

## **Rebirth of the Evil Life #Chapter 31 – 40**

### **Read Rebirth of the Evil Life Chapter 31**

Chapter 31 The first regular meeting

Entering the beginning of August, under Zhang's accounting, July's profit was released.

There are 225 computers in Chufeng.com, with a monthly gross income of RMB yuan. Although 30 computers have been added, the income has only increased by RMB 23,400. This is all due to college students returning home during the summer vacation. However, as long as the school starts, I believe the profits will be increased. Come back again.

The net profit of the bar supplying food and water remained at around 1,500 yuan, and the profit of the coffee machine dropped by only 1,200 yuan due to the hot weather and the decline of college students.

In terms of expenditure, employee expenses are 8,000 yuan, various taxes are 1,200 yuan, the "security management fee" of the Lanzhou District Police Station in August is 3,375 yuan, the corporate tax (not invoiced) is 2,000 yuan, and the bonus is 58240 yuan to the owners of eight Internet cafes. , A total of 72365 yuan was spent.

225 computers, including air conditioners, used 41,000 kilowatt-hours of electricity, and 1 kilowatt-hour of electricity costs 1 yuan, which is 41,000 yuan. The water fee is 50 yuan.

After the settlement, the net profit of Chufeng Net City in July was RMB yuan.

"Brother, business occasionally appeared in July, let's not add computers for the time being. I will add them when college students come back." Chu Zhixuan suggested.

Chu Zhixuan's proposal is not unreasonable. Before the start of the university students, 225 computers are enough to digest the source of customers nearby, and adding computers is just a display. However, Lin Feng takes a long-term view. Once the school starts, there will be a short installment boom. Coupled with the National Day holiday, the computer market will see price increases for a long time. If you install it then, you will definitely suffer a lot. It's better to buy it now and have a relatively free time for debugging.

And in September, there will be a game that goes against the sky. Thinking of this game, Lin Feng couldn't help but show a nostalgic smile.

September 11, 2000, this is definitely a day that all game lovers should remember. On this day, the anti-sky game CS Counter-Strike was available to the public to download,

and the era of “cs for all people” was instigated in the world. Lin Feng, who has experienced this era, naturally knows what a crazy era at that time. From fighting separately, fighting in a team to playing around, it is just like a basketball bullfight, and the number of people is not equal to form a team to challenge everywhere. Hit the place, by the way, bring some color. I won with joy, but I lost mumble, calling my father scolded my mother.

Crazy, all this can only be described as madness!

Therefore, the computers must be configured first, and how many computers can be equipped with. At that time, they will definitely think that there are not enough computers, not too many computers. And Lin Feng remembered that after a long period of time after the initial public download, CS counter-strike appeared in China, and it was still in English. It was not until after it became popular that some translation teams Chineseized it.

Maybe I can let CS Counter-Strike enter China ahead of time, by the way, to make some money. ——Lin Feng seemed to see God of Wealth smiling at himself.

Under Lin Feng’s insistence, in the end, the Chufeng Internet City purchased another 35 computers and became a large-scale Internet City with 260 computers. By the way, two beverage machines that can provide both hot and cold taste have been added to provide game fans with a variety of cold beverages.

Compared with the high-investment and high-return Internet cafe industry in Chufeng Internet City, the profit of the “Killing Club” has attracted Lin Feng’s attention.

Six “killing clubs” operated for 15 days and sold a total of 330 cups of tea at a cost of 4 yuan per cup, a net profit of 11 yuan, and a net profit of 3630 yuan for 330 cups. There are 6 referees from the six “killing clubs” with a salary of 2,400 yuan for half a month, three waiters with a salary of 900 yuan for half a month, a total of 1,000 yuan for rent for half a month, and 1,080 yuan for electricity.

Excluding tax, the total expenditure is 5380 yuan, a slight loss of 1750 yuan. Knowing that Lin Feng Tea was selling so well, still lost 1,750 yuan, which made Chu Zhixuan feel even more embarrassed.

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Regarding this loss, Lin Feng will naturally not take it in mind, because the 17 “killing clubs” he joined have brought Lin Feng even more profit.

With an initial fee of 2,000 yuan, 17 companies have 34,000 yuan. In ten days, 17 “Killing Bars” sold a total of 3,500 cups of tea. Each cup of Lam Fung’s net profit is 6 yuan, and the tea alone brings Lam Fung’s net profit of 21,000 yuan. From next month,

each family will also pay 300 yuan membership fee per month, which is another generous income that does not require any investment.

On August 2, 2000, Lin's Catering and Entertainment Co., Ltd. had a total of 6 employees. One accountant, one director of the business department (Liu Yingying temporarily serves as the director), and four ordinary employees.

The accounting salary is 2,000 yuan, Liu Yingying's salary is 2,000 yuan, and the probationary salary of four ordinary employees is 2,400 yuan in total, for a total of 6,400 yuan. Rent 500 yuan

, The electricity bill is 300 yuan. Tax (only including tea business tax) is 254 yuan.

In the first month of its establishment, Lin's Catering and Entertainment Co., Ltd. had a total income of 58,630 yuan, an expenditure of 12,830 yuan, and a net profit of 45,796 yuan. After accounting by Zhang, with a total investment of 120,000 yuan in capital, the profit rate of return is 38%. It's another staggering number.

In the same period, the profit rate of Internet cafes was 19%. However, the initial investment of Internet cafes is large, and later it will become a profitable and violent industry, and the profit return rate will increase to 100% or even higher.

However, Lin Feng believes that in a long period of time, the "killing club" will become a stable and lucrative return point.

"Mr. Lin, many businesses are now sending joining requests, hoping to join the 'Killing Club'." Liu Yingying said at a regular meeting on Monday.

Lin Feng smiled and glanced at the people around him. Accounting Zhang, Yingying Liu, and the four employees were filled with emotion. Before rebirth, I often watched the weekly shareholders meeting of those listed companies on TV, and I can't help but wonder what it feels like. Although it is far from comparable to listed companies in terms of scale and momentum, Lin Feng believes that he will have that day.

"But as far as I infer, their drunkard's intention is not to drink. What they like is the tea formula." Seeing Lin Feng not speaking, Liu Yingying continued.

"According to our investigation, the market for 'killing games' in Chu City has been severely saturated. As many individual merchants insist on 'killing people', the competition is fierce. In order to attract a lot of customers, 'killing people' have maliciously reduced prices. Now we have 17 companies under our control. The profit of "Killing" has been transferred to tea, and the fees for providing the "killing game" service can only cover the referee's salary and rent and utilities." Liu Yingying handed the printed data report to Lin Feng.

“Well, since our ‘killing people’ business is so difficult, the other ‘killing people’ are even more difficult. By the way, is there any tea in Chu City that can compete with us?” For the ‘killing people’ Lin Feng is not worried about competition, tea is the focus.

“Not for the time being. Although many merchants have also launched tea, they cannot compare with us in terms of taste, fragrance or color. However, I have a suggestion. Can we increase the variety of tea and provide various varieties to customers? Enhance attractiveness.” Liu Yingying suggested.

“Well, I’ll go to the master again at this point.” Lin Feng nodded. In order to dominate the secret tea recipe, Lin Feng worshipped the old man as his teacher a week ago and invited the helpless old man back home to live with his father. In this way, you will never worry about leaking the secret tea recipe.

Although this method was a bit despicable, Lin Feng didn’t care. If you want to succeed, you have to pay a price. What’s more, this is not necessarily a purely profitable investment. At least Lin Feng will support the elderly and prevent them from being alone in their twilight years. To put it bluntly, the old man lives alone, and no one knows what day if he dies.

“Since the competition is so fierce, let’s get some out of the game.” Lin Feng smiled slightly and pointed to the 32 ‘killers’ on the data report.

## Chapter 32 Monopoly

“Since the competition is so fierce, then we will kick some businesses out of the game.” Lin Feng smiled slightly and pointed to the 32 “killers” on the data report.

“How to get out of the game? Is the price cut?” Liu Yingying was slightly taken aback. Price reduction is indeed the best assassin. As long as you slightly lower your profit on tea supply, the 17 murder bars under its banner will have the absolute confidence to fight each other to the end.

The 17 “Kill Bars” under Lin’s Catering and Entertainment Company accounted for 53% of all 32 “Kill Bars” in Chu City. As long as the 17 “Kill Bars” under its umbrella reduce their prices, other “Kill Bars” have to follow. Price cuts. And these retail investors, in terms of taking risks, are absolutely unable to compete with an alliance.

After driving out a large number of retail investors and monopolizing the market in Chu City, 17 ‘kill people’ and then resume their prices. Although customers complained, they couldn’t resist it and could only accept it. And this set of tricks is a set used by multinational corporations in the world. I just didn’t expect that in the small city of Chu, such a company with a capital injection of only one million would be able to play this trick. I have to say that the mall is not big or small!

Price cut? ——Lin Feng sneered, and I still disdain to use price cuts to deal with them.

Lin Feng took out a crumpled a4 paper from his pocket and handed it to Liu Yingying.

Looking at the crumpled a4 paper, Liu Yingying frowned. How can a company's official meeting plan be written in such a handwritten form, and it is crumpled, not looking like a document more like a paper. It is said that he had worked in this company, and he would definitely be laughed at.

Lin Feng smiled embarrassedly. Although he has established a company now and has a business card printed with the general manager of 'Lin's Catering and Entertainment Co., Ltd.', Lin Feng has never had the consciousness of being a general manager. Everything is reckless.

Liu Yingying endured the nausea of her fingers and shook away the crumpled a4 paper.

Eyes light up!

"These are the six advanced versions of the 'Killing Game'. You will hand over one version to the 17 'Killing' bosses at regular intervals." Lin Feng has already seen other 'Killing' bosses in Chu City. The scene of scolding mother.

"Well, I know." Liu Yingying sighed lightly, secretly said in admiration, and took a deep glance at Lin Feng.

"By the way, I have a suggestion." Liu Yingying suddenly remembered something, and said hurriedly, "Since tea is so popular and is worried about by those merchants, why not promote it."

"Using the same business model as the 'Killing Club', we provide tea, and they are responsible for the rest of the sales and other links." Lin Feng's eyes lit up, and he continued.

"Yes, just like Coca-Cola and Pepsi provided to McDonald's and KFC, we can make the most profit with the least cost." Liu Yingying said excitedly.

"Okay, you will be responsible for this matter, and I will be responsible for the tea supply." Lin Feng wondered to himself that it was time to ask the master to prepare a few more flavors of the secret recipe. Of course, if tea is supplied in large quantities, a small factory must be opened, otherwise it is absolutely impossible to guarantee a complete supply.

Looking at Liu Yingying's appearance as she was preparing to go on a big fight, Lin Feng suddenly sighed for some reason. In one month, Liu Yingying will go to school. At that time, what I will lose is not just an assistant, but a super talent who can stand alone. But think about it, the MBA from Peking University, no matter how bad it is, cannot be hired by a small company like my own. Although I don't know why Liu Yingying is willing to work in her own small company this time, she has made a lot of money this time.

Once Liu Yingying graduates from Peking University, her annual salary will jump up at least six figures, and seven figures are normal. How can this small temple of my own support?

Alas, I don't want to, there is still one month left, so I can squeeze Liu Yingying's value to the maximum in this last month. ——Lin Feng smiled sweetly at Liu Yingying. However, in Liu Yingying's eyes, this smile was full of evil and insidiousness, and a chill came up from the soles of her feet. Although it was a hot summer day, Liu Yingying still felt like a cold winter.

"Well, the question of 'killing people' is over, now is a bit of my idea." Lin Feng took out a crumpled a4 paper from his pocket again.

Liu Yingying looked and rolled her eyes. It's not that you don't have an assistant, can't you let them print it out for you and organize it into files for filing.

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Lin Feng was also ashamed. However, my inspiration is just a whim, and I just write it down on paper when I think of it. There are so many rules. Even if there were, Lin Feng didn't want to follow suit. I am the boss, and the boss always has privileges.

"I plan to open a large barbecue restaurant in the Lanzhou Special Zone, between 'Killing Bar' and Chufeng Net City. The investment is about 150,000." Lin Feng handed the crumpled paper to Liu Yingying.

Liu Yingying reluctantly opened the crumpled paper and carefully identified the dense and crooked small characters on it. After thinking for a while, she quickly printed it out in front of the computer and handed it to Accounting Zhang.

Accountant Zhang nodded after calculating in a crackle, "The cost is between 130,000 and 135,000 yuan, and the rate of return on profit is 40%."

"Now there is no barbecue restaurant in Chu City. I think you can open a chain store, one in the Lanzhou Special Zone, two in the urban area, and one near a large community like Chaoyang." Liu Yingying suggested, "This can be used in other large-scale communities. Before barbecue shops follow suit, they will occupy the market first."

"Yes, yes, but I don't have any hands. Why don't you go to school and come and help me." Lin Feng said half jokingly and half earnestly. There is no way, before Lin Feng can hold several positions by one person. As the company grows larger and larger, if you don't ask someone like Liu Yingying to help, Lin Feng will have a headache just thinking about it.

And Lin Feng was not at ease inviting one to come back outside. After working together during this period of time, although Liu Yingying usually sees herself not pleasing to the

eye, she seems to pick her own faults everywhere, but once she starts to work, she is 100% devoted, which makes Lin Feng extremely admired. For Lin Feng himself, it might be difficult to do this.

There is a clear distinction between public and private. It is easy to say but too difficult to do.

The only pity is that Liu Yingying's educational background is too high. If it was just a prestigious university in a certain province, perhaps Lin Feng would have the confidence to leave her behind. However, the name Peking University is too loud.

Helpless, helpless!

Liu Yingying gave Lin Feng a white look and hummed her nose, "Yes, I'll do it at the market price of 300,000 yuan per year."

Lin Feng suddenly felt miserable. With an annual salary of 300,000, Lin Feng still couldn't support it.

"Puff", Liu Yingying was also happy to see Lin Feng's sad expression on his face.

"Well, I won't tease you anymore. Even if you give me a million annual salary, I won't stay. My father Liu... 's wish is for us to have a master's degree in Liu's family!" Liu Yingying said proudly.

"You should know Su Xiaomei and Qin Sirong. They are both fresh graduates of the Department of Marketing of Chu City University. They followed me around this month and learned a lot. After I leave, you can completely hand over the burden to them." Liu Yingying smiled and pointed to the two girls on the left who looked slender and gentle.

"They?" Although Lin Feng knew the names of Su Xiaomei and Qin Sirong, because Liu Yingying was in charge of the recruitment, he didn't know their education. Unexpectedly, the two were actually undergraduate graduates from the Marketing Department of Chu City University.

"Well, in the remaining one month, I will give them everything I know. Although I am also the first internship, but after all, I am a few years older than them, and I have a lot of knowledge. I still have a lot of things. Yes." Liu Yingying said in a magnificent manner.

Regarding Liu Yingying's words, the two had no dissatisfaction. Although it is the first time that everyone has actually come into contact with marketing, Liu Yingying is a master student after all, and in Beijing, Su Xiaomei and Qin Sirong are absolutely incomparable in terms of academic qualifications and knowledge.



Lin Feng didn't know why Liu Yingying suddenly became so generous. She was willing to pass on what she had learned to the two of them. However, she didn't suffer any loss, so Lin Feng didn't ask why.

Sometimes many things do not need to be known too clearly. Otherwise, it may not be a good thing for both parties.

### Chapter 33 Raise

"But President Lin, the salary of the two of them can't be only 600 yuan, otherwise you will definitely not be able to keep them." Liu Yingying raised her eyebrows and smiled.

Lin Feng frowned, knowing that this was another test for Liu Yingying. Isn't this just causing trouble for myself to pick out such a sensitive topic in the public.

"Okay, starting from next month, the salary of both of you will be increased to 1,500 yuan, and then I will sign a long-term contract with you." Lin Feng does not hesitate. This is not only a test for Liu Yingying, but also an opportunity. Seize opportunities for talents.

These two months of actual combat, coupled with Liu Yingying's guidance, will definitely enable Su Xiaomei and Qin Sirong to grow up quickly. Looking at Liu Yingying's confidence in the two of them, Lin Feng believes that in the future, she will become a talent who can stand alone. If you don't need a contract to tie them up now, and they will leave when that happens, you will regret it.

"Thank you Lin." Su Xiaomei and Qin Sirong were extremely happy. They can find a promising and well-paid company as soon as they graduate. This is definitely something they haven't thought of before. Although the scale of "Lin's Catering and Entertainment Co., Ltd." is extremely small, what they see from it is the development prospect of "Lin's Catering and Entertainment Co., Ltd."

This is definitely the best opportunity for them who are not graduated from prestigious universities.

President Lin, we... ——The two people who followed Lin Feng on the left are also fresh graduates of Chu City University. Seeing that his alumni have received a salary increase, they still have a salary of 600 yuan. This makes the two people feel a little unbalanced, but it is also It's hard to say clearly, I can only mutter a few words in secret.

Lin Feng also knew the thoughts of the two of them. This is also the hatefulness of Liu Yingying. Actually, the public said to her subordinates to raise the salary, then if they did not increase the recruitment, there would definitely be complaints.

Lin Feng pondered for a while and said.



“Cheng Peijia, you will be promoted to my secretary from tomorrow, and your monthly salary will be raised to 1,200 yuan from next month.” Lin Feng knew that he should have a secretary now.

The Chufeng Internet City, the tea factory, the murder club, and the barbecue shop all require energy. If no one helps you with some trivial matters, remind yourself of the work process, sooner or later you will get messy.

Maybe soon, someone will have to make an appointment to find himself. ——Lin Feng secretly laughed at this idea.

“Thank you Lin.” Although Cheng Peijia was slightly jealous in her heart, she was not as high as Su Xiaomei’s salary, but she was balanced after her next thoughts. When the boss is a secretary, work is easy, no need to run around, no need to worry about sales performance, etc., it is just suitable for my Xijing personality.

“Luo Tao, you ” Lin Feng really didn’t know what to do with Luo Tao. He is a recent graduate of the Department of Computer Science, and he is temporarily unable to find a job before applying for Lin’s Catering & Entertainment Co., Ltd. Lin Feng saw that his job does not require highly professional people, so he hired him.

But now the company is slowly getting on the right track, and his position is really embarrassing.

“In this way, I have a plan at the end of the month, and I will talk to you at that time.” Lin Feng thought for a while and decided not to increase Luo Tao’s salary for the time being.

“Yes, President Lin.” Luo Tao was naturally extremely frustrated, but he also knew that his profession was not right, and there was really nothing he was good at in this company. Maybe after the summer vacation, I should consider changing to a professional job.

For Lin Feng, it is normal not to increase Luo Tao’s salary, there is nothing to be guilty of. It is important to know that I am a private enterprise, not a state-owned enterprise. Everyone must get the reward he deserves according to his ability. If the salary is raised together regardless of ability, this is by no means a good thing, but it will dampen the enthusiasm of employees.

auzw.com Regarding Lin Feng’s treatment, Liu Yingying nodded and shook her head secretly. The treatment method is qualified, but the spirit is too small. If you look at Liu Yingying, Su Xiaomei and Qin Sirong, both of whom she brought, paid a basic salary of 2,000 yuan.

The next step is to discuss some trivial matters. After everyone has determined the focus of the next week, Lin Feng announced the adjournment of the meeting.

Yes, this one feels very cool! ——When Lin Feng shouted the slogan for the end of the meeting, a sense of pride rose in his heart. The last company I joined before my rebirth waited for someone to call the meeting every Monday, and now I call the meeting by myself. I really don't feel that way.

Very cool!

However, the office does need to be changed to a larger one. Now Lin's Catering and Entertainment Co., Ltd. has 6 employees, and this room of more than 30 square meters is indeed too small. Everyone is crowded together to work, which is really not conducive to the normal work process and confidentiality between departments.

"Cheng Peijia, please help me to see if there is a larger office nearby, if there are cubicles, and residential buildings are fine." Lin Feng ordered.

"Yes, President Lin." Cheng Peijia nodded.

After Liu Yingying took Su Xiaomei and Qin Sirong to discuss tea supply business, Lin Feng approached Luo Tao.

"Luo Tao, we are all young people. I'll just say anything if I have anything to say." Lin Feng didn't want to circumvent the word. What he hates most is the bureaucratic style. Some things can be said clearly. , It not only wastes others' time, but also wastes one's saliva.

"The nature of my company is definitely not right for your profession. Unless you are willing to give up what you learned in your original profession, otherwise..." Lin Feng didn't say anything afterwards. Everyone is smart, so you don't need to say it thoroughly. Just a little bit.

"I see, President Lin, I..." Luo Tao Lima was about to write a resignation letter. The pride of his undergraduate graduates prevented him from staying here for a leisurely meal. Moreover, when he chose the computer industry, he would never give up halfway.

"No hurry, I need your help to complete a business next month." Lin Feng thought for a while and said, "Do you know how to Chineseize an English game?"

"Well..., I know, but to Chineseize a game requires several talents. First, someone has to crack, then someone has to translate, and then someone has to be an artist. Basically that's the case. If the game encryption technology is too good, the number of crackers will increase." Luo Tao said thoughtfully.

"Well, okay, then this month you go to school to look for talents. I will find you on September 11. You will receive your salary this month. Next month I will give you a game to crack the Chinese. At that time, we will press 50 for the sales result. % Share." Lin Feng said.

“Okay!” Luo Tao originally wanted to say that this kind of business is done directly with money, and there is very little share. But thinking that Lin Feng would still let him take a vacation, Luo Tao didn’t say a word. In fact, it was also secretly stunned by Lin Feng’s decision over the past month in his heart. He has never made a mistake in his decision.

So Luo Tao is also willing to take a gamble. It was also proved afterwards. Luo Tao’s decision is indeed very famous.

The reason why Lin Feng decided to let Luo Tao leave his company now is that his professionalism is indeed wrong, and his own work attitude is not very worthy of this marketing work, and what is more important is that Lin Feng is next To prepare for the establishment of a tea processing factory, this is related to the confidentiality of tea recipes. One less person knows, the more security.

Now tea is also one of Lin Feng’s main income, which is absolutely not allowed to travel. Except for himself, Lin Feng couldn’t trust anyone.

By the way, I will go back to discuss with the master again to see if the tea ingredients can be encrypted so that people can’t easily analyze the formula from it.

#### Chapter 34 Master Xu Lao

Since Lin Feng moved the Internet cafe to the Lanzhou Special Zone, he has rarely returned home for business. Especially after the establishment of “Lin’s Catering and Entertainment Co., Ltd.”, it has been two weeks since I went home for dinner. Fortunately, the master has also moved to the house and has a company with his father. Both of them are in their 50s and almost 60. It’s okay for the two old men to play chess at home and enjoy wine. Life is also quite comfortable.

“Hmm...” Just after Lin Feng got off the bus, he smelled a disgusting smell like rotten eggs.

Like Lin Feng, the other passengers who got off the bus also smelled this disgusting smell, and hurriedly left without complaining, clutching their noses.

Looking along the source of the smell, the smell came from a factory on the roadside. Looking around, it was the Daya Chemical Plant that later caused the entire community to lock its doors and windows all day long.

However, the Daya chemical plant may have just started production, and the production volume is not large. After rushing forward for more than 100 meters, the unpleasant smell of rotten eggs has finally disappeared.

Take a few deep breaths, replace the turbid air in the lungs, and stare bitterly at the label hanging high in the distance.

The state has expressly stipulated that chemical factories and other factories that seriously pollute the surrounding living environment are not allowed near residential areas, but it is not known which leader in Chu City allowed the construction of chemical plants here.

Lin Feng wanted to make a complaint when he took out the phone, but just think about it and forget it. The background of those who can build a chemical plant here is certainly not simple. Before the rebirth, the community complained collectively, but there was no effect. In the middle of the night, the motors were still booming, and the unpleasant smell of rotten eggs was still permeating. Over time, everyone will become accustomed to it.

Be patient, wait until someone can't stand it, go to protest and make trouble, everyone will be fine. ——The average person in the community thinks so.

For Lin Feng, naturally he wouldn't be this early bird. Anyway, I have money now, so it is best to buy a house for my parents while the house price has not risen.

Liaoyuan District is located in the suburbs, and no one is in charge of opening chemical plants here. Lin Feng didn't believe that someone rushed to open up chemical plants in the urban area.

"Xiao Feng, I'm back! Come, accompany your master, I will go shopping for some food and snacks." Lin Qixiong was naturally happy when he saw Lin Feng by accident.

"En." Lin Feng hurriedly greeted the master after entering the door.

The master's real name is Xu, and the word is Tianchuan. In the early years, he lived by growing tea in coastal cities. He married a wife in his 30s and had children in his 40s. Originally, a family of three should be happy, but unexpectedly, there was a catastrophe, a car accident, and the accidental death of his wife and children. Frustrated, he sold the tea shop and returned to Chu City, hoping to wait for a hundred years in his hometown.

It is also fate to say that Lin Fengneng and Xu Lao met. When Lin Feng passed by the city, he happened to see Mr. Xu arguing with him. Lin Feng was curious for a while and went in to watch the excitement. It turned out that a driver hit a cyclist and he was okay, but the front wheel of the bicycle was twisted into numb. The driver might be driving a public car and want to leave after dropping 500 yuan.

For cyclists, 500 yuan is enough to buy a better bicycle. Although the other party's attitude is extremely bad, it is natural to ignore this little thing if you have money. The original owner is fine, but Xu Lao who is watching from the side can't see it. Perhaps he thought of his wife and children who had died in a car accident. Instead, Mr. Xu quarreled with the driver and asked the driver to apologize.

As soon as he heard that he was about to apologize, the driver became displeased, so he argued with Mr. Xu and scolded Mr. Xu for being nosy. As a result, the original owner took the money, the bicycle was no longer needed, and the man ran away. On the contrary, Xu Lao, who is irrelevant, quarreled with the driver with a blush and a thick neck.

When Lin Feng figured out the whole story, it was also funny. Finally, under Lin Feng's mediation, Mr. Xu and the driver took a step back each, turning major issues into small ones and turning small ones into smaller ones.

Therefore, Xu Lao and Lin Feng got acquainted. When he learned that Lin Feng was looking for a tea recipe, Xu Lao, who felt that the two fell in love with each other, generously sold the tea recipes in his hand and gave them to Lin Feng. According to Xu's old saying, there are people who are half-length into the soil, and it is useless to keep this formula. It is better to give Lin Feng and let those who like tea taste the unique fragrance and unique taste of tea.

Lin Feng also took advantage of the trend and worshipped Mr. Xu as his teacher, and later invited Mr. Xu to his home, partly filial piety, partly to keep the secret of the tea recipe.

"Master, do I have something to ask of you today?" Lin Feng diligently exchanged a cup of tea for Mr. Xu.

"Haha, little devil head, usually if you don't go home, there will be no good things going home." Although Xu Lao said scolding, he showed love in his words.

auzw.com"Then, do you always have a way to make more tea recipes with several flavors?" Lin Feng hit the snake with a stick and quickly gave Xu Lao a hammer back.

"En , focus, a little to the left." Old Xu closed his eyes, enjoying Lin Feng's service.

Lin Feng didn't speak, but gently hammered his back. For the elderly, if you make him happy, your benefits are absolutely indispensable.

"Well, Xiaoguitou, the technique is good." Old Xu groaned and said after a pause, "I gave you the recipes of lemon \*\*\*\* tea, chamomile tea, mint tea, and hibiscus tea, right."

"En, en." Lin Feng knew that Mr. Xu was going to benefit himself, so he hurriedly listened.

"Tea, there are many varieties. I can also make Earl Grey black tea, jasmine black tea, blackberry black tea, green tea, oolong tea, English breakfast tea; all kinds of high-end tea ceremony: European style series, Aixin tea language series , Ougui Beauty Series, Happiness and Gift Series, Rich Family Golden Gift Series, etc..."

What Lin Feng heard was that he was taking gold coins, and it was all money.

But when it came to this, Xu Lao stopped suddenly, smiling without saying a word.

When Lin Feng saw it, he knew that Mr. Xu was going to make a request.

“Master, but I will teach you something to do, I will never give up. Go through the waters and fires, only the emperor makes it.” So, Lin Feng once again used Zhang Wuji’s most powerful trick. Without this trick, Zhang Wuji would have killed Zhao Min’s conspiracy a long time ago. How could there be the Mingjiao who was later in the power of Wulin and the Ming Dynasty who unified the rivers and mountains.

“You kid, shameless old man.” Old Xu laughed and scolded.

“As long as your kid can marry my old man back soon, let your father have a fat grandson, and I have a grandson, I will give you whatever old man you want.” Old man Xu laughed.

When Lin Feng heard it, the rare face blushed.

“Master, the disciple is still young, a few years, a few years later.” Lin Feng sloppy.

“A few years later, it’s 20 years old. In the countryside, your baby is about to make soy sauce.” Xu Lao stared.

Lin Feng didn’t dare to talk back too much, anyway, it was his own marriage. Moreover, after the death of Xu’s wife and children, she rarely felt so in a good mood. It shows that Mr. Xu has come out of that sad past. To prevent the old man from getting angry, he temporarily agreed to it.

“Little devil, don’t want to perfuse the old man. Well, then, if you don’t bring a girlfriend home during the Chinese New Year next year, hum, I won’t give you my fruit tea recipe.” Jiang is old and spicy, Xu Lao How could he not know Lin Feng’s careful thinking, so Lin Feng was easily hooked.

“Fruit tea!” Lin Feng was overjoyed, his eyes flashed gold, and it seemed that he had to make more money this time. As for the girlfriend, there is no need to worry about this. Liu Yingying, her two assistants, her secretary Cheng Peijia, and Shuqi can drag any of them over to deal with Xu Lao.

“Master, can you give me the fruit tea recipe now?” Lin Feng flattered and gave Xu Lao a hammer back and a massage.

“Haha, it depends on whether your little devil can serve a good old man.” Old Xu closed his eyes and took a sip of fragrant tea.

Master, please have tea!

Master, please eat melon!

Master, please...

### Chapter 35 Able people should do more work

Lin Feng served Xu Lao diligently, but in the end Xu Lao did not hand over the fruit tea recipe to Lin Feng.

According to Xu's old saying, if you are too greedy, you can't chew. It is better to make the tea market first, and make the tea varieties and tastes complete. When the market is saturated and the customers slowly start to get tired of the taste, then fruit tea will be introduced. Only in this way can the profit of tea and fruit tea be maximized.

Lin Feng thought for a while, and felt that Mr. Xu's words were extremely reasonable. Moreover, not only did I get a dozen other formulas today, but also let Xu Lao agree to help improve the formulas so that they won't leak out easily, which is a fruitful harvest.

After solving the big problem, Lin Feng let go of his drink and had a drink with his father and Mr. Xu. During the meeting, Lin Feng told his father and Mr. Xu that he was going to buy a house for the second old man in the urban area. Firstly, he could say goodbye to the unpleasant smell here, which is good for the body; secondly, it is convenient to buy things closer to the city. If it is too noisy, you can buy it a little farther away from the city center.

For Lin Feng's proposal, the two elders did not agree. Once my father has lived here for more than 20 years, he has long been accustomed to all this; as for Mr. Xu, he also likes the quiet and laid-back here. Although shopping here is indeed a bit inconvenient, but there is a car when you go out, and there is nothing wrong with it.

However, the two elders couldn't hold back Lin Feng's persuasion in the end. When Lin Feng moved out of the big hat that he didn't want to support his son, the two of them had to give in.

But when it comes to buying a house, Mr. Xu has opinions. Lin Feng wanted to spend his own money to buy a set of housing in the community with good public security and convenient transportation, but Mr. Xu insisted on buying it with his own money. He said that he didn't bring money in life, and he didn't bring it with him. After a hundred years have passed, the money will be nothing more than a pile of loess. However, Lin Feng is in the stage of development in which his career is thriving, and he needs money for everything. As a master, he can help a little.

Lin Feng has this filial piety, and Mr. Xu is very satisfied.



Regarding Xu Lao's insistence, Lin Feng couldn't help Xu Lao, so he had to agree. However, I secretly determined that I must take care of the old man in this life, so that at least the rest of his life will be able to enjoy his twilight years.

When it comes to buying a house, Lin Feng naturally thinks of his mother. Since the father's house doesn't need to worry about himself, the mother can buy a more spacious house with a better location.

The next day, Lin Feng deducted 200,000 yuan from the account and opened a new account for his mother. The current price of Chu City is still hovering around 799 yuan per square meter. 200,000 yuan is enough to buy a house with an excellent location and at least a hundred square meters, and there is enough spare money for decoration.

However, what made Lin Feng depressed was that before he made any money, his parents always said when they could enjoy the blessing of their children and grandchildren. When they had made money, they wanted to do something for them, but they refused. This is the case with my father and the same with my mother. She told Lao Xu to keep the money and develop her career. She is not short of money for the time being. It is also good to rent a house. You can change it whenever you want.

In this regard, apart from lamenting the pitiful hearts of his parents, Lin Feng could only force his mother to pass the passbook to his mother, and warned his mother to buy comfortable and well-secured housing in the community.

After solving his parents' housing, Lin Feng finally felt relieved. After rebirth, the first wish is finally fulfilled. As long as there is no natural disaster, parents can enjoy their old age. Well, after the summer has passed, let the parents and Mr. Xu go for a full-body physical examination, so that you can feel more at ease.

Of course, when you make more money, you will have a car for each of your parents, a driver, a babysitter, and a chef. Of course, you have to change to another villa. It is best to have a golf course so that the elderly can learn from the successful people on TV and play golf. But those successful people use clubs, I use an extended spoon...-Lin Feng thought quietly.

Of course, the parents did not forget to mention their relatives' desire to take care of Lin Feng. Lin Feng just smiled at this and asked his parents to tell them to rest assured that if he had money, he would never forget them. As for the faces of the relatives before, Lin Feng has long forgotten. The so-called wall is pushed down by everyone, because of human nature. What's more, their own future plans are far from enough to rely on their own funds. Don't they want to make a fortune? They can just match their plans.

auzw.com "Mr. Lin, how are the preparations for your tea factory?" On Wednesday, Liu Yingying approached Lin Feng early in the morning.

"Uh..." Lin Feng was embarrassed, running around for family affairs, and forgot about it.

“Have you negotiated with those merchants who are interested in tea?” Lin Feng changed the subject so as not to be provoked by Liu Yingying again.

“Well, a preliminary consensus has been reached. A total of 12 merchants are interested in our tea and are willing to cooperate with us. Now there are only a few details left.” Liu Yingying took out the folder and printed it out as usual. The related documents and reports were presented to Lin Feng for reading.

“But I’m making the decision privately. I increased the price of 2 yuan to these merchants on the tea supply.” Liu Yingying did not wait for Lin Feng to express her opinion, and explained, “This is to reassure those ‘killer’ bosses. The profit on tea will not be affected; the second is to tell everyone that our Lin’s Catering and Entertainment Co., Ltd. plan is the best plan. If we hesitate to join, we will not wait until it expires. At that time, the loss will be theirs.”

“Well, yes, you did a good job at this point.” Lin Feng understood the benefits after a little thought. In this way, these merchants will not be as hesitant as before when they will launch any franchise plans for their company in the future.

“Also, I suggest that we supply different teas according to the different nature of the ‘killing bar’ and the tea shop. For example, in the ‘killing bar’, we can supply more pure and calming teas such as mint tea, which will help players in the game. Stay focused. At the tea shop, we can supply relaxing teas such as blackberry black tea and earl grey tea, so that the two companies will not have a head-on conflict on the source of customers, and can also prevent private reselling due to the price difference between the two sides. behavior.”

After Liu Yingying had finished speaking, Lin Feng had to sigh that he had a great luck and was able to invite a student from Peking University like Liu Yingying. After this clear analysis, things are clear at a glance.

“Well, then this matter will be completely handed over to you. I will solve the factory as soon as possible, and I will notify you after the official production. You will then formally sign a contract with these bosses.” Lin Feng also decided to speed up the construction of the tea factory, otherwise he could not keep up. Liu Yingying’s progress was ridiculed again.

It is absolutely intolerable for a big man to be ridiculed by a woman all the time.

“By the way, since it’s almost done here, you can follow up on the plan of the barbecue restaurant. If you don’t have enough staff, you will recruit people. By the way, I will give you a special approval of 10,000 yuan for the activity. You will find an accountant later. “Lin Feng tapped his forehead and said.

“What!” Liu Yingying was taken aback. The plan for this barbecue restaurant was put forward by Lin Feng at the meeting on Monday, and should be implemented by him

himself. However, looking at the current situation, Lin Feng hadn't implemented this plan at all.

Liu Yingying rolled her eyes, knowing she was busy now. However, Liu Yingying did not shirk. On the one hand, this was another challenge. On the other hand, Liu Yingying also wanted to see what kind of foundation she could build for this small company within two months by her own efforts.

"Hehe, besides, this is a little idea of my barbecue restaurant. Take a closer look, anyway, I am heavy... I used to love barbecue because it's cheap, and beer + barbecue is a cool one. It's a matter. Therefore, my barbecue restaurant should focus on parity, small profits but quick turnover, and attract popularity. This can also drive the profits of Chufeng Net City and the "Killing Bar".

Lin Feng took out again from his pocket so that Liu Yingying almost A plan that is crumpled like a papyrus.

"I said, don't you have a secretary now? Can't you let her organize the files for you!" Liu Yingying frowned, picked it up with \*\*\*\* with a look of disgust, and quickly threw it to Little Sister Su to let her take care of it. The crumpled plan was sorted out.

"Thank you, then let's go to work separately." Lin Feng looked at the trouble and let go, and quickly slipped away.

Those able to work harder, before Liu Yingying leaves, Lin Feng wants to drain Liu Yingying's greatest surplus value.

## Chapter 36 Alone Better Together

(Sunday, the second chapter in the afternoon will be posted at 9:30 p.m., and the third chapter will be posted at 0:00 in the morning, rushing to the list! Note: The euro issue has been revised and changed to the Belgian franc. The social impact of the "killing game" has also been revised!)

If you want to open a processing factory, you need talents first.

But at the moment, except for a secretary who is busy looking for an office, Lin Feng has no soldiers at all, so he can be described as a bare-headed commander. However, college students have just graduated, especially in second-class universities like Chu City University. Not all students can find a job after graduation. In addition, Su Xiaomei and others are reused here, Lin Feng soon hired two marketing departments. Of college students.

However, when recruiting this time, Lin Feng deliberately avoided fresh graduates from Chu City University. The reason is very simple. Lin Feng doesn't want the company to be alumni of the same school, especially in the same department. It is not that there will be hidden dangers in this way, but Lin Feng's instinctive feeling. The company is still in the development stage. If all the employees in the early stage of development are

classmates from a school, Lin Feng cannot guarantee whether these people will leave the company with all the secrets of the company when other companies dig a corner in the future.

Caution is the boat!

After hiring two assistants, Lin Feng began to contact the flower breeding base that he had cooperated with before. However, the previous cooperative breeding base was obviously too small, and it would certainly not be able to supply the entire Chu City tea market. After some consideration, Lin Feng ordered two assistants to look for large-scale plant breeding bases, and went home to find Xu Lao.

“Master, the student is young and knowledgeable in this respect after all, and he is not as knowledgeable as your old man. I hope that the master will give him some advice.” Lin Feng recounted the current situation.

After thinking for a while, Old Xu suddenly asked Lin Feng.

“How do you think about money?”

“Money is a quantitative expression of the ability to control the material world.” Lin Feng paused, recalling the difficult life before rebirth, and said without concealment, “In the past, I thought it was impossible to survive without money. Too much and troublesome, just right is the happiest. But now, if I have the opportunity to earn a dime, I will definitely not only earn nine cents. The more money I make, the more I can make my family around me happy, my friends happy, and my enemies be terrified.”

“Then are you willing to be happy alone or in the crowd?” Old Xu smiled silently.

“It is naturally not as good as everyone’s pleasure.” Lin Feng admitted that he was not a person like Grandet.

“Then if I let you hand over the tea processing factory to your friends or relatives, would you like it?” Old Xu asked.

To them? — Lin Feng was taken aback for a moment, instinctively a little unwilling, so that the profit is not a little bit small. But the two-month entrepreneurial career was not wasted. After thinking about it a little bit, Lin Feng suddenly understood.

“I’m willing. It’s the master’s right. It’s not as good as the others!” Lin Feng and Old Xu smiled at each other.

“Yes, kid, you have to understand that there are many opportunities to make money in this world. It is impossible for one person to make all the money. When appropriate, distribute the profits to relatives and friends is the real way to success. The so-called so-

called so-called This is the reason why everyone picks up the grass and the flames are high.” Old Xu said.

Old Xu’s advice made Lin Feng suddenly realize.

If Lin Feng’s original idea is to open a tea processing factory by himself, then there is a key question: who manages this processing factory? Those who manage this tea processing plant will definitely be exposed to tea recipes, and to Lin Feng, the tea recipes are as important as the Pepsi-Cola recipes to the Pepsi-Cola Company.

Apart from managing it himself, who else can Lin Feng give it to? Liu Yingying, Su Xiaomei, these people Lin Feng are not at ease. Perhaps Liu Yingying would not care about this formula, but Liu Yingying would leave at the end of the month, and Lin Feng would not take this risk.

And if Lin Feng personally manages it, once he fully cooperates with the tea shop owner, the tea supply will definitely tie Lin Feng to the tea processing factory. For Lin Feng, it is better not to open this processing plant.

Therefore, the best choice is to hand over this processing plant to someone who can be completely trusted. He provided Lin Feng with tea, and Lin Feng became an intermediate supplier. Earn a little bit of the difference.

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“Uh, master, but I really don’t have much experience in the tea processing factory. In the early stage, I asked the master to help take care of it.” Since Lin Feng is here, he naturally won’t come back empty-handed.

“Okay, before your tea processing plant is on the right track, the old man, I will reluctantly help you take care of one or two.” Xu Lao did not shy away and nodded in agreement.

Seeing Xu Lao promised, Lin Feng was delighted. The so-called interlacing is like a mountain. Although I have already had some experience before, I am not as experienced as the old rivers and lakes like Xu Lao who have been in business for decades. When Xu Lao goes out of the mountain, he can avoid many detours.

“Master, then I will go ahead and pick you up after all the preliminary preparations. Please guide me.” Lin Feng respectfully left.

After returning to the Lanzhou Special Zone, Lin Feng told Liu Yingying about the matter, and Liu Yingying proposed a more reasonable plan.

Liu Yingying suggested that this tea processing factory should adopt a shareholding system, and Lin Feng would fund the construction of this tea processing factory, and let

Lin Feng can trust people to manage it. Lin Feng occupies an absolute controlling stake in the factory, which not only guarantees Lin Feng's absolute control over the tea processing plant, without the problem of supply chain rupture, but also guarantees the profits of the actual managers and encourages them to work hard.

Lin Feng liked Liu Yingying's proposal very much. However, it is really difficult to hire someone to manage Lin Feng.

relative? Absolutely not. Lin Feng had been able to understand the face of his relatives before, if they turned back in the future and stole the formula and set up their own factories, how would they treat them then? Go to the court to sue them? Or do they punish them behind the scenes? —None of these work. As long as the parents are still a day, if you don't want to be scolded for being unfilial, you have to give your parents face. So relatives absolutely can't.

friend! After thinking about it, Lin Feng could only give this important task to his friends. Fortunately, I still have a few friends who can be called brothers. Although there are not many, friends are more expensive than others.

Guizi and Maozi are Lin Feng's best buddies since childhood, so there is no question of their relationship. Occasionally, I could only ask them to complain about my depressed and difficult life before rebirth. However, after the two got married, Lin Feng had trouble looking for them every day. After all, if you have a family, it would be hard for you to trouble others every day.

"Guizi, Maozi, if you are free, come out and sit down." Lin Feng called the two and made an appointment to meet at a high-end seafood restaurant.

Xiangjiang Seafood Restaurant is a high-end seafood restaurant in Chu City. It is famous for the oversized lobster poster outside the store, and no one who passes by does not ignore it. Naturally, Lin Feng didn't look less. When passing by with Guizi and Maozi before, he often said: As long as we get rich, we must come and eat this big lobster.

Although Lin Feng is still in the entrepreneurial stage, he still has money to have a seafood meal.

At four o'clock in the afternoon, Guizi and Maozi appeared in the box of Xiangjiang Seafood Restaurant.

"Dog day, I haven't seen you for so long, where did you go happily?" The devil scolded as soon as he came.

The devil's original name is Yang Guowei, one year older than Lin Feng. He is rarely seen with his mother's surname, and Guo is his father's surname. Now I work in the Chu City Towel Factory, working in three shifts, and earn 800 yuan a month

desperately. I'm also a game fan. I throw all my monthly salary into Internet cafes. He once set a record of spending seven days in Internet cafes during the Chinese New Year.

With memory, Lin Feng's first adult game Angel afternoon transfer students were lured by this girl and passed all night.

Maozi's real name is Ding Feng, two years older than Lin Feng. I opened a small shop where the anti-theft net was installed. Although the business was good, it was funded by my parents after all. I was not very happy at work. Moreover, the job of the anti-theft net was not only tiring, but also dirty. It takes an hour to take a bath every day to wash away the smell of welding.

"You shit, I thought you wouldn't recognize your brothers when you got rich." Mao Zi came up and gave Lin Feng a punch.

"Haha, how can it be done!" Lin Feng smiled relievedly.

This is the brother!

Chapter 38 Brotherhood

Chapter 37-38 Brotherhood

Inside the box of Xiangjiang Seafood Restaurant.

"Come on, to this big lobster!" After seeing the devil and Maozi for a long time, Lin Feng was in a good mood and drank the beer in his hand.

"Cheers!" Guizi and Maozi both drank it, but their expressions were a bit unnatural.

"This lobster is expensive, do you have anything else to order? If you don't order it, it's enough!" The last two could not hold back, and asked while the waiter went out to get a beer.

"Don't worry, although I am not very rich now, this lobster dinner is still invited. Moreover, I believe you can also invite you in the future." Lin Feng filled the wine again and raised the glass, "This time I Please, you should invite you next time."

Guizi and Maozi looked at each other with a wry smile.

"We can't afford this. Next time we will invite you to have hot pot." Guizi said bluntly, "I heard that you have opened a network city and made a lot of money. Naturally there is no problem with this meal. Maozi and I both work part-time. , But there is no money for such a high-end meal. If you have money, please ask us to have a good meal next time."



“Haha, all right, no problem.” Lin Feng smiled.

Devils are always so direct, and they are not afraid to offend others. According to him, those who hate him are those who can't be true friends. If you offend such a friend, you can offend it. Don't worry.

“By the way, how is the business in the Internet City now? The price cuts here are drastic, how about your Internet City?” Mao Zi asked concerned.

“Fortunately, my side is close to the university town, the price has not dropped, and the business is good.” Lin Feng did not mention “killing”.

“Hehe, that's good. The community smells big now. If you make money, buy a house for your dad earlier and move out. If you make money, you must be more filial to your parents.” Maozi said.

“Yes, Mao Zi is right. If you make money regardless of your parents, we won't recognize you as a friend.” Guizi nodded repeatedly.

“What nonsense, can I be that kind of person! Come, toast again to our lobster dream!”

After drinking and eating, Lin Feng signaled the waiter to pour three cups of tea and let him leave the box.

“Guizi, are you satisfied with your job now? Maozi, how about you, how is your business with your dad's hardware shop?” Lin Feng asked gently, taking a sip of tea.

“No, this towel factory is tired. Don't pay back the money. It looks like 800 yuan is a lot. Damn, I work for 12 hours a day, and I'm exhausted to death. I'm going to quit my job to sell insurance.” The devil said loudly.

“Hehe, I won't mention it. Ever since I opened this hardware processing store, I have been nagging to death by my family every night when I go out to play on the computer.

“Maozi also complained.

“Hehe, that's good. I want to open a tea processing factory, but there are two persons in charge. Are you interested?” Lin Feng asked.

“Tea processing factory?” The two were taken aback, and after looking at each other, they said in unison, “We don't have the money to invest.”

“You don't need to invest, I pay the money, and you are responsible for the management. I own 51% of the shares, and each of you 24.5%.” Lin Feng pulled out two contracts from the briefcase he carried with him.

“Look, if you have anything unclear, ask me. If there is no problem, we will sign. From tomorrow on, we will play Jiangshan together.” Lin Feng said.

“What to look at, brother for more than ten years, you still ruined me, anyway I am not going to do it.” The devil only glanced a few times before signing the name.

“I’m a little bit troublesome here, this hardware shop was opened by my dad in name. I have to go back and talk to him.” Maozi said with a grimace after a cursory glance.

“Okay, no problem. But you can tell Ding Bo that the monthly profit of this tea processing factory will not be less than 10,000 yuan, which is definitely better than your hard work in hardware processing.” Lin Feng didn’t care.

“En. OK, I’ll call you tomorrow.” Mao Zishen nodded.

“Let’s go, go sing ktv, it’s been a long time.” After the matter was resolved, Lin Feng was relieved of his burden. Since he came out, he would have fun.

The devil resigned the next day. However, the director of his workshop did not approve, saying that there is no one at the moment and he wants the devil to do it for another week. The devils who could not bear the near-exploitation work, in a rage, didn’t even ask for their wages.

“Yang Guowei, you will regret it sooner or later. You want to come back then, I will definitely not agree.” The workshop director roared loudly.

“Damn, I, Yang Guowei, want to come back again and beg you, so I will jump off the Yangtze River Bridge.” Yang Guowei also broke down and said cruelly and left.

Maozi’s side is not going well. He told his parents about the matter the next morning, and their parents firmly disagreed. It is said that Lin Feng’s tea processing factory has not opened yet. Who knows that making money is not making money. It sounds good. The monthly profit is more than 10,000 yuan, but only 24.5% is allocated to you, which is similar to a hardware processing shop. Now the business of installing anti-theft nets and parts processing is very good, and now letting go of this business and opening a tea processing factory in partnership, isn’t this sick?

You wait for the Linfeng tea processing plant to open, and then go there if there is a profit. —This is the final decision of Maozi’s parents.

Maozi shook his head helplessly for the thoughts of his parents. Wait until the tea processing plant has a profit before going there. What is it, is it to divide the money? Even if Lin Feng was willing, he would not be able to do such a downfall.

After thinking about it, Mao Zi, who was tired of hardware processing, resolutely had a showdown with his parents. Go, you have to go; if you don’t, you have to go.

Seeing that the boat is done, Mao Zi's parents can only agree.

In the afternoon, the two found Lin Feng and met Liu Yingying and others by the way. After marveling at Lin Feng's handwriting, the "Killing" that has recently emerged in Chu City, and when he marveled at Lin Feng's skills, he was also full of confidence in this tea processing factory.

While sighing that Lin Feng had hired a talented woman like Liu Yingying from Peking University, they also secretly asked Xiaomei Su and Qin Sirong under Liu Yingying if they had any boyfriends.

Originally, Liu Yingying was the best among the three girls in both appearance and temperament, but her master's degree in Business Administration of Peking University was placed there. There was no certain ability, let alone pursue it, and she felt pressured even after a few glances. . And Liu Yingying is 26 this year. In Linfeng Company, apart from Accounting Zhang, she is the oldest.

Yu Jie, plus the look of a strong woman, there are really not many who can boldly pursue.

Lin Feng was speechless when the two wanted to chase after the first time they met. However, although Su Xiaomei and Qin Sirong are not the beauty of heaven, they are quite beautiful. Walking on the street is also the focus of passers-by. Just don't look at Su Xiaomei and Qin Sirong's appearance and writing, but after two months of negotiation and bargaining with various merchants, the two are definitely of that aggressive type now. Not only is the vision savage, but if a sharp mouth is a good one, it will not be too much.

If you two like them, yes, you will suffer in the future. —Lin Feng secretly prayed for the two brothers.

After talking to the two of the details, Lin Feng entrusted them with the site selection and contact with the Hui breeding base. Although Guizi has been working in a state-owned enterprise and has no experience in this area, Maozi is a veteran. After graduating from technical school, he has been to many factories, and he has also opened a shop. This matter of choosing a factory location can be entrusted to him.

As for the Hui breeding base, after the list is complete, he must finally invite Mr. Xu to go out. Only if he finally approves it will we have a long-term cooperation. Moreover, in the early days of the tea processing factory, the management power of the factory was Xu Lao Yiyantang. Only when he recognized Guizi and Maozi, would the management power be handed over to them.

After entrusting the preparatory work of the tea processing factory to the two brothers, Lin Feng once again relaxed and became a shopkeeper. According to Lin Feng's idea, the boss should be the boss who makes his own mouth and the people below are

exhausted. Otherwise, everything will be done personally, and sooner or later will be exhausted.

Of course, the reason why Lin Feng was able to be so leisurely in the early stages of development was because of luck and good character.

It was Lin Feng's luck to meet Liu Yingying. No matter what reason she joined Lin Feng, a micro-company, but being able to hire a master of business administration student at Peking University, Bunsheng is great luck.

Meeting Mr. Xu and being appreciated by Mr. Xu, the two fell in love with each other, and that was Lin Feng's character. Without Xu Lao's tea, "Killing" would not be as popular as it is now, and the "Killing Club" under Lin Feng would not gather 17 franchising businesses.

With luck and character, coupled with Lin Feng's right to know the future, it is difficult to think of success.

The only thing that worries Lin Feng secretly is his mentality. Since I started my own business, my mentality has been changing quietly, but I haven't noticed it. It wasn't until yesterday that after meeting with Guizi and Maozi and persuading them to start a tea processing factory in partnership with him, Lin Feng realized that his mentality had changed.

From the lack of city government in the past, to the current plan, and then to move; from the gentleman's magnanimity before to the current villain's heart....

Lin Feng feels that he has gradually become like a profit-seeking businessman described in the novel. He will give priority to his own interests in everything, and he will weigh his own gains and losses in everything he does. For example, for the case of La Guizi and Maozi joining the tea processing industry, this originally only requires one person, and Guizi himself has no experience in this area. The best candidate should be Maozi.

But Lin Feng just asked them to manage. This is the balance. In order to fear that they would engage in ghosts, Lin Feng played a trick among them, using a balance technique. It seems that I am taking care of the two brothers, but in fact I am defending the brothers.

Why did you become like this? Is this the price to be paid for success? -Lin Feng felt that he had a devil in his heart, and this devil was constantly devouring his conscience and innocence.

"Are you free to sit at night?" Lin Feng, who was struggling for a day, finally found Liu Yingying when she got off work.

Lin Feng is eager to find someone to talk to, otherwise the entanglement between morality and interests will drive him crazy. And this person, Lin Feng, could not think of anyone except Liu Yingying. If your parents and relatives are not good enough, you will be blamed for being too cheap; even your friends are not good enough, which can only prove that you are mentally handicapped.

After thinking about it, the only person Lin Feng could find was Liu Yingying.

Perhaps it was because of her vigorous and vigorous work and the separation of public and private matters, or perhaps because she was about to leave at the end of the month. No matter how many secrets she knows about herself, it will disappear as she leaves.

“Public or private?” Liu Yingying was taken aback, and then asked.

“Well, a private matter can also be regarded as a business matter.” Lin Feng said with a sad expression, thought about it, and said in a low voice.

“Uh, wait a minute, I’ll go home and change my clothes.” Liu Yingying glanced at Lin Feng silently and said.

“Well, I’m waiting for you in ‘Dream Paris’.” Lin Feng said.

When Liu Yingying went home to change clothes and appeared in “Dream Paris”, Lin Feng had already poured a few bottles of beer.

Liu Yingying frowned, walked over and grabbed the beer directly from Lin Feng.

Lin Feng raised his eyes slightly and glanced at Liu Yingying, her eyes lit up, but soon he picked up the beer bottle and filled it again.

Liu Yingying has a different look from the black and white strong women in the daytime. Now she has changed into a broken-color dress with a pair of brown sunglasses. It looks graceful, light and elegant, like a quietly blooming flower, exuding a faint fragrance, no matter how common the terraces The wild chrysanthemum, or the luxurious peony of Liangyuan, are the same with the lingering fragrance, with the ever-changing intellect, showing oneself and shaping perfection.

“Waiter, give him a glass of ice water, and give me a glass of lemon tea.” Liu Yingying motioned to the waiter to change the beer in Lin Feng’s hand.

Gudong, Gudong, Lin Feng drank ice water silently, and Liu Yingying was drinking lemon tea silently, and neither of them spoke.

“Aren’t you curious about what I am asking you for?” When Lin Feng drank three glasses of ice water, seeing Liu Yingying still sitting there quietly, he finally couldn’t help it.

“When you want to say it, naturally you have to say it. Besides, the atmosphere here is good. It is also very pleasant to quiet down from busy work occasionally and sit in an elegant and chic place.” Liu Yingying said lightly.

Lin Feng was very speechless.

After a few minutes of precipitation, Lin Feng finally told Liu Yingying of the entanglement in his heart.

“You said, am I doing this right?” Lin Feng asked for help.

Liu Yingying meditated quietly for a while and asked, “If you were to choose one more time, what would you do?”

“I...I will still do this.” Lin Feng said frustratedly.

“From your point of view, this is the right thing to do. This tea processing plant is the cornerstone of your involvement in the catering industry, and you are the right choice to do so. After all, although this formula cannot be said to be worth ten thousand dollars, it is also worth a thousand dollars.” Liu Yingying’s words made Lin Feng’s heart loose, but the next sentence made Lin Feng’s heart choked.

“From your friend’s point of view, this is a kind of betrayal of brotherhood. If I were your brother, knowing that you guard me like this, I will break up with you.” Liu Yingying’s words made Lin Feng feel complacent.

Lin Feng’s brows tangled together, looked at Liu Yingying, and sighed.

“But from my point of view, although you are very selfish in doing this, the mall is like a battlefield, and you can’t tolerate the slightest carelessness. A little negligence will lead to the disaster.” Liu Yingying’s tone changed again, making Lin Feng feel like The roller coaster is average, and it’s not uncomfortable.

“Then what should I do now?” Lin Feng couldn’t stand the stimulation and asked directly.

“It’s very simple, if you don’t want to lose these two brothers, then don’t give them the chance to lose you, and don’t give yourself the chance to lose them.

“Liu Yingying smiled wisely.

“What does this mean?” Lin Feng asked puzzled.

“If a person has no chance to make a mistake at all, even if he wants to make a mistake again, how can he make a mistake.” Liu Yingying said like a philosopher.

After a long time, Lin Feng frowned.

“Thank you!”

“Then whether we can go to dinner, I’m starving. Your boss won’t cross the river and tear down the bridge last, don’t even care about the food!” Liu Yingying gave a narrow smile.

“Haha, what you want to eat, order as you like.” Unwinding the knot of Lin Feng, only felt that the sky was high and the ocean was wide, and there was nothing worth worrying about in the world.

### Chapter 39 Online trading platform

In August 1999, two Harvard Business School graduates, Shao Yibo and Tan Haiyin, founded eBay in Shanghai, China.

In January 2000, according to the results of the fifth “Statistical Survey of Internet Development in China” conducted by ic, eBay received the highest number of votes among domestic auction sites, and eBay became the most popular auction site in China.

In July 2000, eBay launched a personal online shop service.

This is not the information in Lin Feng’s mind, but the information found on the Internet. After reviewing several offices found by Cheng Peijia, Lin Feng, who was all light and calm, decided to fix one of the 120-square-meter residential houses. After entrusting a decoration company to decorate and supervised by Cheng Peijia, Lin Feng sat in front of a computer for the first time in six months.

As soon as I went online, I found information about eBay’s launch of a personal online shop service.

EBay, once the No. 1 of China’s online transactions, was later surpassed by Taobao because of successive scandals such as leaking customer information and fraudulent credit rating, and the latter eventually became the No. 1 of China’s online transactions, accounting for China Online. 80% of the trading market share. It is said that the number of transactions per day is over one million, and the cumulative amount is 400 million yuan.

By the way, I can open a personal online store to promote my upcoming Chinese version of CS Counter-Strike. –Lin Feng snapped his fingers.



Apply for an account, create a user name, upload a copy of the ID card, and then wait for review.

However, at this time, eBay only provides a trading platform. After both parties of the transaction have reached a preliminary transaction online, they have to contact offline to determine the payment method of each other. This is a test of character. If you have a good character, you can buy good-quality and low-priced goods; if you have a bad character, you can give you a bad product that is still good, and some will go directly to the people.

For online transactions at this time, since Alipay and other third-party transaction credit platforms have not yet been launched, there is no guarantee in terms of the integrity system and safety at all.

Maybe I can also build an online trading platform now. With the future trend of eBay, I can definitely surpass it to become the No. 1 online trading platform in China. — Lin Feng silently calculated the feasibility of it.

In the initial stage, only one server is needed, 10m optical fiber is opened, and one website maintainer and one data manager are enough. After the future development and the number of users increase, it is natural to expand the server and bandwidth.

After careful consideration, Lin Feng decided that this plan was feasible, but he needed to register another network company.

what! this is.....

When Lin Feng was about to go offline, he accidentally glanced at another financial news.

auzw.com In April 2000, China National Petroleum Corporation went public overseas and signed a joint venture agreement with major Western oil companies such as Shell, Exxon, and bp Amoco to operate 2,000 gas stations. Agreement in exchange for its capital contribution as a strategic investor.

Lin Feng remembered that Sinopec Corp. will also be listed overseas at the end of the year. The two most profitable oil companies in China went public overseas in the same year, and then launched a plan to acquire gas stations across the country. Many people made a small profit because of this.

But even if the acquisition seems to be in 2004, it is still early, and it is not in a hurry now. When Sinopec and PetroChina have begun their national acquisition plan, they will strike a deal harder. The two monopolies have made so much money for the people, and it is not an exaggeration to seek justice for the people on their own behalf.

After finalizing his plan, Lin Feng approached Accountant Zhang and calculated the company's current fund balance.

750,000. After establishing Lin's Catering and Entertainment Co., Ltd., six "killing clubs" and buying a house for his mother's 200,000 yuan, Lin Feng still has 750,000 yuan in cash left.

Among them, the 150,000 budget will be reserved for the first barbecue city in the Lanzhou Special Zone; 100,000 will be reserved for the tea processing factory, including 100,000 yuan of working capital, and Lin Feng can actually use about 400,000 yuan. However, for my future catering plan, I still have to set aside 300,000 start-up funds, so that the most I can use is 100,000 yuan.

In the city of Chu in August 2000, the telecommunications sector had begun to prepare broadband services, and adsl had begun to appear in the telecommunications sector's advertising campaigns. However, at this time, the initial installation fee for a 512k bandwidth home installation is 308 yuan, a caller ID phone and a cat are sent, the annual network usage fee is 600 yuan, and the monthly time limit is 200 hours.

As for the optical fiber in Internet cafes, due to line problems, most of the Internet cafes are still on the sidelines except for the installation of optical fibers in several Internet cafes near the telecommunications room in the urban area. After all, at this time, LAN games are still in the world. Although online games have appeared in the Stone Age, which will be all the rage in the future, they have not yet become popular in Chu City.

The Age of Empires and StarCraft are now the absolute mainstream. The real outbreak of online games was after the emergence of the legendary Korean kimchi game. But that is also a year later.

In order to facilitate the opening of the optical fiber, Linfeng rented a 100-square-meter residence in the city center near the telecommunications machine room for 800 yuan. After a simple decoration, Linfeng's first network company was born here.

Lin Feng recruited a recent graduate of network information major, and also recruited an archivist, who is temporarily in charge of daily management. After all, the Internet company has only been established, and there is almost nothing worth busying in the early stage.

Later, I hired a network company to help design the web page, and then purchased a server for 20,000 yuan, opened a 10m exclusive optical fiber installation fee of 20,000 yuan, and an annual optical fiber usage fee of 60,000 yuan.

Lin Feng knew that this was a definite loss in the initial stage, but with Lin Feng's current assets and company size, he could still bear a loss of more than 100,000 yuan a year. As long as you persist until you reach a certain amount, it will definitely be a huge financial gain. Not only can the advertising revenue be made full of money, but also the

daily cash stagnation of the transaction volume can bring a large amount of capital turnover to Lin Feng.

Of course, it is impossible now. The country has not yet launched online banking services, only after the launch of online banking services, and then purchase third-party credit platforms such as Alipay, all this is no longer a dream. Although this method of collecting money does not have as much money as a listed company, it wins because it is safe and fair.

As for the company name, Lin Feng directly misappropriated the name and domain name of Taobao.com, which came out only three years later. , This is the international domain name of Linfeng Internet. However, although the website has been established, no merchants have joined for the time being. While letting the two of his staff go to major forums to post advertisements, Lin Feng became the first member of his online trading platform to open a shop.

Pre-sale of the world's number one online battle first-person perspective shooting game-CS Counter-Strike, will be released on September 15. Pre-order and book as soon as possible. ——In the most conspicuous position on Taobao.com, Lin Feng puts the most conspicuous advertisement for his products.

#### Chapter 40 Who helps who

When Lin's Catering and Entertainment Co., Ltd. held its second meeting, it was already in mid-August.

A total of 10 people participated in this meeting, which is 3 more people than last time.

"Mr. Lin, I want to hear Ding Feng and Yang Guowei's preparations for the tea processing plant first." Liu Yingying said.

"Uh..., we have contacted five flower breeding bases. After Mr. Xu finally confirmed, three of them were approved as raw materials for our tea processing plants in the future." Ding Feng participated in this kind of meeting for the first time. Unexpectedly, I would be the first to speak. After a little bit of a daze, he talked about his work during this time.

"In terms of manpower, we have already hired 5 workers. It is estimated that 800 packs of formula granules can be produced per day in eight hours. Now we wait for the contract to start production." Ding Feng said.

"Formula granules? Will it affect the taste?" Liu Yingying frowned.

"Xu Lao improved the formula. This powdered shock is the best way to keep it secret as much as possible. When making tea, use 70 degrees of warm water to brew it and sprinkle some fresh petals to keep the original flavor." Yang Guowei added.

"In terms of the site, in order to ensure the best time for tea production, we chose the suburbs close to the three flower markets, but it is a bit far from the city. Delivery may be more troublesome." Ding Feng said about the tea processing factory. Dilemma.

"It's easy, just buy a van." Lin Feng said with a decision.

"We have negotiated with the owners of 12 tea shops. We supply it at a price of 12 yuan per large cup of tea. By the way, how big is your pack of formula granules?" Liu Yingying asked.

"Standard one-liter cup." Ding Feng and Yang Guowei said in unison.

"Well, that's okay. The only requirement these tea shop owners demand from us is that we can no longer sell tea outside of Chu City except for the twelve of them." Liu Yingying handed the contract to Lin Feng, "I have already agreed. I have inspected the market. Chu City is only a prefecture-level city with a limited market. 12 tea shops and 17 'killing clubs' are enough to meet the needs of the Chu tea market. If Mr. Lin has no comments, please wait. Sign these twelve contracts."

"Well, how is the preparation of the barbecue restaurant?" Lin Feng put the twelve contracts aside.

"After our investigation, we decided to launch a barbecue restaurant in the Blue Zone with a large stall situation. This way, the initial investment does not occupy much capital. Moreover, because the barbecue restaurant has a parity strategy, it should not be too particular in store decoration. This office is next to it. I have already negotiated with the store owner for a row of facades for 600 yuan a month, renting a total of 6 rooms. The staff is also fully equipped, and it can be officially opened after the final decoration is completed." Liu Yingying handed it to Lin Fengyi again Stack files.

"Well, thank you for your hard work. Then the tea processing factory has worked hard for Ding Feng and Yang Guowei, and you can start production after the meeting is over. The barbecue shop is still troublesome Liu Yingying, so keep an eye on it. I only need two points. Reminder, one is hygiene, and the other is good quality and low price." Lin Feng exhorted.

"Uh, according to your plan, the ingredients are three skewers at 1 yuan, and the meat dish is 1 skewers. Is this too cheap?" Liu Yingying frowned.

"No, even so, the profit is close to 50%. In terms of beer, the purchase price of Jinlongquan beer is 1.2 yuan a bottle, and we sell 2 yuan a bottle. As far as the profit of beer is concerned, our profit in January is very high. It's amazing. You should know that you usually don't eat too much when you eat barbecue, but you don't have less to drink beer. Especially with so many college students around here, this profit is absolutely amazing." Lin Feng used to eat barbecue like this, usually not much money. , Drinking beer but made a lot of money.

“Well, I know.” Liu Yingying nodded, and said nothing more.

“Well, everyone, there is another good news announcement that our new office has been renovated and we can move in tomorrow.”

Three days later, Lin Feng’s first barbecue restaurant officially opened. Business is booming as expected. From the beginning of the evening sun down to three o’clock in the morning in the middle of the night, the barbecue shop is full of business, people are boiling, and it is extremely noisy. The net profit on the first day of opening reached 2,200 yuan.

And the business of the tea processing factory is not too much. The 800 cups of tea produced in a day are basically sold out. For mass production, the cost of each cup of tea has been reduced to 3.5 yuan, but the cost of a cup is still maintained at 4 yuan including the freshness of the day. As for delivery, Lin Feng bought a 12-seater Jinbei van for 50,000 yuan, which can deliver goods or carry people.

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Originally, Lin Feng was going to hire a driver, but the devil proposed to be a driver by himself. It is said that the whole tea processing factory counts him and Maozi and there are only 7 people. Isn’t it a waste of money to hire a driver?

While the business of tea processing factories and barbecue shops is booming, Lin Feng will naturally not forget his Taobao website. After two employees posted on forums every day, there are now more than 50 registered individual businesses, 100 buyers, and more than 2,000 hits per day.

This traffic and the number of members are far from the same level as the current eBay.com, like a creek and the sea. However, Lin Feng has a long-term vision. He is waiting for the bank to launch online banking. In addition, in the early days, Lin Feng formulated the buyer and seller credit system, and stipulated that buyer registration and seller registration must be identified by ID cards. Although many people will resist this system at first, it is definitely beneficial to the long-term stable development of a trading platform.

Before the rebirth, Taobao had authenticated sellers, but had no restrictions on buyers, which directly led to many scammers using this loophole for multi-party fraud. Especially when it comes to accounts, scammers usually register several accounts with similar names. For example, gogo001, gogo001. If you miss this point a little, it means you are going to be fooled.

Time passed quickly, and August just passed in a hurry when the career was booming.

“Mr. Lin, I am leaving tomorrow, and I will report back to Peking University the day after tomorrow.” Liu Yingying invited Lin Feng to the last “Dream Paris” bar.

“Well, thank you for your help over the past two months. Without you, my company has not developed so fast.” Lin Feng expressed his sincere thanks.

Liu Yingying just smiled, drank the lemon tea silently, and put down the cup after a long time.

“Actually I am Liu Yishan’s daughter.” Liu Yingying said suddenly.

“Huh?” Lin Feng was taken aback, “Then you join the company...?”

“Hehe, I joined your company just to give my father a sigh of relief. I wanted to show you at a critical moment and ask you to apologize for my father’s tea...”

“Then why?” Lin Feng was stunned, no wonder Liu Yingying had been so tit-for-tat to herself at the beginning. Unexpectedly, I am annexing Internet cafes to seek my own development, and this incident is actually caused. However, it can be regarded as stalemate. How could the talented mermaid Liu Yingying be provoked by the Internet cafe that had not annexed Liu Yishan in the first place!

“Hehe, the reason why I chose to take revenge like this was because I thought that with my academic qualifications, I could be fully qualified for your company’s work and could help your company.” Liu Yingying said with some gratitude.

“At the beginning, I thought I was helping you. Later, with the discovery of your company, I realized that you were actually helping yourself. You played a key role in every decision of the company. But in the end, I was I found out that you were actually helping me. Here, I learned a lot of things that are not in the books, and I also apply what I learned in the books.” Liu Yingying shook her head.

“Haha, each other.” Lin Feng said with a smile.

“By the way, this is my suggestion for your company. You will return later.” Liu Yingying handed Lin Feng a stack of documents.

“Uh, is it possible to stay?” Lin Feng collected the documents and tried to keep Liu Yingying.

“Impossible.” Liu Yingying said categorically.

“If one year later, when I graduate, your company has assets of tens of millions, maybe I will think about it!” Liu Yingying quipped.

“Haha, all right, just wait!” Lin Feng toasted, “I wish you success in your final year!”

“I wish you success in your career too!”

## Chapter 41 Trip to Beijing

Liu Yingying gave Lin Feng a proposal on company operations and related functions.

In the document, Liu Yingying clearly pointed out the confusion in the power of Linfeng Company. Now Linfeng Company is small in scale, with less than ten core members. Although each other's authority is not clear enough, everything can still be run in an orderly manner. Once the company develops and scales up, and the responsibilities of each other are no longer clear, the company will definitely fall into a development bottleneck. It may even fall apart.

Management, the company's development is inseparable from management.

In the document, Liu Yingying made a distinction based on the existing scale of helping Lin Feng.

Set up a marketing department, which is mainly responsible for market development and sales. In the future, the scale of the company will expand and it can be split into the planning department and the marketing department. Liu Yingying recommended Su Xiaomei as the minister, Qin Sirong as the deputy minister, responsible for the operation of the barbecue shop and subsequent market development, and Ding Feng as the deputy minister, responsible for the tea processing factory.

The establishment of the personnel department is mainly responsible for the establishment of company employee files and contract signing. Cheng Peijia can be appointed temporarily or Lin Feng can invite someone else.

Set up the Finance Department, which is mainly responsible for the company's financial accounting and employee wages. Accountant Zhang serves as the head of the finance department.

The administrative department was established, which is mainly responsible for the company's daily personnel management. Temporarily replaced by Lin Feng.

Public Relations Department, temporarily unavailable.

Security Department: Not currently available.

Logistics Department: temporarily unavailable.

Union: No. Lin Feng and Liu Yingying both directly ignored this thing.

After carefully studying the company's rectification plan left by Liu Yingying, Lin Feng quickly implemented it. In the marketing and sales department, the finance department, and the administration department, Lin Feng followed Liu Yingying's advice, but in the personnel department, Lin Feng hired 2 people. Now the company has a lot of



employees including barbecue shop and tea processing factory employees. Cheng Peijia alone is absolutely too busy. However, Cheng Peijia temporarily acts as the head of the personnel department.

After the establishment of various functional departments, Lin Feng hurriedly worked out the contract with the Ministry of Human Resources.

Lam Fung has established three levels of salary according to the positions of each department. Ministerial level, basic salary of 1,500 yuan; Deputy minister, basic salary of 1,200 yuan; basic salary of 800 yuan for ordinary employees. According to different positions, a corresponding bonus system has also been formulated.

At this time, the average salary of Chu City was 450 yuan, and that of ordinary employees in public institutions such as power plants was 800 yuan. The reason why Lin Feng sets such a high salary is to retain talents on the one hand; on the other hand, as Xu Lao said, it is better to be happy alone than happy. It only takes a little more money to make the employees happy and to do their best at work. In the end, Lin Feng won't suffer.

After getting everything done, it was August 26.

The development of Lin Feng's Taobao.com is still slow. The number of sellers has only increased by more than 10, and the number of buyers has only increased by two. The daily click rate is only about 5,000. However, under the premise of not having a lot of money to advertise, just relying on two employees to post psoriasis advertisements everywhere is reasonable. However, Lin Feng is not in a hurry. The online trading market is still immature. He only needs to slowly lay the foundation and wait for the scandal on eBay. At the same time, he is also waiting for the country to launch an online banking system. When the time comes, when the funds on hand are strong, they can directly advertise on CCTV, which will surely be an instant success.

Latent, now is the incubation period of the flying dragon before the sky.

"Brother Xiaofeng, where is my gift?" Huang Shuqi, who hadn't been there for more than a month, ran to Lin Feng early in the morning and stretched out her smooth jade hand.

"Gift?" Lin Feng was taken aback for a moment, and suddenly remembered. Before Huang Shuqi's college entrance examination, Lin Feng had promised Huang Shuqi would give her a gift if she passed the exam to a good university.

auzw.com "By the way, Shuqi, which university have you been admitted to?" I have been busy with the company for more than a month, plus Huang Shuqi is also helping out in Aunt Huang's Internet cafe, and Lin Feng is also There has been no chance to ask.

“Hehe, Brother Xiaofeng, are you going to bleed heavily! I will report to Peking University the day after tomorrow.” Huang Shuqi said triumphantly.

“What, Peking University, Shuqi, you really got admitted to Peking University!” Lin Feng was surprised. Peking University, China’s highest institution, Huang Shuqi was admitted to this university, and Lin Feng couldn’t help but be happy for her.

“Huh, what about my present?” Huang Shuqi pretended to be angry and said.

“Hehe, don’t get angry, go buy it for you now.” Lin Feng laughed, and after lightly scratching Huang Shuqi’s nose, he took her to the city.

“Come on, this is a cell phone for you, so that you can call Aunt Huang or Brother Xiaofeng if you have something to do.” Lin Feng picked Huang Shuqi for the most popular Motorola v998+ at 3200 yuan.

“Brother Xiaofeng, this is too expensive, let’s get a cheaper one!” Huang Shuqi looked at the price, but refused to ask for it.

“Okay, Brother Xiaofeng promised you. Let’s go and buy you a laptop. What if college students don’t have a computer?” Lin Feng went to pick a laptop for Huang Shuqi.

Compaq armadam300. intelpentiumiii600mhz, 64m memory, 12g hard drive, 12.1 inch monitor, net weight 1.5kg. In my memory, this notebook has been a popular and well-received notebook for a long time.

“Brother Xiaofeng, this is too expensive. I...I still don’t want it.” Huang Shuqi looked at the five-figure price and was a little confused at the time, pulling Lin Feng away.

“Okay, boss, we need this model.” Lin Feng paid for the model and left.

“Okay, Shuqi, now I have bought things, and I can’t return it if I want to return it. If you think the gift is too heavy, then you should study hard so that Brother Xiaofeng’s gift will not be given for nothing.” Lin Fengyu said earnestly. .

“Well, Brother Xiaofeng, don’t worry, I will definitely study hard.” Huang Shuqi nodded heavily.

“By the way, Shuqi, when will you go to Peking University to report?” Lin Feng asked.

“I will leave tomorrow. Peking University will report on September 1. We are not local, and it is best to go one day in advance.” Huang Shuqi smiled slightly, looking forward to life at Peking University.

“Well, by the way, who will send you there?” Lin Feng asked again.

“Mom wants to take care of the Internet cafe, so I go by myself. I am a college student now and I have grown up.” Huang Shuqi said with a tight fist.

“Go by yourself?” Lin Feng saw a picture of a delicate girl carrying a large bag, struggling to find a path to Peking University.

“No, no, how can this be done. A thousand miles away, how can you go to a girl’s house by yourself.” Lin Feng shook his head quickly, thought for a while and said, “This way, I’ll accompany you. Brother Xiaofeng stayed in Beijing when he was young. For a few months, I can be regarded as half a local, and I will be your guide. By the way, to see if I can meet your sister Yingying, I have something to ask her.”

“Oh .” When Huang Shuqi heard that Lin Feng was willing to send herself to Beijing, her heart was as sweet as drinking honey, but when she heard that Lin Feng was going to see Liu Yingying, her heart dimmed for some reason, and her mood was not the same as before. That’s so happy.

“Okay, let’s go. I will explain the company today, and I will accompany you to Beijing tomorrow.” Lin Feng didn’t pay attention to Huang Shuqi’s emotions and gave an order.

“En. Then I will go home and tell my mother, so that my mother can rest assured.” Huang Shuqi is still a student after all, and soon recovered. Thinking of Lin Feng’s company along the way, people are also happy.