#### Older Man 671

#### Chapter 671: Feel Guilty

But there were also people who were willing to believe Jiang Ran.

Because they felt that it was impossible for someone to harm others at the cost of their own lives.

Jiang Yu only felt that her hands and feet were cold now, and her blood seemed to be flowing backwards.

She did not care whether others believed her or not. After all, she was doing the right thing, so she was not afraid of others gossiping about her.

Jiang Hai swallowed his saliva and said, "Xiao Yu, go to the hospital with daddy and ask your sister."

Jiang Yu took a few deep breaths and forced herself to calm down.

She didn't answer Jiang Hai's question but asked, "Where is the cup that Jiang Ran drank from?"

Someone brought it over and said, "This is it."

Jiang Yu asked, "Are you sure you haven't changed it?"

That person said, "I don't think so. I saw Jiang Ran put the cup on the table after she finished drinking. Then, I went with Sun You to toast others."

"Okay." Jiang Yu took the cup and said to Jiang Hai, "Send this cup to be tested to see if there is any mango residue in this cup."

Jiang Hai braced himself and took the cup, not knowing what to say.

Looking at Jiang Yu's situation, could it be that he had really wronged her?

Jiang Yu ignored him and continued, "Don't you want me to go to the hospital? Okay, I'll go with you. I want to see what kind of flowers Jiang Ran can say."

With that, she turned around and left.

At that moment, only Jiang Hai, who was emotionally uncertain, and the group of guests who did not know the truth were left in the Jiang family.

However, they also knew that this was a family matter of the Jiang family and that they should not interfere. Therefore, they politely greeted Jiang Hai and left.

Jiang Hai took the cup and arrived at the hospital with a complicated mood.

Jiang Yu had already arrived. She stood in front of Jiang Ran's bed and looked down at her.

Because the treatment was timely, Jiang Ran was no longer in a serious condition and could speak normally.

When she saw Jiang Yu, the disgust on her face was unmistakable. She said, "What are you doing here? I don't want to see you now!"

Wei Juan also wanted to chase her out. She said, "You little slut! Get out of here quickly! What are you staying here for? Do you want to harm my Ran Ran?!"

Sun You, who had been standing by the side, also said, "Jiang Yu, please stay away from my fiancée."

Jiang Yu sneered but didn't say anything.

Jiang Hai was hesitating whether to go in or not, but Jiang Yu saw him and said, "Isn't this Jiang Ran's good father? Why don't you come in and see your daughter?"

Only then did Jiang Hai walk in.

As soon as Jiang Ran saw Jiang Hai, she immediately cried and complained, "Dad! Look at this Jiang Yu! She has already caused me to be in this state, yet she still doesn't apologize to me! How is she like a younger sister?"

Jiang Hai looked at Jiang Ran and then looked at Jiang Yu. A moment later, he said, "Ran Ran, did you really misunderstand Xiao Yu?"

Jiang Ran asked in confusion, "Dad, what are you talking about? Would I use my life to frame her?"

Jiang Hai opened his mouth and was about to speak when Jiang Yu interrupted him, "Why are you still holding that cup? Haven't you sent it to the laboratory yet?"

Only then did Jiang Ran notice the glass in Jiang Hai's hand. For a moment, she felt a little guilty and stammered, "Dad, what... what glass are you holding?"

Jiang Yu explained for Jiang Hai, "It's the glass of red wine that I gave you. Didn't you say that you drank the wine that I gave you? Then send it to the laboratory to see if there are any traces of mango in it. Whether it's pulp fiber or mango residue, as long as there are traces in the wine, there must be traces on the inside of the glass."

Jiang Ran was a little flustered.

Of course, there were no traces of mango in the wine.

She was the one who was hungry at the birthday party, so she grabbed a piece of cake and hid in a corner to eat it. But she didn't notice that there were traces of mango in the cake.

Later, when she suddenly had an allergic reaction, she didn't forget to blame it on Jiang Yu, wanting to drag her down with her.

If the cup couldn't test anything, wouldn't she be exposed?

So she said, "Test what? If it really comes out, I can call the police and arrest you!"

Jiang Yu asked her back, "What if nothing comes out?"

Jiang Ran said righteously, "Then you secretly changed the cup!"

Jiang Yu spread her hands and said, "Take a good look. This cup has never been in my hands. How could I have the opportunity to secretly change the cup?"

Jiang Ran said with a little guilt, "Who knows if you had already secretly changed the cup and then gave it to father?"

Jiang Yu smiled and said, "Jiang Ran, your imagination is really rich."

# Chapter 672: Unwilling Apology

Jiang Ran was worried that Jiang Yu would urge Jiang Hai to test the cup if they delayed any longer, so she was anxious to chase Jiang Yu out.

"Jiang Yu, I don't think you want to apologize either, right? Then there's nothing to say. Hurry up and leave. I don't want to see you again." Jiang Ran crossed her arms and sounded very angry.

Jiang Yu was not in a hurry to leave and said, "Wait a minute, I still have one thing to do."

She looked at Jiang Hai and asked with a smile, "May I ask when Mr. Jiang is willing to take this cup to the laboratory?"

Hearing Jiang Yu's strange name, Jiang Ran asked in confusion, "Jiang Yu, who are you calling? That's father. How can you call him Mr. Jiang?"

Jiang Yu didn't look at her and only said, "Then you have to be happy, because he will only be your father from now on."

"What?" Jiang Ran didn't understand what Jiang Yu meant.

"It's the literal meaning. If you don't understand it, then slowly understand it," Jiang Yu said.

She took the cup from Jiang Hai's hand, she said, "I think Mr. Jiang is unwilling to go for a test, right? The reason is not that I'm afraid that there's mango residue on the cup. I can't believe that I would do such a heinous thing. I'm afraid that there's no residue on the cup. You don't know how to explain it to me, right?"

Jiang Hai didn't know what expression he should use to face Jiang Yu. Now that she had hit the nail on the head, he was so ashamed that he didn't dare to raise his head.

Jiang Ran didn't know that Jiang Yu had already broken off relations with the Jiang family. She was still hazy and thought that Jiang Yu was so angry that she had lost her mind. That was why she said those words.

She said, "Jiang Yu, don't go too far! Don't think that you can talk to your father like this just because you are the boss of a company! This is called unfilial. If others find out, they will spit on you!"

Jiang Yu sneered, she said, "What right do you have to say that you're filial to me? Jiang Ran, you've played the role of 'good sister' long enough. There's no need for you to continue acting in the future. I've already severed my relationship with the Jiang family. In the future, don't call act the elder sister anymore."

"What?!" Not only were Jiang Ran and Wei Juan shocked, even Sun You, who had originally not intended to get involved in the Jiang family's family affairs, was also shocked.

Jiang Yu had actually cut off relations with the Jiang Family?

Jiang Yu said, "If Mr. Jiang is not willing to test this cup, then I am willing to help."

As she said that, she was about to walk out of the door.

Jiang Ran was afraid that the matter would be exposed, so she hurriedly shouted, "Wait!"

Jiang Yu slowed down her footsteps, but she did not stop. She asked, "Is there anything else?"

Jiang Ran stammered, "I-I remember now. No, it wasn't you. I was hungry, and there were mangoes on the piece of cake I ate. I forgot. I thought it was because I drank your wine that I became like this."

"Really?" Jiang Yu stopped and said, "But someone told me that it was you who said that the wine had the taste of mangoes in it."

Jiang Ran hurriedly explained, "No, no! I remembered wrongly!"

Such an explanation was very weak, and Jiang Yu would not believe it.

But Jiang Ran had also cleared her name at this time, so she did not need to waste her time here.

So Jiang Yu threw the cup into the trash can at the door and said, "Then please apologize to me."

Of course, Jiang Ran wasn't willing to apologize. She asked, "Why should I apologize? Haven't I already told the truth and cleared your name?"

Jiang Yu looked at her calmly, "Because you remembered wrongly, it led to me being framed. You did something wrong, so you have to apologize. If you do something wrong, you have to apologize. You said this to me a long time ago."

"You!" Jiang Ran didn't expect to be set up like this by Jiang Yu. She had nowhere to vent her anger. "I'm not apologizing!"

"Hurry up and apologize to your sister!" It was Jiang Hai who shouted angrily.

Jiang Ran was shocked and tears welled up in her eyes.

Jiang Yu said, "I don't deserve it. You should say 'quickly apologize to Miss Jiang Yu'."

Jiang Hai gritted his teeth and shouted at Jiang Ran again, "Hurry up and apologize!"

No matter how stupid Jiang Ran was, she could tell that Jiang Hai would not side with her this time.

She had no choice. No matter how unwilling she was, she could only say to Jiang Yu, "I'm sorry."

Her apology was so vague that even Wei Juan, who was the closest to her, could not hear it clearly.

But Jiang Yu was too lazy to argue, so she turned around and left.

#### **Chapter 673: Materials Supplier**

Jiang Yu didn't have time to waste with the Jiang family. The most important thing she needed to do now was to contact the lipstick maker and the materials supplier.

Although Xia Fan said that these two people were very difficult to deal with, with the huge financial chain, Jiang Yu believed that she could handle them.

After Jiang Yu returned to the Mo Garden, she rested for half a day and then went to the company.

Xia Fan had already prepared all the contracts. He only needed to sign them. Jiang Yu handed this task over to Xia Fan and said, "Go sign the contract on my behalf. I have other things to do now."

Xia Fan didn't ask further and said, "Okay, Director Jiang."

Jiang Yu first confirmed the capital situation with the finance department. Then, she first contacted the boss of the material supplier that had been working with "Ge Li" – Song Liang.

Song Liang was a man over 40 years old. His beard was unkempt and he looked a little disheveled.

However, his office was still very clean. This was Jiang Yu's first thought after stepping into the office.

It seemed that someone had specially cleaned it for him.

Song Liang was sitting in his office chair smoking at that moment. When he saw Jiang Yu walk in, his hand that was holding the cigarette paused for a moment and directly extinguished it in the ashtray.

"Ah... It's director Jiang, right?" Song Liang stood up and stretched out his hand. "Hello, I'm Song Liang."

Jiang Yu also stretched out her hand and said with a smile, "Hello, Director Song, I'm Jiang Yu."

After the simple handshake ended, Song Liang directly took out a document from his drawer and handed it to Jiang Yu.

"Director Jiang, take a look. This is the debt that 'Ge Li' owed when we worked together in the past, as well as the terms of our previous contract," Song Liang said, "President Jiang, if you want to continue working together with me, then pay me back this money. Then we can talk about the matter of the cooperation."

Jiang Yu took the document and looked at it. She found that boss Liu owed Song Liang two million. As for the terms of their previous cooperation, there was no problem.

She signed the contract and said, "Okay. It's only two million. I'll pay it back."

Song Liang was stunned. He didn't expect that director Jiang would be so forthright and say that he would pay back the money.

He was worried that there was a trap, so he said, "Director Jiang, please think carefully. This is the money that boss Liu owed me. If you pay it back, won't you be losing two million for nothing?"

The smile on Jiang Yu's face still didn't disappear. She said, "Director Song also knows that this is the debt that boss Liu owed before, but you still showed it to me. I know what the purpose is."

Song Liang paused and suddenly grinned.

Although he was a businessman, he inherited his father's business. Song Liang had no concept of money.

He tried his best to fight for his interests in every business deal. However, when a client owed money and ran away, he was too lazy to care.

As long as the amount was not large, he could turn a blind eye to it.

This time, when he received a call from Jiang Yu, saying that she wanted to work with him, Song Liang agreed without even thinking.

As for the document that stated that she was in debt, Song Liang just casually took it to see if Jiang Yu was willing to help boss Liu pay back the money. If she was willing to pay back the money, then he would treat it as working with a sucker. The two million would not go to waste.

If she was not willing to return the money, it would not hinder their cooperation.

But what he did not expect was that not only was Jiang Yu willing to return the money, she agreed without any hesitation.

He said, "Boss Jiang is a straightforward person."

Jiang Yu said, "I'm a straightforward person. What about Boss Song?"

Song Liang knew what Jiang Yu meant, so he said, "It's my honor to work with Boss Jiang."

He immediately had his secretary print out two copies of the contract and hand them over to Jiang Yu to sign.

In less than half an hour, the collaboration between Jiang Yu and Song Liang had been settled. Even the contract had been signed.

After Jiang Yu left, Song Liang looked at the contract in his hand thoughtfully, his fingers tapping lightly on the table.

This Jiang Yu was much more resourceful and business-minded than the previous boss Liu.

It seemed that cooperating with her was the right thing to do.

After Jiang Yu returned to the company, she found Xia Fan and told him about the successful signing of the contract with Song Liang.

Xia Fan was initially surprised that Jiang Yu could settle that Song Liang so quickly, but the next second, when he heard that she had returned the two million yuan for Boss Liu, he was even more shocked.

"Director Jiang! How could you return the money for Boss Liu?" Xia Fan said in disbelief.

Jiang Yu comforted him, "It doesn't matter. The current situation is that we have to cooperate with Song Liang as soon as possible so that we can get the materials as soon as possible."

## Chapter 674: Lipstick Manufacturer

However, Xia Fan felt that he had taken two million dollars for nothing! The company had yet to make a profit and they had to throw in two million dollars for nothing!

However, Jiang Yu felt that it was not a big deal.

She said, "Regardless of the reason why Song Liang gave me this debt document, in order to work with him without any mistakes, returning the money for Boss Liu is the best choice. As for the two million, not only do we have to earn it back from the lipstick, we also have to find Boss Liu and make him cough up the money."

Hearing this, Xia Fan felt a little better.

He asked, "Then, Director Jiang, are we going to contact the lipstick manufacturer next?"

Jiang Yu nodded and said, "Yes."

The chairman of the lipstick manufacturer, Tao Bin, was about the same age as Song Liang, around 40 years old. However, he looked energetic and young. Others might think that he was only in his thirties.

He knew about Boss Liu's downfall and the fact that Mo Long had bought the company.

Of course, he also knew that the new boss was Jiang Yu. He also knew the opinions of the people in the market.

However, he did not think highly of Jiang Yu.

Therefore, the first thing he said when he saw Jiang Yu was, "Director Jiang, why do you think I will cooperate with you?"

Jiang Yu paused and put on a polite smile. She said, "It's not that you want to cooperate with me, but that I want to cooperate with you."

Tao Bin was disdainful, he said, "I called you Director Jiang because I respect you as a businessman. It's not that I look down on women doing business. On the contrary, I admire women businessmen who are doing well in business. But you seem to be an actor, right? Your profession is also an actor, not a businessman. Such a person is running a company, and the company wants to cooperate with me? With all due respect, I don't think this is possible, right?"

•••••

Jiang Yu was not discouraged and said, "Then what do I have to do for you to be willing to cooperate with me?"

Tao Bin was a little impatient and said, "Director Jiang, I think my meaning is very clear, right? I won't cooperate with you."

The air was silent for a moment. Whether it was Jiang Yu who was seeking cooperation or the impatient Tao Bin, no one said a word.

Just like that, Tao Bin felt that his tone was a bit harsh.

He was a 40-year-old man. Why should he be bothered with a 20-year-old girl? He might as well speak properly and send them away.

So he softened his tone, he said, "Director Jiang, I spoke too harshly just now. Please don't take it to heart. But I think you should understand me, right? From my point of view, you will also make the same decision as me."

Jiang Yu didn't say anything, as if she was thinking about something.

Seeing this, Xia Fan quickly said, "Director Tao, Song Liang, the material supplier who previously cooperated with us, is continuing to cooperate with us. Then why are you unwilling to cooperate with us?"

Tao bin said, "I know Song Liang. He doesn't care who he works with. Whether it's a business tycoon or a nameless small businessman, he will cooperate. But he is him, and I am me. This secretary, you can't confuse me with him, right?"

Jiang Yu, who was silent, said, "It seems that CEO Tao is really ambitious. He doesn't make small money, but only big money."

Tao Bin was stunned, not knowing why she said that.

Jiang Yu continued, "President Tao, there are still one million lipsticks in the warehouse of 'Ge Li'. If I sell all of them in three days and make at least eighty million profit, will you consider cooperating with me?"

Tao Bin was a little dumbfounded.

One million lipsticks to be sold in three days? Even if they were all given away for free, it was impossible to send them all in three days, right? Moreover, she wanted to make at least 80 million yuan in profit?

Wasn't this just daydreaming?

However, he wanted to see what tricks Jiang Yu had up her sleeves, so he said, "Alright. As long as you can do it, I don't have to think about it. I'll work with you directly. How about it?"

Jiang Yu smiled and said, "That's what I'm looking forward to."

Tao Bin also smiled.

However, he did not think that Jiang Yu would be able to sell all the lipsticks in three days and make a profit of 80 million yuan.

Instead of trying to see what Jiang Yu had up her sleeves, he wanted to see how she struggled.

He said, "Director Jiang, not everyone can handle the business scene. After this, you will know that the business scene is much crueler than you think."

#### Chapter 675: Plan

Jiang Yu brought Xia Fan back to the company and held a meeting for the first time.

The atmosphere in the office was a little serious. Everyone was sitting in their seats and no one spoke first.

Jiang Yu recalled that before the meeting, Xia Fan had told her that when Boss Liu ran the company, he had only held two meetings.

One was to lower his salary, and the other was to discuss who to hire as the spokesperson for the lipstick.

At that time, someone had suggested that the actress Jiang Yu promote the lipstick of "Ge Li" on the variety show. During that period of time, the lipstick sales had increased crazily, reaching 20,000 in a few days.

So finding her was the most suitable choice.

Boss Liu didn't think carefully and directly approved it. He asked Xia Fan to find Jiang Yu.

He went to the hotel and had sex with a woman.

Jiang Yu also knew what happened after that.

Therefore, everyone thought that Jiang Yu's purpose for today's meeting was very likely to be the same as Boss Liu's. She wanted to lower their wages, so no one was willing to speak first.

Jiang Yu sighed and said, "Everyone, don't be too nervous. My purpose for today's meeting is to ask everyone if they have any good ideas to sell one million lipsticks in the warehouse within three days."

Sell one million lipsticks in three days? Wasn't this a daydream?

Everyone thought that it was impossible.

Jiang Yu continued, "At the same time, we need to ensure that the profit of one million lipsticks is at least 80 million."

Boom! Everyone's nerves seemed to have been blown up.

Wu Qi raised his hand and said, "Director Jiang, I think it's impossible to sell one million lipsticks in three days. Why don't we relax the time? How about five days?"

Jiang Yu shook her head and said, "We only have three days."

Feng fu said, "But it's too rushed. Moreover, we have to make a profit of 80 million!"

Everyone felt that it was impossible to do so. Even the usually optimistic Sen Yuan felt that it was even more difficult than reaching the sky.

Jiang Yu propped her hands on the table and said, "I have a few plans for the time being. Let's listen to them and give me some suggestions."

"The first is to reduce the price of the lipstick by 5%. On the online sales details page, you must indicate the original price and the current price."

"The second is to sell the lipstick in bundles. One lipstick is at that price, but if you buy three lipsticks at the same time, one of the lipsticks will be free."

"The last is that I plan to rent a small shop outside and sell this lipstick exclusively."

After Jiang Yu finished speaking, she quietly waited for everyone's opinion.

Yan Li from the finance department said, "If the selling price of the lipstick is reduced by 5%, coupled with the bundled sales, then the profit might not be 80 million."

Jiang Yu said, "Don't worry about that. If the final profit is less than 80 million, I will think of a way. As for the small shop that I rented outside, I have already asked Xia Fan to prepare it."

Xia Fan typed the address and picture of the small shop on the big screen and said, "It's this small shop. It's closer to the company."

Han Mei looked at it and said, "Director Jiang, I'm from the sales department. I'm willing to try working as a salesman in the shop."

Jiang Yu nodded, "Okay. If everyone has no objections to my plan, then we'll start doing it from now on. I'll let Xia Fan tell you what work each department is responsible for. If there's nothing else, you may leave."

"Okay, Director Jiang."

Everyone went back to their desks and quietly waited for Jiang Yu to announce the work.

In less than five minutes, Xia Fan came back with the work each department was responsible for.

After the distribution was done, Xia Fan brought Han Mei and Sen Yuan to Jiang Yu's office.

Jiang Yu politely let them sit on the sofa and said, "This time, the three of us will be the salesmen in the shop. I think girls understand girls better, so there will be no boys in the sales team this time."

Han Mei was a little surprised that she could work outside with director Jiang. She was a little excited and said, "Director Jiang! Just leave this to us!"

Sen Yuan also said, "Yes, Director Jiang. You still have to stay in the company to handle more important matters."

Jiang Yu said, "This is the most important matter now. Don't worry. I'll leave the company's matters to Xia Fan. We just need to focus on selling our lipstick."

## **Chapter 676: Outsourcing Store**

After everyone's work was assigned, Jiang Yu brought Sen Yuan and Han Mei to the store she rented from outside.

The store's name was "Sister's Beauty Shop." The interior of the store was also very clean. It didn't look like it hadn't been visited for more than half a year.

Jiang Yu and the other two moved a few large boxes of lipstick into the store and placed them all on the shelves.

After an hour and a half of work, all the preparations were completed. Then, it was time for the official sales promotion.

In fact, this small shop was located in a bustling area. There were also many business circles around it.

Jiang Yu took out two sets of black and white work clothes from under the counter and said, "Go to the lounge at the back and change your clothes first."

Only then did Sen Yuan and Han Mei see that Jiang Yu was wearing this kind of black-and-white work clothes.

The two of them went to the lounge to change their clothes and came out. They saw that there was an additional pair of customers in the shop.

It seemed that they were a couple. The boy's hand was always around the girl's waist, accompanying her to look at the lipstick on the shelf.

The girl looked at the lipstick and then looked at Jiang Yu. Finally, she asked carefully, "Hello, are you Jiang Yu?"

Jiang Yu paused for a moment and said, "Yes, it's me."

The girl suddenly became excited and said, "So it really is you! Jiang Yu, my name is Xiao Li. I'm your fan!"

Xiao Li took out her phone from her bag and said very excitedly, "Can I take a photo with you?"

Jiang Yu did not refuse. She walked over generously and said, "Sure."

Xiao Li asked her boyfriend to stand aside and take a photo while she stood together with Jiang Yu and posed.

After taking the photo, Xiao Li said, "I want to buy a lipstick. Can you recommend it to us?"

Jiang Yu nodded and said, "Alright, follow me."

She brought Xiao Li to a shelf and told her about the lipstick on the shelf.

In less than five minutes, Xiao Li took a lipstick off the shelf, went to the counter, paid the bill, and left.

At this moment, Han Mei and Sen Yuan were dumbfounded.

Did their boss manage to get a customer so quickly?!

Jiang Yu turned around and gestured at them with a "good luck" sign, saying, "The customer just now was our lucky start today. Everyone, good luck!"

Han Mei and Sen Yuan's competitive hearts were aroused. They braced themselves and welcomed the next customer.

After the whole morning, more than 20 customers came to the shop. Apart from the customers who only looked around and didn't buy lipsticks, they sold a total of 19 lipsticks.

"Good sign!" Jiang Yu encouraged them and said, "We must keep up the good work!"

"Okay!"

In the afternoon, Jiang Yu received a call from Lu Qi.

It was a voice call that Lu Qi had initiated in the wechat group.

Jiang Yu clicked on it and heard Dai Zhu ask her, "Jiang Yu! Have you run out of money recently? Why are you still working as a salesman?"

Jiang Yu was a little confused by her question and asked, "What are you talking about?"

Dai Zhu said, "Don't think of excuses. Just explain what happened!"

Lu Qi also said, "Xiao Yu, I know that you are the boss of a lipstick company, but the boss doesn't have to be a salesman herself, right? Tell me honestly, did something happen?"

Tian Guo was also very worried. "That's right, Jiang Yu. If you encounter any difficulties, you must tell us. Don't take it on yourself!"

Only then did Jiang Yu realize that they were talking about her selling lipstick outside.

But she hadn't told any of them about this. How did they know?

She sorted out her thoughts and asked, "How did you know about this?"

Dai Zhu was quick with her words. "The photos of you and your fans have been spread online! At first, we thought that you were recording variety shows again, but Lu Qi said that you haven't taken any jobs in the entertainment industry recently!"

"What fan photos?" Jiang Yu was confused by this thing again.

"I'll post them in the group. Take a look for yourself!" Said Dai Zhu.

A notification sounded on Jiang Yu's phone. She opened the photo and saw that it was a photo of her and her fan, Xiao Li, in the morning.

She said, "This is just one of my fans. She said that she wanted to take a photo with me, so I agreed. As for the salesman you mentioned, it's not what you think."

Jiang Yu told them everything, including the appointment with Tao Bin.

## Chapter 677: Strange Woman

"Is that really the case?" Dai Zhu still felt that Jiang Yu was afraid that everyone would worry, so she was unwilling to tell the truth.

Jiang Yu also knew that they were really worried about her, so she said, "It's true. Don't worry about me. Nothing will happen to me."

"It's good that it's not what we think." Lu Qi let out a long sigh of relief and said, "Then Xiao Yu, let's work first. We'll go do our own things first."

"Okay." After Jiang Yu said that, she hung up the phone.

At the same time, a woman walked in from outside the door.

Han Mei walked up and said, "Hello, Madam. What do you want to see?"

The woman glanced at her and said, "I'll see what there is to see."

It seemed that this woman was a rich woman?

Han Mei and Sen Yuan were secretly happy. They felt that they had met a true "Customer of God.".

However, the woman's next sentence was, "Who is your boss?"

Han Mei paused and said, "Our boss is Jiang Yu."

The woman said, "I want your boss to personally show me."

Although Han Mei did not know why this customer would make such a strange request, she still called Jiang Yu over.

Jiang Yu looked at the woman in front of her. She was wearing a slim qipao, but she was wearing a hat that covered half of her face.

Although this person was dressed strangely, she was still a customer. Jiang Yu smiled and asked her, "Hello, customer. May I know what color lipstick you want to see?"

The woman stood still and raised her hand to look at her nails. She asked, "Is there only lipstick?"

Jiang Yu nodded and said, "Yes."

The woman sneered and said, "Then why do you call a beauty shop? Isn't it a specialized lipstick shop? Shouldn't beauty shops have all kinds of cosmetics?"

Her words sounded like she was deliberately looking for trouble.

However, Jiang Yu didn't change her expression. She continued to speak to her gently, "Customer, this is indeed our negligence. We will make some changes later."

"Who cares whether you change it or not?" The woman said unhappily, "I won't buy anything anyway."

Han Mei couldn't take it anymore. She walked over and said, "You don't buy anything, yet you're still pointing fingers?"

The woman frowned and said, "Aiyo! Why are you so fierce? Don't you know that customers are gods?"

Han Mei said bluntly, "If you don't buy things, then you're not a customer."

The woman said, "There are a lot of people coming to your shop. There are also a lot of people who don't buy things. Don't tell me that you're going to chase them out as soon as they come in?"

Han Mei had never seen such an unreasonable woman, she said, "How can it be the same? They don't buy things because they don't like them. You don't even look at them and say you won't buy them. If you don't buy them, then you won't buy them. If you don't go out, then you'll just be bossing around here. What's going on? Are you the only one with a mouth?"

"You, you..."

The woman was very angry. She pointed at Han Mei and said, "You" for a long time, but she didn't say a word.

Han Mei pushed the woman's hand away and said, "I hate it when people point at me."

If this continued, Jiang Yu was worried that Han Mei and the woman would quarrel, so he quickly said, "Alright, everyone calm down. Sen Yuan, take Han Mei to the lounge to sit for a while."

"Okay!" Sen Yuan quickly pulled Han Mei to the lounge.

Jiang Yu was about to say something to the woman when the woman spoke first, "Jiang Yu, what kind of employees are you recruiting? Did they learn this from the boss?"

Jiang Yu's face darkened and said, "Customer, I respect you. Please respect me too."

"Don't I respect you enough?" The woman pretended to be surprised and said, "How can I respect you?"

Jiang Yu's expression was a little ugly as she said, "Customer, you're not here to find trouble, are you?"

The woman smiled and said, "Then you think too highly of yourself. I'm just not satisfied with the attitude of your employees, okay?"

What she said was right, so Jiang Yu didn't refute her.

The woman continued, "Jiang Yu, I haven't forgotten a single thing you've done. Just wait and see. I'll definitely get back what I lost from you."

Jiang Yu frowned and asked, "Who are you?"

The woman laughed and said, "I just changed my face. Don't you remember me?"

Changed her face?

Did that mean that the woman in front of her had undergone plastic surgery?

Jiang Yu wanted to ask who she was, but when she looked up, she found that the shop was empty.

## Chapter 678: Daily Sales

Even though this woman was very strange, Jiang Yu didn't have time to think about who she was.

She still needed to welcome the other customers and sell a million lipsticks in three days.

After a day's work, Jiang Yu returned to the company and called for Xia Fan.

She asked, "Have you calculated the sales for today?"

Xia Fan nodded and said, "I have. The total sales for today are 150,000 lipsticks."

"150,000..." Jiang Yu muttered this number and said, "It's not bad. You should get off work first. We'll talk about work tomorrow."

Xia Fan said "okay" and turned around to leave.

Jiang Yu also packed her things and went back.

When she returned to Mo Garden, Mo Long was already waiting for her at home.

"Are you tired today?" Mo Long knew about her agreement with Tao bin and that she had been working in the small shop that she rented outside.

"I'm fine." Jiang Yu took off her coat and shoes, walked to the sofa and sat down, leaning on Mo Long's shoulder.

Mo Long frowned in heartache and said, "Yu'er, don't go to the company to work anymore, okay?"

Jiang Yu knew that Mo Long was worried about her. In order to stop him from worrying, she said, "It's alright. If I give up now, what will happen to those employees? Everyone is working hard for the sales volume this time. As their boss, how can I run away at the last minute?"

Mo Long said, "I'll buy those lipsticks."

Jiang Yu knew he would say that. She quickly stood up and said, "No! If you buy all of them, then we don't need to work hard. Then there's no point in me holding on for so long."

Mo Long sighed and said, "But I don't want to see you so tired."

He had long known that Jiang Yu would reject him, but he was indeed worried about her. If she kept being so tired, he was really afraid that her body would not be able to take it.

Jiang Yu comforted him and said, "It's okay. I'm a little tired now so that I can be better in the future."

As she spoke, she recalled the strange woman she met today and told Mo Long about it.

Mo Long also frowned when he heard it and said, "Do you mean that this woman has undergone plastic surgery? And she has a grudge against you before she underwent plastic surgery?"

Jiang Yu nodded and said, "I think this is the most likely result from the analysis so far. But I ask myself, who this person is. I haven't sinned against anyone before."

Mo Long pondered for a moment and said, "Is there a surveillance camera at the entrance of the shop?"

Jiang Yu recalled carefully and said, "Yes."

Mo Long said, "I'll ask Teng Yi to check it out tomorrow. Yu-er, just rest assured."

Jiang Yu calmed down and said, "As long as it's you, I'll rest assured."

She quietly nestled in Mo Long's arms until she fell asleep.

Mo Long looked lovingly at Jiang Yu and carried her upstairs.

The next day, when Jiang Yu just arrived at the office, Xia Fan impatiently knocked on the door and came in. He said, "Director Jiang! Our lipstick sales have reached 600,000!"

Jiang Yu was shocked by this number and asked, "What's going on?"

Xia Fan handed the documents he had just made to Jiang Yu and said, "I've checked carefully. Other than the 150,000 from yesterday, the other 450,000 lipsticks were bought by three different merchants."

Three different merchants bought 450,000 lipsticks?

Jiang Yu found it hard to believe. Even if they were giving bonuses to their employees, they would not buy 450,000 lipsticks, right?

Could it be Mo Long? Although she had rejected him yesterday, he might still have been worried about her, so he had secretly bought lipsticks from three different shops?

Thinking of this, Jiang Yu immediately gave Mo Long a call.

But the answer she got was, "I didn't do that."

If it wasn't Mo Long, then who was it?

Mo Long asked, "What's wrong?"

Jiang Yu told him about this and said, "I thought you were too worried about me, so you secretly bought lipsticks from three different shops."

Mo Long said, "If it was really me, I would ask them to buy all the remaining lipsticks, not just a portion. Moreover, I promised you yesterday that I would never interfere in this matter, so I would never do it."

Jiang Yu said, "Yeah, I know. But if you didn't do it, then who did?"

Jiang Yu was very confused, and Mo Long was also very curious.

But no matter what, it was a good thing that someone was willing to buy lipsticks.

# **Chapter 679: Agreement Reached**

After Jiang Yu and Xia Fan asked for the IP addresses of the three businesses, she said, "You should go to work first. You must handle the matters in the company for me. When the time comes, I will definitely give you a raise."

Xia Fan scratched his head in embarrassment and said, "It's okay. This is what I should do."

Jiang Yu packed her things and went to the beauty shop.

Han Mei and Sen Yuan hadn't arrived yet.

Jiang Yu sorted out her emotions and began to welcome the first customer of the day.

Whether it was that strange woman or the three merchants hiding in the dark, she didn't have the energy to care about them.

After the agreement with Tao Bin was over, she had plenty of time to investigate and find out who they were.

Han Mei and Sen Yuan soon arrived at the shop. After changing into their work clothes, they started a new day's work.

Today's work was the same as yesterday. There was nothing strange about it, and she did not meet any strange people.

After finishing her work in the evening, Jiang Yu returned to the company as usual. She was ready to ask Xia Fan about his sales today.

However, just as she walked out of the door, she felt a gaze filled with hatred staring at her.

Jiang Yu stopped and looked around. She didn't find anything unusual. She felt that she had been really tired recently and had an illusion.

She shook her head and entered the office.

No one left. Even Han Mei and Sen Yuan, who were working outside with her, returned to the office.

Jiang Yu didn't understand. She smiled and asked, "What's going on? It's time to get off work. Why haven't you guys left yet?"

Xia Fan held the documents that he had just sorted out, he waved his hands and said, "Director Jiang, I just sorted out the sales for two days. The one million lipsticks in our warehouse have all been sold out, and the profit reached 92.3 million!"

"What?!" Jiang Yu was shocked by the number of 150,000 lipsticks yesterday, and today she was shocked for the second time.

No, to be precise, it was a surprise.

Not only Xia Fan, but Sen Yuan also said, "Yes, director Jiang! We succeeded, and not in three days, but on the second day!"

How could it be so fast?

He could see the doubt in Jiang Yu's heart, Xia Fan said, "We have to thank our spokesperson for this. She posted on the Internet and helped us promote it. Also, that best actor also promoted it on the Internet, and then our lipsticks were all sold out!"

So it was Wen Nuan and Xu Ye.

"I'm really grateful to them," Jiang Yu said sincerely.

Xia Fan said, "Director Jiang, we can go to Director Tao tomorrow to discuss the collaboration."

Jiang Yu nodded and said, "Everyone must be tired these two days. Go back and rest well. We'll have a day off tomorrow."

Everyone cheered, "Long live President Jiang!"

Xia Fan stood up and said, "President Jiang, I still have to accompany you to discuss the cooperation tomorrow."

Jiang Yu patted his shoulder and said, "You're also on vacation. I'll go by myself tomorrow."

Xia Fan hesitated. But seeing Jiang Yu's determined expression, he could only say, "Then President Jiang, be careful."

Jiang Yu said, "Okay, don't worry."

She told everyone to go home from work while she went back to the office to handle some documents. Then, she closed the door and got off work. When she walked out of the office, it was already a little dark and the temperature around her was a little cold.

Jiang Yu wrapped her coat tightly and called a taxi.

While waiting for the taxi, Mo Long called Jiang Yu<sup>•</sup> and asked her why she had not gone home so late.

Jiang Yu said, "I stayed at the company to handle some matters, so I was a little late."

Mo Long said, "You should have told me. I'll pick you up."

Jiang Yu smiled and said, "It's alright. It's just a short distance. I'll call a taxi and go back."

As she spoke, the taxi she called had arrived.

"Let's not talk about it for now. I'll get in the car first," said Jiang Yu.

Mo Long sighed helplessly and said, "Alright. Be careful on the road."

Jiang Yu hung up Mo Long's call. Just as she opened the car door, she felt that someone was watching her from behind.

However, when she turned around, it was dark behind her and she couldn't see anything.

Could it be that she had been so tired recently? Had she been hallucinating so frequently?

Jiang Yu shook her head and threw this thought out of her mind. Then, she got into the car.

After the taxi drove away, a figure walked out from the darkness.

He had a cigarette in his mouth as he watched the taxi drive further and further away. He said fiercely, "Jiang Yu, you owe me. I will definitely get everything back from you bit by bit."

## **Chapter 680: Contract Signed Successfully**

Jiang Yu completed the agreement with Tao Bin on the second day, so on the third day, she went to Tao Bin with full sincerity.

Tao Bin was also surprised that Jiang Yu could sell one million lipsticks in two days.

At first, he thought that Jiang Yu had done something behind the scenes to sell them so quickly.

However, he had also asked his client to check. The first day was indeed a decent sales volume, and he didn't find anything unreasonable about it.

The second day's sales volume was the same. Although there was the warm and celebrity effect of Xu Ye, it was a method that all businesses would use.

Jiang Yu's actions also showed that she had a brain.

As for the three businesses that had suddenly appeared, they could also be found online. They were decent businesses, and they didn't have any connection with Jiang Yu or the Mo Corporation.

From the looks of it, Jiang Yu still had some means of doing business.

Therefore, when facing Jiang Yu, Tao Bin did not hesitate and readily agreed.

He said, "Director Jiang, your ability has exceeded my expectations, so I'm very willing to cooperate with you."

Jiang Yu said, "Thank you for your approval, director Tao."

Tao Bin smiled and printed two new copies of the contract according to the previous one. He signed the contract with Jiang Yu on the same day.

In fact, before Xia Fan left yesterday, he asked Jiang Yu a question, "Director Jiang, these three days are enough for us to find a new producer. Why do we have to work with Tao Bin?"

Although he had contributed a lot to the lipstick sales plan for the next few days, he still had a puzzled attitude towards this matter.

Jiang Yu explained, "I understand what Tao Bin is thinking. Not only did he not believe me at first, but he was also afraid that if he cooperated with me, it would drag down his company's reputation. There are many producers who have the same thoughts as him. We can't guarantee that the new producers we find will cooperate with us 100%."

"Instead of wasting time dealing with the new producers, we might as well gamble on Tao Bin. In any case, the odds of winning and losing are 50% each. Whether we can win or not depends on our luck."

Xia Fan was confused, but this was Jiang Yu's decision, so he didn't have to question it.

He just had to obediently do it.

She had promised everyone to take a day off today, so after she left Tao Bin's place, she went straight back to Mo Garden.

Because she still had a few things to do.

The first thing was to find out who the three merchants were.

Jiang Yu turned on her computer, opened a software she had created herself, and entered the three IP addresses.

In fact, this was her first time using this software. She didn't know if it would work or not. It was a good time to test the waters with these three businesses.

After entering the IP address of the first business, Jiang Yu clicked on some English options and information about this business appeared.

"Rong Group?" Jiang Yu repeated the name a few times to make sure that she had never heard of this group.

After she found out about the other two businesses, she was sure that she had never heard of it.

However, this result meant that things were even stranger.

The three unrelated businesses bought 450,000 lipsticks? Why?

Jiang Yu put the three businesses together and found that they had worked with a subsidiary company of a group.

That was the Dai Corporation.

Could it be that ... Dai Zhu had asked them to do this?

After thinking about it, Jiang Yu felt that her idea was right. Hence, she called Dai Zhu and told her about it.

Dai Zhu admitted it without hesitation and said, "I was the one who told them."

Jiang Yu rubbed her temples and said, "Actually, you don't have to help me like this."

Dai Zhu said indifferently, "It's alright. Actually, I'm not here to help you. It's just that they want to hold a talent show. As long as it's successful in the preliminaries, they will send gifts. I just thought of it. Isn't your company selling lipstick? And you even lowered the price. I told them about this through my father's secretary, and they went to buy it."

Jiang Yu asked, "Really?"

Dai Zhu said confidently, "Really! And my father actually helped a little with this matter. He said that it was to repay you for saving his life back then."

It turned out that grandfather Dai had played a part in this matter.

Jiang Yu sighed and said, "Help me say thank you to President Dai."

Dai Zhu smiled and said, "Needless to say, this is what I should do."