

Chapter 371 Reprimand

Except for the upper part of the six mountains, the middle and foot of the mountains had been cut into a ladder shape.

Each layer was equivalent to a ridge on flat land. They could plant many plants on each layer.

Xiao Lingyu planned to do a mix-planting. For example, the small fruit saplings had just been planted. They would need time to develop and bear fruit. During this period of time, they could plant peanuts, soybeans, sweet potatoes, perhaps red beans, and other plants around the small fruit trees.

Since Xiao Lingyu had already planned to build a farming kingdom, she was not going to do this willy-nilly. With her farming space, Xiao Lingyu wanted to create a beautiful dream for Xiao Tong.

In her previous life, Xiao Tong had suffered a lot, but in this life, she had to make sure no one dared to do anything to Xiao Tong.

After looking around the mountain, Xiao Lingyu immediately had some plans.

Gong Tianhao saw the people working all over the mountain and looked at the serious expression of the woman beside him, the corners of his mouth curled up slightly.

His woman was indeed different.

He had never hidden his identity from her. He didn't say it directly, but she was smart enough to deduce it. She had never expressed any surprise, joy, or pride. After all, the richest man in the country had fallen for her.

This would be a matter of pride for most women. Some women would play hard to get to hook the men along.

Xiao Lingyu appeared to be playing hard to get. After all, she never once admitted she was his girlfriend. However, on the other hand, she was enjoying the care Gong Tianhao had given her and the good things he had done for her.

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For example, to maintain Taoyuan Village, Gong Tianhao had crushed the tourism development company. After hearing about Xiao Lingyu's cousin, Gong Tianhao immediately prepared a helicopter to fly the entire family over to Kanglin City.

Gong Tianhao was not a kind person, and he would not meddle in other people's business.

However, Gong Tianhao made an exception for Xiao Lingyu.

Gong Tianhao received Xiao Lingyu's gratitude, but it was only gratitude. If it was another woman, she would have thrown herself into his arms already.

To others, Xiao Lingyu was being pretentious. She was playing hard to get.

However, to Gong Tianhao and his grandfather, they knew this was not the case. They understood that Xiao Lingyu was wary of them. The reason was the child in her stomach.

Xiao Lingyu knew that the child was Gong Tianhao's.

Gong Tianhao and his grandfather also knew that the child was theirs.

However, neither party said anything.

Xiao Lingyu believed Gong Tianhao was being kind to her because of the child. She had never considered Gong Tianhao to be serious.

Xiao Lingyu was still very weak and had been bullied by others, so she could only ask for help. Gong Tianhao was the best candidate because of the child.

In fact, Xiao Lingyu despised herself for doing this. However, for the sake of her family, she had no choice but to ask Gong Tianhao for help again and again.

She was really too weak now. She had to ask Gong Tianhao to help her.

Gong Tianhao knew that Xiao Lingyu wouldn't rely on him forever. She was growing quickly too.

She used her abilities to change her and her family's living conditions. She might be a farmer, but she had a good business mindset.

From the time she came back from City Z until now, she had bought six hilltops for development. It only took her six months to do this.

In these six months, she had earned her family a few million RMB. If she was a farmer, she was at the top of the pyramid. Throughout the country, how many farmers could earn a few million in six months?

Gong Tianhao knew that Xiao Lingyu was destined to be his woman in the future.

However, he would indulge her as long as she wanted. If she wanted to farm, then she would be able to do that.

After all, he did not lack money.

He could let her do whatever she wanted. He would provide her with any funds. Then again, this was not entirely true. Xiao Lingyu had never asked Gong Tianhao for money. She had expanded her farming business using the money she earned. It had nothing to do with Gong Tianhao. At least, in this matter, she had to be independent.

After returning from the mountain, Xiao Lingyu locked herself in her room.

Gong Tianhao, who was blocked outside the door, raised his eyebrows helplessly and dotingly. 'It looks like she has some sudden inspiration after going to the mountain.' After Mother Xiao returned from picking vegetables from the field, she saw Gong Tianhao drinking tea in the courtyard. She smiled and asked, "Tianhao, is Yu 'Er asleep?"

"No," Gong Tianhao answered truthfully. "I went to the mountain with Yuler just now. After returning, she locked herself in her room. Maybe she has some new plans."

Mother Xiao's eyes narrowed. "She went up to the mountains?"

Gong Tianhao's scalp tightened, but he still nodded and said, "Yes."

"What nonsense!" Mother Xiao's expression immediately turned serious, and she said very sternly, "Can she go up the mountain in that state? Those mountains had just been newly developed. Not only were the roads uneven, but there were also stones and tree stumps everywhere. What if she tripped and fell?"

Xiao Zhengyang and Chen Qiuying were indeed a loving and harmonious couple.

The tone and wording of their reprimand were the same.

Gong Tianhao, who was reprimanded for the second time, was speechless

He knew that he was wrong. But he couldn't explain himself.

He could only silently accept Mother Xiao's lecture.

Mother Xiao continued, "Xiao Lingyu, that girl, does she think that she's a three-year-old child? She's too reckless."

They would use their children's full names when they were angry with them.

Speaking up to this point, Mother Xiao said to Gong Tianhao, "Tianhao, Yu 'Er is sometimes willful and insensible. You can't just go along with her. You need to know when to stop her. Auntie will definitely support you." Gong Tianhao, "..."

Should he feel happy and honored?

His future father-in-law and mother-in-law trusted him so much that they handed over the heavy responsibility of looking after their daughter to him?

However, Gong Tianhao did not know whether to laugh or cry.

As expected of a husband and wife, even their words were the same.

He wondered how Yu 'Er felt if she heard her mother.

How would Xiao Lingyu feel?

She would think that she was no longer Mother Xiao's biological child.

Her sense of hearing and smell was extremely sensitive. How could she not hear Mother Xiao talking to Gong Tianhao so loudly in the courtyard?

She felt a little helpless.

She wanted to pull away from Gong Tianhao. But everyone in the world was forcing her to have a close relationship with Gong Tianhao.

Then again, she couldn't blame them. They didn't know the child in her stomach was actually Gong Tianhao's. When her parents saw how sincere Gong Tianhao treated her, they were very happy.

Gong Tianhao was also a handsome, capable, rich, and serious man. He was a son-in-law no parent could find fault with.

On top of that, Gong Tianhao's family liked Xiao Lingyu too.

It was really difficult to find such a wonderful man.

They had no idea why their daughter was so picky.

No one knew why she was so picky. Even Father Xiao and Mother Xiao were a little displeased with their own daughter's pretentiousness.

But since the pair was willing to continue on with this ludicrous dance, they didn't say anything

Relationships went both ways. Both parties had to be involved. As parents, they could nudge here and there, but they wouldn't force Xiao Lingyu.

Xiao Lingyu was glad that her parents were rational and reasonable.

Sometimes, Xiao Lingyu really wanted to tell her parents that Gong Tianhao was the father of the child in her belly.

But she didn't have the courage. She was afraid.

She was afraid that if she said it out loud, everything would be different.

It would spiral into a situation that she couldn't control.

For now, it would have to be like this for the time being

Xiao Lingyu thought helplessly.

Chapter 372: The Cable Car

Xiao Lingyu stood on a platform and was speechless.

She was surrounded by a lot of villagers, and they were all talking about the new thing.

"What is this thing? It looks like a big box, but it looks like it can hold people."

"Yeah, there's a wire hanging on the big box. What is this thing?"

"Oh, I know." Someone suddenly shouted, "This is a cable car. Yes, it's a cable car. I've seen it on TV."

"Ah, a cable car. Now that you mention it, it really is." Someone echoed.

Although the Taoyuan Village was a little poor in the past, things had changed. Many families had bought television sets. They learned many things from it.

Indeed, the thing causing the villagers to gather around was a cable car.

Xiao Lingyu didn't know when it was installed.

But today, Gong Tianhao dragged her to this place and told her, "In the future, if you want to go up the mountain, use this cable car. This cable car leads to every mountain. You will go to whichever mountain you want to go to."

This way, he could stop the possibility of an accident to the minimum. He wouldn't limit Xiao Lingyu's freedom simply because she was pregnant. He was not that kind of man.

The last evening, when he talked to Li Yuanhang on the phone about this, Li Yuanhang gave him this idea. If it was too dangerous to climb up the mountains, then skip the climbing!

He got excited and immediately asked Li Yuanhang to arrange for people to install the cable car system overnight.

Gong Tianhao introduced, "This cable car route stops at the middle and the summit of the mountains. Every mountain has its own platforms."

Xiao Lingyu couldn't help but twitch the corner of her mouth. Being rich was powerful.

By right, installing the cable car system should be very noisy. But Gong Tianhao had managed to do that without making a sound. The manpower and material required would be astronomical.

When Mother Xiao and Father Xiao saw the cable car, they were excited.

They also knew from the television that this was called a cable car. For many mountain tourist destinations, they would provide cable car services for people who didn't want to hike. The cable car would help them reach the summit in no time.

Along the way, they could also take a look at the beautiful scenery.

Mother Xiao was happy. She said to Father Xiao beside her, "Father, Tianhao is really attentive and meticulous. He has done everything for Yu 'Er!"

Naturally, they understood why Gong Tianhao suddenly installed the cable car. It was for Xiao Lingyu!

Yesterday, they had reprimanded Gong Tianhao and Xiao Lingyu. Xiao Lingyu went up the mountain while pregnant, and the other allowed her to take risks without thinking!

Today, Gong Tianhao did something that was out of everyone's expectations.

Father Xiao nodded in agreement, "Yes. Tianhao is really considerate of Yu 'Er."

A villager suddenly came over and asked, "Zhengyang, Qiuying, is this called a cable car? How should we sit on it?"

These farmers had not been on a cable car before.

"This box is hung on a thin rope. Won't it fall?"

"Yes. Is it safe?"

"How can it not be safe when it's meant for humans to sit in it?"

"You're right."

“But this is installed by Young Master Gong, right? Why would he suddenly install something like this?”

The villagers were confused.

At this moment, Gong Tianhao held Xiao Lingyu’s hand and led her to the platform. He said to Xiao Lingyu, “Yu ‘Er, let’s go for a ride and try it out.”

Xiao Lingyu looked at Gong Tianhao with a complicated expression. She opened her mouth and wanted to say something.

Gong Tianhao shook her hand and tidied her bangs. He smiled gently and said, “Don’t worry. I tried this cable car last night. It’s very safe.”

Xiao Lingyu noticed a hint of blackness under his eyes. ‘Did he not sleep yesterday night? Was he here personally supervising the installation?’

Xiao Lingyu’s guess was right.

Since this was meant for Xiao Lingyu, it had to be 100 percent safe. Gong Tianhao would only feel at ease if he was there personally to supervise and test everything.

Realizing that, Xiao Lingyu felt like she couldn’t refuse him. She was dragged along by Gong Tianhao and she was brought into the cable car.

Gong Tianhao fastened her seatbelt. Then, he sat beside her and hugged Xiao Lingyu’s waist in a protective manner.

Xiao Lingyu did not know when the cable car started.

It was a lie to say that Xiao Lingyu was not touched.

She wanted to thank him, but she did not know how to. She knew what Gong Tianhao wanted was not her gratitude but her...3

“Yu Er, what do you think of the speed of this cable car? Do you feel that it is too fast and that you are feeling dizzy and uncomfortable?” Gong Tianhao suddenly asked Xiao Lingyu, who was in the car, with a blank expression.

He was really concerned about this. If Xiao Lingyu had any discomfort, he would get someone to adjust and improve the cable car system.

This cable car was designed for Xiao Lingyu. He did not care if the others were uncomfortable. He only cared if Xiao Lingyu was comfortable.

When he saw Xiao Lingyu’s stiff expression, he wanted to divert her attention.

‘When Gong Tianhao asked her, Xiao Lingyu came back to her senses. She focused on the ride and said, “This speed is just right. It’s very comfortable.”’

Gong Tianhao nodded and said, “Okay, that’s good!”

Then, the two of them fell into silence again.

However, the two people who got on the cable car didn't know how much of a commotion they caused after they got on the car.

"ah, they're in the car. They're in the car."

Seeing Gong Tianhao carefully escort Xiao Lingyu onto the cable car, some people immediately exclaimed, "They look like they're getting on a bus!"

"You're so backward. How can you compare a cable car to a bus?" Someone immediately laughed and said, "Everyone here can afford to take a bus. But this cable car is different. I hear that cable cars are only available at famous tourist destinations. A ride on it cost several hundred RMB." When he said this, his eyes were filled with envy.

Another person immediately asked Father Xiao and Mother Xiao, "Zhengyang, Qiuying, if we take the cable car up the mountain in the future, do we need to pay for it?"

The moment she asked this question, she was despised by the people next to her.

"Why do you want to take the cable car up the mountain? Are you pregnant? Can't you climb up the mountain with your feet?"

"That's right." Someone immediately echoed, "We are farmers. Haven't we been walking up the mountains all our lives? Now that someone sees a cable car, they want to take the shortcut. How shameless."

"Who are you calling shameless?" The person yelled. Her face turned green and white.

Indeed, she wanted to use the cable car. She was too lazy to walk up the mountains anymore.

"L didn't mention anyone by name. If you think you're shameless, sure." The person didn't want to argue.

"You..." Li Xiuhua glared angrily at the person who said this. Then, she said loudly to that person, "Zhou Xiuzhi, I don't believe that you don't want to try riding this cable car."

Xiao Zhengyang and Chen Qiuying's expressions immediately turned ugly.

This cable car was specially installed by Gong Tianhao for their daughter.

Their daughter had just sat on the cable car, and there were already so many villagers who wanted to ride it too. They really thought this was a bus to the town and anyone could get on it.

Chen Qiuying said. "I don't know if it will cost money to take the cable car or not. After all, it was built by Young Master Gong.

"However, I have no idea when our village's people became so delicate.

"People can't even walk up the mountains anymore? In that case, our family won't dare to hire such delicate workers."

The moment Mother Xiao said that, the expressions of some people present changed.

They wanted to take the cable car to save some energy, but they weren't willing to get fired over it.

Immediately, some people didn't dare to make a sound.

Compared to taking a cable car, it was more practical to earn money..

Chapter 373: Absolute Support

The installation of the cable car system across the six mountains caused quite a stir in the Taoyuan Village.

Many people teased, "It seems like our Taoyuan Village is fast becoming a tourist destination. I heard that only tourist attractions have cable cars, and we already have one."

"Haha. If this trend continues, we don't need to rely on outsiders, and we can develop the village into a tourist destination ourselves."

"You're right. We already had a lot of tourists when the Xiao Family sold strawberries. Cars came and went every day.

"The crowd has dwindled after the strawberry season is over, but some people still come to our village to enjoy the scenery."

"If Taoyuan Village becomes a tourist destination, our lives will probably be getting better and better."

"That's for sure." This person immediately said with a slightly ashamed expression, "I feel so humiliated. I was secretly ridiculing Xiao Lingyu when she came back from the big city to farm.

"She graduated from a good university and could work in a big company. However, she decided to come back to the farm. How could she make a good future for herself?

"But gold will shine everywhere. She has made a fortune from farming, Look at how much change she has brought to the village in the past half a year."

"That's not true. The thing that has really brought change to our village is the Little Cattle King. Xiao Lingyu is just lucky to have found him. Or else, no matter how capable she is, she wouldn't be able to earn so many from selling the strawberries." The tone of the person was sour.

Someone retorted. "If you think it's that easy, you can go and find another Little Cattle King. In fact, you dont need half a year but half a day to get rich."

"What do you mean?"

"Once you sell the Little Cattle King, you'll have so much money!" The man laughed.

"You're right, but is a new Little Cattle King so easily to find?" The other chuckled.

The Xiao Family's life got better and better. The villagers thought this was all due to the Little Cattle King. This was the image Xiao Lingyuu wanted to portray. But poor Little Light had to bear the blame.

Ever since Gong Tianhao installed the cable car, Father and Mother Xiao did not restrict Xiao Lingyu from going up the mountain.

The mountain road was the harshest at the foot of the hills. However, once they reached the ridge, it was mostly flat ground.

Therefore, Xiao Lingyu would go up the mountain from time to time.

She either stopped halfway or went all the way up to the summit. The cable car stopped at both these locations.

However, every time Xiao Lingyu went out, Gong Tianhao would always be by her side.

Gong Tianhao noticed that Xiao Lingyu was like a bird in a cage that was suddenly released. She was happy to be free.

Gong Tianhao was very satisfied with the installation of the cable car. He also rewarded his tired subordinates.

Xiao Lingyu stood on the ridge halfway up the mountain. She looked around and said with a smile, "Gong Tianhao, what do you think if I plant peanuts or soybeans on half of the mountain?"

She really had such a plan.

Gong Tianhao looked at her with an affectionate look and said with a smile, "Well, as long as you're happy."

Xiao Lingyu suddenly felt embarrassed.

She said very seriously, "Gong Tianhao, I am being serious. I'm not doing this for fun."

Gong Tianhao smiled sweetly, "Sure. I'll support you no matter what."

Xiao Lingyu,

Chapter 374: Third Uncle's Livelihood

In the countryside, after the peanuts were harvested, they were either used for oil extraction or made into snacks. There were many kinds of snacks that could be made with peanuts. However, in the countryside, the most common method was to stir-fry, deep-fry, and boil them.

Stir-fry peanuts were very special because one had to use sand, the kind of sand at the bottom of the river. The sand could be smooth or coarse. Some liked the sand to be coarse, and others liked them smooth.

After washing and drying the sand, the sand was placed inside an iron pot. The sand was stirred, and when it was hot, the peanuts were placed inside the pots.

Then, the peanuts were continuously stir-fried. The peanuts would be fried through the heat in the sand. It was hard to tell when the peanuts were done unless one had a wealth of experience. The

experts could tell from the surface of the shells. To the others, the shells would look clean and white, but

when they cracked the peanuts open, the peanuts inside would be a little yellow. The nuts had a fabulous crunch. They were crisp and fragrant. This was very technical work.

In the countryside, many villagers used stir-fried peanuts to entertain their guests. Stir-fried peanuts were an indispensable snack.

Deep-fried peanuts were a common snack in both the city and countryside. The peanuts were peeled and then deep-fried in oil. After that, they were seasoned with sugar or salt.

To deep-fry peanuts, the oil had to be relatively cold so that the nuts wouldn't blacken so easily. Of course, everything also depended on the skill of the cook.

The last method to prepare peanuts was to boil them in salt. After the peanuts were harvested, they would be cooked in water without sunning. The cook would add the seasonings like salt, spices, chili, and so on. Freshly-picked peanuts were the best for boiling. They would take on the flavors of the seasoning easily.

Therefore, whenever it was harvest season for peanuts, most households would boil peanuts. Boiled peanuts were also a favorite snack for rural children.

The other variation was to boil the peanuts after they were dried. The cooking method was similar. However, the peanuts were prepared after they were dried. Because of that, the cooking time would be longer.

After the peanuts were cooked, they would be laid under the sun to dry again.

After they were dried, they would be put away. They were the perfect snacks.

"These fried peanuts are so fragrant."

That night, there were many people in the courtyard of the Xiao Family. Of course, they were all members of the Xiao family.

Xiao Mingyang and Fourth Aunt Xiao also came back from the city.

The business in the county town was mostly about the high-end vegetables. Other than the vegetables supplied to the Gu Family Hotel, the store sold around 500 catties of high-end vegetables daily.

Once the university entrance examination was over, the business at the store lightened. Previously, business was good because many people heard about the good benefits of vegetables.

As the entrance exam approached, many students became anxious. They couldn't eat or sleep. However, after they ate the vegetables at the shop, they could sleep and eat better.

So for the sake of their children, the parents spent a lot of money buying special vegetables. Even though the price was high, they would grit their teeth and buy them.

Now that the exam was over, the parents wouldn't be buying the special vegetables anymore. The farm didn't have any more common strawberries and vegetables. They were in the transition period. Therefore, the shop only had high-end vegetables for sale. Regardless, the 500 catties of high-end vegetables were normally sold out in one morning, Fourth Uncle Xiao and Fourth Aunt Xiao would come back to the village to help out after they closed the shop.

On the stone table, there were all kinds of peanuts. Stir-fried peanuts, deep-fried peanuts, and boiled peanuts were all there.

"These peanuts are amazing."

"The flavorings of the boiled peanuts are spot on."

"Are these peanuts?" They ate the peanuts with relish.

"Hey, don't just focus on the peanuts. Try the roasted soybeans. It's fragrant and crisp. They are delicious."

Roasted soybeans were made by stir-frying dry soybeans in a wok without oil. Xiao Lingyu missed the taste of this childhood snack, so she asked her mom to make some.

Xiao Lingyu ate the soybeans alone, making a crunching sound.

It was really delicious, crisp, and fragrant.

Hearing the praise, the others grabbed a handful of soybeans and put them into their mouths.

Sure enough, the soybeans were also so delicious.

Xiao Lingyu felt like she had eaten too much, so she drank a cup of water.

"Third uncle, third aunt, we just harvested over 2000 catties of soybeans. I plan to make them into tofu. I intend to ask you to help me with the tofu business. What do you think?"

Xiao Lingyu had discussed this in passing with her parents before. But now that all the family members were there, she decided to bring it up again.

Third Uncle and Third Aunt Xiao were eating with relish. When they heard Xiao Lingyu's words, they were stunned and did not react for a moment.

The others were also stunned, except for Father and Mother Xiao.

At this moment, Father Xiao explained, "Leyang, Shuo 'Er will attend high school soon, right? He'll have to move to attend high school. You have bought a house in the county town. You'll have to pay the loan every month, so naturally, you'll have to find a job in the county town, right?"

"Yu Er had already told us this earlier. She wanted you to help her with the tofu business. I know making tofu is hard and tiring. However, if you do a good job, you won't have any problems making a living.

"I wonder if that's okay with you?"

The four brothers of the Xiao family were united. They had always loved and understood one another. However, certain things had to be clarified. Father Xiao had to explain the reason why he had given the tofu business to his third brother so as to avoid suspicion from the other brothers.

Xiao Leyang and his wife looked at each other, and then their faces became excited, "Yes. Second Brother, of course, we're willing. In the past two years, our family had experienced all kinds of hardships when we were out of town. Moreover, making tofu now isn't as hard as it used to be."

Grandpa Xiao and Grandma Xiao felt comforted when they heard this arrangement.

Grandpa Xiao said, "Yes. It's a little tough to make tofu, but at least it's an honest way to make a living. Plus, this means that you can be close to Shuo 'Er when he attends the high school."

Xiao Leyang nodded and said, "Yes, dad, we understand."

His son's grades were not bad. At his level, it was definitely not a problem for him to get into university, even if he might not get into Imperial University.

The children's future was the most important. They knew very well what decision was best for the children.

The tofu business was a little tough, but as long as the tofu sold well, there was still some profit to be made.

Xiao Lingyu said, "Third uncle, third aunt, our family will only use our own beans in the tofu business. I believe the tofu will be extraordinary."

"Ah?" The others were a little puzzled.

"Yu'Er, you mean we'll only use the beans we harvested a few days ago?" Grandma Xiao said with some doubt.

"Yes." Xiao Lingyu nodded.

"But there aren't that many beans. It's only about 2000 catties." Grandma Xiao said with doubt, "I heard that even a small tofu stall would need at least 1000 catties of soybeans per month. Using our current soybeans, your third uncle's business can only last for one or two months. What about the future?"

Xiao Lingyu smiled and said, "Grandma, don't be anxious. Hear me out first."

Then, Xiao Lingyu asked, "Grandma, what's the difference between our soybeans and the normal soybeans?"

"If there's a difference, it's that our beans are too delicious," Grandma Xiao answered without thinking.

"That's right," Xiao Lingyu said, "The soybeans are delicious, and the tofu made from them will be delicious too. Grandma, you know that I have a shop in the county, right? Are the vegetables in my shop expensive?"

"Expensive, very expensive," Grandma Xiao replied with a smile.

Grandma Xiao had to admit that the vegetables in Xiao Lingyu's shop were really expensive.

A catty of cabbage was sold for three RMB at the shop when it was only sold for several cents at the market. However, despite the price, many people fought to buy them. The business was extremely good.

Xiao Lingyu smiled and said, "That's right. We don't sell that many things, but the things we sell are of the highest quality. We still have a good business, right?"

The others immediately understood what she meant.

Third Uncle Xiao asked excitedly, "So, Yu 'Er, do you mean that we can do the same with tofu?"

Xiao Lingyu nodded, "Of course. As long as the tofu is delicious, it's easy to sell. No matter how expensive it is, there will be people who buy it. I believe the tofu made from our beans will have an extraordinary taste, just like our vegetables." At this moment, Third Aunt Xiao suddenly said, "Lingyu, other

than making tofu for sale, can we make tofu pudding and soybean milk?"

Xiao Lingyu was slightly stunned and asked, "Third aunt, do you mean you want to open a breakfast shop?"

Third Aunt Xiao shook her head and said, "No, not a breakfast shop. I just want to open a tofu product shop that sells tofu, tofu pudding, and soybean milk. I think that selling only tofu is a little too simple." After saying this, she thought for a moment and said, "I want to rent a shop in the county town to sell these tofu products."

Xiao Lingyu thought for a moment and said, "Third aunt, if that's really the case, I don't think 2000 catties of soybeans will be enough."

Third Aunt Xiao shook her head and said, "No, like what you said, we will sell them in limited quantities. If we ration these 2000 catties of soybeans, we should be able to sustain the business until the next harvest season."

At this time, Xiao Lingyu said with a serious expression, "Third aunt, you will only use our own soybeans, right?"

Although she understood her third aunt's character, Xiao Lingyu still had to remind her.

Third Aunt Xiao nodded and said, "Yes." At this point, she suddenly understood something and immediately explained, "Yer, don't misunderstand. Third aunt won't use outside beans to make up the difference. I... merely wish to stabilize the new market. This is in preparation for the next harvest."

Xiao Lingyu nodded. "Yes, third aunt, I understand. Alright, I'll leave this to you and third uncle. Whether you want to sell tofu or soy milk, it's up to you."

"Yes, thank you, Yu 'Er." Third Uncle Xiao and his wife were really grateful.

They had no intention of leaving after coming back this time.

Now that Xiao Lingyu had made plans for their family, they were very grateful.

At this moment, fourth aunt Xiao suddenly asked, "Third brother, third sister-in-law, do you know how to make tofu? Have you made tofu before?"

Third uncle and third aunt Xiao's expression froze.

They had actually forgotten about this question.

They really didn't know how to make tofu. They only knew how to eat tofu.

Fourth Aunt Xiao chuckled and said, "Hehe, if you don't know how to make tofu, you can learn it now. Qiuying knows how to make tofu. Why don't you learn from her?"

"speaking of, Qiuying, is there anything that you don't know? Cooking, brewing wine, making tofu, you know everything, Even though I'm the eldest sister-in-law, I'm ashamed of being compared to you."

Chen Qiuying smiled and said, "Haha. But I'm not a master at any of them."

Then, she said to third uncle and third aunt, "Third brother and third sister, you can come to learn how to make tofu tomorrow. We'll taste the products and decide the price."

"You're right. We definitely need to have a taste test first to decide the price." Fourth Uncle Xiao smiled and said, "I'm looking forward to the tofu made from these beans."

Then, he grabbed a handful of soybeans from the plate and put them into his mouth.

He also liked to eat tofu.

In fact, many people liked to eat tofu.

Everyone present was looking forward to the tofu banquet tomorrow.

"Leyang, if you need money to rent a shop, do tell us," Xiao Zhengyang said, "We're blood brothers."

Xiao Leyang nodded and said, "Okay, I got it, second brother. We'll go to the county tomorrow to see how the shops are and then make plans. If we really need to borrow money, we'll ask second brother for help."

Among the four brothers, Xiao Zhengyang was the richest.

However, it was not right to take the money for granted just because his brother was rich.

This was something that the Xiao Family knew very well.

Brothers should help each other, but one mustn't take advantage of each other.

Otherwise, even brothers would turn into enemies..

Chapter 375: Pricing

No one in the Xiao Family had any objection to Third Uncle Xiao handling the tofu business.

They had been educated by Grandpa Xiao since they were young. Their brothers had been united since they were young, and their vision was bigger than that of ordinary rural people.

The main reason they had given the tofu business to Third Uncle Xiao was for the sake of Xiao Lingshuo. Xiao Lingshuo's results were not bad, and his middle school examination results were not bad either.

However, if his family didn't have household registration in a big city, he couldn't go to a good school. Even if he found a school that would accept him, the tuition fee would be high. The tuition fee was at least 30,000 RMB, and that was not counting the other fees.

Based on Third Uncle Xiao's family's financial situation, they simply could not afford it.

Therefore, they could only go back to their hometown. They would register their son in Xing Yin County's No. 1 High School.

The Xiao Family already had two children from No 1 High School, and they were both top scorers.

With Xiao Lingshuo's results, even if he couldn't become the top scorer, it wouldn't be a problem for him to get into a good university.

So the Xiao Family approved Xiao Lingshuo's decision to come back to Xing Yin County to attend No. 1 High School.

The Xiao family had already produced two university students from No. 1 High School, and they believed that they could produce a third or even a fourth university student.

After the family had discussed it, Third Uncle Xiao spent the next few days looking for shops.

Tofu pudding and soy milk were mainly for breakfast. As long as there was traffic, business should be good.

However, after searching for a few days, he still couldn't find a location he liked. The shops were either too remote or the rental too expensive. Or the place was too dirty. Of course, he didn't expect to find a good shop so easily.

Xiao Lingyu also asked Zheng Haiyang to pay attention to see if there were any shops with good traffic and a good environment that was suitable for opening a breakfast shop.

Zheng Haiyang had connections in the real estate business.

While Third Uncle Xiao was looking for a shop, Third Aunt Xiao was learning how to make tofu and other soybean products from Mother Xiao.

This was the first time Mother Xiao made the products with the soybeans they grew. The taste was shocking. The soy milk, tofu pudding, and tofu were mellow and refreshing. They were simply the best delicacies in the world.

"Wow, this soybean milk is really delicious. Even without sugar, you can taste a faintly sweet taste. It is like drinking nectar." Eldest Uncle Xiao drank a mouthful of soybean milk and exclaimed in admiration.

"Yeah, that's right. This soy milk is really delicious." The others echoed. "We've tried other soy milk, but they are not as delicious as this."

Fourth Aunt Xiao said, "Third sister-in-law, you should definitely sell soy milk. With this taste, you'll have a lot of return customers."

Mother Xiao smiled and said, "Indeed. The soybeans are delicious, even just with some roasting. I had no idea they would produce such delicious soy milk. Yan Hong, this is a good business idea."

"The tofu pudding melts in the mouth and leaves behind an alluring fragrance." Xiao Zhengyang held a bowl of tofu pudding and said, "Third sister-in-law, I also think this is a good business idea."

"We haven't tried the tofu. Let's try one now." Xiao Lingyun said with a smile. She scooped a bowl of tofu pudding for each of her two daughters.

The tofu pudding and soy milk were delicious, so the tofu had to be delicious too.

After eating a bowl of tofu pudding, Mother Xiao looked at the pot cooking the tofu. "We need to press the tofu for a while longer."

"I'm so excited!" Xiao Lingyun said with a smile. "After that, we can decide the price for the soy milk, tofu pudding, and tofu."

After twenty minutes, the tofu was done. Mother Xiao skillfully turned the tofu upside down and poured it out. She took out a cloth and the piece of tofu came out.

The white and tender tofu was so delicious that it made people drool.

"This tofu smells good." Xiao Lingyun sniffed. "I want to eat one now."

Mother Xiao took a small knife and cut out a small piece. She said with a smile, "Here. No one is stopping you. You've always been an eater since you were a child. You always come to the kitchen to sneak the food to eat before mealtimes."

After saying that, she put the cut tofu into a small plate and handed it to Xiao Lingyun.

Xiao Lingyun took the tofu, stuck out her tongue, and said with a smile, "Hehe, Auntie, how can you still remember things from so long ago? I've never liked tofu because I think they are tasteless. But this tofu smells so heavenly."

With that, she opened her mouth and took a bite of the tofu. Then, she widened her eyes and said in surprise, "Wow, it's really delicious."

Hearing Xiao Lingyun's words, Lulu and Rourou immediately said, "Mom, is it really delicious? I want to try it too."

The girls were very happy after they moved in to live with the Xiao Family.

They had all kinds of delicious food.

Xiao Lingyun immediately scooped a spoonful of tofu for them and said, "Come, try it."

As soon as the two little babies ate the tofu, their big round eyes immediately widened.

Then, they said excitedly, "It's delicious. Second grandaunt, we want more."

"Okay, I'll cut some for you. Be careful." Mother Xiao cut out two pieces of tofu for the girls.

The others were excited. They said, "I want a piece too."

“I want a piece too!”

The kitchen became so noisy.

“ah, it’s really delicious.”

“Delicious, it’s really too delicious. The tofu is so delicious even though it hasn’t been cooked. You can serve it directly as a dish. You don’t even need to flavor it.”

Xiao Lingyu nodded. The soybeans products were wonderful.

As for the price, she already had an idea in her mind. She just didn’t know if third uncle and third aunt would accept it.

Gong Tianhao was also holding a plate and trying the freshly baked tofu.

‘Whether it was soy milk, tofu pudding, or tofu, when he took the first bite, his expression was calm, but there was still a hint of surprise in his eyes.

They were completely different from the soy products he had had in the past. Just like what Eldest Uncle Xiao said, they were heavenly delicacies.

Gong Tianhao became more and more confused. ‘Are these things that delicious because of Little Cattle King’s feces?’”

Thinking of the feces, Gong Tianhao’s expression froze. ‘Why am I thinking about that when I’m eating’”

However, the soy milk, tofu pudding, and tofu would definitely fetch a good price if sold in the capital’s wealthy district.

Not all wealthy people liked to eat western-style breakfast such as hamburgers and sandwiches. Most people preferred to eat Chinese-style breakfasts such as soy milk, fried dough sticks, and buns.

He glanced at Xiao Lingyu’s expression and saw that her eyes were slightly narrowed and her expression was serious. He knew that she must be pricing these things in her heart at this moment.

They only returned to the main topic after everyone had eaten most of the food.

Third Aunt Xiao stared at Xiao Lingyu with a very expectant gaze. She hid her excitement and said, “Yu’Er, you’re right. The soy milk, tofu pudding, and tofu are amazing. At what price shall we sell them?”

Xiao Lingyu put down the bowl in her hand and said in a serious tone, “Third aunt, our food is delicious, so of course, we have to sell it at a higher price.

“Think of the vegetables in our shop. We sell cabbage for three RMB per catty, but we still run out of stock. If we have good quality, we don’t need to worry about a lack of customers.”

Everyone stopped what they were doing and looked at Xiao Lingyu with sparkling eyes. “So, how do we set the price?”

“ahem...” Xiao Lingyu coughed a few times and continued, “Normally, people sell soy milk for 50 cents per cup and tofu pudding for 50 cents per bowl.

“So, third aunt, I believe we should sell the soy milk and the tofu pudding for 2 RMB per cup and per bowl.”

“Two RMB?”

The Xiao family members were shocked.

This was too expensive.

2 RMB was four times more expensive than the market price.

Third Aunt Xiao was cautious. She asked, “Yu ‘Er, isn’t that a bit too expensive?”

“Is it too expensive?” Xiao Lingyu raised her eyebrows and looked at the other members of the Xiao family.

“Yes!” Everyone nodded. Since the sellers thought it was too expensive, needless to say, the buyers would think the same way.

Xiao Lingyu smiled and asked, “Third aunt, what do you think our price should be?”

Third Aunt Xiao thought for a moment and said, “One RMB. We are doing ordinary businesses. If these things are sold at too high a price, will people buy them?” She was a little uncertain.

“Yes!” Xiao Lingyu said with certainty, “Third aunt, our soy products will be the best in the county. The taste is superb. Many rich and picky foodies will definitely not find them expensive.”

“But those people are in the minority,” Third Aunt Xiao said directly.

“So, we have to sell it in limited quantities.” Xiao Lingyu replied. “Our family only has about two thousand catties of soybeans. We have to persist until the next season.

“In other words, we only have two thousand catties of soybeans to last for four to five months. On average, we can only use ten catties of soybeans each day. And the ten catties have to be made into soybean milk, tofu pudding, and tofu.”

Everyone listened with a serious expression.

“One catty of soybean can normally make four to five catties of tofu. Since we only have ten catties of soybeans, that means we’ll only have forty to fifty catties of tofu. And that is not counting the usage of the soybeans for other products. Yes, our price is high, but we will have limited stock. We will sell out every day.” Xiao Lingyu added, “The tofu sold by others is a kind of normal food ingredient. But our tofu will be a kind of experience. Therefore, we have to price them differently.”

The Xiao family was a small-scale farmers. Their mindset was limited.

However, Xiao Lingyu had seen the world before. Her worldview was broader, so naturally, she would use her understanding and knowledge to evaluate some things.

Back then, even when she was plying her vegetables on a tricycle, she believed that her crops were different from others. She’d rather not sell them than sell them cheaply. Thankfully, everything went as planned.

As long as the quality was there, people would pay for it. With regards to the pricing, it really depended on the seller.

After Xiao Lingyu's explanation, the people of the Xiao family had some understanding, After all, Xiao Lingyu had opened a shop, and she had a business mindset.

Therefore, they trusted Xiao Lingyu.

Third Aunt Xiao was somewhat hesitant, but out of trust in Xiao Lingyu, they still decided to follow Xiao Lingyu's way of doing things.

At worst, they could lower the price.

Third Aunt Xiao nodded and asked, "Yu'er, what about tofu?"

Xiao Lingyu said, "The tofu on the market is two RMB per catty. Then we'll set it at eight RMB per catty for now."

"Eight RMB?!" When the Xiao family heard this number, they were shocked again.

It was another four times increase. 'Is Yu 'Er obsessed with the multiples of four?"

"Eight... RMB? Yu 'Er, will people buy them?" Third Uncle Xiao asked in fear.

"Honestly, I think that price is already a little low." Xiao Lingyu continued, "For now, the price is 8 RMB. It might increase in the future."

"Ah?" Third Uncle Xiao widened his eyes in surprise.

Xiao Lingyu explained, "Tofu is something that many people like to eat. Therefore, many restaurants and hotels have tofu dishes.

"Third aunt, once your tofu becomes famous, these restaurants and hotels might book them from you.

"As for the big hotels, their clientele is rich, so as long as the taste is good, no matter how expensive it is, there will be customers."

The pricing was not that important. The important part was the quality.

Third Uncle Xiao hardened his heart and said, "Alright then, we will follow Yu 'Er's price."

The prices for the soy products were set.

After that, when Mother Xiao made all kinds of delicious tofu dishes, everyone cried out in surprise. Then, they thought eight RMB per catty might be a steal.

Chapter 376: Baby?

When Third Uncle Xiao was looking for his shop, Zheng Haiyang called Xiao Lingyu. Incidentally, the owner of the shop next to Taoyuan Village Fresh Fruits and Vegetables had an emergency at home, and he wanted to transfer the rental immediately.

The place had good customer traffic, but the transfer fee was relatively high. It required at least 30,000 RMB and the monthly rent was 2,000 RMB.

Xiao Lingyu did not have any objections to this.

The shop she opened was originally owned by Zheng Haiyang's family. When she rented that shop, the other party happened to have the lease term expired. Zheng Haiyang directly took back the shop and rented it to Xiao Lingyu at a low price.

However, the shop next door was different.

Their shop lease contract had not expired. Zheng Haiyang could take back the shop, but he had to pay ten times the amount of compensation. Zheng Haiyang did not mind doing this.

But Xiao Lingyu minded. She didn't want to owe Zheng Haiyang a favor. It would make her feel uncomfortable.

'When Xiao Lingyu discussed this matter with Third Uncle Xiao, Third Uncle and Third Aunt Xiao felt that the location was good, the flow of customers was larger, and the environment was also good.

But the transfer fee and rent were too expensive.

Xiao Lingyu said, "That shop is right next to mine. We can help each other in the future. The transfer fee and rent are a little expensive, but the number of customers is not bad. Most importantly, that area is close to Happiness Neighborhood. Happiness Neighborhood has a lot of rich tenants.

"In the future, you can sell the tofu directly in my shop. You can serve tofu pudding and soy milk in yours."

After hearing this, Third Uncle and Third Aunt Xiao thought for a while and said, "Okay, then we'll listen to you."

Thus, Third Uncle and Third Aunt Xiao rented that shop.

It was named Taoyuan Village Fresh Soy Products.

They moved in the tools to prepare the soybeans immediately. After a little preparation, the shop opened.

They didn't dare to prepare too much on the first day, so they only worked with ten catties of soybeans. Two catties for soy milk, two catties for tofu pudding, and the last six catties were for tofu.

Normally, one catty of soybeans would make four to six catties of tofu. However, Xiao Lingyu's soybeans could make six to seven catties of tofu with one catty. So they made 38 catties of tofu from six catties of soybeans.

The tofu was sold at Taoyuan Village Fresh Fruits and Vegetables, while the soy milk and tofu pudding were sold at Taoyuan Village Fresh Soy Products.

On an opening day, Third Uncle and Third Aunt Xiao were a little nervous and uneasy.

Their soybean milk and tofu were sold at such a high price. Would there be any customers?

On an opening day, Xiao Lingyu, Gong Tianhao, Grandma Xiao, and Grandpa Xiao, as well as Fourth Uncle and Fourth Aunt Xiao, who were originally helping in the county, came to celebrate.

Xiao Lingshuo also came to help.

Early in the morning, many people gathered at the entrance of Taoyuan Village Fresh Fruits and Vegetables.

The customers had been waiting to fight for their daily purchases.

But today..

“Wow, what is this smell? It smells so good.”

“Yeah, what is this? I don’t think this smell used to be here.”

At this time, someone wrinkled his nose and said, “Why does it smell like soybean milk?”

“Yes, it does smell like soy milk.”

“But it’s purer and more fragrance.”

Someone with a sensitive nose followed the smell and saw Taoyuan Village Fresh Soy Products next to Taoyuan Village Fresh Fruits and Vegetables.

“Hey, when did this shop open here?”

Soon, everyone noticed the shop.

“The fragrance seems to be coming from this shop.”

“No, but what soy milk is this? The shop hasn’t even opened, but the fragrance is already coming out.”

“It looks like another shop from Taoyuan Village. Like their vegetables, the fragrance will travel for miles when they’re cooked.” The person pointed at the name of the shop.

“Do you think the two shops are related?” Someone guessed.

“I think so. They’re both from Taoyuan Village.”

Just as everyone was discussing, Fourth Uncle Xiao arrived in a small van.

“It’s here. The vegetables are here.”

A small car followed behind the small truck.

After Fourth Uncle and Fourth Aunt Xiao got out of the truck, they helped Grandma and Grandpa Xiao get out of the truck.

Fourth Aunt Xiao went to open the doors while Fourth Uncle Xiao went to unload the goods.

The people immediately swarmed over, wanting to snatch the vegetables. Even though the vegetables were expensive, the customers had the urge to snatch them.

Fourth Uncle Xiao was already used to this scene.

After Fourth Aunt Xiao opened the store, she directly moved these vegetables into the store.

These customers also followed her into the store.

Gong Tianhao drove the car. His eyes slightly squinted as he looked at the crowd surrounding the entrance of the store.

He had been in Taoyuan Village for so long, but this was the first time he had come to Xiao Lingyu's store so early in the morning.

He didn't expect the business to be good.

"Yu'Er, the business in your shop is so good!" Gong Tianhao said with slight surprise.

Xiao Lingyu, who was sitting in the back row, responded softly, "Yes."

Gong Tianhao had a preliminary understanding of the people in this county. He knew that most people here were poor, so he didn't expect so many customers.

Although Gong Tianhao didn't know much about the vegetable market, he had an all-purpose assistant.

After knowing that Xiao Lingyu had opened a vegetable shop, he sent someone to investigate the market situation of the vegetable market in the capital.

Take cabbage as an example.

The cabbage here was 30 cents per catty, while the cabbage in the capital was 70 cents per catty. However, the cabbage in Xiao Lingyu's house was 2 RMB per catty.

The difference was obvious.

'As someone who often stayed in the Xiao family, he naturally knew how delicious the Xiao family's vegetables were.

If her vegetables were shipped to the capital, people would fight for them even if they were priced at 20 RMB per catty.

After all, there were too many people in the capital who did not lack money.

Gong Tianhao suddenly said, "Yu'Er, have you considered opening a shop in the capital?"

Xiao Lingyu was slightly stunned, then she nodded and said, "I have."

Gong Tianhao stared at Xiao Lingyu in surprise.

Xiao Lingyu explained, "Of course, I've thought about it. Ever since the first day I opened my shop, I've wanted to open my shop all over the country, including the capital city!"

Gong Tianhao, "..."

He did not expect his Yu'Er to have such great ambitions. He also didn't think she was being delusional. Her vegetables were so special. She would find a market anywhere. However, that would mean that she'd be targeted too. It would place her in all kinds of danger.

Of course, those dangers wouldn't appear now with Gong Tianhao by her side. Gong Tianhao would support her unconditionally. He would help her open a shop on the moon if she wanted to.

Gong Tianhao tapped the steering wheel with one hand and said, "Then when did you plan to open your shop in the capital?"

If she wanted to, he would have a Taoyuan Village Fresh Fruits and Vegetables set up at the capital that day itself. However, he knew that Xiao Lingyu did not want to rely on him. She wanted to rely on her own ability to open her shop in the capital.

All he could do was wait and clear the obstacles for Xiao Lingyu.

Xiao Lingyu might be in the farming business, but her vegetables were special. There was a huge profit to be gained from them. In the capital, this meant that people would take advantage of her. Gong Tianhao would make sure that she would never be bullied.

Xiao Lingyu thought for a moment and said, "This matter will have to wait until I expand my business and give birth to my child."

As Xiao Lingyu said this, her hand could not help but touch her stomach.

'When Xiao Lingyu mentioned the child, Gong Tianhao's sharp gaze revealed a gentleness. Then, he nodded lightly and said, "Okay!"

Indeed, the child was the most important thing now. Actually, that was wrong. Both the mother and son were important.

The child's expected delivery date was October.

It was now July and there were still more than two months left.

He would stay by Xiao Lingyu's side and take care of her for the next two months.

1

While Xiao Lingyu was talking to Gong Tianhao, Third Aunt Xiao's shop opened.

Xiao Lingyu said, "Let's go."

Some of the old customers recognized Xiao Lingyu as soon as she got out of the car.

"Boss Xiao, it's really you. Are you coming to the shop?" Someone asked with a smile.

'As she said this, she stole a glance at Gong Tianhao, who was supporting her and continued, "This must be your lover. He's so handsome. He's the most handsome man I've ever seen."

'When she looked at Gong Tianhao, her eyes sparkled.

The main reason was that this man was really too handsome.

His handsomeness was not only because of his good looks but also because of his masculine aura.

'When Gong Tianhao heard this person say that he was Xiao Lingyu's lover, he was secretly delighted.

This joy was directly displayed on his face, and a smile appeared on his cold face.

On the contrary, Xiao Lingyu's expression froze. Then, she forced a smile and said, "Auntie, this is my friend."

"Friend?" This grocery shopping auntie frowned and then said with a look of understanding, "Oh, it's your boyfriend. Don't be shy. We understand."

Xiao Lingyu,

'Auntie, what do you understand? I'm really just friends with this man.'

Gong Tianhao was very satisfied.

He immediately followed up, "Auntie, Hello, I'm Boss Xiao's boyfriend. My baby is very shy, so she doesn't want to admit my identity as her boyfriend in publi

'Baby?' Xiao Lingyu had goosebumps all over the floor. 'When did I agree to be called that?

The auntie nodded. "Young man, we understand. You two are a beautiful couple. You are very understanding of Boss Xiao."

Xiao Lingyu, "... We really aren't a couple. Why does the whole world think that we're a couple?

1

Other people came over to praise Xiao Lingyu and Gong Tianhao, calling them a heaven-made match and so on. Xiao Lingyu was dumbfounded.

The aunties chatted with them happily. To Xiao Lingyu's surprise, Gong Tianhao actually got along with these aunties.

If the media reporters found out, it would probably become a hot topic for a few days and nights.

These aunties were very happy to chat with such a handsome young man.

Xiao Lingyu couldn't even get a word in edgewise.

Suddenly, an auntie perked up her nose and said, "Eh, it smells so good."

Then, she remembered something.

It was just that the charm of a handsome man was too great, so the aunties temporarily forgot about this fragrance.

But as soon as the shop door opened, Third Uncle and Third Aunt Xiao brought out the soy milk and tofu pudding, The fragrance that wafted out became stronger. Everyone in the vicinity could smell it.

"Ah, it's really fragrant. This is the fragrance of soybean milk, right?"

"Yes, I can also smell the fragrance of tofu pudding."

At this time, it was the same auntie who asked, "Boss Xiao, is the shop next door yours too?"

Xiao Lingyu smiled and said, "It's my third uncle's shop. Auntie, would you like to have some soy products? For the first three days of opening, there's a 50% discount."

"Ah? 50 percent discount for soy milk?" An auntie said in surprise, "Does that mean it's 25 cents per cup?" The market price was 50 cents per cup, so the auntie naturally thought that was the price at Taoyuan Village Fresh Soy Products too.

Xiao Lingyu said, "Auntie, the price of the soy milk here is 2 RMB per cup. After the 50% discount, it will be 1 RMB per cup."

"2. RMB per cup? That's too expensive," An auntie said.

Xiao Lingyu smiled and said, "Aunties, you can decide whether it's too expensive after you taste it. You can smell the fragrance, right? Do you think my third uncle is selling ordinary soy milk?"

"You're right." An auntie smiled. "Alright. I'll buy a cup of soy milk to taste to give Boss Xiao face."

After all, 1 RMB was not that much.

Xiao Lingyu smiled and said, "Thank you, auntie. I guarantee that you won't be disappointed." Xiao Lingyu paused before adding, "Also, my third uncle's soy products are limited. They produce only a small amount each day."

'As expected of a united family, they didn't forget to promote each other.

However, not long after, there was no need for promotion anymore. Many people took out their money and rushed to buy the soy products..

Chapter 377: Grandpa Xiao's Advice

Under Xiao Lingyu's promotion, all her customers knew that her third uncle owned the soy products store next door.

Accup of soy milk was 1 RMB, a bowl of tofu pudding was 1 RMB and that was after the 50 percent off discount. As for the tofu, they were sold at the vegetable store. They were also very expensive, 4 RMB per catty. However, since the price of the vegetables was already very expensive, it was not a big deal.

'As usual, the soy products smelled heavenly too. Many customers couldn't help themselves but buy a cup or a bowl to try.

"Wow. This soy milk is amazing!" Many people exclaimed after they had a taste.

"I've never tasted such delicious soy milk before," An old man in his seventies said.

"Same here." The others beside him echoed.

"No wonder it's so expensive."

Three days later, the price would be even higher. Xiao Lingyu believed that these uncles and aunties would still buy one or two bowls for their children or grandchildren. After all, the customers of the vegetable shop were quite rich. They wouldn't mind spending money on one or two cups of soy milk.

When Grandpa and Grandma Xiao, Third Uncle and Third Aunt Xiao saw that the business was booming, their worried and nervous hearts slowly eased.

Grandma Xiao said with a smile, "It's a great opening. Business is so good on the first day. It will definitely be better in the future."

Grandpa Xiao nodded and said, "As long as we can maintain the quality, the business will be fine. There will always be people who would spend for good quality products."

The soybean milk and tofu pudding were sold out before eight o'clock. There were still many customers who hadn't tried them. Third Uncle Xiao and Third Aunt Xiao had no choice but to tell them to come back tomorrow.

"One hundred, two hundred..." After closing the stall, everyone gathered in the shop to check the account.

One catty of soybean produced eight catties of soy milk, and one cup of soy milk was about three taels. In other words, one catty of soybeans could make 20 plus cups of soy milk. For 2 RMB per cup, they could earn more than 100 RMB.

One catty of soybeans produced around 20 bowls of tofu pudding. Two catties would make around 50 bowls. Similarly, they sold for around 100 RMB.

The remaining six catties of soybeans made 38 catties of tofu. They also sold for about 100 RMB. For ten catties of soybeans, they earned around 300 to 400 RMB.

After taking away the ingredient price, they still had around 200 of pure profit. And that was with the discounted prices.

Once they reverted to the normal price, they could earn a net profit of 300 to 400 RMB a day. In a month, it would be close to 10,000 RMB.

Third Uncle and Third Aunt Xiao looked very excited.

"Okay, OI Three, third daughter-in-law, you have to work hard in the future," Grandpa Xiao said with a smile. "This tofu business is hard, but if you work hard, there's a future in it."

10,000 RMB a month was better than most labor jobs already. If they worked at a factory, they would only earn around 2000 RMB a month. With both of them working, they would earn less than 5000 RMB a month. After taking out the living expenses, they would have little money left. However, they could earn more than 10,000 RMB a month by selling soy products. They should be satisfied.

Third Uncle Xiao nodded and said, "Dad, we know."

At this moment, Grandpa Xiao reminded them seriously, "OI Three, third daughter-in-law, this business was given to you by Yu'Er. I hope that you will not forget that in the future."

"Dad, don't worry." Third Uncle Xiao nodded and said.

“We’re a family. Yu ‘Er handed this business over to you. Your eldest brother and fourth brother are still working for your second brother’s family.” Grandpa Xiao said seriously, “Yu ‘Er will have plans for them too. She will assign them other jobs in the future.

“Third Brother, remember, no matter what kind of job Yu ‘Er gave to your eldest and fourth brother, you can’t be jealous or resentful.

“Because your family was the one who was given this tofu business first. You should be grateful. Do you understand?”

Third Uncle Xiao replied very seriously, “Dad, don’t worry. We will definitely remember Yu ‘Er’s kindness. We will definitely not be that ungrateful.”

Grandpa Xiao nodded his head in satisfaction and replied, “Okay.”

Grandpa Xiao gave Xiao Leyang advice to prevent trouble in the future.

Based on Yu ‘Er’s progress, her business would expand in the future. Then, they’d have more money. With that would come ambition.

There were many examples of brothers fighting for money and power. They even turned against each other and became irreconcilable enemies.

Grandpa Xiao certainly did not want such a thing to happen.

The accounts had to be clear, even between blood brothers.

This was the education that Grandpa Xiao gave to the four brothers. The four brothers had their own families.

If one were capable, they should help the others. But there was one thing that was important. Help was given to the desperate and not the lazy.

The brothers couldn’t leech on the richer ones simply because they were rich.

A good home would make sure that everyone prospers.

Grandpa Xiao and Grandma Xiao hoped that the Xiao Family would become better and better. As their days became easier, the old couple hoped that the four Xiao Brothers would have their unity unchanged.

The business of Third Uncle Xiao’s soybean products store was getting better and better. It was so good that they wished they could take out all the soybeans in the warehouse.

Fortunately, they were still very rational and didn’t act so rashly.

Other than using 10 catties of soybeans on the first day, they maintained usage of fifteen catties every day after that. In other words, they had a limited supply to sell. Once the stock was sold out, then it was sold out.

With the promotion, more people swarmed over.

Even after three days and the prices returned to normal, the customer traffic didn't decrease. As they gained their reputation, the number of customers actually increased.

While the aunts and uncles waited for the vegetable store to open, they would stop to buy some soy milk or tofu pudding.

Xiao Lingyu sold 2,200 catties to her third uncle at 3 RMB per catty.

The soybeans went for 1.5 RMB per catty on the market. But Xiao Lingyu's soybeans were different.

It was similar to her vegetables. Since their vegetables were several times more expensive than the market, naturally, the soybeans would also be several times more expensive than the market.

However, Xiao Lingyu only doubled the sales price since it was for her family to do business.

The Xiao family had no objections, and Third Uncle and Third Aunt Xiao had no objections either.

'They knew that Xiao Lingyu had already given them the best price. Based on the price hike of the vegetables, the soybeans should be sold for at least 6 RMB per catty.

Third Uncle and Third Aunt Xiao were very clear in their hearts. They remembered this kindness.

After the soybeans had been dealt with, Xiao Lingyu turned her attention to the peanuts. Over 4000 catties of peanuts were harvested.

Xiao Lingyu planned to use 1000 catties for oil extraction. She would sell the rest.

The peanuts sold on the market for 2 RMB per catty. Xiao Lingyu planned to sell hers for 6 to 8 RMB per catty. In short, she would not sell her family's things cheaply.

After Xiao Zhengyang heard Xiao Lingyu's plan, he nodded and said, "Alright, you can make the arrangements."

The 3000 catties of peanuts and the recently harvested rice needed to be stored in a dry place. Her family had planted three Mu of paddy. Each Mu produced at least 1,500 catties of rice, so with three Mu, they had over 4,000 catties of paddy.

3,000 catties of peanuts and 4,000 catties of rice required two warehouses. The warehouses referred to large sealed boxes made by villagers with wooden boards. They wouldn't use a single nail to make them.

Father Xiao planned to find a carpenter to build a large warehouse..

Chapter 378: Peanut Oil

"It smells so good here."

"Yeah, it smells like peanut oil."

"I know there's a peanut oil shop around, but it's at least 300 meters away from here. Can the smell travel that far? We have never smelled the production of peanut oil before. So what changed today?" Someone asked in puzzlement.

“You’re right.” The man beside him nodded. “The shop extracts peanut oil every day, but we couldn’t smell the fragrance at all in the past. So what changed today?”

On the roadside that connected Xing An Town and Xing Yin County were a rice milling shop and an oil-extracting shop.

People were gathered at the oil-extracting shop. After all, it was peanut harvest season. Many villagers came to have their peanuts crushed into peanut oil.

Peanut oil was very expensive.

It cost more than ten RMB per catty.

Many villagers wouldn’t use the oil they extracted and would sell them for money. Of course, the richer families would use the peanut oils for themselves or give them to friends. Peanut oils had many benefits, especially for mothers who had just given birth.

There was a long line waiting for the peanut oil extraction that day.

Xiao Zhengyang hired people to pick more than 1000 catties of peanuts over for oil extraction.

After all, they didn’t have an oil extractor at home.

Fourth Uncle Xiao knew the oil extractor boss, so he had already notified him. They didn’t need to line up.

‘When the oil extractor boss saw the peanuts, his eyes lit up.

“This is the plumpest peanut I have ever seen. If this is the quality of your nuts, the oil will be very good.” Boss Zhang asked with a smile, “Boss, can you sell me some of your peanut oil later? I wish to buy a few catties.” His family’s daughter-in-law had given birth. She had given the family a fat grandson.

He wanted to buy some peanut oil for his daughter-in-law.

“...” Xiao Zhengyang smiled and said, “Boss Zhang, we do plan to sell our peanut oil, but it won’t be cheap.”

Boss Zhang frowned slightly. “Then how much do you want to sell it for?”

In his heart, he knew the quality of the peanuts was good, so he was not surprised to find them to have a higher asking price.

‘The market price of peanut oil was ten RMB per catty, so Boss Zhang assumed Xiao Zhengyang’s peanut oil would be sold at twelve RMB per catty.

However, when the peanut oil flowed out, Boss Zhang was shocked. He had worked in this place for more than a decade, he had not seen such pure peanut oil before. This made him even more determined to buy a few catties.

‘The peanut oil would be perfect for some stir-fry.

However, when he asked for the price, he was shocked. They were sold for fifty RMB per catty.

This was such a sky-high price!

The people around widened their eyes and looked in disbelief at Xiao Zhengyang.

“Oh my God. How can it be so expensive? Fifty RMB per catty? Has he lost his mind? Does he plan to rob us?”

“That’s right. It is too expensive. The market price is 10 RMB per catty. Even if their peanut oil has good quality, it should only be sold for one or two RMB extra. How can he hike up the price so much?”

The people around were all discussing how expensive Xiao Zhengyang’s oil price was.

The people were tempted to buy the peanut oil earlier. However, when they heard the price, they were unhappy.

“50 RMB per catty, this is robbery.”

“Yes. I originally planned to buy some since they smell so nice, but we can’t afford it.”

“Same. 50 RMB per catty is too expensive.”

Everyone was saying that the price of oil was too high. Some people scolded Xiao Zhengyang for being so greedy. They called him many names.

Xiao Zhengyang completely ignored the opinions of the people around him. He smiled and said, “I’m very sorry, everyone. My family’s products have always been expensive. We still have some matters to attend to, so we’ll be leaving first.”

‘When Xiao Zhengyang settled the bill with Boss Zhang and was about to leave, Boss Zhang was really tempted by this special, fragrant peanut oil. He gritted his teeth and hardened his heart. He offered 100 RMB to buy two catties of peanut oil.

Xiao Zhengyang gave him half a catty of oil for free because Boss Zhang was friends with his fourth brother.

‘When the people saw Xiao Zhengyang and his gang walk away, someone remembered and asked, “Boss Zhang, were those people from Taoyuan Village?”

Boss Zhang nodded and said, “Yes. They are from Taoyuan Village. Why?”

“Remember now,” The man said with excitement, “Taoyuan Village has produced many university students. One of them came back to the farm half a year ago.

“Some time ago, the strawberries she planted sold very well. In the beginning, they sold for 45 RMB, 60 RMB per catty, and later, they sold for 230 RMB per catty.”

“But what is the connection?” Someone next to him asked curiously, “What does this strawberry seller have to do with that group of people just now?”

“If I’m not wrong, that man should be the strawberry seller’s father.” The man answered.

“Ah?” The people were puzzled.

He continued, "The man said that his family's products have always been expensive.

"Similarly, the strawberry seller has a vegetable store that sells very expensive vegetables. Take cabbage, for example. We buy cabbage for two cents a catty in town, but do you know how much his family sells a catty of cabbage for?"

"How much?" This obviously aroused the interest of many people.

"Two RMB," he said, "And the cabbage is the cheapest product they have to offer!"

"What?" This was really surprising.

"So, when he said their peanut oil is sold for 50 RMB per catty, it is because he believes the oil is worth the price." Then, the man said, "No. I have to buy the peanut oil now. If not, I might be able to get it for 50 RMB per catty in the future!"

With that, he ran in Xiao Zhengyang's direction.

People were intrigued, but they really couldn't bear to fork out 50 RMB to buy oil. This was just normal peanut oil.

But they had no idea how extraordinary this peanut oil would be.

Boss Zhang and Sheng Dali, who ran to buy the oil from Xiao Zhengyang, were the first to find out.

'When they used the peanut oil they bought from Xiao Zhengyang to cook vegetables, the smell was insane. It made their neighbors keep sniffing the air. Their neighbors even poked their heads out to follow the smell. The smell was too alluring!

Someone followed the smell and arrived at Sheng Dali's place. He immediately asked in puzzlement, "Dali, what is your family cooking? Why does it smell so good?"

Sheng Dali was picking up a piece of cabbage with his chopsticks and putting it into his mouth. When he heard the person's words, he looked at the three dishes on the table. One was stir-fried cabbage, one was braised eggplant, and the other was beef with green peppers.

He said doubtfully, "It's nothing special."

'The visitor looked at the three dishes on his table, frowned slightly, and asked suspiciously, "Sheng Dali, did you see me coming and hide the delicious dish?"

Sheng Dali's wife smiled and said, "Listen to what you're saying. Are we such petty people? Plus, my husband is telling the truth. We only made these three dishes."

"Huh? But I followed the fragrance to your house." The man said, "How can these three home-cooked dishes smell so fragrant?"

Sheng Dali was stunned at first. A moment later, he came to his senses and slapped the back of his head, "Oh, I know why! My wife cooked the dishes with a special kind of peanut oil!"

"Peanut oil?" This person's face was full of disbelief. "What kind of peanut oil can make the cooking smells so good?"

“Dou Dou, go and get a pair of chopsticks. Let your uncle Li have a taste of these dishes,” Sheng Dali instructed his youngest son.

After Dou Dou took out a pair of chopsticks, Sheng Dali smiled and said, “Try it.”

‘When Li San picked up a piece of beef with the chopsticks and ate it, his eyes widened.

He said incredulously, “This... this...”

Sheng Dali smiled proudly and said, “Now, you know why.”

Chapter 379: 1,000 RMB per Catty?

“I have no idea peanut oil can smell so delicious!” Xiao Jingyang closed his eyes and sniffed. “Peanut oil is normally very fragrant. It is why they are sold at a high price on the market. However, I still think our peanut oil smells the best.”

“That’s right.” Others echoed.

However, Grandma Xiao asked, “Yu ‘Er, isn’t the price a bit too high?”

The market price was 10 RMB per catty, but they were selling it for 50 RMB per catty.

It was four times more expensive.

“It’s not expensive, sister,” Grandpa Gong was the Xiao Family’s guest that day. He immediately corrected Grandma Xiao. “You get what you pay for. Our family’s peanut oil is worth even more.”

In the capital, they should be able to sell the peanut oil for 500 RMB per catty, much less 50 RMB per catty. The capital had many rich people. They valued enjoyment more than anything. They didn’t care about the price. In fact, the pricier something was, the more they would be drawn to it.

Old Master Gong continued, “At our place, you can sell this peanut oil for at least 500 RMB per catty. It’s a shame that you plan to sell it in this small town.”

When he said this, Old Master Gong felt a little regretful.

Suddenly, he thought of something. He stared at Xiao Lingyu and said with a smile, “Yu ‘Er, why don’t you let me sell the peanut oil for you?”

Xiao Lingyu, “...”

Old Master Gong had a noble status, but he wanted to be a peanut oil seller?

Xiao Lingyu instantly felt a wave of horror.

Just as Xiao Lingyu was about to refuse, Old Master Gong said, “I’ve been eating for free from the Xiao Family. I have to do something, or I feel so guilty.”

Xiao Zhengyang immediately said, “Old Master, why would you say that? We always welcome you!”

Old Master Gong waved his hand and said, “We haven’t paid for anything, so we’re leeching off you.”

As he said this, he even rolled his eyes at Gong Tianhao. If there was the biggest leech, it was Gong Tianhao.

Gong Tianhao, "...” Indeed, he hadn't thought about paying the Xiao Family. And he had been spending his every day with the Xiao Family.

Old Master Gong continued, "So, give us this opportunity to make it up to your family."

The Xiao Family, how could they reject him?

Before the Xiao Family could say anything, Old Master Gong made a decision and said, "It's settled then. Tianhao, I'll leave this matter to you."

".." Gong Tianhao nodded and replied, "Alright, Grandfather!" He didn't even need to do much to sell this oil. All he needed to do was to leave it to his subordinates.

However, Gong Tianhao couldn't imagine how the people of the capital would feel once they knew he was selling peanut oil.

Xiao Lingyu was also surprised at how quickly Old Master Gong had made his decision.

However, she couldn't imagine Gong Tianhao selling peanut oil...

Xiao Lingyu stole a glance at Gong Tianhao suspiciously.

Gong Tianhao caught Xiao Lingyu's teasing smile. He raised his eyebrows, and the corners of his mouth curled up slightly. Then, he lowered his head and whispered to Xiao Lingyu, "Yu Er, do you want to see me as a salesman? Don't worry. You'll have the chance to see it in the future."

A glint flashed across Gong Tianhao's eyes.

He would make this happen.

When Xiao Lingyu heard this, she was a little confused. However, Xiao Lingyu did not think too much about it.

After many years, Xiao Lingyu finally understood what Gong Tianhao meant.

Role-playing... Of course, these were stories for the future.

"Oh, right, Zhengyang, your rice is really fragrant." Old Master Gong seemed to have thought of something and immediately said, "I want to buy some rice too."

"Old Master, there's no need to buy. You can just bring some home." Xiao Zhengyang smiled and said.

"That won't do." Old Master Gong shook his head firmly and said, "We're already free-loading off your family. How can we take more stuff from you? Tell me, how much do you sell your rice for?"

The Xiao family collected four to five thousand catties of grain on three Mu of land.

The Xiao family had a lot of people now, and sometimes they would hire people to work. They needed to feed these people too.

Hence, Xiao Zhengyang didn't plan to sell these grains. Therefore, he had not set the price.

Xiao Zhengyang thought for a moment and said, "Old Master, I can't think of a price. We're already a family. There's no need for buying and selling."

'When he heard the words 'family', Old Master Gong smiled. He said, "Even within the family, we have to keep the account clear."

Gong Tianhao really wanted to cover his face.

His grandfather enjoyed the best status in the capital. However, after he came to Taoyuan Village, he became so assimilated that he could discuss the purchase of grains with the Xiao Family. Speaking of, Gong Tianhao knew that the grains would taste unusually fragrant like the other crops.

"..". Xiao Zhengyang said with a smile, "Alright then. We'll sell the rice for 1.6 RMB per catty. That is the market price."

"No, that is too cheap." Old Master Gong rejected without thinking. "Others might not know this, but I do! Your crops are all wonderful. They can't be bought at the market price."

The Xiao Family,

Xiao Zhang and Xiao Wang, "..."

Old Master Gong must have too much money because he insisted on buying the stuff from the Xiao Family at a very high price. The previous example was the strawberries. Xiao Zhang and Xiao Wang believed that Old Master Gong was definitely the grandfather who managed to scam his grandson the most.

Of course, Old Master Gong had his own plan. He was trying to improve the relationship between the two families. Grandfather Gong asked Xiao Lingyu directly, "Xiao Yu, how much do you think your rice is worth? Don't tell me it's only worth 1 RMB per catty. I don't believe you." Old Master Gong knew that it was Xiao Lingyu who set the price for all the crops sold by the Xiao Family.

Xiao Lingyu's eyes flashed, then she said, "Alright, five RMB a catty then."

Old Master Gong was so serious about this small matter. He must have thought it was fun. The old master appeared to have become younger after he came to Taoyuan Village. He was already 80 years old, but he became more childlike after he came to the village.

By now, Xiao Lingyu knew that Old Master Gong really liked her and not just for the child in her stomach. He was an amiable old master.

Old Master Gong had no objection to the price. Even though for him, the price was still too low. However, in the countryside, 5 RMB per catty of rice was a price unheard of!

Old Master Gong bought the peanut oil from the Xiao Family. But it was Gong Tianhao who would handle the actual oil selling, Of course, he wouldn't be out there personally selling the oil either.

1,500 catties of peanuts extracted more than 600 catties of peanut oil. The ratio was too high. On average, 1 catty of peanuts could only extract 2 taels of oil. However, the Xiao Family's peanuts extracted 4 taels of oil for a catty of peanuts.

Xiao Lingyu kept 100 catties of peanut oil for herself. She planned to gift them to her friends.

Gu Ziyue's group, Uncle Chen, Grandma Song, and so on, Xiao Lingyu didn't forget the people who had helped her.

Of course, if Gu Ziyue wanted to order the peanut oil for his hotel, that would be discussed separately. Business was business.

'When these people received Xiao Lingyu's peanut oil, they started to drool. They wanted to drink the oil directly. But they were still sensible. This was oil and not water.

After that, Gong Tianhao had his people transport the remaining 500 catties of peanut oil away... using a helicopter.

Xiao Lingyu, "...” Isn't this a bit much?

Two hours later, at Imperial Group, Li Yuanhang frowned when he walked in and saw his office filled with peanut oil.

He looked at Li Wendong and asked with shock and surprise, "Are you saying that Gong Tianhao wants me to sell all this oil?"

Li Wendong looked at Li Yuanhang, who was frowning and felt a little sympathetic.

He nodded and said, "Yes, CEO Li, that's what the big boss said."

Li Yuanhang sighed. "These oil hasn't passed through inspection. They don't even have packaging. There is no manufacturer's label, sanitation license, and all the basic stuff. And he wants me to sell all of them?"

But the biggest problem was... Li Yuanhang was the Special Assistant at Imperial Group. How could he go out into the streets to sell peanut oil? If people found out, they would laugh their heads off.

Li Wendong expressed his sympathy. But, the matter still had to be solved.

Li Wendong said, "Director Li, this is no ordinary oil. This is peanut oil produced by that person from Taoyuan Village..."

'When Li Yuanhang heard Li Wendong mention that person, he immediately wiped his face and said in despair, "I knew it was that person. Whenever that person is involved, Gong Tianhao will become stupid. Now, he wants me to do something as stupid as going around to ask people to buy peanut oil."

"..." Li Wendong felt pity for him and comforted him, "Director Li, don't be discouraged. You know that this is no ordinary peanut oil. You don't have to go door to door to promote it. You can just make a few phone calls."

Li Yuanhang's eyes lit up, and he said, "That's right. I can distribute these oils to the company worker. Hell, I can ask them to buy from me. They will disappear immediately!"

In fact, some workers would buy the entire 500 catties to please Li Yuanhang.

Li Wendong looked at Li Yuanhang with a strange expression and said, "Director Li, the Big Boss said that this peanut oil has to be sold for at least 1,000 RMB per catty. So he expects an income of 500,000 RMB from them, not one single cent less."

Li Yuanhang, "..."

Gong Tianhao is trying to kill me! 1000 RMB per catty? Why doesn't he go and rob the bank? No, he's asking me to rob the bank for him! What kind of peanut oil can sell for 1000 RMB per catty? Are they pumped with gold flakes?

Even the most expensive peanut oil on the market only went for 200 RMB per 5-liter barrel. In other words, it was 20 RMB per catty. But now Gong Tianhao wanted him to sell the peanut oil for 1000 RMB per catty.

Li Yuanhang really wanted to roll his eyes. He had no idea what Gong Tianhao was thinking.

At this time, Li Wendong walked over and unscrewed a bottle cap.

Instantly, the entire room was filled with fragrance.

Li Yuanhang's eyes immediately widened into a big circle. He felt very incredulous.

He turned to Li Wendong with a puzzled expression and asked, "Is.. is this peanut oil?"

Li Wendong nodded expressionlessly. "Of course, it's peanut oil."

"But is peanut oil normally this fragrant?" Li Yuanhang asked with uncertainty.

Li Wendong rolled his eyes and said, "Of course, ordinary peanut oil isn't that fragrant.

"However, this kind of peanut oil was produced by that person. That person has always managed to produce the most incredible crop.

"We have been tasting the vegetables she sent over. If we sell those products at the capital, they will go for a very high price."

As he said this, Li Wendong moved his nose closer to the opened bottle cap, sniffed it, and then turned it back. He continued, "Director Li, based on the quality of this peanut oil, we can sell this peanut oil to the wealthy circle in the capital. They won't think 1000 per catty is expensive."

Li Yuanhang fell into deep thoughts.

Outside Li Yuanhang's office, it became lively.

"Why is it suddenly so fragrant?"

"That's right. I also smell a fragrance. It smells much better than our perfume."

"I think so too."

"The question is, where did this fragrance come from?"

After that, someone with a sensitive nose followed the fragrance and found the source of the fragrance.

Then, she said in surprise, "This fragrance is coming from special assistant Li's office."

"Huh? Is Special Assistant Li eating some delicious food inside?"

"But we didn't see him carry any food with him."

"Oh, right, I saw a few men in black carrying some barrels into the office just now. I don't know what they contain."

"It smells so good. I can't control myself. I will knock and see what kind of delicacy Special Assistant Li is hiding from us." One of the secretaries said..

Chapter 380: Li Yuanhang Selling Peanut Oil

Li Yuanhang was still worrying about how to sell the peanut oil for 1,000 RMB when he heard a knock on the door.

"Come in!" Li Yuanhang's voice was cold.

The one who came in was Secretary Tong, who was wearing a white business suit. She was tall and beautiful.

There was a circle of people standing outside the door, poking their heads into the office.

Li Yuanhang asked, "Secretary Tong, what's the matter?"

Secretary Tong looked curiously at Li Wendong, who was dressed in black and wearing sunglasses.

Then, Secretary Tong looked around the office again. She frowned and was a little puzzled.

The entire office was filled with barrels of oil, but none of them was labeled. So she had no idea what they were. Secretary Tong continued to look around.

Li Yuanhang looked at Secretary Tong, who was looking around, and asked with a strange expression, "Secretary Tong, what's the matter?"

Secretary Tong smiled and asked, "Special Assistant Li, we smelled a fragrance outside just now. It was really tempting. We thought you were hiding something good. Xiao Lin wanted me to come and see what you're hiding."

Secretary Tong took a few steps to the desk. She looked for hidden food, but she couldn't find anything.

Secretary Tong continued to ask, "Special Assistant Li, what delicacy are you hiding? You should surrender it. Or else when the sisters come in, they will tear you apart."

Li Yuanhang,

He believed that he should be the first one to be threatened by his subordinates.

"Ahem..." Li Yuanhang coughed and said, "Secretary Tong, I'm not hiding anything. Your group of sisters is always keeping an eye on me like a group of tigresses. What can I hide from you?"

After Secretary Tong heard this, she said with a strange smile, "Special Assistant Li, you think of us as a group of tigresses? Do you have such a high opinion of us?" She waved her hand and called out, "Sisters, come on in. Someone said we're fierce tigresses. Shall we show him our claws?"¹

"Of course!" After saying that, five or six women wearing white, blue, and black business attire came in.

Then, they surrounded Li Yuanhang and revealed a sinister smile. They sharpened their nails and said, "Special Assistant Li, do you want to submit or do you want to be taught a lesson first?"

Li Yuanhang immediately felt frightened and crossed his arms as he said, "Don't do anything reckless."

"As long as you are honest to us, why would we do anything reckless? After all, you're our superior. Am I right, sisters?" Secretary Tong said with a sinister smile, "So, Special Assistant Li, what are you hiding from us?"

Li Wendong, who was watching from the side, could not help but show some fear on his face. These secretaries were scary.

In order not to attract the attention of these women, he directly shrank to the side.

"Li Wendong!" Li Yuanhang immediately covered his head and shouted.

Li Wendong stretched out his hand and rubbed his ears. Then, he casually walked in front of a barrel of oil and directly unscrewed the bottle cap.

"ah, it smells so good. This is the smell." The smell instantly filled up the room. This fragrance was what they were looking for.

All the women let go of Li Yuanhang and looked around for the source of the fragrance. When they found the source, the women were stunned.

Li Yuanhang, who had been let go, immediately let out a sigh of relief.

Then, seeing the dumbfounded look of these women, he immediately returned to his serious look.

Then, he pointed at the barrels of oil and said, "This is the thing you're looking for. If you want them, take them!" He was very generous.

Secretary Tong was stunned and then asked in confusion, "Special Assistant Li, what are these things?"

"Oil!" Li Yuanhang replied with a smile.

"Oil?!" These women were immediately shocked. "What kind of oil is this?" Maybe it was some kind of skincare oil.

"It's just peanut oil," Li Yuanhang said casually.

"Peanut oil!" All the women were shocked. They didn't expect that answer.

"This is peanut oil?!" Secretary Lin, the foodie, asked in puzzlement. "I've tasted peanut oil. They don't smell this good."

"I think all of us have tasted peanut oil." A woman next to her immediately added, "The dishes made with peanut oil are also very delicious. However, this peanut oil is far more fragrant than all the brands we know."

"Yes, my family has a peanut oil extractor. I've tasted pure peanut oil before. It definitely doesn't smell this good."

"Could this peanut oil have been mixed with some kind of spice essence? Otherwise, how could the fragrance be so strong?"

"That can't be. If the oil has been tampered with, we will smell it. But this oil smells too pure."

"Have a sensitive nose. I can confirm that this is pure peanut oil or I'd be sneezing already."

Secretary Tong frowned and said in confusion. Then, she seemed to have thought of something and reacted. She immediately asked, "No, wait. Special Assistant Li, why do you have so much peanut oil in your office?"

The other women also reacted.

"That's right, Special Assistant Li. Why did you bring so much oil into the office?" The others asked in unison.

Then, Secretary Lin said happily, "Special Assistant Li, are you going to distribute this oil as a reward to the employees? Just like the strawberries?"

When she mentioned strawberries, her saliva almost flowed out.

It was because the strawberries were really too delicious. Their President ordered the strawberries from some mysterious place and rewarded everyone at the company with them.

The others looked excited. "Really? I won't mind taking some bottles of peanut oil home." After all, this peanut oil was very fragrant. Even if they didn't cook, they could gift the oil to their family and friends.

At that moment, Li Yuanhang raised his hand to stop them.

He rolled his eyes at them. "This is not a reward prepared for the employees."

Secretary Tong and the other women immediately revealed disappointed expressions.

"Oh, I was so excited for nothing."

"Me too."

The women looked extremely disappointed.

"Special Assistant Li, since they're not employee benefits, why do you have them shipped to your office?" Secretary Li asked.

"I'm going to sell them." Li Yuanhang said calmly.

"Huh?" Secretary Tong and the others were shocked. "What do you mean?"

"Special Assistant Li, do you plan to sell this peanut oil?"

Then, the women giggled. "Special Assistant Li, are you kidding? Do you need to go around selling peanut oil? Does the President not give you enough salary?"

"But that's not right. The president has always been generous. He gives you an annual salary of 30 million, and he even gifted you a house and a luxury car. Any of your expenses can be placed on the company account. You have so much money. Why do you need to sell peanut oil?"

"Exactly. Special Assistant Li, we don't believe you."

Special Assistant Li, "... Even when he told the truth, his subordinates didn't believe him.

At this moment, Li Wendong said weakly, "Ladies, I can prove that Special Assistant Li is really telling the truth."

Li Wendong's words naturally attracted the attention of the ladies.

Secretary Tong looked at Li Wendong suspiciously and asked, "Who are you?"

"Ahem..." Li Wendong coughed twice and then said seriously, "Uh, I'm the President's bodyguard. Hello, Ladies."

"The President's bodyguard?" They were suspicious. They didn't believe Li Wendong.

"The president rarely brings bodyguards with him. Even if he does, there are only the fixed one or two. How come we haven't seen you before?" Secretary Tong asked sharply.

"That's enough." Li Yuanhang stopped her. He said seriously, "The President did ask me to sell the peanut oil. They are going to go for 1000 RMB per catty. I know all of your salaries are not low. How about you buy one or two catty from me?"

"Ah?" The women were dumbfounded. Li Yuanhang was really being a salesman, and he was pushing the sales on them!

But wait...

"1000 RMB per catty?" Secretary Lin jumped. She questioned, "Special Assistant Li, are you kidding me? How can peanut oil be so expensive? The peanut oil on the market is 200 RMB per barrel, and a barrel has five liters."

Secretary Lin was a foodie, but she was not a reckless spender. She had a very happy family. She had a husband who doted on her. He was also very good at cooking. He spent his time cooking all kinds of delicious dishes for her every day.

'When she heard that the peanut oil was for sale, her heart was moved. The oil smelled good, so they would be perfect for cooking. She wanted to buy some for her husband to cook. However, when she heard the price, she was shocked. She couldn't accept it.

Li Yuanhang spread his hands and said somewhat helplessly, "I didn't want to sell it at such an exorbitant price, but the President gave me an order that it must be sold at a price of one thousand per catty. He will only be satisfied when he sees the account of 500,000."

"That's..." When they heard this was the President's order, the women were shocked and suspicious.

'What was going on? Why did the CEO suddenly ask Special Assistant Li to sell oil? And to sell them at such a high price too?

Was this a punishment for Special Assistant Li because he was slacking at work? But that was not possible. The secretaries all knew how hardworking Special Assistant Li was. He often worked overtime, and he was so busy that he would often miss his meals.

Therefore, it made no sense that the President would order Special Assistant Li to go around selling peanut oil.

At this time, Li Wendong stood up to support Li Yuanhang. He raised his hand and said weakly, "Ladies, I can vouch for Special Assistant Li. I was the one who was ordered by the President to send this oil to Special Assistant Li."

The ladies were speechless.

They felt that there must be something wrong with their ears.

Otherwise, why would the President suddenly ask Special Assistant Li to sell peanut oil?

Li Yuanhang looked at his stunned subordinates and clenched his fist. Then, he asked with a serious expression,

"Secretary Lin, do you still want to buy this peanut oil that costs 1,000 RMB per catty? Isn't your husband a good cook? I'm sure the dishes made with this peanut oil will be delicious. How about you buy two catties?"

The secretaries,

He was really forcing sales on them! He sounded like someone from the insurance company pushing them to buy insurance.

In any case, Secretary Lin was very tempted by this fragrant peanut oil.

However, when she thought of its price, she was a little hesitant.

Secretary Lin said hesitantly, "1,000 RMB per catty of oil is too expensive. Special Assistant Li, let's reduce it a little. Uh, how about 500 RMB per catty? I'll buy two catties from you."

Everyone, "... Are we at a market? Why are they haggling?"

Secretary Lin thought 500 RMB per catty was fair. After all, the market price was 20 RMB per catty. She offered 500 to give Li Yuanhang face.

But...

Li Yuanhang shook his head and said, "I'm sorry, Secretary Lin. We do not accept any haggling. Actually, that's wrong. You can buy them at a higher price but not at a lower price. The lowest price is 1000 RMB per catty."

Everyone, "..."

“Secretary Lin, your monthly salary is more than 100,000 RMB. Are you still short of one or two thousand?” Li Yuanhang tried his best to convince Secretary Lin with a straight face, “1000 RMB per catty. It’ll definitely be worth your money! Just try two catties!”

Everyone, “...”

They had not seen this side of Special Assistant Li before. It was a shame that he was not an insurance agent. He was a good salesman.

The common marketing words moved Secretary Lin. Li Yuanhang was right. Her salary was high. 1000 or 2000 wouldn’t affect her living standard.

“Secretary Lin, why don’t you take another sniff of the product?” Li Yuanhang suggested. This was a great idea.

No matter how good the sales pitch was, the product should speak for itself.

Secretary Lin went forward and sniffed again. Then, she gritted her teeth and said, “Okay, I’ll have two catties of oil!”

Li Yuanhang nodded and said, “Wonderful. Li Wendong, pack two catties for her!”

Li Wendong,

“Are we at the market? When did I become the sales assistant? Never mind, since it’s our first-day opening, I’ll help out Special Assistant Li.

Then, he walked around and asked, “Special Assistant Li, there’s no scale, and there are no packaging tools. How are we supposed to do this?”

Li Yuanhang, “...”

Everyone, “....”