

## The Game 351

### Chapter 351: Qinglin Villa Has A New Product! The Effect of This Calm Tea Is Too Magical!

"President Deng, please!" President Shen nodded. He was in a good mood after selling this factory for a good price.

Deng Guang followed President Shen out. Behind him were his assistant, finance department, and the workshop director of this factory.

When the group arrived at the workshop, President Shen stopped all three production lines and gathered all the employees.

The employees all looked at Deng Guang and the others. The eagerness and anticipation in their eyes could not be concealed.

President Shen also cleared his throat and said, "Everyone knows that our factory is not doing well. Now that the factory has been bought by Qinglin Food Company, everyone will have to sign a new contract with Qinglin Food Company. I hope everyone will cooperate..."

Before President Shen could finish speaking, the employees cheered.

"That's great. It's really been bought by the Qinglin Food Company."

"How do I sign the contract? I'll sign it immediately."

"That's right. Hurry up and sign the contract!"

"..."

All of a sudden, all the employees looked at Deng Guang and the others more eagerly. President Shen was directly ignored.

"..." President Shen finally sighed silently.

Who asked his salary to be low, but their salary to be high? Everyone was supporting their families. With a new boss who was twice his salary, he was nothing.

The employees' performance was naturally within Deng Guang's expectations. In Youcheng County, their company's salary was really unique.

He also said to the employees, "As everyone knows, this factory will belong to Qinglin Food Company in the future. If anyone wants to stay, they have to abide by our company's rules and regulations. Chief Kong will lead everyone to sign the contract first. Everyone, line up one by one."

Chief Kong was a young man promoted by the sixth ketchup factory. He was also the leader of the outstanding production line last year and a university student. He was willing to learn and endure hardships. This time, he was also the most outstanding person among the people in charge.

At this moment, Kong Lin also walked forward with a stack of labor contracts and said enthusiastically, "Now, I'll send everyone a labor contract and a confidentiality contract. You can take a look at the

contents of the contract before considering whether to sign it. Once you sign it, the contract will have a legal effect, and everyone will have to abide by it.”

He was indeed a university student with a 211 education. He had given up his job in the big city and specially returned to his hometown after knowing about Qinglin Ketchup for the first time.

A university student with good grades had given up his job in a big city and entered a factory to be a worker. He had been mocked by many students, but he was from Youcheng County and knew more about the situation. He had long known the potential of the Qinglin Food Company. Moreover, there was the greatest room for promotion for such a new company.

It was good to work in a big city, but there was really limited room for improvement. It was really uncertain which one would be stronger in the future.

Therefore, after entering the food company, he had been working hard. When the company went from one factory to seven factories, he also went from an ordinary employee to a production line leader.

This time, he applied to be the in-charge here.

In those big city companies, it was impossible to jump ranks in less than half a year.

This also meant that his choice was not wrong.

After Kong Lin sent the labor contract and confidentiality contract to the employees, they did not look at it much. They just looked at the salary line and signed the contract decisively.

What a joke. All they wanted to do was earn money to support their families. With such a high salary, nothing else mattered.

Seeing that the employee had signed the contract, Deng Guang instructed Kong Lin, “Bring people to clean up the three production lines first. We can’t leave any of the original residue behind. The boss will be coming over in the afternoon to adjust the drink.”

“President Deng, I understand.” Kong Lin nodded.

Deng Guang was also at ease with Kong Lin, a university student. After instructing him, he went to the villa to report the situation to Qin Lin.

After Qin Lin received Deng Guang’s report, he asked Chen Dabei to bring the tea leaves and materials he had brought to the new factory. In the afternoon, he followed Deng Guang to the beverage factory.

As soon as he arrived at the factory, he saw a young man cleaning up.

Kong Lin also greeted him immediately. He recognized Qin Lin and greeted respectfully, “President Qin, President Deng.”

Looking at President Qin’s young face, he was very impressed. He was not older than him, but he had already built the famous Qinglin Villa and Qinglin Food Company. He was definitely a role model for young people.

No one in the outside world would even think that the boss behind Qing Company was so young, right?

However, this also meant that the Qinglin Company was very energetic and had a bright future.

Deng Guang also introduced him to Qin Lin. "President Qin, he's Kong Lin, the in-charge of this new factory. He's also a university student. He was the outstanding team leader last year. He performed the best this time."

Qin Lin did not expect his company to have a university student. Moreover, since the other party could fight his way out and obtain Deng Guang's important position, his ability must be not bad.

Qin Lin also nodded at Kong Lin. "Work hard. There will be many opportunities in the future."

This was a great encouragement to Kong Lin. He immediately said enthusiastically, "Don't worry, President Qin. I won't disappoint you."

"Let's go and take a look at the production line. Then, we'll try to start commissioning." Qin Lin also instructed Deng Guang.

It wasn't difficult to build this functional drink. He just had to brew the brewed tea and beverage and fill it.

Actually, most of the production process was no different from the original tea made by this factory. The biggest difference was the process of roasting the tea leaves.

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The real difficulty was also how to use the production line to roast the tea. After all, the control of the three temperatures, as well as the addition of materials and proportion data for the various processes, had to be closely controlled on the assembly line.

However, no matter how difficult it was, he still needed to try. As long as he gave it several tries, he would succeed.

It was just that it was more difficult than imagined to convert the roasted tea steps into assembly line data production. It was mainly a matter of temperature control.

Originally, this tea was made with an oven. It was difficult to control the temperature by changing it by three degrees.

For a few days in a row, the problem was resolved by two boilers that increased the heat in the middle. The first pot of tea was roasted on the production line, and then a pool of tea was mechanically brewed.

Looking at the tea in the pool, Qin Lin said to Deng Guang, "Try it."

"Okay!" Deng Guang naturally knew what his boss meant. He hugged his head and squatted down, doing a frog jump to consume his strength.

Kong Lin was a little puzzled. President Qin only asked him to taste the tea. What was President Deng doing?

He only knew that the company was going to get a drink, but he did not know the effect.

Deng Guang panted before standing up. Then, he took a cup and filled it with some tea. A moment later, his eyes lit up. "President Qin, the effect is right. This is the effect. Just produce it according to the results of the debugging now."

Kong Lin also took a bottle, filled it with tea, and tried it.

However, after a puzzled expression appeared on his face, he realized that the tea did taste good. It was not inferior to the green tea on the market, but he really did not experience the effect of President Deng's words.

Deng Guang also understood Kong Lin's confusion and said, "Do 50 frog jumps and drink it."

Although Kong Lin was puzzled, when he thought of President Deng's actions just now, he still squatted down and did frog jumps. He was a little out of breath from continuously doing 50 before picking up the tea and drinking it again.

After taking two big gulps, his eyes lit up. "President Qin, President Deng, this drink is going to be popular. I've never drunk a drink with such an effect."

He felt his strength return.

Seeing this, Qin Lin also ordered, "Fill two finished products and bring them back to the villa."

"Okay." Deng Guang nodded and took two external bottles. He went to the bottler and opened the valve.

This bottler was connected to the pool. As soon as the valve was opened, tea surged out and instantly filled the bottle.

On the bottle were the words 'Qinglin Tea'.

This was chosen from the blueprints that Qin Ren had bid for yesterday. The bottle supply company was a company in Ning City. They were already working hard to produce the bottles they needed. The first batch could be sent over tomorrow.

Soon, Qin Lin obtained two bottles of Qinglin Tea. The finished product was out and the bottles could be produced tomorrow.

Although the production lines of this factory were all small, it was not a problem to produce thousands of bottles an hour when the three production lines were operating. The production during the first publicity period should be enough.

After returning to the villa, Qin Lin immediately entered the game and saw the note of Qinglin Tea:

[Qinglin Tea: Quality 1]

[This is a tea drink. When used after exercise, it can have a special effect: Stamina +1, Strength +1!]

Seeing this, Qin Lin was completely relieved.

Next was to set up publicity.

He called Lin Lanzi over.

“Boss, what can I do for you?” Lin Lanzi walked into his office in a slim professional dress.

“Make a publicity plan about this Qinglin Tea.” Qin Lin handed two bottles of Qinglin Tea to Lin Lanzi.

“Publicity is roughly divided into two categories. One is an event. Tourists can receive a bottle of Qinglin Tea for free when they leave the villa. The other is to hang a lucky draw connection on the official account and give it to the fans for free. As for the details, you can handle them yourself.”

When they left, the tourists would naturally be the most tired at that time. They could just know the effect of the cooling tea. The free online lucky draw was naturally to let more people know the effect of the drink.

“Okay, I understand.” Lin Lanzi nodded and left with two bottles of Qinglin Tea.

The next day.

The beverage factory received the first batch of bottles and began to produce them at full capacity. In a day, tens of thousands of bottles were produced.

At the same time.

Lin Lanzi also posted a promotional video on the official account.

As soon as the video was released, it attracted the attention of many fans. The comments section immediately became lively:

“Qinglin Villa has a new event. Why is it a free drink?”

“It should be a new product from Qinglin Villa.”

“I wonder if this drink is good.”

“I think it can also be given free on the official link lucky draw. I’ll try it.”

“...”

Although the fans were very curious about Qinglin Tea, because it was just a drink, everyone usually drank a lot of drinks and did not think much of it. The enthusiasm and attention were not too high, and the video did not immediately become a trending topic as usual.

However, there were also exceptions. For example, Wang Yang was playing with Su Juan in Xia City when he saw this video. Xia City was also his third stop on his honeymoon.

His first five stops were in the province, but he would go out of the province later.

“Look, Qinglin Villa has a new product.” Wang Yang showed the video to Su Juan.

“It’s just a drink this time.” Su Juan clearly wasn’t interested.

“With my understanding of Qinglin Villa, this drink shouldn’t be simple. After all, their ketchup is different.” As a senior fan of Qinglin Villa, Wang Yang had a different opinion.

He also clicked on the link to draw a lottery. After clicking on the link, he filled in an ID information. After filling in, everyone could draw once.

Wang Yang filled in his identity card. The next moment, he suddenly received a message. "Honorable VIP customer, hello. We will give you a new product for free. I hope you can taste it and give us your opinion. You can fill in the address. We will immediately package it for you."

This was a refinement of the VIP system in Qinglin Villa.

Wang Yang felt very comfortable when he received this message. In any case, he felt that he was different from the others.

He immediately filled in the hotel he had checked into. Anyway, he still had two days in Xia City. Qinglin Villa was only half a day away.

Sure enough, the next night, Wang Yang and Su Juan returned to the hotel. They had just entered the bathroom and taken a shower for more than half an hour when they heard the doorbell ring. The waiter had sent a package up. It was the calming tea from Qinglin Villa.

Wang Yang was opening the package and taking out the Qinglin Tea when he saw Su Juan coming out of the bathroom. "Hubby, do I look good?"

Su Juan was wearing very thin and tempting pajamas. Her charming appearance made Wang Yang, who had just showered for half an hour, pounce on her.

Then, the two of them spent the night together.

After another half an hour and half an hour of shower, Wang Yang was panting and weak.

He hurriedly took a bottle of Qinglin Tea and drank it. After downing half the bottle in one go, his face revealed surprise.

An hour of fatigue actually decreased rapidly after drinking this cooling tea. He could feel his strength recovering and returning to his body.

Wang Yang hurriedly finished the remaining half bottle in one go. After a while, he pounced on Su Juan again. "Why do you still have strength? Be gentle. I'm pregnant."

Another half an hour later, Su Juan looked at Wang Yang in surprise. "Hubby, why are you so vigorous today?"

However, Wang Yang saw the Qinglin Tea. "Baby, I don't think there's an agent for this Qinglin Tea, right? How about I represent this Qinglin Tea?"

Then his eyes lit up with eagerness.

He knew that this Qinglin Tea was definitely a good thing. It would definitely be popular.

Furthermore, he had even thought of how to promote this thing. If he could successfully represent it, he could promote the drink as quickly as possible.

### **Chapter 353: Please Let Me Represent This Drink!**

The next day.

The video of Qinglin Villa's Qinglin Tea was still not trending.

After all, without knowing the effect, Qinglin Tea would only be treated as an ordinary drink. No matter how popular the villa was, it would only be a hot topic.

However, a hot topic also made many people know about this product, especially the tourists who came to the villa to play.

Before tourists arrived at the villa, the best way to make a tour guide was to watch the villa's video. Naturally, they also saw the video of Qinglin Tea.

However, if Qinglin Tea wanted to be on the trending searches like in the past, it still needed to be detonated.

Hot searches were not like hot videos where one could buy Dou+ advertisements.

Xia City.

Wang Yang slept until noon before waking up.

In order to experiment with the effect of the Qinglin Tea last night, he had drunk two bottles in a row and experienced the feeling of recovering his strength.

However, the result was that he was a little exhausted today. Stamina could be recovered with that tea, but some things could not be recovered.

That drop was equivalent to 10 drops of blood essence.

This was very taxing on the body!

Su Juan was also a little tired.

Although Wang Yang did not dare to torture her too much since she was pregnant, he still asked her to d it with her for the whole night.

It was also tiring to play the instrument.

She did not expect the drink made by Qinglin Villa to really recover her strength.

In the future, couples would probably prepare two bottles in their rooms, right?

Wang Yang was still carrying the remaining nine bottles of Qinglin tea as he left the hotel with Su Juan. He wanted to represent this drink, but he still wanted to do some tests.

After leaving the hotel, Su Juan asked, "Hubby, are you really planning to represent this drink?"

Wang Yang nodded solemnly. "Although what happened in the past can earn money, it's a little surreal. I feel that it won't last long. For you and the child, we should find a stable thing to do. This drink will definitely be popular."

When Su Juan heard Wang Yang's words, she was so touched that her eyes watered. "Hubby, I support you."

Wang Yang brought Su Juan to a basketball court. Although this drink was useful when men and women played music, he knew that there was a larger market for consumption.

Looking at the young man playing basketball with sweat on his face, Wang Yang walked over with a bottle of tea and a disposable cup. He said to a young man covered in sweat, "Brother, I have a drink here. Do you want to try it?"

"I'm not interested," the young man said bluntly.

"..." Wang Yang could only say to the other man who was also sweating profusely, "Brother, I have a drink here. It's Qing..."

The man waved his hand directly and said impatiently, "I'm not interested. Leave me alone."

These people still wanted to promote their products when they were playing basketball. In the end, these people just wanted them to pay. Who would fall for it?

Wang Yang was dumbfounded.

He had never done this before and felt inexplicably defeated.

"Hubby, let me do it!" Su Juan went forward and took the Qinglin Tea and disposable cup from him.

When a beautiful woman like Su Juan, who was dressed fashionably and had long legs and beautiful hair, came over, she immediately attracted the gaze of those young people. Their eyes were fixed on her.

Su Juan looked around and said to the young people, "Can you guys help? Everyone knows Qinglin Villa, right? I have a new drink from Qinglin Villa in my hand. I'm doing a market questionnaire. Can everyone help me try it?"

The young people immediately surrounded her.

If this beautiful woman came out to do sales, they would definitely help. If they could add her on WeChat, they might be able to chase her.

"Beautiful girl, give me a glass."

"I'll have one too."

"Let me try it."

"..."

It became a little lively. Even the two teams playing on the field stopped.

When Wang Yang saw this scene, his mind was filled with black lines. Even the two fellows who had rejected him without any interest surrounded them.

It was just a group of simps.

However, looking at this group of people, he felt an inexplicable sense of accomplishment. Such an attractive woman was his wife.



It also reminded him of when he was at the nightclub. Once he set a room up, girls also surrounded him like this.

Presumably, these girls could also attract these simps, right?

At the thought of this, he thought of how to promote this calming tea. He wanted to represent Qinglin Tea even more.

Although he had changed their names in his contact book in order to respect Su Juan, and he had not looked for them for some time, it did not mean that their previous intimate relationship was useless.

At this moment, he heard exclamations.

“Eh, this tea... I’m not hallucinating, am I?”

“I don’t think so. I feel good too. I can feel my strength returning.”

“As expected of Qinglin Villa. I heard that the things in this company are very good.”

“This isn’t comparable to the artery effect?”

“Beautiful girl, where can I buy this drink?”

“That’s right. With this drink, I’ll feel good playing ball.”

“...”

Soon, these people’s attention was focused on the Qinglin Tea.

Because the effect could really be felt. As ballplayers, this drink was too classic.

A moment later.

Su Juan ran over and hugged Wang Yang’s arm. She said sweetly, “Hubby, how was it?”

“My wife is really charming.” Wang Yang smiled and tapped Su Juan’s nose. To be honest, after a long time, he really felt that Su Juan was not bad. At least he could be sure that the child was his and would not be as miserable as his brother, who only realized that the child was not his when he had already developed feelings.

#### **Chapter 354: Please Let Me Represent This Drink!**

Sometimes he thought about how it would be if it wasn’t Su Juan he had brought to the villa, but another girl.

Sometimes fate was so wonderful.

After confirming the effect of Qinglin Tea, Wang Yang brought Su Juan back to the hotel and checked out. He decisively headed to Qinglin Villa. In the evening, he brought Su Juan to the villa.

As soon as he entered the villa, he saw a place surrounded by many people.

It was a free gift for tourists.

The villa had sent a video yesterday. Many tourists knew that the villa was giving this new product for free.

Tourists who came out to play did not mind collecting a freebie, so many tourists were collecting it.

When Wang Yang came in, he heard many tourists' surprised voices.

"This drink is very good. I almost didn't have the strength to walk after drifting. Now, I feel like I can drift again."

...

"In the past, those beverage advertisements used the gimmick of being able to feel recovered strength. This drink from Qinglin Villa is the one that can really feel it, right?"

...

"It's much better than the functional drinks on the market. I just can't buy it now. It hasn't been officially sold."

Wang Yang quickened his pace towards the villa.

After his own experience, coupled with the reactions of the young people on the basketball court and the tourists around him, he was sure that the drink was going to be popular, and it was going to be popular immediately. He had to seize this opportunity before that.

Otherwise, if those beverage agents beat him to it, he wouldn't stand a chance. After all, he didn't have any agent channels for the time being. He only had a simple concept and plan.

When Wang Yang entered the hall, he saw Gao Yaoyao, the waiter supervisor. He immediately walked over and greeted her. "Hi, I want to see your boss. I have something important to discuss with him."

Gao Yaoyao looked at Wang Yang in confusion. She naturally recognized him. This was really a regular guest of the villa. He was actually here again. Naturally, she could remember him because he was one of the few VIP guests in the villa.

In the future, this VIP reception would also be the most important thing to their service department. She naturally had to pay attention to these people's information.

Since this person wanted to see the boss as soon as he arrived, she did not dare to neglect him and said, "Mr. Wang, I can help you call the boss and ask if he's free."

"Thank you very much." Wang Yang hurriedly thanked her.

In the office.

Qin Lin was making tea with Ma Liewen.

Ma Liewen poured tea for Chen Shengfei and Li Qing with a pious expression. "Old Chen, Li Qing, you're really lucky to be with Qin Lin. This tea leaf costs 670,000 yuan per catty outside. You might not be able to buy it even if you have money."

"This tea is really different." Li Qing loved wine and did not like tea, but he could really taste the difference. It was too fragrant and sweet.

Chen Shengfei nodded in agreement. "Yes, now I understand the fun of tea."

Qin Lin also smiled and picked up a cup of tea to drink.

The tea was good tea. Unfortunately, the mountain goods did not refresh today, and there were no more wild oolong tea of Quality 2.

At this moment.

Qin Lin's phone rang. When he heard Gao Yaoyao say that the VIP wanted to see him, he revealed a hint of surprise.

He naturally remembered Wang Yang. It was that warm-hearted 'Knife Beating People' who had made the villa's products popular more than once.

But why did the other party want to see him?

"Bring him to the office!" Qin Lin thought about it and agreed to meet him. He wanted to see what important things the other party had.

On the other side.

Gao Yaoyao hung up and said to Wang Yang, "Mr. Wang, follow me. Our boss asked me to bring you there."

"Thank you." Wang Yang thanked her again and followed Gao Yaoyao into the office.

Gao Yaoyao knocked on the door and only opened it after receiving a response from the office. She brought Wang Yang into the office.

As soon as the office door opened, Wang Yang saw a few people inside. This made him feel inexplicably pressured because he recognized the two tycoons, Chen Shengfei and Ma Liewen.

Although he was rich in the eyes of ordinary people, he was only a small fry compared to these two.

Then he looked at the other two.

The young man did catch his eye.

Because this young man was too young. He was even younger than him, but he was making tea with these two big shots.

This meant that the other party's identity was not simple.

Gao Yaoyao had already walked to Qin Lin's side and said, "Boss, Mr. Wang is here."

This scene shocked Wang Yang.

This young man was the boss of Qinglin Villa? Although he had never seen the boss of Qinglin Villa, he had guessed what this boss was like. In the past, when he saw the Qinglin Medicine Wine imitation

bottle and the rosewood billboard, he thought that the boss of the villa was an old man who liked such a retro style.

Therefore, as soon as he entered, he thought that the more mature person might be the villa owner.

However, this result shocked him. The boss of Qinglin Villa, who had never shown his face, was actually so young?

Su Juan also found it unbelievable. If this boss of Qinglin Villa was placed in a nightclub, he would be a super eligible bachelor, right?

Qin Lin also got up and invited Wang Yang to sit at the tea table.

Wang Yang was clearly a little uneasy. After all, it was two big shots. To be able to sit with them to make tea, the remaining one should not be simple, right?

Su Juan tactfully stood aside with Gao Yaoyao.

### **Chapter 355: Please Let Me Represent This Drink!**

Although Ma Liewen did not know Wang Yang, he knew how to flatter him. He poured a cup of tea for Wang Yang. "Have some tea."

"Um, thank you." Wang Yang hurriedly reached out and took it.

He didn't like tea, but he took two polite sips. It was rude not to drink it.

But he was surprised when he drank the tea.

Because the tea was so good. The feeling was indescribable.

Qin Lin said, "Mr. Wang, I'm the boss of Qinglin Villa, Qin Lin. You said that you have something important to see me about. What is it?"

When Wang Yang heard Qin Lin's question, he did not dare to hesitate and explained, "President Qin, I want to represent Qinglin Tea. Please give me a chance."

Qin Lin was stunned when he heard this.

He really did not expect the other party to be here for this. Furthermore, this was too fast. The official account had only posted the video yesterday. Many people did not know the effect of Qinglin Tea, right?

This could also mean that the other party had good taste and a keen sense of the market.

Qin Lin asked, "Mr. Wang, are you a beverage agent? Do you have a sales channel?"

Wang Yang hurriedly said, "President Qin, I don't have a complete sales channel in the conventional sense, but I'm proud to be able to promote the products in Min Province's entertainment venues. Moreover, I know a few managers of the largest supermarket and two hotel chains."

He wasn't lying. Other than his girls in the nightclub, there were also many rich second-generation heirs and higher-ups in some companies who knew how to play. Naturally, he knew them all.

When Qin Lin heard Wang Yang's words, he frowned slightly. After all, he would not choose an agent randomly. The first thing he considered was the sales channel.

And the sales channel that Wang Yang mentioned was not in the traditional sense. It sounded a little unreliable.

However, Wang Yang did not want to give up. He said very sincerely, "President Qin, I know that words are useless now, but I hope you can give me a chance or a mission as a test. If I can succeed, you can let me represent you. If I can't, I won't have the face to say this again."

Qin Lin looked at Wang Yang's sincere expression and thought for a moment before saying, "Alright, I'll give you a week. I won't give you a mission. It depends on how many orders you can give me this week."

Now that the products had just been released, the factory only had three small production lines and could produce about 60,000 bottles a day. He was not in a hurry to find an agent. He was just waiting for the publicity of the tea leaves to heat up for two days before looking for a loan from the county to expand. When the time came, the expanded factory would produce at full capacity.

He did not mind giving Wang Yang a chance these days. After all, it did not affect him much.

"Thank you, President Qin." When Wang Yang saw that Qin Lin had relented, his face lit up. "President Qin, please let me take a batch of goods first. I'll use them to promote it."

"Alright!" Qin Lin also called Deng Guang. As soon as the call went through, he walked to the side and asked, "Old Deng, have you calculated the cost of a bottle of calming tea?"

Deng Guang's voice sounded. "President Qin, the calculation is done. The cost of the materials + the cost of the bottle is about one yuan. It's about the same as Red Bull."

"Got it." Qin Lin nodded. The cost of this was much lower than ketchup. He asked again, "How many bottles have been produced now?"

Deng Guang said again, "Apart from the ones produced yesterday and today, there are still 70,000 bottles in stock."

Qin Lin instructed directly, "Seal 50,000 bottles. When the time comes, someone will pull them away."

"Okay, Boss," Deng Guang replied immediately.

Qin Lin hung up and returned to the tea table. He said to Wang Yang, "I can give you 50,000 bottles. Each bottle costs 4 yuan for the factory to make, and will be sold at a retail price of 7 yuan."

This price was naturally set by comparing it with the Red Bull. His drink was better than others and could not be degraded.

He actually wanted to set a higher price, but the country's relevant regulations on the beverage market were there.

If the cost of one yuan was too high, he would be investigated unless he was not afraid of being investigated. At most, he would increase the price after it became popular.

"Thank you, President Qin." Wang Yang immediately nodded.

He had come to check the price of the relevant drinks. 7 yuan was already more expensive than Red Bull in ordinary drinks, but he believed that the effect of this Qinglin Villa tea could crush Red Bull.

Furthermore, there was a profit margin of three yuan more than Red Bull.

### **Chapter 356: Three Million Bottles of Orders in Two Days! This Is Really A Talent!**

Another day passed.

Qinglin Tea's popularity increased a little, but it was still not trending. The effect was different from what Qin Lin had expected.

Although tourists had received Qinglin Tea for free and had experienced it firsthand, they clearly knew the effect of this tea. Many people had posted videos saying that this tea was definitely better than functional drinks like Red Bull on the market.

However, the video was only a video after all. Furthermore, there were too few people involved. No matter how well it was praised, would people believe it?

The advertisement for other people's drinks was much more awesome than yours. A person who was about to die would instantly be revived.

Under the bombardment of these beverage advertisements, everyone was somewhat immune to these promotions.

In Qinglin Villa.

After Qin Lin sent the things in the game to the villa, he also received Lin Lanzi's report and knew that the video publicity did not have much effect.

It was indeed difficult for others to believe this drink based on what was said. If he were the one who saw such a video, he would have dismissed it.

After all, no matter how nice it was said to be, it was not as good as an advertisement.

There had to be a different publicity strategy.

In Min Province.

Wang Yang woke up early in the morning and opened a WeChat group.

He had rushed back last night. It had not been easy to get an opportunity from President Qin, so he naturally had to seize it and try to get as many orders as possible within the week.

After building the WeChat group, he started choosing from the girls he had once known.

The chosen ones were pulled into the WeChat group.

This was naturally a group gathering.

This kind of gathering was usually free for the women. However, men would have to buy tickets. As for the number of tickets, it depended on how high-end the game was.

As the little prince of the team, Wang Yang's team was naturally high-end.

However, today, he specially chose those he had interacted with.

Previously, people like Su Juan who were purely looking for excitement were specially chosen to join the group in order to play with more men.

This time, he was doing it for Qinglin Tea. He could use these women.

After Wang Yang finished recruiting, he directly sent an announcement: "I've booked the entire venue of 'Angel Descent, Twilight World'. See you tonight."

And 'Angel Descent, Twilight World' was one of the top three nightclubs in Min Province.

He was originally just a guest in this nightclub, but as he played, he became a shareholder.

Time passed and soon it was night.

Wang Yang arrived early at the backstage of 'Angel Descent, Twilight World' and waited.

At the entrance, there were also several security guards in black suits and sunglasses, as usual.

Naturally, this was all a bluff. Their role was to stop a column of people and check if they were qualified to enter.

Soon, beautiful women in hot clothes and good figures appeared outside.

These beautiful women were naturally not bad. Most of them should be goddesses in the eyes of ordinary people.

Without any beauty, it was impossible for them to be invited to a high-end gathering like Wang Yang's.

In the past, many young people wanted to enter a nightclub when they saw so many beauties. Even looking at those beauties was pleasing to the eye.

If they took a video and posted it on their WeChat Moments, those who didn't know better would think that it was their group and that these beauties were related to them.

Unfortunately, they quickly realized that they could not enter. They could not even bear to buy that kind of ticket.

Naturally, other than the beauties invited, there were also many beauties who wanted to freeload on all kinds of high-end situations. They even wanted to blend in.

This kind of woman who went around freeloading was naturally a cannon that came knocking on the door. They were also the easiest to obtain among the rich second-generation heirs in the nightclub.

This was because they knew that they only wanted to hook up with rich people.

In the end, this kind of woman would probably return to her demure and obedient image. She would marry an honest person, and some would even give honest people some gifts.

Today, the beauties who came to participate in Wang Yang's gathering entered the 'Angel Descent, Twilight World' and realized that something was wrong.

There were no past neon signs or atmosphere lights, or as much wine as had been prepared in the past. There was only something covered in red cloth in the middle and piled together.

What was inside was naturally Qinglin Tea. It was also the main purpose of Wang Yang's gathering.

There were more and more beautiful women. Although they were curious, they all found their seats and sat down. They knew that Brother Yang was very good at playing. His games were usually very fun. Who knew what tricks he would play tonight?

But soon, they felt even more that something was wrong. This was because there were very few male compatriots at night. There were only a few. This ratio was seriously imbalanced. How could they play?

Naturally, these men were all rich second-generation heirs of Min Province's supermarket chain and some of the higher-ups of the hotel chain. If they didn't have this identity, they wouldn't have been invited by Wang Yang today.

Seeing that everyone was here, Wang Yang also walked out from backstage with a microphone in his hand. He greeted everyone with a smile. "Everyone is here. I'm sure everyone is wondering why this scene is like this today. We're not playing around tonight."

These words stunned everyone as they looked at Wang Yang in shock.

Was this a joke?

This little prince-like brother set up a gathering not to play around?

### **Chapter 357: Three Million Bottles of Orders in Two Days! This Is Really A Talent!**

Wang Yang immediately said, "Although that's the case, I have a gift for everyone today."

As he spoke, a few waiters had already stepped forward and revealed the covered white cloth. Everyone saw the Qinglin Tea inside.

"Wang Yang, is this Qinglin Tea?" A refined man with glasses said in surprise, "I heard that Qinglin Villa produced such a drink that can recover physical strength, but I don't know the exact effect."

Wang Yang smiled and said, "Brother Hua, the effect of this drink is indeed not bad. I've experienced it for myself. This thing can only be effective when you're very tired. Brother Hua, you can take it back and try it with my Sister-in-law. Drinking a bottle after each use will definitely allow you to recover your strength faster."

"Really?" Brother Hua's eyes lit up.

Those who liked to play at nightclubs naturally couldn't make love only once.

After all, there were also two chances.

However, their stamina had to keep up with it and they usually had to rest for a long time.

Wang Yang smiled again and said, "Brother Hua, how can I lie to you? Do you want to buy some for your supermarket? You can take two bottles to test the effect first."



Hearing this, Brother Hua seemed to have guessed Wang Yang's motive for setting up this gathering today. So it was really not for playing around.

He smiled back and said, "Okay, I'll take two back and give you an answer tomorrow."

With that, he went forward and left with two bottles of Qinglin Tea.

Whether this thing was really effective as Wang Yang had said, he still had to test it himself.

Just as Wang Yang had said, this was definitely a popular product. If he sold it immediately, it was also a small credit to his family's supermarket.

Almost at the same time, the other rich second-generation heirs and the management of the hotels understood Wang Yang's motive. They greeted Wang Yang and each left with two bottles of Qinglin Tea.

Everyone played in the same circle, and they enjoyed the benefits.

If this Qinglin Tea was really effective, they would still give him face.

Now, only the beauties were left. They were all a little dumbfounded. The men had left, so what were they going to do?

At this moment, Wang Yang also looked at the remaining beauties and said to them with the microphone, "Sisters, although today is not the usual gathering, I have a gift for you."

A girl in a black skirt said directly, "Brother Yang, the gift you're talking about isn't these drinks, is it? If that's the case, you might as well give yourself to me."

These words made Wang Yang say awkwardly, "Sister Jianan, don't underestimate these drinks. I remember that you have a godfather who works on land, right? There are nearly 5,000 people working on a construction site in the South China District, right?"

"Are the workers' construction becoming less and less efficient? And they have to rest all the time? Anyway, the workers have to be supplied with water every day, right? Tell your godfather that this water can restore the workers' strength and maintain the maximum efficiency. The benefits will definitely exceed the value of the water."

"If everyone gets two bottles a day, that'll be 10,000 bottles. If your godfather takes one bottle, I'll draw 1 yuan for you. Will that be 10,000 yuan a day? 300,000 yuan a month? You can buy your own BMW in two months."

As Wang Yang spoke, he looked at another mature girl and said, "Sister Lingling, I heard that you've also acknowledged a god grandfather. He has a lot of employees in his factory."

He said to the third girl, "Sister Feifei, I heard that your cousin-in-law is from the provincial sports bureau and manages many sports."

With Wang Yang's words, the girls' eyes clearly lit up.

Wang Yang naturally had a smile on his face. Wasn't this the reason he specially looked for these women who were clearly fishing for gold turtles and accompanying rich people?

Although this drink could be drunk to recover strength after the couple finished playing, it could not restore the essence. It was very harmful to the body. No matter how strong the body was, it could not last two or three days without restraint.

And these capitalist workers and the sports industry were the real market.

The reason why he chose these women who clearly wanted to hook up with rich people was because they were super gold-diggers. They knew many godbrothers, godfathers, and god grandfathers. These were all potential markets.

Now that an opportunity to earn money was in front of them, they believed that they would definitely use their capital to earn money.

He was treating these people as promotion sales and small agents. Although they were different from the usual agents, they could experience the effect of the experimental drinks with their godbrothers, godfathers, and god grandfathers. This would be the best way to promote them.

As expected, the girl called Jia Nan was tempted. She asked, "Brother Yang, is what you said true?"

Wang Yang smiled and said, "My good sister, why would I lie to you? My credibility shouldn't be that bad, right?"

"I believe in Brother Yang." Sister Jianan nodded. Wang Yang's credibility was indeed good. She immediately said, "Brother Yang, I'll also take a bottle of tea to talk to my Godfather and give you an answer tomorrow!"

With that, she left.

If she could buy a BMW, she would get this list no matter what. Besides, this was a long-term business. She might be able to buy a house soon.

When she had a car and a house and some savings, she would do what she wanted and open a cake shop or flower shop. At that time, it would not be difficult for her to find a more outstanding husband.

The more she thought about the future, the more she looked forward to it. As soon as she left the nightclub, she took out her phone and made a call. "Godfather, where are you now... You drank a little? I'll go over and take care of you. I have something to recommend to you too. Okay, I'll come over immediately..."

### **Chapter 358: Three Million Bottles of Orders in Two Days! This Is Really A Talent!**

After the girl called Jia Nan left, Ling Ling and Fei Fei were also tempted. They took a bottle of tea from Wang Yang and left.

After that, the other girls could not hold it in either.

"Brother Yang, I can get a commission if I take it and sell it?" Another girl walked forward. She liked money and wanted to fish for a golden turtle.

However, before catching a turtle, she did not mind earning a little. She only knew a guy who owned a gym chain.

Initially, the other party was quite eligible. But he had a wife, so she did not plan to care about him anymore.

Now it seemed that she could not ignore him. With the other party's gym, he could spend thousands of bottles a day without a problem. That would make thousands a day.

Wang Yang smiled and said, "Of course. Everyone can get an order from any channel. You can be my agent. I'll bring you to play."

These words made the other girls leave with some tea.

Wang Yang also smiled. He knew their methods better than anyone else. The results should not disappoint him.

Indeed, some people experienced the joy of recovering their strength over Qinglin Tea that night.

Therefore, the next day, Wang Yang received consecutive calls.

Jia Nan said, "Brother Yang, I've signed a list of 200,000 bottles. When can I give you the list?"

"Sister Jianan, I'll look for you later," Wang Yang said with a smile. This girl's Godfather was awesome. He had personally experienced the benefits and definitely knew how useful this was to the workers. Their efficiency would definitely increase.

If it were him, he might treat this Qinglin Tea as a fixed benefit for the workers.

It seemed that this girl really had a chance to buy a BMW in two months.

Sister Lingling said, "I've ordered 300,000 bottles to try first. I want to sign a contract with you as an agent."

When Wang Yang heard this, he could only say that the capitalist's Godfather was indeed awesome. However, this woman had a brain and even wanted to sign a contract with him. Clearly, she wanted to go for a long time.

However, he had yet to get the contract from President Qin, so he could only stabilize the other party.

If he could get President Qin's contract, he wouldn't mind giving the other party a small substitute contract. After all, with such ideas, she should have a way to get orders.

Fei Fei said, "Brother Yang, my cousin-in-law said that we can get orders for all kinds of functional drinks through the sports bureau, but he vaguely said that he wants benefits."

"Alright, arrange to meet your cousin-in-law for a detailed discussion. You will get your commission," Wang Yang replied with a smile.

This game was indeed official. After experiencing it personally and knowing that things were good, they were not afraid of being cheated.

After that, there were consecutive calls. Some had tens of thousands of orders, and some had 10,000 orders.

Wang Yang took his notebook and listed them. He had never thought that he could still rely on his connections in the nightclub to do business like this.

He didn't care how these nightclub girls got these orders. As long as he signed the contract, he would give them their share.

Next, Wang Yang began to go out to look for these nightclub girls to calculate the orders.

After that, the rich second-generation heirs and executives also called him to place orders.

Brother Hua was the most awesome. His family's supermarket chain directly placed an order for 500,000 bottles. "Wang Yang, this Qinglin Tea is indeed very effective. Send me the goods as soon as possible."

In the end, all the orders added up to nearly three million bottles.

This should be enough to report to President Qin. As long as he got the agent contract, the other markets could be slowly developed.

After calculating all the orders, Wang Yang rushed to Qinglin Villa immediately and found Qin Lin.

When Qin Lin saw Wang Yang take out the order contract, he was in disbelief.

Three million bottles of orders in two days? Was the other party sure that there was no sales channel? Was this a joke?

Wang Yang immediately said, "President Qin, these orders are only the first batch. You can give me the agent from the provincial capital of Min Province first. I can promote it immediately and get more orders."

"Um, Wang Yang, can you tell me how you promoted it in two days?" Qin Lin couldn't help but ask curiously.

The other party was so fierce that he had to consider if his factory could produce it.

He could only produce 70,000 bottles a day now and could only produce 140,000 bottles at such short notice.

Wang Yang did not hide anything because there was no need. He told Qin Lin his method.

When Qin Lin heard that, he was shocked. He had never thought that he could promote products like this. This guy was really a f\*cking talent.

### **Chapter 359: Poached! Wang Yang's Beauty Strategy!**

"Wang Yang, congratulations on obtaining the agent rights to the provincial capital of Min Province." Although Qin Lin was surprised by Wang Yang's ability, the other party had brought three million bottles of orders and he would not go back on his word. He had also decided to give the agent rights to the largest city in Min Province.

“Thank you, President Qin.” When Wang Yang heard this answer, he heaved a sigh of relief and thanked him happily.

Qin Lin took out his phone and called Deng Guang, asking him to bring three million bottles of orders over.

When Deng Guang came over with the contract for the three million bottles of orders to sign with Wang Yang, he was in disbelief.

Although he knew that his company’s drinks were good, they had not been promoted at this stage. Even those beverage agents could not produce three million bottles of orders in two days, right?

After Wang Yang received the contract, he immediately said enthusiastically, “President Qin, President Deng, don’t worry. I’ll promote the drinks as soon as possible and bring over another three million orders within a week.”

After signing the agency contract, he was even more confident. Compared to the orders sold by the nightclub, the nearly eight million ordinary citizens in the provincial capital were the real market.

The orders at the nightclub were just a stepping stone. Developing the market of these eight million people was the real business.

Moreover, through Su Juan’s previous experience at the basketball court in Xia City, he had a plan again. Those nightclub girls could still be used.

As long as the scale expanded and he firmly occupied the provincial capital market, he believed that he would still have a chance to discuss with President Qin.

Qin Lin and Deng Guang subconsciously looked at each other when they heard Wang Yang’s words.

This person was very confident, but didn’t he think too highly of their factory’s current production capacity?

Wang Yang quickly left with the contract and orders. He also took with him the 150,000 bottles of Qinglin Tea that were currently in the beverage factory. There were 12 bottles per pack, a total of more than 12,000 packs.

After Wang Yang left, Deng Guang immediately said, “President Qin, we might have to hire people to work double shifts to produce it immediately. Moreover, we have to find a new factory immediately. If the other party really brings another three million orders in a week, I’m afraid we won’t be able to promote it elsewhere in a short period of time.”

Qin Lin smiled and said, “Then we’ll focus on taking down the provincial capital market first. Anyway, we don’t have enough production capacity now. The factory will get Kong Lin to recruit people immediately.”

Deng Guang nodded and immediately took out his phone to call Kong Lin.

In the drinks factory, Kong Lin was inspecting the production line. As a motivated manager, he did not allow any problems with the line he was managing.

After receiving Deng Guang's call, he immediately wrote a recruitment advertisement and posted it at the entrance of the factory and the various factories of the food company.

He was not worried about recruitment. Qinglin Food Company's factory was not afraid of not being able to recruit people. There were countless people waiting to enter the Qinglin Company.

Indeed, not long after the recruitment advertisement was posted, people came to apply for the job.

What Kong Lin was worried about now was the arrangements for double shifts and employee training. Once new employees were recruited, they would immediately enter double shifts. Then, the new and old employees would have to mix together and lead the new.

In Qinglin Villa.

After Deng Guang and Qin Lin reported some things about Qinglin Food Company, he said, "President Qin, I'll go back and prepare the information about the county's loan and the acquisition and construction of the new factory."

"Yes!" Qin Lin nodded. This was indeed the most important thing for the food company. After all, their current production could not even satisfy the orders of a broker like Wang Yang.

However, just as Deng Guang was about to get up and leave, Gao Yaoyao walked in with a middle-aged man and a young man.

The middle-aged man had a square face, and the young man followed behind. He clearly looked like a secretary or assistant.

Gao Yaoyao walked into the office and said to Qin Lin, "Boss, this gentleman said that he's from the deputy county of Ning City."

Qin Lin and Deng Guang looked at each other before looking at Liang Cheng in surprise, not understanding the other party's motive.

The middle-aged man looked at Qin Lin and said in surprise, "I didn't expect the boss of Qinglin Company to be so young. You're really young and promising. I'm Liang Cheng. This is my work pass."

As he spoke, he had already taken out a work pass and handed it to Qin Lin.

The work pass indeed stated that he was the deputy county of Ning City. This kind of thing could not be faked. One could find out easily.

Qin Lin also shook hands with the other party. "You can call me Qin Lin. Why did you come to the villa?"

Liang Cheng also decisively revealed his motive. "Actually, our Ning City wants to invite the Qinglin Food Company to invest. Everyone knows how popular Qinglin Food Company's ketchup is and how high the employees' salaries are. We naturally hope that a high-quality company like Qinglin Food Company will also invest in our Ning City."

Youcheng County's Qinglin Villa and Qinglin Food Company were definitely the envy of the surrounding counties.

Putting aside the fact that Qinglin Villa had an average of nearly 3,500 tourists a day, 1.28 million tourists a year had a big impact on a county with 300,000 to 400,000 people.

Everyone knew the potential of the Qinglin Food Company alone. As long as they were given time to expand their production and scale, they would definitely be able to squeeze into the top 10 ketchup brands in the next year or two.

At that time, even if the formula for Qinglin Ketchup was cracked, the market for Qinglin Ketchup would be fixed. No brand could do anything about Qinglin Ketchup.

No matter which county such a company was in, it would be a leading company after that. Furthermore, it would be a leading company that other companies could not shake.

### **Chapter 360: Poached! Wang Yang's Beauty Strategy!**

Qinglin Villa was a fixed tourist attraction. They had no way of fighting for it, but Qinglin Food Company was different. They still had a chance to poach it.

Qinglin Food Company was not bad in Youcheng County, but that did not mean that they could not open a factory in Ning City, right?

After all, there were high-quality companies competing everywhere. Even those big cities were competing fiercely. Didn't they see how badly Guangzhou had been poached?

Because of an official policy mistake, several large companies had moved away. More than 100,000 people were laid off. It was useless even if the person in charge stepped down.

When Qin Lin heard Liang Cheng's invitation, he said in surprise, "I didn't expect Deputy Liang to come personally for this matter, but our ketchup has already signed a relevant cooperation with Youcheng County. The new factory plan has also been completed."

Liang Cheng immediately said, "We've investigated this before, and we're not here for Qinglin Ketchup. We want to invite Qinglin Food Company to open a beverage factory in Ning City."

"Our Ning City's industrial area doesn't have a smaller advantage than Youcheng County. Moreover, we've also integrated a factory area for Qinglin Company. There are ready-made empty factories, and we've also helped the Qinglin Company negotiate three small beverage factories. As long as Qinglin Food Company signs the acquisition, there will immediately be 15 beverage production lines that can be started immediately. I know that President Qin, your drinks urgently need immediate production capacity."

"In addition, our county has also held a meeting. As long as Qinglin Food Company is willing to invest in our Ning City and open a factory, we will give you the highest tax-free two-year policy in the county."

"Of course, we've also investigated that Qinglin Food Company is developing very quickly now. The ketchup factory is going to expand and we still have to repay the loan from Youcheng County. There's definitely a problem with the funds to open a new factory. Therefore, Ning City can also set up a corporate guidance fund for the Qinglin Food Company."

As he spoke, Liang Cheng had already handed a relevant document to Qin Lin.

Qin Lin took the document and looked at it.

It had to be said that Ning City was indeed very sincere. A specially planned factory area was originally a state-owned factory with a ready-made factory. It would definitely take a lot of effort for Ning City to plan this for Qinglin Food Company.

As for the three beverage factories, Ning City would definitely give the original boss a lot of policies and benefits.

On the other hand, if these 15 production lines were put to full work and worked double shifts, the production could reach 700,000 bottles a day.

The most important thing was the two-year tax-free policy and support fund.

Ning City had clearly put it on the line.

Naturally, Ning City was tax-free, had a loan, and had helped find a factory. There were also conditions for negotiating the acquisition of a factory. That was, the factory needed to recruit workers in Ning City.

This was also a condition that would be met everywhere.

Most importantly, Ning City was a large tea-producing county. They were not fools to put in so much effort.

After Qin Lin finished reading the document, he handed it to Deng Guang.

After Deng Guang looked at the document, he clearly saw Ning City's sincerity and asked curiously, "Deputy Liang, Ning City is very confident in our Qinglin Food Company's drinks."

Liang Cheng smiled and said, "We've already tested the effect of Qinglin Tea. After playing basketball, we drank a bottle when we didn't have much stamina. That effect is definitely not something those functional drinks in the world can compare to. With your company's ability, this product will quickly become popular. We naturally have to seize the opportunity first."

Qin Lin was a little tempted, but he did not agree immediately. Instead, he said, "Deputy Liang, we've received Ning City's sincerity, but we need to hold a meeting to discuss this factory opening. Can we give you an answer tomorrow?"

When Liang Cheng heard Qin Lin's words, he could only nod and bid farewell.

They had already done everything they could. Whether they could invite Qinglin Food Company to open a factory in Ning City could only wait for their decision.

However, he believed that after so much preparation, the other party would probably agree.

After Liang Cheng left, Qin Lin called Zhao Moqing over and told her the whole story.

The three of them discussed the matter.

Qin Lin asked directly, "Do you think we should go?"



Deng Guang said, “President Qin, Ning City is indeed very sincere. Moreover, with what they did, we can produce quickly in the past. With a ready-made factory, it will be more convenient to buy production lines and expand.”

Zhao Moqing also said, “I think we can go too. After all, Youcheng County is very small. We already have Qinglin Villa, the ketchup factory, and the laboratory here. No matter how much the county supports us, we have to go through the procedures. It will always cause a squeeze of resources.”

“This way, driving the beverage factory to Ning City will not only solve this problem, but it will also make Youcheng County and Ning City value us even more.”

Seeing that Zhao Moqing and Deng Guang had agreed, Qin Lin also asked Deng Guang to contact Liang Cheng and go to Ning City to investigate the next day.

On the other hand, Kong Lin’s side also recruited all the employees who worked double shifts the next day and entered the double shift mode. Although at first, because of the proficiency of the new employees, they could not achieve the expected production of 140,000 bottles a day, it was not a problem for them to produce more than 100,000 bottles a day.

Moreover, these products would be transported to the provincial capital for Wang Yang as soon as they passed the inspection.

For three consecutive days.

Deng Guang returned from his inspection in Ning City and finished checking the factory area and the factories that were negotiating the acquisition.

Ning City was indeed very sincere this time. They had also decided to sign a contract to open a factory in Ning City.

Zhao Moqing also brought her financial team to Ning City to report the financial situation of the factory and the three small beverage factories. At the same time, she contacted Ning City about the corporate guidance fund loan.