

God tier Farm 1291

Chapter 1291: not playing by the rules_1

The entire bojun building was for the personal use of bojun real estate and was not rented out to the public. Their front desk was set up in the lobby on the first floor.

After Xia ruofei explained his purpose of visit, the front desk of bojun real estate quickly picked up the phone to report. After a while, a young woman in business attire came out of the elevator.

When the woman saw Xia ruofei and Feng Rao, who looked extremely young, she was stunned for a moment before she quickly asked, ""Are you President Xia and President Feng from paradise Corporation?"

Xia ruofei smiled. "Nice to meet you. I'm Xia ruofei. This is our general manager, Feng Jing."

The woman quickly said, "Hello, President Xia!" I'm He Xin, the Secretary of the Board of Directors! Boss Xu is already waiting for you in the meeting room, this way please!"

Xia ruofei smiled and nodded. He followed He Xin to the elevator with Feng Jing and Liu Qian.

He found it funny as well. Bojun real estate was only a small real estate company in Sanshan, yet it had its own group and even had a Board of Directors ... But on second thought, his company was much smaller than bojun real estate, and it didn't even have a proper Board of Directors, yet Feng Jing and the others still called him Chairman. Don't laugh at the pot calling the kettle black.

The elevator went up very quickly. While Xia ruofei was still in a daze, he had already reached the 18th floor.

He Xin did not know that Xia ruofei had already criticized bojun real estate in the elevator. She put on a professional smile and said, ""This way, please!"

When they arrived at the meeting room, He Xin bowed slightly and said, ""Boss Xu, boss Xia and boss Feng from paradise Corporation have arrived!"

Xia ruofei looked up and saw four or five people sitting on the side of the long conference table near the wall. In the middle was a middle – aged man in his forties. He was wearing a navy blue suit and a tie. His square face looked resolute and his eyes were very bright. One look and one could tell that he was a successful man.

If he was not mistaken, this middle – aged man should be the boss Xu that He Xin had mentioned. As for the others, they should be the company's negotiation team.

As expected, after he heard He Xin's introduction, he stood up unhurriedly and said with a faint smile, ""President Xia, President Feng, how are you? I'm the Senior Vice President of bojun real estate, Xu Jiahui. Please have a seat!"

After Xia ruofei, Feng Jing, and Liu Qian took their seats, Xu Jiahui introduced them to the negotiation team from bojun real estate.

“President Xia, President Feng, for the sake of the company’s strategic development, we are interested in selling the property on the 1st floor and the 9th floor of the Hengli building. Considering that your company has just bought the other half of the property rights held by the power construction Group, we will also give priority to your company’s cooperation ...”

Xu Jiahui was speaking with fervor and assurance. Xia ruofei also had a polite smile on his face, but he was criticizing in his heart. What company development strategy? Wasn’t it just because there was a big problem with the capital chain, and he had to sell his assets in exchange for capital? He said it so arrogantly.

After Xu Jiahui introduced their assets in Hengli building, Feng Jing looked at Xia ruofei.

Xia ruofei nodded slightly, and Feng Jing understood.””Chairman Xu, since we’re here today, we’re definitely interested in the property in your hands. Chairman Xu, why don’t you tell us your conditions?”

Xia ruofei and Feng Jing were both young people and didn’t like to beat around the bush. On their way here, Xia ruofei had already decided on today’s strategy with Feng Jing, which was to get straight to the point. Furthermore, Xia ruofei’s decision to personally handle the negotiations surprised Feng Jing.

Xu Jiahui smiled and said,”the reason why I considered working with your company first is that it’s a win – win situation for us. Our bojun can get the funds to support the company’s development strategy, and your company can integrate the resources of balance power building. It’s a very good choice whether you rent it or keep it for your own use.”

Xu Jiahui said all this to add some weight to the negotiation. However, when he saw Xia ruofei and Feng Jing frowning at the same time, he shut his mouth.

After a moment of silence, he said,””All of our properties in Hengli building will be transferred to your company for a price of 500 million Yuan. There is only one condition, that is, within one week after the contract is signed, the payment must be ...”

Before Xu Jiahui could finish his sentence, Xia ruofei stood up and said without hesitation,””Boss Xu, there’s no need to talk about the other conditions. If that’s the case, there’s no need to continue the discussion today!”

“CEO Feng, Liu Qian, let’s go back!” Xia ruofei said.

With that, Xia ruofei strode towards the door of the conference room. Feng Jing and Liu Qian were stunned for a moment. However, Xia ruofei had already said on the way here that he would be in charge of the entire negotiation, so the two of them did not consider the reason for Xia ruofei’s actions. After they regained their senses, they immediately stood up and followed Xia ruofei.

Xu Jiahui and his negotiation team were shocked.

What was going on?

It was less than three minutes from the moment Xia ruofei entered the room to the moment they left. Other than the initial small talk, Xia ruofei’s first sentence was to end the negotiation.

This was completely out of the ordinary!

Xu Jiahui quickly stood up and said, "President Xia, please wait!" If it's a matter of price, we can still negotiate! Wasn't this how negotiations were supposed to be? It's normal for the two sides to have differences ..."

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Chapter 1292: not playing by the rules -2

Xu Jiahui's offer was indeed much higher, but this was their usual tactic. If they negotiated with such a high price, even if the price was lowered a little, it would definitely exceed their expectations when the final deal was made.

Xia ruofei stopped in his tracks. The corner of his mouth twitched as he said indifferently, "Of course, it's normal to have differences, but it should be within a reasonable range. Boss Xu's offer is too different from what we're expecting. I personally think there's no need to continue the discussion."

Xu Jiahui smiled bitterly and said, "Mr. Xia, shouldn't you at least tell us your offer?" To be honest, the reason why we bid this price is not to ask for an exorbitant price. This is a valuation carried out by a professional organization. The area where the balance power building is located is the core area of the city center. Even if we don't take into account the help these industries provide to your company's integration resources, their actual value is still there. Moreover, the planned subway No. 5 ..."

Xia ruofei laughed. "Boss Xu, line 5 is still not a thing. Even if it's really planned, from the approval, bidding, exploration, and construction, it'll take at least five years, right? What if there were any changes? You've taken into account all the favorable factors that may appear in five years. This is really a little unbelievable ..."

"Okay, okay, okay, let's not talk about the subway." Xu Jiahui smiled bitterly and said, "Mr. Xia, can we sit down and talk calmly?"

Peace was the most important thing in business. Xu Jiahui had rarely met someone like Xia ruofei who stood up and left without saying a word.

"As I said, if boss Xu insists on the 500 million offer, there's really no need to continue the discussion." Xia ruofei replied indifferently, "because that would only waste both parties' time. I think everyone's time is precious."

Xu Jiahui sighed and said, "Alright! I can see that President Xia is a forthright person, so I don't have to hide it. Our Board of Directors has decided on a price of 450 million Yuan."

Xu Jiahui's face was sincere as if he was saying, "You see, I really didn't even hide the base price from you. I'm sincere enough, right?"

"It's still outrageously high!" Xia ruofei shook his head.

Of course, he wasn't in a hurry to leave. Instead, he stood at the door of the conference room and said with a confused look, "Boss Xu, if this is the collective decision of your Board of Directors, there are only

two possibilities. One is that you're treating me, Xia ruofei, as a fool who knows nothing. The other possibility is that the members of your company's Board of Directors are collectively hallucinating ..."

As soon as Xia ruofei said this, Xu Jiahui felt embarrassed. A young man beside him couldn't help but frown and say, ""President Xia, don't say such ugly words! Weren't business negotiations all about asking for a sky – High price and paying on the spot? If your company is really not interested, why did you come today? Since we're here, why don't we just discuss the conditions of both sides? why do you need to say such strange words?"

Xia ruofei looked at the young man indifferently and said, ""Did I say something wrong? We're being so enthusiastic about helping bojun real estate solve their problems. Even if we don't offer help in the middle of a snowstorm, we're at least being warm – hearted, right? In the end, I didn't see any sincerity in your offer. It was even full of malice. If it wasn't for the Board of Directors 'collective brain damage, they would really think that I, Xia ruofei, was a hothead!"

Xia ruofei looked at Xu Jiahui deeply after he finished speaking.

Xu Jiahui's heart skipped a beat, and his expression changed. He looked at Xia ruofei in surprise and said, ""President Xia, you must be joking ... This project sale is a win – win situation. I don't think it's a solution, right?"

"Yes or no, boss Xu should be very clear about that," Xia ruofei said with a smile.

Xia ruofei didn't waste any more time and said directly, ""Boss Xu, I won't beat around the bush. We have no problem buying your company's 9th floor, but our offer is 320 million!"

As soon as Xia ruofei said this, not only did Xu Jiahui and his team members 'expressions change drastically, but even Feng Jing and Liu Qian felt that it was unbelievable.

The value of bojun real estate's assets should be relatively clear, because not long ago, Tao Yuan company had just bought the assets on the 10th floor and 15th floor of Hengli building from the provincial state assets administration for a total of 270 million Yuan. If this price was used as a reference, bojun real estate's assets were about 400 million Yuan.

Xia ruofei's bid of 320 million was really too low.

Unlike the negotiation team, Xu Jiahui's first emotion was not anger, but shock.

The starting price was 320 million. Of course, Xia ruofei did not expect the deal to go according to this price.

As a veteran in the business world, Xu Jiahui could almost predict that Xia ruofei's psychological price might be 350 million.

This price was practically the bottom line of bojun real estate.

Of course, this did not mean that bojun real estate was willing to accept such a price. Their ideal price was above 400 million, and at the very least, it could not be lower than 380 million.

Of course, if there was really no other way, the minimum must be 350 million, and the cash must be received as soon as possible.

Otherwise, it would be meaningless if the money from selling the building was not enough to get through this capital chain crisis.

Originally, Xu Jiahui thought that Xia ruofei and Feng Jing were young, so he was very confident in this negotiation. This could be seen from the 500 million he offered. This was a very good strategy to deal with newbies.

However, Xia ruofei's shrewdness was beyond Xu Jiahui's expectation.

Xia ruofei did not play his cards according to common sense. He even stood up and left the table before the negotiation even started. Then, he did not care about how exaggerated Xu Jiahui's words were. He immediately threw out the extremely low price of 320 million as if everything was under his control.

In addition to Xia ruofei's profound words, Xu Jiahui had a vague feeling that today's negotiations would be very difficult. The opponent might have some hidden cards.

He quickly stabilized his emotions and squeezed out a smile. "President Xia, isn't this price a little too outrageous? Your company spent 270 million to acquire the power construction group's assets, and our assets are three levels more than the power construction Group!"

Xia ruofei shrugged. "That's why ... I've said it from the beginning. Actually, there's no need for us to continue this discussion. It's because the differences between us are too great."

"This ..." Xu Jiahui was at a loss for words.

When negotiating with Xia ruofei, he had a feeling that he had no place to use his strength. It was as if he had punched the air. It was an unspeakable discomfort.

However, Xu Jiahui was also well-versed in negotiation skills. He knew that he could not show too much urgency at this time. Otherwise, the other party might insist on this price and even fail to negotiate with 350 million in the end.

After thinking for a while, Xu Jiahui said helplessly, "President Xia, let's end the negotiation here! But we are very sincere, I will report to the Board of Directors as soon as I come down. Please consider the price carefully, I hope that we can reach a consensus in the next negotiation!"

Xia ruofei nodded. "Okay, boss Xu. We'll be leaving now. I also hope that your company's next offer will not be as outrageous as today's."

Xu Jiahui could not help but smile bitterly. He could only nod helplessly.

This negotiation was really frustrating. It was also a weird one. From the moment Xia ruofei came in to the moment he stood up and left, it took less than three minutes. For the second half of the confrontation, Xia ruofei and the other two stood directly at the door of the conference room. This was extremely rare in a negotiation.

After they walked out of Bojun building, Feng Jing asked, "Chairman, isn't your offer too low? Bojun won't accept it."

Feng Jing had been holding it in for a long time, but she couldn't question the Chairman's decision in the Bojun building, so she couldn't wait to ask.

Xia ruofei turned around to look at the Bojun building and said with a smile, "Of course they won't accept 320 million, but it should be enough with an additional 20 to 30 million."

"350 million?" Feng Jing couldn't believe it. "That's impossible, right? Bojun's in the real estate business, so he's very clear on how much this half of the building is worth."

"Boss Feng, do you want to make a bet with me?" Xia ruofei asked with a smile.

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Chapter 1293: embarrassing (1)

"I'm not betting with you!" Feng Rao laughed. Who knows what you're up to?"

Liu Qian, who was standing at the side, could not help but smile.

Xia ruofei had never put on any airs in the company. In addition, he was close in age to everyone else. Hence, Liu Qian and the other ordinary employees admired Xia ruofei more than they feared him. They would not keep quiet just because he was the boss of the company.

Of course, this was also the corporate culture that Xia ruofei advocated.

Xia ruofei scratched his head and said, "what crooked ideas could I have?" Boss Feng, you really don't want to hear what I want to bet on?"

"Then tell me!" "But don't set me up!" Feng Jing said.

"I guarantee that it's fair and just. Besides, you might have a good chance of winning!" Xia ruofei laughed and said, "we're betting that Jun real estate will lower the price by at least 20 million and will contact us within two days. If I don't meet either of the above conditions, I'll lose!"

Feng Rao's beautiful eyes were filled with wonder as she said, "Chairman, do you have any information that I don't know? You're really that sure?"

Xia ruofei laughed. "That's none of your business. I'm just asking you. Do you dare to take the bet?"

"Fine, let's bet!" Feng Rao said coyly. But don't make such a big bet! I'm just a bitter girl ..."

Xia ruofei laughed, "sure, sure, sure!" If I lose, I'll treat you to a big meal. How about Ling Ji's private kitchen? Even Liu Qian is included!"

"Stingy!" Feng Rao immediately said. Who doesn't know that Ling Ji private kitchen is run by your wife's family? Do you think you can spend money to eat there? If you want to treat us, please treat us to seafood!"

The seafood restaurant was a chain self – Service seafood restaurant. It was located in a very high – end position, and the per capita consumption was at least 588 Yuan. Some high – end seafood that was not included in the self – Service category had to be ordered separately. It was normal to eat a few thousand Yuan for a meal.

Xia ruofei laughed and said, "you really don't know your stuff!" How much does seafood manufacturing cost? Do you know the Ling Ji private kitchen's Secret recipe, 'Buddha Jumps Over the Wall'? You have to wait at least a month to make a reservation. Just a small jar of 'Buddha Jumps Over the Wall' is enough for you to eat a few times of seafood ..."

"President Feng, President Xia is right!" Liu Qian quickly said, "recently, Ling Ji's private kitchen's Secret recipe, 'Buddha Jumps Over the Wall', has been very popular on the Food Forum. It's definitely the most popular online food in recent times! I've wanted to go there for a long time, but I'm short of money and it's too difficult to make a reservation ..."

At this point, Liu Qian laughed in embarrassment.

Feng Rao glanced at Liu Qian and scolded her with a smile, "Little glutton! You're betraying us!"

Then, she looked at Xia ruofei and said, "Alright! Then Ling Ji private kitchen! What if we lose?"

Xia ruofei laughed and said, "don't worry, I won't let your wallet bleed!" If I win, I won't make things difficult for you. You can just call me 'brother ruofei'!"

Feng Rao blushed and rolled her eyes at Xia ruofei. "You're just a little brat, whose brother do you want to be?"

Liu Qian cheered, "this is a good deal!" I agree!"

Liu Qian and Xia ruofei were of the same age, so it didn't matter to her. On the other hand, Feng Jing was a few years older than Xia ruofei. In addition, she already had a slight affection for Xia ruofei, so she was naturally even more embarrassed.

Xia ruofei laughed, "I didn't ask you to keep calling me that!" It's just a call, it's a sure – win deal! Don't you want to consider it?"

Actually, Xia ruofei was just having a bad taste. After all, they always addressed each other formally at work. He just wanted to tease Feng Jing. He was looking forward to the scene where this career woman, who was extremely devoted to her work, would call him "brother".

Feng Jing saw Xia ruofei's evil smile and gritted her teeth. "Let's bet then!"

"Alright!" Xia ruofei said, "Liu Qian, be a witness! Otherwise, you won't get a share of the Buddha Jumps Over the Wall soup!"

Liu Qian quickly nodded her head like a chicken pecking at rice. Seeing that her assistant had been bribed so quickly, Feng Jing was so angry that she gritted her teeth.

At this moment, the car had already driven over. She took the lead and walked towards the Mercedes – Benz.

Xia ruofei also laughed and quickly followed.

Although the first round of negotiations had failed in a short time, Xia ruofei was very relaxed.

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Two days later.

Xia ruofei was sitting in his office, leisurely browsing the news.

Feng Rao knocked on the door and walked in with a helpless expression on her face.

Xia ruofei raised his head and asked, "boss Feng, what's going on?" Why do you look like you have nothing to live for?"

"You won ..." Feng Rao said listlessly.

Xia ruofei was stunned for a moment before he reacted. His eyes revealed a trace of excitement as he quickly asked, "Did bojun real estate contact you?"

Feng Rao nodded helplessly and said, "Although I really want to tell you the news tomorrow, my professional ethics don't allow me to do so ... I'm willing to accept my loss!"

Xia ruofei laughed and said, "Then quickly call Liu Qian over! It's time for you to honor your bet!"

"As the boss of the company, shouldn't you be more concerned about bojun's price?" Feng Jing asked, her eyes wide.

Xia ruofei waved his hand and said, "Since you said I won, then the price is within my prediction range. It doesn't matter if it's a little higher or lower!"

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Chapter 1294: embarrassing_2

Feng Rao was speechless. Then, she became a little embarrassed and asked, "This ... The bet, can you ..."

"Forget it! You're not allowed to deny it!" Xia ruofei held it in and rejected her without waiting for Feng Jing to finish her sentence.

"I'm not denying it!" Feng Jing hurriedly said, "I'm saying ... Can you honor it now? don't let Liu Qian ..."

"Boss Feng, are you embarrassed?" Xia ruofei was overjoyed. He continued to tease, "Liu Qian is a witness to our bet. It's not good for her to be absent, right?"

"You ..." Feng Rao's face turned red as she said, "how about ... I double the bet?"

"What do you mean?" Xia ruofei did not understand.

"Call out twice!" Feng Rao said with a red face.

Xia ruofei touched his chin and said after a while, "Three!"

Feng Rao gritted her teeth and said, "Deal!"

Liu Qian was her subordinate. If she had to call Xia ruofei “brother” in front of Liu Qian, she would definitely not accept it. Besides, Xia ruofei’s request was not too much, so she could only grit her teeth and agree.

Xia ruofei crossed his arms in front of his chest and sat on his desk, not caring about his image at all. He had a mischievous smile on his face as he looked at Feng Jing.

Feng Rao’s face reddened as she mustered up her courage and finally said in a mosquito – like voice, “”Brother ruofei ...”

Xia ruofei picked his ears exaggeratedly and said, “”Boss Feng, what did you just say? I didn’t hear anything!”

Feng Rao was so angry that she glared at Xia ruofei. Then, she closed her eyes and shouted, “”Brother ruofei! Brother ruofei! Brother ruofei!”

At this moment, a figure rushed into Xia ruofei’s office and said, “”Chairman ...”

This person was Liu Qian. However, she only managed to finish her sentence because she heard Feng Jing loudly calling “brother RUO Fei” three times.

Liu Qian was stunned and stood rooted to the ground, not knowing what to do.

Feng Rao felt like killing herself. She glared at Liu Qian with murderous eyes and asked in an unfriendly tone, “”What are you doing here?”

Liu Qian was so scared that she trembled and quickly said, “I ... I didn’t hear anything ... I didn’t see anything ...”

Xia ruofei couldn’t help but laugh. “President Feng, I didn’t ask Liu Qian to come! Isn’t this ... A coincidence?”

Feng Jing wished there was a hole in the ground for her to crawl into. She didn’t know whether to laugh or cry as she said to Liu Qian, “”I’m asking you, what are you doing here?”

“Oh ... That ... Bojun real estate called again,” Liu Qian said hurriedly. “They hope to restart the negotiations as soon as possible! I ... I couldn’t find you in your office, so I ...”

“Alright, I got it!” Feng Rao quickly said, “you can leave first!”

“Oh! Alright!” As if she had been pardoned, Liu Qian turned around and quickly walked out. On one hand, she was a little frightened, but on the other hand, she felt that the scene just now was a little funny. If she stayed any longer, she was afraid that she would not be able to hold it in.

“Wait!” Xia ruofei said, “Liu Qian, I think you also participated in the gambling event the day before yesterday, right? So ...”

Liu Qian slowly turned around and glanced at Feng Jing. Without hesitation, she shouted, “”Brother ruofei!”

“Swish!” Xia ruofei nodded in satisfaction and said, “President Feng, look at how good Liu Qian’s gambling ethics are. You have to learn more from him in this aspect ...”

Feng Rao covered her face with one hand and said weakly, ""Chairman, let's talk about bojun real estate first ..."

He didn't care about a business that was worth hundreds of millions, but he became a brother. This boss was too unreliable.

Xia ruofei laughed and said, "Okay, okay, okay!" I'll let go of the bet, but I won't let you call me brother for nothing! After the matter with bojun real estate is settled, I'll still treat you to Ling Ji's private kitchen! And there's definitely a secret Buddha Jumps Over the Wall soup!"

Liu Qian's eyes immediately lit up when she heard this and said, "Really? Long live the chairman!"

Xia ruofei smiled and waved his hand, "Liu Qian, you can leave first!" Right, tell bojun real estate that we're busy with work and I'm afraid we don't have the time to rush to the city to negotiate, but if they come to the farm, I'll try my best to find time to talk to them!"

Liu Qian was stunned for a moment, and then immediately said, "Alright, I'll make the call now!"

After Liu Qian left, Feng Rao felt her face burning. She was so embarrassed just now.

She could not help but glare at Xia ruofei and said, ""Chairman, I've lost all my face this time ... It's all your fault! It won't be long before everyone in the company knows ..."

"Come on!" Xia ruofei laughed and said, "don't you know Liu Qian? Don't look at how this little girl is in a rush, she's tight – lipped!"

After being Feng Jing's assistant for so long and not being replaced, Liu Qian wasn't the type to blabber. This was the biggest taboo for people around the higher – ups.

"It's all your fault anyway!" Feng Rao snapped.

"This is a little unreasonable!" Xia ruofei laughed and said, "I was the one who suggested the bet, but I didn't force you to participate ..."

Then, Xia ruofei continued, "Alright, alright. I won't let you suffer any losses. How about this?" In the future, you can call me by my name in private, and I'll ... Call you sister ran. This way, we won't seem too distant!"

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Chapter 1295: embarrassing_3

Feng Rao's face heated up. She looked up at Xia ruofei and asked, ""Really?"

Xia ruofei shrugged and said, "of course!" I'm the boss! One spit, one nail!"

"What about now? Is this considered private?" Feng Rao asked.

"Yes, yes, yes!" Xia ruofei smiled and said, "sister ran! Are you satisfied now?"

Actually, he had long felt that the way he addressed Feng Jing was too formal. It didn't matter if they addressed each other that way in front of everyone, as it was very necessary. But in private, he kept calling her "Chairman" and "CEO Feng", which made them seem distant.

In the past, it was nothing. However, as everyone became more familiar with each other and their relationship got closer, it became a little awkward. Besides, Xia ruofei was going to give shares to Feng Jing soon. Although the share was small, they were still considered partners. Therefore, he might as well take this opportunity to solve this problem.

Feng Rao's aggrieved look was instantly swept away as she chuckled. "That's more like it. Then I won't be polite either? When no one else is around, I will call you Ruo Fei?"

"No problem!" Xia ruofei said readily, "let's talk about bojun real estate, then?"

"I've wanted to talk about it for a long time, but you've never talked about serious things!" Feng Jing glanced at Xia ruofei and sat down on the guest sofa.

Xia ruofei chuckled as he poured Feng Jing a cup of tea and sat down.

"Director ... Ruofei, aren't you being a little too forceful with regards to the bojun real estate issue?" Feng Rao said worriedly.

Feng Jing was still a little unaccustomed to this sudden change in address.

"Sister ran, don't you think they're backing off too quickly?" Xia ruofei smiled.

Feng Rao thought for a moment and said, "indeed!" This was a huge taboo in business negotiations! But they seem to be really in a hurry ..."

"I've found out some things. Bojun real estate is in a worse state than the rumors say." Xia ruofei said, "it's urgent for them to sell their assets to get back their funds. Of course, there are some specific details that I won't go into detail. This information will be very helpful for our negotiation!"

"Then ... So they will take the initiative to come to us?" Feng Rao asked.

Xia ruofei nodded. "If nothing goes wrong, I think so. And it'll be soon!"

"Ruofei, aren't you worried that they'll find other buyers?" Feng Jing asked curiously, "the Hengli building is definitely a high – Quality industry. They don't have to be so fixated on one tree!"

Xia ruofei smiled and said, "that's possible, but it's very unlikely!" Otherwise, they wouldn't be in such a hurry to talk to us!"

"Why?" Feng Rao was confused.

Xia ruofei revealed an unfathomable expression and said, "Because the others are even worse than us! The business world is like a battlefield. I'm still relatively merciful ..."

Feng Jing was also deep in thought. At this moment, Liu Qian came to Xia ruofei's office again. This time, she had learned her lesson. Her footsteps were loud and she even knocked on the door.

"Come in!" Xia ruofei asked loudly, "Liu Qian, is there any new news from bojun real estate?"

Liu Qian nodded."Chairman, President Xu of bojun real estate called in person and asked me to ask about your work arrangements for the afternoon. They hope to come to the farm in the afternoon to discuss the acquisition with us."

Feng Rao couldn't help but look deeply at Xia ruofei.

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Chapter 1296: "bad"_1

Xia ruofei thought for a while and said,""Tell boss Xu that I'm free between 3:30 and 4:30."

"Alright!" Liu Qian immediately said and turned around to pass on the message.

Feng Rao smiled and said to Xia ruofei,""We're only giving them an hour?"

Business negotiations like this were usually long and drawn out. Even if bojun real estate was in a hurry to cash out, it was inevitable that there would be a tug – of – War during a negotiation. An hour was too short a time.

Xia ruofei smiled and nodded."We're not the ones who are anxious now! It's good for us to give them a sense of urgency. "

"Don't go too far ..." Feng Rao couldn't help but say."If bojun gives up on the deal with us, it'll be hard to find such a good opportunity in the future."

"Like I said, the possibility of that is very small." Xia ruofei said,"besides, I didn't make things difficult for them. As soon as they suggested to restart the negotiations, I agreed!"

"Alright! It's fine as long as you're confident. " Feng Jing stood up and said,"then, about the negotiation this afternoon ..."

"I'll prepare!" Xia ruofei said confidently,"you'll come with me."

"Alright!" Feng Jing said,"I'll go over first!"

After Feng Jing left, Xia ruofei returned to his desk and went through all the information he had gathered. He thought about all the possible problems that might arise during the afternoon's negotiations and finally smiled.

Soon, the name of the balance power building would be changed!

Since it was almost time for lunch, Xia ruofei did not skip work and continued to watch a movie on his computer.

Time passed by slowly, and soon it was time to get off work in the morning.

Just as Xia ruofei was packing his things and was about to head down to the canteen for lunch, his phone on his desk started to vibrate.

Xia ruofei took a look and answered the phone.””President Lin! I heard you were promoted? I haven’t had the time to congratulate you!”

It was president Lin from Qiantang Tongren Hall. He had been promoted to the Deputy General Manager of the East China region due to his outstanding performance not long ago.

The cooperation between peach blossom company and Tongren Hall was mainly in the charge of President Lin. The tin maple bucket was sent to Qiantang city regularly, and President Lin’s promotion was reported back by the company’s employees.

The reason why Mr. Lin was able to produce such outstanding results was inextricably linked to Xia ruofei. Whether it was the rare wild ginseng or the scheduled supply of the best iron – skinned maple, they were all things that were difficult to purchase on the market. In the past six months, Mr. Lin had brought a continuous supply of high – Quality goods to Tongren Hall. It was reasonable for him to be promoted by one rank.

Hence, Xia ruofei could be considered CEO Lin’s greatest benefactor.

“Director Xia, this is all thanks to you!” President Lin said very politely.

“Hahaha! It’s a win – win situation!” Xia ruofei said.

“Director Xia,” President Lin said,”I’m looking for you this time for two things. Please take care of me, director Xia!”

“We’re old friends, so there’s no need to be so polite. As long as I can help, I’ll do my best!” Xia ruofei said.

“Then I’ll thank you in advance, President Xia.” President Lin said,”the first thing is about the iron Kaede fight. President Xia, can you sign a new supply agreement with us ...”

“What’s wrong? Do you feel that the previous agreement was inappropriate, President Lin?” Xia ruofei asked, frowning.

He thought to himself,”did Mr. Lin think that the price he had signed before was too high?”

Back then, President Lin had personally come to Tao Yuan farm to discuss the Ironhide Kaede bucket. Feng Jing had personally negotiated the price, and it was indeed higher. After the agreement was signed, President Lin had even half – jokingly complained to Xia ruofei.

However, Xia ruofei felt that it was impossible! Although the supply price was relatively high, Tongren Hall still had a large profit space. Moreover, there was only one shop that could supply a large amount of iron – hide maple Dipper of that grade. Tongren Hall basically monopolized the business and made a lot of money every month!

Sure enough, President Lin quickly said,”President Xia, don’t misunderstand. All conditions remain the same!” I ... I mainly want to change the main purchasing party to the East China region of Tongren Hall ...”

Xia ruofei understood immediately and couldn’t help but laugh.”President Lin, you’re taking drastic measures the moment you leave. Aren’t you afraid that your old subordinates will curse you?”

Mr. Lin smiled awkwardly. "In fact, after our Qiantang shop purchased the goods, we also distributed them to the major stores in the country. However, I was the one who negotiated the contract, so it was not convenient for the leader to take them away at that time. In fact, the bulk of the purchases were made in the major regions, and it was easier to coordinate the distribution of resources in all aspects ..."

"Alright, alright, alright, we'll do as you say!" Xia ruofei said, "I'll talk to the legal department."

He wasn't interested in listening to President Lin's ramble about those things. In any case, there was no loss for the Paradise company. It was just a re-signing of the agreement, so why not do him a favor at no cost?

"Thank you, director Xia!" President Lin quickly said. "I'll send someone to contact your company tomorrow!"

Then, with a trace of anticipation, President Lin asked, "President Xia, there's one more thing ... Do you have the Cordyceps that you bought last time?"

Previously, Xia ruofei had used the time flow of 30 times in the Archean realm to test the cultivation of Cordyceps. He had harvested about 500 grams. Although it was a small amount, it was all bought by CEO Lin.

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Chapter 1297: -"bad"_2

That batch of wormgrass was of extremely high quality, and Mr. Lin had been eyeing it since then.

This time, when he called to talk about changing the contract, he finally couldn't help but ask about aweto.

Xia ruofei was stunned for a moment. After a moment of silence, he said, "I do have some, but not much ..."

Xia Qing had already worked overtime to harvest the aweto in the spirit map space, but there were too many of them, so the efficiency had not been very high.

A conservative estimate was that it would take at least more than a month to harvest all the wormgrass, and now it was estimated that not even half was harvested.

As for President Lin, once he heard that there was stock, why would he care about how much? He was overjoyed and said, "director Xia, no matter how many there are, Tongren Hall will take care of them all!" The purchase price will definitely satisfy you, and it will not be lower than any other price! You've got to keep it well for me!"

"No problem! I've already told you!" Xia ruofei said, "don't worry! No one's going to fight with you ..."

"Hehe ... That's good, that's good!" President Lin smiled and said, "President Xia, I'll come to San Shan as soon as possible! I'll check if there are any more flights to Sanshan today ..."

Xia ruofei didn't know whether to laugh or cry."President Lin, there's no hurry! I didn't even have time to prepare when you rushed over!"

He had been busy discussing the acquisition with bojun real estate for the next two days. How could he have the time to entertain President Lin?

Moreover, Xia Qing could also harvest more aweto a few days later. Since he was going to sell it to Tongren Hall, the more the better.

When the time came to acquire the assets of bojun real estate, he would need funds as well, and Mr. Lin's arrival was timely.

"Then ..." President Lin's heart was like a cat's claw."President Xia, when will you be ready?"

"Two or three days!" Xia ruofei said,"chief Lin, I'll call you as soon as I'm ready!"

"Alright, President Xia, you must remember to save it for us!" President Lin said worriedly,"no matter how much other people buy it for, we promise to be 10% more expensive than their price!"

"Alright, alright, alright!" Xia ruofei found it funny."Let's talk about the price when we meet. You have an experienced appraiser, so you can just give an objective price!"

"Alright, alright, alright. Thank you in advance, President Xia!" President Lin said.

After hanging up the phone, Xia ruofei raised his hand to look at his watch. He realized that it was already past the time to get off work. Hence, he picked up his bag and tucked it under his arm. He went straight to the staff canteen on the first floor for lunch.

In the afternoon, Xia ruofei did not go to work on time. He went back to the small villa to take a nap after lunch.

Of course, he didn't deliberately make things difficult for bojun real estate. At around 3:15 am, he leisurely walked to the general office building.

What surprised Xia ruofei was that there were already a few cars parked by the side of the building. Needless to say, the people from bojun real estate must have arrived.

"You're early enough!" Xia ruofei muttered to himself.

As expected, once Xia ruofei went upstairs, he saw Liu Qian waiting at the door of his office.

"They're here?" Xia ruofei asked.

"Yes, I am!" Liu Qian said,"I have already arranged for them to rest in the guest room. President Feng is accompanying them."

Xia ruofei opened the office door and said,"" Alright, I got it! Get the administration department to prepare the meeting room in advance. I'll be there at 3:30 sharp. "

Although Xia ruofei did not plan to make things difficult for bojun real estate, he did not plan to start the negotiations early. Since they had agreed to start at 3:30, they would start at 3:30 sharp. The other party would not be able to argue with them.

“Alright!” Liu Qian replied.

After Xia ruofei entered the office, he began to wash the teacup unhurriedly. Then, he took out the Da Hong Pao produced by paradise Corporation and leisurely drank some tea.

Then, he used a floating cup that could filter tea leaves to make a large cup of Dahongpao tea. Seeing that it was almost time, he picked up the teacup and left the office.

In the meeting room, everyone had already taken their seats on both sides.

As for bojun real estate, Vice President Xu Jiahui was still the leader. They were basically the same people from a few days ago.

On the Paradise corporation’s side, in addition to Feng Jing and Liu Qian, who was in charge of records, the company’s Marketing Director, Xiao Qiang, and finance Director, pang Hao, were also present.

“I’m sorry, boss Xu,” Xia ruofei apologized as soon as he entered the room. “I’ve been too busy at the company. I’ve really neglected you ...”

On the other side, Feng Rao and the others were having a hard time holding it in and almost burst out laughing.

Xu Jiahui didn’t doubt him and quickly said politely, “Boss Li, you’re too kind. We’re the ones who’ve disturbed you ...”

Xia ruofei quickly walked to the middle seat and sat down.

As Xia ruofei had not arrived, Xu Jiahui had already thought of what to say. However, after Xia ruofei sat down, he turned to Liu Qian and said before Xu Jiahui could say anything, “Liu Qian, why are we serving Tieguanyin to President Xu and the others? Didn’t our company’s top – grade Da Hong Pao receive great reviews? Go get some and soak it. Let boss Xu and the others give their opinions! Oh right, I’ll get some for boss Xu and the rest later ...”

“Yes, Chairman!” Liu Qian quickly got up and went to make arrangements.

“President Xia, you don’t have to be so polite,” Xu Jiahui said quickly.

Xia ruofei waved his hand. “It’s just some tea leaves. They’re all family property. They’re not worth much ...”

“Then ... Thank you, President Xia.” Xu Jiahui said.

In fact, he didn’t want to talk so much nonsense and wanted to get to the main topic as soon as possible.

Unexpectedly, Xia ruofei immediately said, “Boss Xu, this is your first time at our farm, right? How do you feel?”

Xu Jiahui was stunned for a moment and said awkwardly, “Very good! It was ... A thriving place! And the environment is really good ...”

“Boss Xu, you think the environment is good too?” Xia ruofei said excitedly, “when I was planning the farm, I specifically emphasized that we must have a good internal environment, even if it means sacrificing some production space ...”

Xu Jiahui looked awkwardly at Xia ruofei, who was talking non – stop. He did not know how to interrupt him.

Feng Jing had already guessed Xia ruofei’s intention. She couldn’t help but turn to look at Xia ruofei with a smile in her eyes. This guy was really bad ...

Xu Jiahui finally found an opportunity for Xia ruofei to drink some tea when he was thirsty. He quickly said, “”President Xia, let’s talk about the Hengli building first!”

He felt bitter in his heart. The boss of the Paradise Corporation never played by the rules. The last time they had a negotiation at the bojun building, he had gone straight to the point. The entire negotiation had lasted less than ten minutes before it broke down.

This time, they were only given an hour. Not only that, Xia ruofei came in on time and started to ramble as soon as he entered. He did not say anything about the serious matter and almost ten minutes had passed.

There was even less time left for negotiations.

Xu Jiahui had more or less understood Xia ruofei’s style. He knew that at 4:30, this guy would definitely get up and leave without hesitation.

He even suspected that Xia ruofei was just wasting his time.

If it was in the past, Xu Jiahui would definitely not be willing to deal with such a difficult opponent. However, the company’s situation was not optimistic. He knew that he would be cut, but he could only bite the bullet.

Xia ruofei put down his teacup slowly and said, “Boss Xu, the matter about Hengli building is not complicated at all. The price I gave you last time was actually very sincere ...”

Xu Jiahui forced a smile and said, “we have no doubt about the sincerity of the peach blossom company’s cooperation. That’s why we took the initiative to come and discuss this. However, President Xia, 320 million is really too little. The value of our assets is right there. Even if we give you a certain discount, it can’t be so ridiculously low.”

“But I think the price you guys quoted before coming here was too high.” Xia ruofei said indifferently, “380 million. Boss Xu, you can go out and ask around. Who would be willing to take over at such a high price at this time?”

As soon as Xia ruofei said this, Xu Jiahui’s heart suddenly sank ...

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Chapter 1298: success (1)

Xu Jiahui forced a smile and said, "you must be joking, President Xia. The price of 380 million is definitely a very low price. Companies with the ability to take over will definitely be tempted."

Xia ruofei looked at Xu Jiahui and smiled without saying anything.

Xu Jiahui felt his hair stand on end under Xia ruofei's gaze. He was also mumbling to himself.

There was no doubt that Xia ruofei was very familiar with their company's current situation. However, Xu Jiahui did not know how much Xia ruofei knew. In other words, he did not know the opponent's trump card at all, and he was almost forced into a corner.

It did not matter if Xia ruofei had said that without thinking, but that was the current situation of bojun real estate.

After the company's higher-ups decided to cash out the assets in the Hengli building, bojun contacted many real estate companies to discuss the sale.

After all, it was the property of a whole nine floors and more than half a building. The most likely company to take over was the real estate company.

However, bojun real estate's financial problems were not a secret in the industry. It was only a matter of how much they knew about it. Even if it was a groundless rumor, the news that bojun was selling a building in a prime location was confirmed.

The real estate industry was a cruel one. The nine-story building of bojun was worth at least 400 million Yuan according to the market price. However, once they found out that bojun had a serious cash flow problem, the value would immediately shrink.

Those real estate businessmen who usually called each other brothers at industry conferences or other occasions would never be polite at this time.

In the end, after looking around, none of the bids exceeded 300 million. It was obvious that they were taking advantage of the situation.

As for other powerful companies, if they didn't have such needs, they wouldn't have much interest in this kind of investment-type real estate.

After all, the transaction involved hundreds of millions of dollars, and bojun had a very tight deadline for the payment. It would be time-consuming and laborious to buy it and then resell it or rent it.

In the end, bojun real estate finally thought of paradise Corporation, which had just bought the other half of the building.

The explosive Jade skin cream had made paradise Corporation famous, especially in Sanshan city.

In just a few minutes, the sales of one to two hundred million Yuan was almost like a legend.

Bojun real estate's decision-makers felt that paradise Corporation should not be lacking in cash flow. Furthermore, they had just bought the other half of the building. If they bought the other half, it would be quite beneficial for the integration of resources.

After much thought, the peach blossom company became the main focus of bojun real estate's negotiations.

Seeing that Xia ruofei was unmoved, Xu Jiahui sighed and said, "President Xia, we came here with great sincerity to negotiate, so the 380 million offer is not the final offer. It's not impossible to reduce it a little, but the 320 million that your company offered is too low. The higher – ups of the group can't accept such a price ..."

Xia ruofei smiled and said, "of course, we can feel your company's sincerity. Moreover, you're a guest. I can't not give you some face. How about this?" 330 million is a lucky number that both sides can accept. How about it?"

The number "8" was different in San Shan from many places in China. In local customs, the number "3" was an auspicious number. Whether it was giving red packets, giving betrothal gifts, or choosing a date, they all liked to have the number "3" in their hand.

Seeing Xia ruofei talking to himself, Xu Jiahui could not help but smile bitterly.

How could both sides accept it?

330 million wasn't even the company's bottom line, okay? You erased the difference of tens of millions with just an auspicious number. Is there such a good thing in the world?

However, Xu Jiahui knew very well that bojun real estate was at a disadvantage in this negotiation. Since Xia ruofei had taken the initiative to give in, he could not show his emotions on his face.

Xu Jiahui tried hard to adjust himself. He then squeezed out a smile and said, "President Xia, this price is too low ... We can give you another 10 million. 370 million is the lowest we can go. This is already a huge loss!"

Xia ruofei shrugged and said, "isn't the loss too exaggerated?" The Hengli building had been developed for several years. The cost of building materials and labor was also much lower than now. I forgot that you guys got this land through a trade, so the cost will be even lower! I don't think it'll exceed 200 million!"

Xu Jiahui almost vomited blood.

Can debts be calculated like this?

In the past few years, property prices in San Shan had soared. Just this year alone, it had risen by a few thousand Yuan. How could it be calculated using the cost of that year? If that was the case, then all real estate businessmen would switch to doing charity.

"Mr. Xia, this ..." Xu Jiahui could only smile bitterly at Xia ruofei's unreasonable calculation. He was speechless.

"CEO Feng," Xia ruofei turned to ask Feng Jing, "have you calculated the office space we need after the headquarters move?"

"Chairman," Feng Jing said, "we've done some detailed calculations. The six – story building we've taken down is enough for the company's future development needs. There's also quite a bit of redundancy!"

Xia ruofei then looked at Xu Jiahui, shrugged and said, "Boss Xu, you heard it? "Actually, our company doesn't have an urgent need for the remaining nine floors. To be honest, I have so much cash, where can I not make money by investing it? "I'm only thinking of how Bojun real estate is a local company, so I wanted to help you when you're in trouble ..."

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Chapter 1299: success (2)

Xu Jiahui criticized in his heart, 'no one can say that they're looting a burning house in such a fresh and refined way ...'

But on second thought, he realized that Xia ruofei was kind compared to those greedy people in the real estate industry. At least, he offered a higher price.

"President Xia, I admit that the group is facing some difficulties in the operation of funds." Xu Jiahui said sincerely, "however, this difficulty is temporary. In addition to the cash – out of the Heng Li building, we also have many means to raise funds. If the price does not meet the expectations of the group's senior management, we would rather not sell it."

At this point, it was meaningless to hide the cash flow problem. Xu Jiahui simply changed his strategy.

Didn't you keep saying that we have problems with funds? I admit it, but we're not forced to a dead end. We're selling the assets of the balance power building for cash, but it's not our only way.

This set of words seemed to be open and honest, but in fact, it was also a hint to Xia ruofei to not overdo it so that the cooked duck would not fly away.

Xia ruofei just smiled and said, "I know. Your company's director Zhou found a sum of money in Hong Kong!"

Xu Jiahui broke out in a cold sweat again. President Zhou had gone to Hong Kong in person to raise 200 million Hong Kong dollars, which had relieved the financial pressure to a certain extent. At present, the gap in funds was about 500 million. If another sum of money could be successfully transferred to the account, it was basically about 350 million less.

This was the reason why the group's high – Level meeting set the bottom line for the assets of Hengli building at 350 million.

If everything went well, the nine floors of the balance power building must be sold for more than 350 million Yuan to solve the crisis this time.

General manager Zhou had already succeeded and raised about 20 million Yuan more than expected. The other Vice President had led a team to Beijing to seek help and now had some progress. Only the sale of the Hengli building had not made any progress.

Before Xu Jiahui could say anything, Xia ruofei said indifferently, ""Boss Xu, as far as I know, one of your loans in the construction Bank is already overdue ..."

Xu Jiahui's mind buzzed and he looked at Xia ruofei in shock.

Seeing Xia ruofei's smiling face, Xu Jiahui's expression changed quickly. He quickly pretended to be calm and said, ""President Xia, you know our group's situation very well! "However, the cooperation between real estate companies and banks is very close. Occasionally, the loans are overdue, and the banks are more understanding. This time, the construction Bank also trusts us very much and did not give us too much pressure ..."

Xia ruofei remained calm and said, ""President Wu is the one who understands you better, right? However, from what I know, President Wu will be reaching his retirement age next month!"

Xu Jiahui's expression changed. This was the core secret of bojun real estate.

Even among their peers, very few people knew that bojun real estate's biggest backer in the construction industry was Deputy President Wu. This was because the Deputy President rarely dealt with bojun real estate, but in reality, he secretly took great care of bojun real estate when it came to loans.

The crisis of bojun real estate started two months ago.

Like many local companies, bojun real estate had been trying to expand.

Their first step was a little too big, and they directly chose the International metropolis, Shen Cheng.

He spent a huge price to buy a piece of land in Shen Cheng city and then quickly developed it.

This was also the future strategic Center of bojun real estate.

Then, there was a problem with the land. First, there were two consecutive accidents at the construction site, and even a construction worker was killed. Then, a series of problems occurred. They had invested a large amount of money, but they had not been able to get a pre – Sale certificate.

If this was San Shan, these problems could be easily solved. However, in Shen Cheng, as an outsider, bojun real estate had a shallow foundation. To put it bluntly, they could not even pray to Buddha.

These problems were the result of a few real estate companies in Shen Cheng ganging up on bojun real estate. Coupled with some official relations, bojun real estate had gone through several changes, but they still could not get the pre – Sale certificate.

The opening was far away, which meant that the two to three billion Yuan invested in the early stage could never be recovered.

In addition, there were two other real estate developments in San Shan, which required a large amount of money to be invested every day.

The debt rate of real estate companies was extremely high to begin with. After a period of time, bojun real estate's capital chain had serious problems.

If they couldn't solve it in a short time, several construction sites would face the danger of stopping work.

Once the work was stopped, the chain reaction caused would be serious.

The construction party would start to recover the construction funds, the bank would go to the house to recover the loan, and the owners who had bought the house would also go to the house to demand an explanation.

The brand that he had worked so hard to build for so many years could be destroyed.

In addition, a 300 million loan from jianhang had already matured. Vice President Wu could help delay it for a while, but after he retired, many things would be beyond his reach.

Moreover, Vice President Wu had also hinted that his successor was parachuted from the head office. Such gilded officials cherished their feathers the most and were mostly impervious to anything. Moreover, the new official was quick to act. If the money was not returned in time, bojun real estate was likely to become the sacrifice for his flag.

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Chapter 1300: bottom – hunting success (3)

The current situation of bojun real estate was a reflection of its internal and external difficulties.

Seeing Xu Jiahui's dejected look, Xia ruofei patted his forehead and said, "Boss Xu, it's all my fault for digressing ... Let's not care about that. Bojun real estate is such a big corporation, I don't have to worry about its funding. Let's get back to the main topic of the negotiation!"

Xu Jiahui forced a smile and said, "okay ... President Xia, I won't beat around the bush. Before I left, I specifically called President Zhou to ask for instructions. 370 million is really our bottom line. If you are still not satisfied, I have another plan on my side ..."

"Oh? Please speak, boss Xu!" Xia ruofei said with a smile.

"The cash Payment can be adjusted to 350 million." Xu Jiahui said, "for the remaining 20 million, we hope that your company will use shares to pay for it. Just 2% of the shares of paradise Corporation will do!"

20 million Yuan for 2% of the shares was the valuation of paradise Corporation at 1 billion Yuan. Xu Jiahui thought that Xia ruofei would most likely accept this proposal.

He didn't expect Xia ruofei to say, "This is impossible! I can't sell the company's shares now and at any time in the future!"

Xia ruofei would not sell his shares even if it was 100 million, let alone 20 million.

Besides, it was not that Xia ruofei could not pay with 370 million in cash. It was just that he would be letting himself down if he did not lower the price as much as possible at this time. So, how could he accept the plan to transfer the shares?

"This ..." Xu Jiahui frowned slightly and said with embarrassment.

Xia ruofei said straightforwardly, "boss Xu, I don't want to beat around the bush. In short, 350 million in cash is my final offer." Boss Xu Can think about it, and you can also ask your boss Zhou for further instructions. If it's acceptable, we can sign the agreement today. If not, then there's no need to continue the discussion, because no matter how many rounds of discussion, I won't be able to offer a single cent more!"

Xia ruofei immediately blocked the way out.

He stood up and said, "boss Xu, I'm sorry. I still have a lot of things to deal with. I'll take my leave first. You can take your time to think about it ..."

With that, Xia ruofei strode out of the conference room.

"Wait!" Xu Jiahui hesitated for a while and then quickly said, "director Xia, we want to receive the transaction payment within a week after the agreement is signed!"

Feng Rao, Xiao Qiang, pang Hao, and the others quickly looked at each other, revealing an extremely surprised expression.

It was an unbelievable surprise to get it at a low price of 350 million.

Xia ruofei seemed to have expected it. He reached out his hand to Xu Jiahui across the conference table and said with a smile, ""Happy cooperation!"

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The legal work of both parties was very efficient. In a short time, the transfer contract was drafted. After both parties confirmed that there were no mistakes, they signed their names.

Xu Jiahui came prepared and even brought the company seal. The seal of paradise Corporation was naturally more convenient.

The contract would come into effect after the signature and stamp.

From now on, the balance power building could be changed to the Paradise building at any time.

When everyone shook hands, Xu Jiahui said with a bitter smile, ""I hope that I will never meet a negotiator like President Xia again in my life ..."

Director Zhou had already authorized him to accept 350 million Yuan.

However, this was his bottom line. In fact, the market value of this asset was definitely more than 400 million. Before coming, Xu Jiahui's bottom line was 360 or 370 million. He did not expect Xia ruofei to be more difficult to deal with than he had imagined. In the end, he made the deal with general manager Zhou's bottom line.

In other words, in this negotiation, his KPI was almost below the passing line, and he might even leave the impression that he was not capable enough.

If that was the case, it would be too unjust. No matter who was in charge of the negotiation, Xu Jiahui felt that the result would not be any better than this.

Xia ruofei laughed and said, "boss Xu, you're too serious!" I've already asked the canteen to prepare some food and wine. After signing the agreement, I'll invite everyone to try our Taoyuan vegetables!"

Then, Xia ruofei turned around and asked, "Liu Qian, have you prepared the tea leaves for boss Xu and the rest?" Don't forget to put it in the car!"

"Yes, Chairman!" Liu Qian quickly replied.

Xu Jiahui saw Xia ruofei's enthusiasm after signing the contract and could not help but smile bitterly. Fortunately, he had completed his task successfully and he was slightly relieved.

The dinner was less hostile than the negotiation table, and the guests and the host were happy.

After sending Xu Jiahui and the others to the car and leaving, Feng Jing asked, "Chairman, it's 350 million! And you'll have to pay in a week. Have you thought about where to find the money?"