you are really a bit of a car maker. It 's the same! It also has the world 's broadest market, and the time to introduce foreign companies is not short. The slogan of technology change in the market has been shouting for so many years. I still ca n't see the future of domestic cars to completely replace foreign brands! "Ji Youzhi said Like his name, he was extremely honest and did not shy away because Li Shufu was the boss of an automobile company.

"The high-speed rail market and the automobile market are different!" Li Shufu couldn't help but argue with him. "First of all, the country's attention is different. Rail transportation is the artery of the national economy, and its strategic significance is far from comparable to that of the automobile industry. Secondly, the market environment is also different, the aviation industry in the United States is developed. Demand for high-speed rail is limited, the neon country is small, and the market space is not large. France and Germany are also the same. The low-speed railway and the extremely developed highway network can already meet the economy. Demand! High-speed rail networks are scarce in Australia and Canada. "

“On a global scale, only we have such a huge demand. And we have enough funds to build a high-speed rail network!” India wants them to have money even if they want to build it. “For companies like Siemens, Kawasaki Heavy Industries and Alstom Generally speaking, their choices are extremely narrow. Either accept our harsh conditions to earn a little bit, or they can only watch their accumulated decades of technology lying in the safe mold! So the Ministry of Railways can only Among these companies, there is the skill of arrogant and arrogant, using two skills to kill three soldiers. However, despite such an advantageous form, which Minister Liu can handle this matter so beautifully, her political skills are really admirable! ” Want to say something, although this minister has merit in the state, he has also broken the road to making a lot of people rich. In addition, he is not a two-sleeved breeze, I am afraid that the end will not be too good!

But think about swallowing the words back. It ’s just a matter of thinking about these things. If you accidentally say it, you will cause yourself great trouble. He then talks about the situation in the automotive industry. “High-speed rail is still a new thing, the market The system is not perfect, so we can take advantage of it; and the automotive industry is different. After a hundred years of development, the entire industrial system has developed very mature. He is an important industry in the United States, neon, South Korea and Germany They are backed by the huge domestic market. They are much more calm than the high-speed rail industry; they will never easily eclipse technology and market. “

“In addition to the Ministry of Railways having a strong leadership department to control and coordinate the national strategy, the automotive industry has been scattered. When the foreign companies were introduced, there was a lack of a unified strategic vision! Nowadays, automobile companies are everywhere. With the support of the government, they act independently and bargain with each other to lower the threshold for foreign companies to enter the Chinese market. As a result, car manufacturers in the United States, Neon, France, South Korea and Germany easily realized the Chinese market without transferring technology. Occupation and monopoly. “Li Shufu shook his head here.

“This is not without benefits? At least people can buy cheap cars!” Ji You interrupted his complaint.

“That’s also because private car companies have started to work hard in these years! If we hadn’t produced cars with cheaper prices, we wouldn’t know how many years it would be before they lowered their prices!” Li Shufu said proudly. But it suddenly became low again, “Hey. Unfortunately, we can only hang around in the low-end market. We want to enter the domestic high-end market and even kill Europe, the United States, Neon and South Korea. I am afraid there is still a long time to go The way to go! The accumulation of technology and the building of brands are not something that can be accomplished overnight! “

“Your acquisition of Volvo is a good start! Wait a few years later, maybe ...” Ji You said straightly, and there was a knock outside the door.

“Come in!” Li Shufu’s face was a little unsightly, he was busy and relaxed, did he not tell the secretary not to disturb himself? Why did you knock on the door again? What the **** happened?

“Chairman, I’m sorry to disturb you!” The secretary came in to express her apology, and then handed over an invitation letter in both hands. This is what I just received, I think it is very important, So I sent it to you as soon as possible! “

“Who’s invitation letter?” Isn’t it another summit, what’s so important? Li Shufu opened the invitation letter while guessing. He habitually went to the invitation party below to check it out. This look suddenly changed, “Huh? How could they send me an invitation letter?”

“Oh? Who sent it?” Ji You asked curiously.

“It was sent by Xihe Project Team! Invite me to go to Chang’an to participate in an exchange event next Monday!” Wasn’t it ... Li Shufu suddenly remembered the grand auction, her heartbeat suddenly accelerated.

“Chairman, according to the schedule, you will go to Europe and Volvo’s high-level meeting next week!” The secretary reminded.

“Let the vice chairman go for me! Now Volvo is ours, there is no need to be so grand, everyone will be the same!” If it is really what I guessed, this exchange meeting will definitely be more important than Volvo. The meeting, “Help me book a flight ticket, I’m going to Chang’an!”

Chapter 620 - Airport encounter

“Okay, I’ll do it now! Who needs to be accompanied by this trip to Chang’an? What needs to be prepared?” The secretary took out the schedule to prepare the record.

“The Chief Financial Officer and the Legal Director are all brought along, and Mr. Liu also has to go together! And you inform the Chief Financial Officer to let him know how much liquidity we have on the books before this! Also let him count. If I need money urgently, how much money he can help me within a month ...” Li Shufu took a decisive decision and thought, maybe these are just his own assumptions, but if it is true. As I thought, these preparations are better than none.

The secretary retired, and Ji You asked curiously, “Lao Li, what are you doing? Now that your contract with Volvo has not been signed, why do you have to make a big move?”

“Youzhi, do you remember the fact that the heads of the major IT companies around the world gathered in Changan?” Li Shufu knew that the other party’s tone was tight, and he was not afraid of him leaking information. At the same time, he also wanted Ji Youzhi to help him. He gave his guess.

“I’m doing economics anyway! Why don’t you know such a big business operation! That’s the biggest patent transaction in our country’s history!” Ji Youzhi also thought about it after saying a few words, “Old Li, Do you mean this is the same thing as last time? “

“Otherwise?” Li Shufu spread his hands. “I’m starting a small company. I save a few tires and put together a few cars to sell! I have nothing to do with Xi and the plan! Professor Lu will definitely have nothing. I need help. In turn, many achievements in the field of aerospace can be applied to the automotive industry! Was n’t Rolls-Royce made his fortunes just because of the aero-engine? I wondered if Professor Lu must be doing this again. What can be applied to the results of the car! “

“If this is the case, it’s an opportunity!” Ji You couldn’t help but remind, “However, you have just completed a big plan recently, Lio still needs you to provide them with research and development funds! I’m afraid the money is not enough? If it ’s really the new technology you ’re talking about, then big companies like Mercedes-Benz, BMW, Ford, Toyota, and Hyundai will surely swarm in. It ’s not so easy to grab food from their mouths! ”

“Yeah, compared with these companies, our strength is pitifully weak!” Li Shufu also had a headache. “But I won’t be willing to give it a try! Didn’t Ren Weihua grab the cake from Microsoft and Apple last time? If that’s the case, maybe I still have a chance.”

Weihua is much stronger than you! Ji Youzhi was not embarrassed to say this sentence, “I hope everything goes well! Is there anything I need to help?”

“Really there. Youzhi, you help me staff ...” In the next few days, Li Shufu pushed away all the schedules that could be pushed away. On the one hand, he tried to hear about this exchange from various channels. The truth is that on the one hand, the senior executives of the United Company urgently negotiated countermeasures!

However, he spent a lot of energy and did not hear any inside information. It was just that the large multinational companies did not seem to receive the invitation. This exchange was limited to domestic companies. This relieved him a little.

The day before the start of the exchange meeting, Li Shufu took the company's core team to land at Chang'an Airport. The pedestrians hurriedly walked through the airport passage. Outside, the employees of their Changan branch were ready for reception.

"Chairman! It seems that there is President Ren for Hua, do you want to say hello in the past?" The sharp-eyed secretary whispered in his ear.

"Really Mr. Ren! Since I met that, I definitely want to talk a few words!" Li Shufu and Ren Zhenfei are both leaders in the domestic business community. They have met many times before on many occasions. When I met in Changan, I still had to exchange a few words.

Li Shufu sorted out his clothes and walked quickly in the direction of Ren Zhenfei. Before he approached him, Ren Zhenfei's entourage also found him. Quickly reminded; Ren Zhenfei looked up and saw Li Shufu, a smile spread on his face, and the far-reaching one reached out with his right hand. "Chairman Li has been away for a long time! Is this also a business trip to Chang'an?"

"Yeah!" Thinking of the last time he participated in that grand auction, Li Shufu also wanted to go to him to get some information, so he did not keep his purpose confidential, "I received an invitation letter from Professor Lu last week. , Invite me to come to Chang'an to participate in exchange activities; I will come here as soon as possible! "

"What a coincidence! I also came to participate in this exchange meeting! Now it seems that the two of us can go to the hotel together!" Ren Zhenfei was a little surprised, wasn't this a carmaker? How did you receive the invitation with yourself? Is there any technology that can be applied simultaneously on mobile phones and cars?

"Then I'm going to ask Mr. Ren for a lot of advice!" Li Shufu lit up and quickly invited him, "If Mr. Ren doesn't want to give up, why not take my car. Let's talk while walking on the car?"

After the last auction, Ren Zhenfei learned deeply how important it is to have a strong partner. He naturally refused to miss this good opportunity to communicate in advance, "Then respect is worse than obey!"

After a simple greeting The two teams joined together and headed to the parking lot in the astonishment of many passengers at the airport. After getting on the bus, Li Shufu could not wait to ask before he could start the car. President Ren, based on your experience, what did Professor Lu call us to do this time? "

“I think it’s very likely that there are some commercially valuable research by-products that I want to sell like last time?” Ren Zhenfei said.

“Mr. Ren, you have made a lot of money on the tablet in recent years! When I heard the results of the auction, I wondered when it would take such a big price to recover the cost? , Ping An computer is all the rage in the world. “He said he drew a tablet from his bag.” Look, I am using your product now! This thing is much more convenient to use than a laptop when traveling on business! “

“Haha, thank you Chairman Li for your love for our company’s products!” Ren Zhenfei was in a good mood when he saw others approve of his company’s products. The two of them happily chatted about the exchange meeting and arrived at Lu Qiu unconsciously. Build a hotel prepared for them.

After entering the hotel, they discovered that the entrepreneurs who came to the conference this time were not just the two of them. Many familiar faces kept going in and out of this hotel; what did Professor Lu do? They asked at the same time in their hearts.