

## Older Man 651

### Chapter 651: Shares

"What nonsense are you talking about?" At this critical moment, Wei Juan could only restrain her temper, she said to Jiang Yu in a low voice, "Jiang Yu, it's our fault for what happened in the past. But no matter what, you're still the daughter of the Jiang family. Even if you don't come back in the future, your surname is still Jiang."

Jiang Yu stopped smiling and said straightforwardly, "There's no need to play the emotional card. I won't help you. Doesn't Jiang Ran have a fiancé? Is 60 million yuan a difficult thing for him?"

The person on the other end of the phone fell silent for a moment. After a long while, Jiang Ran's low voice was heard, "I did look for Sun You, but he hasn't been answering my calls recently."

Jiang Yu said, "It seems that he is also afraid of getting into trouble. Jiang Ran, you must be more discerning in people in the future. Don't always be deceived by scum."

"Nonsense! Sun You is not scum!" Jiang Ran retorted anxiously. "Are you a good person? Your family is in trouble, but you refuse to help. I think you are that scum, right?!"

Jiang Yu paused and then said, "You all heard it. Jiang Ran said I'm a scumbag. Then why did you come to beg a scumbag?"

"Shut up! Don't you think things are messy enough?!" Jiang Hai scolded Jiang Ran loudly. Then, he smiled and said to Jiang Yu, "Xiao Yu, I just taught your sister a lesson. Don't take it to heart."

Jiang Yu said in a puzzled voice, "Is that so? You only yelled at her a few times. Is this considered a lesson?"

"You..." Jiang Hai gritted his teeth and said, "Then tell me, what do I have to do to appease your anger?"

Jiang Yu said, "I'm not angry. She must have scolded me like this more than once or twice. It's just that she was forced into a corner this time, so she scolded me in front of me, right?"

Jiang Ran had just been yelled at by Jiang Hai, so she no longer dared to speak.

Jiang Hai was still trying to bargain with Jiang Yu. He said, "Little Yu, why don't daddy beat your sister up and help you vent your anger?"

Jiang Ran shouted in horror, "Daddy!"

Wei Juan was also shocked and shouted, "Jiang Hai!"

Jiang Yu rubbed her temples and found that she had somewhat underestimated Jiang Hai's thick skin.

She sighed, "I don't understand why you have to sell fakes. Isn't it good to be down-to-earth and earn money? You always do these things and come to me when something happens. Who am I to you? "Do I have to help you unconditionally every time you come to me? "I'm not interested in the internal conflicts in your family. Don't come to me again if you have any problems in the future."

As she said that, Jiang Yu wanted to hang up the phone.

Jiang Hai hurriedly called out to her, "Wait! Xiao Yu, this matter is really urgent. Can you let go of what happened before and help daddy?"

"Let go of what happened before? Do you think that's possible?" Jiang Yu felt that what Jiang Hai said was really unreasonable.

However, Jiang Yu rolled her eyes and thought of a good idea.

"However, if you really want me to help you, it's not impossible, but I have a condition," said Jiang Yu.

Jiang Yu was now Jiang Hai's only life-saving straw. Therefore, no matter what condition she offered, as long as it was not excessive, he would agree to it.

Therefore, Jiang Hai said, "Okay! Just say it. I will try my best to satisfy you!"

"No need to try. You will definitely do it. I just don't know if you are willing to give it up." Jiang Yu smiled and said, "I want 20% of the shares of the Jiang Jewelry."

"What?" Jiang Hai was stunned, and his reaction was exactly the same as what Jiang Yu had imagined.

"What's wrong? Do you think 20% is too much? Are you not willing to give it to me?"

"It's indeed a little too much..." Jiang Hai said weakly.

Wei Juan could not help but curse, "Jiang Yu! You uneducated little b \* tch! Don't you know what kind of person you are? You want 20% of the shares of the Jiang Jewelry?!"

Jiang Yu smiled and asked her, "What kind of person am I? If you scold me like that, why do you still want me to help you?"

"You!" Wei Juan was suddenly stopped by Jiang Yu's words.

Jiang Yu said, "Your attitude of asking for help is not sincere enough. I want 20% of the shares, but you won't give it to me. You don't even have the slightest sincerity. Are you asking me for help just like that?"

Jiang Ran couldn't help but say, "But you really want too many shares! You must know that father only has 40% of the shares in his hands! And now you want to get 20% of the shares. How do you want us to live in the future?"

Jiang Yu shrugged and said, "That's not what I have to worry about."

## **Chapter 652: Compromise**

Jiang Hai wanted to bargain with Jiang Yu and asked, "Xiao Yu, 20% is too much. Look, how about 5%?"

"5%? Don't you think you are too ruthless?" Jiang Yu was amused by his words, "If you say 15%, I might consider it. But if you say 5%, then don't blame me for rejecting you."

With that, Jiang Yu was about to hang up the phone.

"Wait!" Jiang Hai stopped her. He thought that as long as he pleaded with her again, Jiang Yu would definitely let him go.

Jiang Yu asked him, "Is there anything else?"

Jiang Hai said, "10%, is that okay?"

Jiang Yu sneered and said, "I already knew that you weren't sincere. Alright, there's nothing more to say between us."

Jiang Hai quickly said, "15%, really can't be any more."

Jiang Yu immediately refused, "20%, not one percent less."

Jiang ran couldn't help but say, "Didn't you just say 15% before? Will you consider it?"

Jiang Yu retorted, "You also said it was before. Now it's 20%. I won't give in at all."

Jiang Ran mumbled, "Isn't Jiang Yu going back on her word?"

However, Jiang Hai didn't listen to Jiang Ran's words. Instead, he was considering whether to give Jiang Yu the 20% share or not.

Jiang Hai kept silent while Jiang Yu waited for Jiang Hai's final decision.

Ten minutes later, Jiang Hai said, "18%. I really can't give more."

Jiang Yu thought for a moment and made a final concession. She said, "Then I'll give you 18% . I don't want to push you too hard, as if I'm a bad person."

Jiang Hai gritted his teeth and said, "Then it's a deal."

Jiang Yu smiled and said, "Don't say that. You've made a concession, and so have I. Find a time to sign the contract. I'll give you the money."

Jiang Hai said, "Okay, tonight or tomorrow morning. The sooner the better."

Jiang Yu raised her eyebrows and said, "Why are you in such a hurry? Let's do it tonight."

Jiang Hai said, "Okay, you decide the place."

Jiang Yu named a place and set the time.

Jiang Ran said unwillingly, "Jiang Yu, you even have to put your own family's money into your pocket. Are you still human?"

Jiang Yu said casually, "I can't compare to you guys."

Then, she hung up the phone.

In the evening, Jiang Yu took Xia Fan to the agreed place.

Xia Fan didn't know which company Jiang Yu was talking about. When he asked her, she only smiled mysteriously and didn't tell him in detail.

After they arrived at the agreed place, Jiang Yu and Xia Fan walked into the private room. Jiang Hai was already waiting with the contract.

Xia Fan had also seen the news on the Internet. Of course, he knew that the person in front of him was the chairman of the Jiang Jewelry Company.

But why was he here? Wasn't he blocked at the door by those debt collectors? And what was the boss here for? Could it be that he was here to see Jiang Hai?

With this thought in mind, Xia fan heard Jiang Hai say, "Xiao Yu, you're here?"

Jiang Yu replied faintly and asked, "Did you bring the contract?"

Jiang Hai quickly picked up the contract in front of him and handed it over to Jiang Yu as if he was presenting a treasure. He said, "The contract is here."

"Mhm." Jiang Yu took the contract and looked at it carefully. She found that Jiang Hai didn't play any tricks on it. It was quite normal.

"There's no problem," Jiang Yu said.

Jiang Hai rubbed his hands and asked carefully, "Then can I sign it?"

Jiang Yu nodded, took the pen on the table, and signed her name on the last page of the two contracts.

"I'll write you a check," Jiang Yu said. She put one of the contracts into Xia Fan's hand and said, "Keep it well."

Xia Fan put the contract into his briefcase. He heard Jiang Hai say, "Xiao Yu, when are you going to go home and take a look?"

He spoke so amiably? And he even called the boss "Xiao Yu"?

Xia fan looked at Jiang Hai in surprise. Then he heard him say, "Daddy misses you too."

What? This Jiang Hai was the boss's father?

Xia Fan's jaw dropped in shock.

However, Jiang Yu was not interested in Jiang Hai's game of love. She said coldly, "Don't get close to me."

### **Chapter 653: Research Television Channel**

Jiang Hai was a little embarrassed.

Jiang Yu didn't care. She took out a check from her bag and wrote a figure of 60 million on it. Then, she placed it in front of Jiang Hai, she said, "I hope you remember that we are not father and daughter now, but a business partnership."

"Yes, yes, yes." Jiang Hai took the check and kissed it like a treasure.

"If there's nothing else, I'll leave first." Jiang Yu got up and was about to leave.

Jiang Hai didn't give up and asked again, "Xiao Yu, are you sure you don't want to go home and have a look?"

Jiang Yu said without turning her head, "Put away that fake concern of yours. Don't play the emotional card with me."

Jiang Hai awkwardly shut his mouth and didn't say anything else.

On the way back, Xia Fan couldn't help but ask, "Boss, are you and that Jiang Hai father and daughter?"

Jiang Yu thought about it, but she didn't know what to say about her relationship with the Jiang family. So she could only give an ambiguous answer, "Sort of, not really."

"Ah?" Xia Fan was even more confused after hearing it.

Jiang Yu said, "This is not important. Whether he is my father or not, he can't help our lipstick sales increase. If we have the time to consider what kind of relationship we have, we might as well think about how to negotiate a partnership with the television channel."

"A partnership with the television channel?" Xia Fan was indeed attracted by these words, he said, "Indeed, we should discuss a partnership with the television channel. In that case, our advertisements can be interspersed with some television dramas and some variety shows. At that time, our lipstick sales will definitely increase."

Jiang Yu said, "It's a little late today. When we go to work tomorrow, you can count all the TV channel in the city and give me the information."

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Xia Fan said, "Okay."

Jiang Yu said, "There are some things you can leave to Sen Yuan. I've seen her work efficiency these few days. She's indeed a very capable young lady."

Xia Fan also hoped that Sen Yuan would help him share the work, but he still felt that it was better to do some things himself.

Jiang Yu took back the contract that she had kept with Xia Fan and returned to Mo Garden.

Mo Long had just arrived home and was sitting on the sofa reading today's newspaper.

"Why are you back so late today?" Mo Long asked.

He put the newspaper away and walked over to help Jiang Yu hang up her coat.

Jiang Yu waved the contract in front of Mo Long's eyes and said, "I have good news to tell you."

"What good news?" Mo Long asked with a smile, "Could it be that the Jiang family has collapsed?"

He had long known that the Jiang family had been investigated by the police because of the fake jewelry. He had thought that they would ask Jiang Yu to help solve the problem, but after Teng Yi's investigation, the Jiang family had not contacted Jiang Yu recently.

Perhaps they had found a new solution, or perhaps they had resigned themselves to their fate and were unwilling to struggle anymore. But no matter what the situation was, he did not want them to disturb Jiang Yu anymore.

Jiang Yu handed the contract to him and said coquettishly, "Take a look at this contract first."

Mo Long opened the contract and read it carefully. Then, he said in shock, "You have a stake in the Jiang Jewelry?"

"Yes!" Jiang Yu nodded and said, "And it's 18% of the shares. It directly turned 40% of Jiang Hai's shares into 22%."

Mo Long was a little surprised and said, "How could Jiang Hai be willing to give up so many shares?"

Besides Jiang Hai, there were five other shareholders in the Jiang Jewelry. Each of them had 12% of the shares.

Now that Jiang Yu had invested in the Jiang Jewelry Company and obtained 18% of the shares, she was the largest shareholder other than Jiang Hai.

Jiang Yu smiled and said, "I helped him settle the compensation for the fake jewelry this time. In exchange, I asked him to transfer 18% of the shares to me."

Mo Long smiled and scratched Jiang Yu's nose with his index finger. "Are you taking advantage of the situation?"

"No way!" Jiang Yu pretended to be angry and said, "I don't have the obligation to help them unconditionally. Since they are asking me for help, of course they have to show a little sincerity."

"Okay." Mo Long wrapped his arms around Jiang Yu's waist. "Have you been tired recently? I heard from Teng Yi that the lipstick sales of that company had already exceeded 10,000 by 8:00 p.m."

"Of course I'm tired." Jiang Yu also wrapped her arms around Mo Long's waist, she said, "It was only after I took over this company that I realized how tiring it was to be in business. When I think about how you started with nothing and brought the Mo Corporation to its current scale, my heart aches for you."

#### **Chapter 654: Lime**

"It's okay. No matter how tiring it was, it's all in the past," Mo Long said.

Jiang Yu rested her head on Mo Long's chest and said, "I'll take care of you from now on."

Mo Long tightened his grip and his warm breath fell on Jiang Yu's ears.

After resting for the whole night, Jiang Yu went to the office in high spirits.

Mo Long had already packed up and said to her, "I've handed over all my work today to Teng Yi. Since I have nothing to do, I'll follow you to 'Ge Li' to take a look."

Jiang Yu laughed and said, "You just want to see me, right? That's why you pushed the work to Teng Yi."

Mo Long smiled and didn't comment.

Teng Yi, who had been ridiculed by the two people, sneezed and scratched his head in puzzlement.

Mo Long and Jiang Yu had arrived at 'Ge Li', but there were still some people who hadn't arrived at the company, which made Mo Long frown.

"Were these employees like this before?" He asked.

Jiang Yu said, "It's not time to go to work yet. We came too early."

Mo Long said, "Then let's bring forward the time when they go to work."

Jiang Yu shook her head and said, "They went to work at this time before. There's no need to bring it forward. After all, the salary is there, and no one is willing to extend their working hours."

Mo Long's frown deepened as he said, "You can bring their time off earlier."

"No need! The time off from work now is very good." Jiang Yu smiled and said softly, "Actually, I also want to go to work later. In that case, I still have time to have breakfast."

Mo Long's tightly knitted brows relaxed. He smiled helplessly and said, "Alright."

Jiang Yu brought Mo Long to her office. Although it was a little small, it was not crowded. There were also two single sofas that could be sat on.

Mo Long sat on the sofa closest to Jiang Yu and watched her work quietly.

Jiang Yu's face was burning as she whispered, "Are you going to look at me like that all day?"

Mo Long smiled and replied, "Yes."

Jiang Yu bashfully rebuked him, "You're wasting your time. You're doing something meaningless."

Mo Long said, "If I can't look at you like that and do something else instead, that would be a waste of time."

"That's called Glib tongue!" Jiang Yu's face turned even hotter as she said, "I don't care about you anymore. I want to work properly."

After saying these few words, Jiang Yu really focused on her work and didn't look at Mo Long again.

After about half an hour, someone knocked on the door.

Jiang Yu didn't even raise her head and said, "Come in."

Xia Fan came in with a document. When he saw Mo Long, he was shocked.

Mo Long waved his hand to indicate that he didn't care about him and only cared about his own work.

Xia Fan handed the document to Jiang Yu with trepidation and said, "Boss, this is the investigation regarding the television channels that you ordered yesterday."

Jiang Yu took the document and read it carefully. She circled a name with a ballpoint pen and said, "Contact this person. Do your best and fight for a chance to cooperate."

Xia Fan glanced at the name and suddenly felt that there was still a long way to go.

The name Jiang Yu circled was Lime TV station, and the person in charge was Ning Xue.

Lime TV station was the largest TV station in the city, and they had television stations that they cooperated with all over the world. Usually, they would talk about advertising cooperation with

international well-known brands. How could they be interested in a small and unknown company like “Ge Li”?

So when Xia Fan first contacted them, he ran into a wall.

The other party was Ning Xue’s assistant. He had never heard of the “Ge Li” brand and thought it was a harassment call, so he hung up the phone after Xia Fan said a few words.

Xia Fan: “... This task is really quite difficult.”

However, he was not the kind of person who would give up easily. If he couldn’t do it once, then he would do it twice. If he couldn’t do it twice, then he would do it three times. He didn’t believe that after more than a dozen calls, the other party would still not listen to him?

Thus, Xia Fan continued to call the other party for a second time. After the other party picked up, he said in an annoyed tone, “Don’t buy insurance! Don’t keep making harassing calls!”

“Wait a minute, I’m not selling insurance, we are...”

Before Xia Fan could finish his words, the other party hung up the phone.

Xia Fan really wanted to say that since they were both men, couldn’t they give each other some face?

He took a few deep breaths and cheered himself on in his heart. He called the other party for the third time.

### **Chapter 655: Cooperation**

This time, the call went through. Xia Fan said before the other party could speak, “You’ve misunderstood! I sell lipsticks!”

The other party was indeed stunned. After a long while, he asked, “What lipsticks?”

Xia Fan said, “I’m the person in charge of ‘Ge Li’ lipsticks. I’m calling to talk about cooperation with you.”

“Cooperation?” The other party seemed to have heard a joke and said, “I feel that you don’t seem to know our Lime TV station? I’ve never heard of the brand ‘Ge Li’. You’re saying that you want to talk about cooperation with us?”

“You’ve never heard of ‘Ge Li’, but you must have heard of our boss.” Xia Fan thought about it in his heart and decided to reveal his final trump card — Jiang Yu.

The other party sneered and asked, “Who’s your boss?”

“Jiang Yu.”

The other party was indeed silent.

Of course he knew Jiang Yu, the young actress who defeated Li Yue this year and won the Movie Queen award!

However, he couldn’t believe it. Wasn’t Jiang Yu an actress? Why did she suddenly start a business? Moreover, she ran an unknown cosmetics company?



Hence, he asked again, "Are you sure your boss is Jiang Yu?"

Xia Fan replied with certainty, "Of course, I won't get my boss's name wrong."

The other party was silent for a while before saying, "My name is Qi Yang, I'm the assistant of Ning Xue, the person-in-charge of Lime TV station. Please wait a moment, I'll go ask our person-in-charge."

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"Okay." Xia Fan hung up the phone and quietly waited for Qi Yang's reply.

Soon, the other party called. However, this time, the person who called was no longer Qi Yang, but a woman.

The woman said, "Hello, I'm Ning Xue, the person-in-charge of the Lime TV station. I heard that you want to talk about the advertising cooperation with us, so I'll have to trouble your boss to pick up the phone."

What! This woman was actually Ning Xue herself!

Xia Fan was shocked, but he did not forget to look for Jiang Yu with his portable phone.

He knocked on the door. After getting Jiang Yu's permission, he entered the door and said, "It's Ning Xue, the person-in-charge of the Lime TV station."

Jiang Yu put down the work in her hands and took the phone. She said politely, "Hello, I'm Jiang Yu."

Ning Xue smiled and said, "I remember that you're an actor and have just won the Movie Queen award this year. Why are you suddenly interested in doing business?"

Jiang Yu also smiled and said, "I think acting and doing business don't conflict."

Ning Xue didn't feel embarrassed and continued, "You're planning to talk about cooperating with us, right? But this Lipstick shop you run is an unknown brand."

Jiang Yu paused, "Ge Li is indeed an unknown brand, and it is precisely because of this that I want to collaborate with you. Even an ordinary person would know of the fame and prestige of Lime television in this city. With your help, Ge Li will be on the right track in the future."

Ning Xue smiled, she said, "Miss Jiang Yu, it's not that I don't want to believe you, but you're an actress after all, so you have no concept of business. So after working with you, I can't guarantee that I'll get the corresponding benefits."

Jiang Yu asked, "So you're saying that you want me to raise the reputation of the 'Ge Li' brand first before considering working with me, right?"

Ning Xue admitted her thoughts without any hesitation and said, "Yes."

Jiang Yu was rather impressed by her generosity in admitting her thoughts. She said, "Manager Ning, I will consider your suggestion."

Ning Xue said, "Then I hope that we will have a pleasant cooperation in the future."

However, Jiang Yu said, "Why does manager Ning think that I will continue to work with you after you rejected me this time?"

"What?" Ning Xue was stunned.

Jiang Yu said, "Of course you don't have to believe me. I completely understand. After all, there are some employees in my hands who don't want to believe me. And you think that 'Ge Li' isn't famous and isn't willing to work with me. This is also normal. After all, we are all businessmen, and businessmen pay attention to the word 'profit' when doing business. If there's no profit to be made, then it's fine if we don't do this business."

Ning Xue didn't expect Jiang Yu to say this, but what she said was indeed the truth.

She said, "Miss Jiang Yu, what you said is very reasonable, but what does this have to do with our cooperation?"

Jiang Yu knocked on the table with her finger and said with a smile, "Don't tell me you think it has nothing to do with it? But I think it has something to do with it."

#### **Chapter 656: Successfully Sign Contract**

Ning Xia's tone was not very good. She asked, "Miss Jiang Yu, what do you mean by this?"

Jiang Yu said, "Manager Ning, why do you think that if you refuse to cooperate with me today, I will look for you to cooperate with me in the future?"

Ning Xue felt that this was not a question that was worth asking, she said matter-of-factly, "Our Lime television station is the largest television station in this city. There are television stations all over the country that cooperate with us. And if your product wants to get the best advertising exposure, cooperating with us is the best choice."

"It is indeed the best choice, but not necessarily," Jiang Yu said, "I was discussing the matter of cooperating with you, but you looked down on me and rejected the cooperation this time. I can understand all of this, but your request is that after I make the name of the 'Ge Li' brand famous, I will look for you to cooperate. If 'Ge Li' really becomes famous one day, I don't believe that I won't be able to find a more suitable choice than you."

Ning Xia fell silent.

Jiang Yu was right. There was indeed a more suitable choice than her.

No matter how big Lime was, it was only dominant in the city and did not extend to other cities.

With Jiang Yu's ability, if she really managed this cosmetics company, even if it was a foreign television station, it would not be a problem for Jiang Yu, let alone a television station in a foreign city.

Jiang Yu waited for a while but did not hear Ning Xue speak, so she asked again, "How is it, manager Ning? Have you made up your mind? Are you going to work with me or not?"

Ning Xue still did not speak, but Qi Yang could not wait any longer. He said unhappily, "Miss Jiang Yu, we are still considering it. Why are you being so aggressive?"

Jiang Yu was not angry. She smiled and said, "Sir, you have misunderstood. I am not being aggressive."

Qi yang said, "Then what are you doing? Aren't you being aggressive?"

Jiang Yu said, "I am just using my identity as a businessman to put forward a win-win plan for us from the perspective of interests."

Qi Yang stopped talking.

After a long while, Ning Xue said, "Miss Jiang Yu, when are you free recently? Let's talk about the cooperation."

Jiang Yu smiled and said, "Three days later, at six o'clock at night. You can choose the place."

Ning Xue said, "Okay."

Jiang Yu hung up the phone and said to Xia Fan, "You can go out first to prepare for the cooperation in three days."

Xia Fan said, "Okay."

After he left, Jiang Yu continued to concentrate on her work.

Mo long watched from the side. After a long while, he said with a smile, "This is the first time I've seen such a serious Yu'er."

Jiang Yu paused and blushed. She said, "In the future, you'll often see a serious me."

Mo long nodded with a smile and replied softly, "Okay."

Regarding the collaboration with the Lime TV station, Xia Fan first drafted a draft and handed it over to Jiang Yu. After that, he revised a few details and printed out the contract.

After Xia Fan finished the series of work, Sen Yuan watched from the side.

Xia Fan asked her, "Do you understand?"

Sen yuan nodded and said, "I understand."

Xia Fan nodded and didn't say anything else.

In fact, Sen Yuan's learning ability was quite good. In just a few days, she was able to skillfully complete the work that he had arranged for her. Moreover, whether it was the documents that needed to be typed by hand or the documents that needed to be printed, Sen Yuan had completed them perfectly without any mistakes.

Sometimes, when Xia Fan saw her working so hard, he was worried that she would surpass him, afraid that she would steal his position as a secretary.

Three days later, Jiang Yu and Xia Fan went to the place that Ning Xue mentioned.

It was a newly opened coffee shop. There were not many people, but it was not deserted either.

The warm light from the chandelier shone on the ground. Jiang Yu's high heels made a clicking sound as they stepped on the floor.

"Miss Jiang Yu, hello." Ning Xue saw Jiang Yu and stood up to greet her.

Jiang Yu politely replied, "You are manager Ning, right? Hello."

Ning Xue smiled and said, "Miss Jiang Yu, you don't have to be so polite. You can just call me Ning Xue."

Jiang Yu smiled and sat down. Without wasting any more time, she took out two copies of the contract and placed them on the table. She said, "Look at the contract. If there are no problems, just sign it."

Qi Yang was sitting next to Ning Xue. When he saw that Jiang Yu was so anxious to sign the contract, he couldn't help but mock, "You're really anxious. Don't tell me that the contract will fly away?"

Ning Xue smiled apologetically. After looking through the contract carefully, she took a pen and signed her name on it.

### **Chapter 657: Investor**

"Nice working with you." Jiang Yu smiled and reached out her hand.

"Nice working with you." Ning Xue also reached out her hand and shook Jiang Yu's hand.

"If there's nothing else, I'll take my leave first. It's getting late. Manager Ning and this little assistant should hurry back," said Jiang Yu. After keeping her contract, she stood up and was about to leave.

Before she left., Jiang Yu said to Qi yang, "There's something I need to make clear. I'm not in a hurry. For a businessman, time is money. A second of delay could cost him hundreds of thousands of yuan. "In order to avoid such a loss, I must seize every second."

Qi yang muttered, "In the end, isn't it all for money?"

Jiang Yu smiled and said, "I've said it before. Businessmen do business for 'profit'. If there's no profit to be made, then I won't waste so much time."

Qi Yang didn't say anything else. On the contrary, Ning Xue stood up and said, "Miss Jiang Yu, take care. We won't be seeing you off."

"There's no need to see you off," Jiang Yu said.

Jiang Yu and Xia Fan had just left the coffee shop when it started drizzling outside.

Jiang Yu reached out to catch the raindrops falling from the eaves and said softly, "It's raining."

"Okay." Xia Fan nodded and took out his phone to make a call. He said, "Boss, please wait for a moment. I've already called Wu Qi to drive over."

Jiang Yu said, "Okay."

In less than five minutes, Wu Qi drove over.

Jiang Yu and Xia Fan got into the car.

“Where are you going?” Wu Qi asked.

He didn’t really want to pick Jiang Yu up. She was just a 20-year-old girl who hadn’t accomplished anything. Why would he need to drive her home?

However, if he didn’t come, Lao Xia would have to wait at the entrance of the coffee shop with her. They wouldn’t be able to go home until very late.

Jiang Yu closed her eyes and said, “Navigate the location of Shengzhu Street. Just drive me to that 24-hour convenience store.”

Wu Qi did not want to say anything more to her. He simply replied, “Okay.”

The three people in the car remained silent. After a long while, Xia Fan asked, “Boss, the partnership with the Lime TV station has been discussed. What do you need next?”

A partnership with the TV station? Or with the Lime TV station?

Wu Qi was a little surprised. He thought he heard wrong and looked at Jiang Yu through the rear window.

She still had her eyes closed. It seemed that she was very tired.

Jiang Yu pretended to sleep for a while and said, “Who was your previous investor?”

Xia Fan thought for a moment and said, “The investor was a relative of boss Liu. However, after boss Liu Fell, the cooperation between that investor and us ended.”

Jiang Yu rubbed her temples, she said, “We need to find a new investor. The current mission is to sell the stock in the warehouse, but there will be a shortage one day. We must find a new investor before then, and then go to the producers and suppliers of materials.”

Xia Fan said, “The producers and suppliers of materials are all serious businesses. They have nothing to do with the previous boss Liu. So as long as our attitude is sincere and the money is in place, they will definitely continue to cooperate with us.”

Jiang Yu said, “Of course, our attitude is 100% sincere. But the biggest problem now is money. If there are no investors, we won’t be able to come up with the money.”

“Then... boss, do you have a suitable person in mind?” Xia Fan asked.

Jiang Yu shook her head but did not say anything.

Actually, when she first got into the car, she had been thinking about this question up until now.

Mo Long would definitely not be an investor because this was the company he bought, so he had no way to invest in this company.

However, other investors would definitely not invest their own money into this unknown lipstick.

Therefore, what they needed to do now was to wait. They needed to wait for “Ge Li” to make a name for herself with the help of Lime TV station. On this basis, they would have the capital to put the matter of finding an investor online.

After a moment of silence, Jiang Yu said, "Let's wait and see how the advertisement is going."

Xia Fan said, "Okay."

Wu Qi wanted to find Jiang Yu to be unhappy, so he said, "Are we just going to wait? Can't we take the initiative to find the investors? If we keep waiting, the investors won't come to us. If we drag this out, we won't be able to earn a single cent."

Xia Fan took a deep breath and quickly stopped Wu Qi. "What nonsense are you talking about! Why are you still questioning the boss's actions?"

Wu Qi sneered and said, "But I'm not wrong, am I?"

### **Chapter 658: Advertisement Results**

Xia Fan: "You! Stop talking!"

Jiang Yu raised her hand, signaling Xia Fan to stop talking.

Wu Qi sneered and said, "What's wrong? Does the boss think I'm right too?"

Jiang Yu said, "You're right. It's not wise to wait for the rabbit. Rather than waiting quietly, it's better to take the initiative and rope in the investors."

Wu Qi raised his eyebrows. He didn't expect Jiang Yu to agree with him. Just as he was about to speak proudly, he heard Jiang Yu continue, "However, if I were an investor, I wouldn't invest my money in 'Ge Li'."

Wu Qi paused and asked in puzzlement, "Why? This is obviously a good opportunity to make money?"

Jiang Yu asked back, "Is it obvious? Then tell me, if I invest my money in an unknown lipstick, how am I going to earn money?"

Wu Qi was stunned and didn't know how to answer.

Jiang Yu said, "This is my first time doing business. You guys think that I can't lead this company, that I can't make it profitable, and that you have doubts about me. I can understand all these things."

"I did take over this company because I wanted to give it a try in the beginning, but I didn't think of continuing after I had given it a try. If I didn't give it a try, I would give up on the idea. I'm the boss of this company now, and you guys are my employees. Then, I will do everything I can to make my company profitable and give my employees as many benefits as possible."

Wu Qi did not speak.

In fact, he was so ashamed that he did not dare to speak.

Jiang Yu continued, "The brand of 'Ge Li' is not famous enough. Not many people have heard of it. No investor is willing to spend money on such an unknown product."

"What they want is a product that allows them to get money at a glance, not a product that they think about and decide to invest in but may lose money. Therefore, we must first make 'Ge Li' famous so that

the investors will know at a glance that this is a product that allows them to get money. Then, they will naturally be willing to give us the money.”

What Jiang Yu said was the truth, so now they could only wait and see the effect of the advertisement.

If the effect was good, talking about investment was a small matter. But if the results were not good, then they had to continue working hard in this area.

After Wu Qi heard that, his face was as red as a monkey’s butt, and he could not say a word.

Although this new boss was young and it was her first time doing business, her mind was surprisingly good. She had thought of everything and was very comprehensive.

It seemed that he had indeed underestimated Jiang Yu.

In the remaining days, everyone in the company was waiting for the results of the advertisement.

It had to be said that Lime TV station was indeed the biggest TV station in the city. Not only did they cooperate with other TV stations, they also cooperated with some online video platforms.

Therefore, in these few days, anyone who watched videos online could see the lipstick advertisement. They might not know the brand of “Ge Li”, but they knew Wen Nuan.

Some Wen Nuan fans came to place orders, and the sales volume rose from a few thousand to more than 100,000.

“So many?!” Wu Qi’s voice resounded throughout the staff office. “In just two days, the sales volume rose from a few thousand to more than 100,000?!”

Feng Fu was also shocked. “In just two days, the sales volume has reached boss Liu’s ten-year sales volume! This new boss really has some tricks!”

Xia Fan was also very happy. He said, “See, we didn’t follow the wrong person.”

As he spoke, he printed out the sales volume for the past few days and the comparison chart from before. Then, he went upstairs to Jiang Yu’s office.

At this time, Jiang Yu was also in her office feeling happy about the increase in sales volume.

Someone knocked on the door. She said, “Come in.”

Xia Fan came in with the information and said, “Boss, this is a comparison map. Please take a look.”

“Okay.” Jiang Yu took the information and placed it on the table. She said, “You can start looking for information on the investors now. When the lipstick sales exceed a million, you can post this information on the Internet.”

Xia Fan nodded and said, “Yes.”

However, he was also a little worried about whether the lipstick sales could reach a million. After all, a few thousand to a few thousand was a very small span. A few thousand to a few hundred thousand was not a big span.

However, from a few hundred thousand to a million, the span was not an ordinary span. It was not something that could be achieved in two days.

However, Jiang Yu was not worried because she knew that the lipstick sales would definitely reach a million.

### **Chapter 659: New Investor**

There was only one reason: Lime television station had signed a contract with her. As long as they wanted to make a profit, they had to do everything they could to promote this advertisement to the outside world. And with the warm popularity, it was not difficult for the sales to exceed a million.

Xia Fan returned to his seat and prepared the information that Jiang Yu requested. Then, he quietly waited for the sales to increase.

As Jiang Yu had expected, in just a short week, the sales of lipstick had risen to a million, and there was no sign of a decline. Instead, it had become more and more intense and was heading toward a million.

Xia Fan quickly put the information he had prepared for the investors online. Now, he only needed to wait for the willing investors to contact him.

There was a new investor, but the person who contacted him was not Xia Fan, but Jiang Yu.

“Lu Qi? What’s the matter?” Jiang Yu asked.

That’s right, the new investor was Lu Qi... No, to be precise, it was the Lu family.

“Xiao Yu, I heard from my father that the boss of ‘Ge Li’ fell and was bought by Mo Long. Later, I saw the advertisement for Wen Nuan’s endorsement online and felt that Mo Long would not spend much effort on a company that was on the verge of bankruptcy. I guessed that the new boss of this company would be you. I didn’t expect it to really be you! Why did you think of going into business?”

Jiang Yu smiled and said, “At the beginning, I just wanted to give it a try, but I didn’t want to give up after this try. I always wanted to make some achievements.”

Lu Qi said, “But you have Mo Long. It doesn’t matter even if you try and fail. He will help you solve these problems.”

Jiang Yu said, “I can’t always ask him to help me. I also have hands and feet. If I encounter any problems, I can solve them myself.”

Lu Qi sighed and said, “Oh right, I’m calling you this time to talk to you about investing.”

Jiang Yu was puzzled and asked, “Aren’t you not interested in doing business? Why would you suddenly want to invest in me?”

Lu Qi said, “It’s not me, it’s my dad. He wants to expand other businesses recently, so he’s thinking about the cosmetics industry. I happened to see your brand’s lipstick online, so I recommended it to my dad.”



“My dad said that you’re a very reliable young lady. The cosmetics company you run might have a lot of dividends in the future, so he wants to invest in you. I haven’t spoken to you for a long time, so I called you on behalf of my dad.”

Jiang Yu asked, “Didn’t uncle Lu not want to get involved in the cosmetics industry before?”

Lu Qi then told the truth, “What he said about expanding the business is actually all fake. He just wants to invest in a random industry and give me the shares as a dowry.”

“Dowry?” Yu was indeed a little surprised when she heard Lu Qi’s words. “Uncle Lu is indeed generous.”

“Generous what? I don’t even have a boyfriend now. When can I get married? Moreover, I haven’t graduated from university yet. It’s too early for him to think about these things now,” Lu Qi complained.

“It’s not early. After all, my company can’t make millions and tens of millions in one go. Isn’t it progressive?” Jiang Yu said with a smile.

“I believe in you. You can definitely do it well!” Lu Qi said loudly. “By the way, my dad asked me to ask you when you’re free to meet and talk about the investment.”

Jiang Yu glanced at the schedule that Xia Fan had arranged for her and said, “Tomorrow afternoon after three o’clock, my time is free. We can meet to talk about the investment then.”

“Okay.” Lu Qi put down the phone and left for a while. Soon, she came back to pick up the phone and continued, “I just told my dad. He said it’s no problem.”

“Well, then tomorrow afternoon at three thirty, I’ll visit you in person,” said Jiang Yu.

“Well, I even told my dad specifically that this investment is for you. It has nothing to do with the Jiang family,” said Lu Qi.

Speaking of the Jiang family, Jiang Yu remembered the matter of her investing in the Jiang Jewelry.

Therefore, she told Lu Qi about it, which made her laugh, “Really? You invested in the Jiang Jewelry? How many shares?”

Jiang Yu said, “18%.”

Lu Qi said, “Huh? So little?”

Jiang Yu explained, “18% is not a small amount. If the annual profit of the Jiang jewelry is 50 million, then 18% of my shares will get a dividend of 9 million.”

## **Chapter 660: The Alliance of The Movie King**

“Nine million?” Lu Qi exclaimed, “18% of the shares can bring such a big dividend?”

“Of course,” Jiang Yu said, “But the premise is that the Jiang Jewelry can really make a profit of 50 million.”

“I think the jewelry industry is the easiest to make a profit. After all, rich people like to buy things like diamonds and agate to decorate themselves,” Lu Qi said.

Jiang Yu said helplessly, "But the Jiang family sells fakes..."

As soon as she said that, another ringtone came from Jiang Yu's phone.

It was an unfamiliar number.

Jiang Yu said apologetically to Lu Qi, "Sorry, I have a new call. It might be from the investor."

Lu Qi said, "Then hurry up and work. I'll hang up first."

Jiang Yu said, "Okay."

After she hung up Lu Qi's call, she picked up the unfamiliar number. "Hello?"

"That's too much. Don't you know that this number is mine?" A familiar voice entered Jiang Yu's ears.

Jiang Yu recognized the voice. "Xu Ye?"

Xu Ye laughed and said, "Movie queen Jiang, you still remember me? I thought you had already forgotten me after not contacting you for so long."

Jiang Yu did not know why Xu Ye would call her at this time. It would obviously delay her work.

So she said, "If there's nothing else, I'll hang up first. I still have work to do."

Xu Ye asked her, "Is it about the investment?"

Jiang Yu's fingers were about to press the "Hang up" button, but when she heard Xu Ye's words, her hand stopped.

She asked, "How do you know?"

Xu Ye said, "I'm the movie king. What do you think I don't know?"

Jiang Yu didn't say anything.

Xu Ye didn't joke anymore and said, "Alright, the matter of Mo Long acquiring the company 'Ge Li' is Everywhere on the Internet. Everyone knows about it. If you're interested, check again and find out who the new boss is. It's clear at a glance."

Jiang Yu paused and said, "Then why did you call me?"

Xu Ye said, "To invest. Didn't you want to find an investor?"

Jiang Yu asked him, "Do you want to invest?"

Xu Ye snapped his fingers and his voice was transmitted into Jiang Yu's ears through the phone.

He said, "Yes, I want to invest."

Jiang Yu smiled and felt a little headache. She said, "Movie King Xu, don't joke around."

Xu Ye felt very strange and said, "Who said that I'm joking? I'm a great Movie King. Don't tell me that I don't even have the qualifications to invest in a company?"

Jiang Yu said, "You should just focus on acting."

Xu Ye said, "After I invest, there will naturally be people to help me take care of it. I don't need to worry about it. Alright, Boss Jiang. I'm not Movie King Xu now, but your investor. Let's set up a time to meet and talk about the investment and contract."

Xu Ye's tone did not sound like he was joking. On the contrary, he really wanted to invest in a company to expand his business.

There was a moment of silence before Jiang Yu said, "Alright, let's set up a time to meet."

Xu Ye smiled and said, "Alright. I haven't worked in the past month. Any time is fine."

Jiang Yu said, "Alright. If there's nothing else, I'll hang up first."

"Okay."

After Jiang Yu hung up the phone, she let out a deep sigh.

She had thought that they had not contacted each other for such a long time. Xu Ye had long forgotten about her. She did not expect that he would find her again after the advertisement was released.

Could it be that she could not shake off the shadow of Xu Ye no matter where she went?

He always appeared by his side. What was his purpose?

These questions were not answered. The more Jiang Yu thought about it, the more she felt a headache.

However, these things were not the main thing. The most important thing was to attract investment.

When he got off work that night, Xia fan knocked on Jiang Yu's door and said, "Boss."

His expression was not quite the same as before. Jiang Yu was a little strange and asked, "What's Wrong?"

Xia Fan said, "Two investors called today, but their request was a bit excessive. I... I was angry and rejected them."

"Hmm?" Jiang Yu didn't know about this and asked, "What conditions did they offer?"

Xia fan said, "One said that they would give him 50% of the shares, but the amount he invested was only one million. Another said he wanted an interview, as long as you went by yourself. I said I was the secretary and had to follow, but he didn't agree. He also said that if you couldn't go by yourself, the investment this time would be canceled."