

## Chapter 69 Knox

What the hell? Jake linked.

Fuck knows but I think we may be about to find out.. I link back.

“Oh good morning Mr Robertson, so good of you to make yourself available”

What the hell?! He had made himself available to speak to her!

Lilah turned round and smiled at me, then looked up to Jake and smiled at him too, putting the phone onto speaker phone so we could hear everything that was said.

“Delilah Patterson? That wouldn’t be the Delilah Patterson from River Ash now would it?” he asks.

“The very same, but as you will be aware I’m not calling for a catch up Mr Robertson…”

“Delilah, I’m a former pack associate, you can call me Adam” he interrupted.

“I’d rather keep it formal, Mr Robertson but thank you, and as you said a former associate.” Haha this girl was good! “ Now I am currently working for Winters Business Associates..”

“Now why would you be working for them? They aren’t in your pack?” he questioned rudely.

I felt like butting in and telling him to watch his tone with her.

“Now Mr Robertson, ever heard of developing one’s business knowledge and acumen? If not perhaps look into, it might benefit you. As I said I am currently working for Winters Business Associates and helping handle unclosed business accounts, and I noticed yours was one of them, which when reading through the paperwork I see could be beneficial greatly for both yourself and Mr Winters, so I am struggling to understand why you wouldn’t have gone through with the deal already?” Lilah spoke confidently.

She stood at the window, her body language was completely different to usual, she seemed to be confident, she knew what she was doing, and she wasn’t wrong in what she was saying this deal was a big deal and could bring in a large amount of money if successful.

“Well, erm.. you see Miss Patterson, I have been looking at the details…” Adam Robertson debated.

“Ok Mr Robertson, I understand that, and I understand that going over details thoroughly is vitally important, but this contract offer sent out to you is nearing six months old now, and in my opinion, knowing what I do about business that is an unrealistic amount of time to be looking over your contract, especially when I know what you are like sir…” I saw her pout.

What did that mean?

What is he like? Jake asked like he expected me to know the answer.

I’m as clueless as you mate, just enjoying the show right now… I link back.

Yeah she quite impressive dude…

“Excuse me?” Adam demanded.

Oh shit she’d pissed him off…

“Oh I’m sorry Mr Robertson, it is just your business deals precede you, and your business deals within my pack left shall we say somewhat a bitter taste, now this I know is not the same thing, and I was aware going off what I know about you, and having researched you too that you will likely be looking for a similar deal with other companies but for a better cut for yourself, and low and behold my research was right, however I can assure you the deal you have been offered by Winters Business Associates wont be beaten,”

“That isn’t..” he tried to interrupt her..

“Excuse me, can I finish?” Jake had to cover his mouth to stop himself from laughing out loud knowing that he would be heard. “ Right I’ll continue, now not to mention that the new software packages the company are looking at which will add to the effectiveness and expansion of the business, which I am able to send you further information on that if you would like? But as I have said, the deal you have received I have reviewed and I think it is more than generous, personally as an outsider here working would say they should lower your cut if anything so I would be careful with delaying too much longer if I were you as I think six months is the limit before the deal offer runs out, and tou wouldn’t want to find yourself without a deal at all, or a worse deal now would you Mr Robertson?” Lilah came and sat herself down at the desk now in front of me.

She was impressive…

“Oh, I hadn’t realised… six months and the offer runs out did you say Delilah?” he questioned.

I saw a small smile on her face “Yes, I am afraid so Mr Robertson, there are many businesses wanting to work with Mr Winters and his company as I am sure you understand, six months is actually a long time for them to give for a consideration period, though it is rare anyone ever uses the consideration period, usually dealing within a matter of days, especially with a deal as good as the one you were offered. As one former associate to another, I am surprised in you. I thought you were a good business man, yes a little underhand from what I gather but a good business man who knows his stuff so surely you should know that Winters Business Associates are the best in the business and the deal they offered was more than fair, it doesn’t surprise me nobody else offered a better deal…” she spoke confidently, not faltering once.

I looked to Jake, he looked surprised at the other side of Lilah too.

“Ok, when you put it like that it makes sense.” He admitted reluctantly.

“Well perhaps if you didn’t avoid any contact from them Mr Robertson you would have had all this explained to you before now, instead, you are now a literal week or so away from missing out on a potential massively financially beneficial deal for yourself and Mr Winters. As I mentioned, our company are looking to bring in some new software features which may be relevant to the deal also so that could be beneficial to your line of work, which I am more than happy to forward the information of if you decide you do want to sign the deal with us of course. It is important we work together to make the deal as effective as possible”

“Absolutely Miss Patterson. Would it be possible to arrange a face to face with Mr Winters or Mr Joseph in the next few days please?” Adam asks her, Lilah looks to me and Jake, Jake puts his thumb up, then uses his hand to make a phone indicating he will call him.

“I cant see that being a problem Mr Robertson. One of them will give you a call, but please make sure you answer it, as like I said the offer will be null and void within ten days, as there are other contacts more than happy tp be working with us” she states with a hint of sarcasm, I have a feeling probably not missed by Adam.

“I will make sure I am available. Thank you for making time to call Delilah. I’m sure your Dad is proud of you, I’m surprised Alpha Grayson let you go work for another Alpha though, sounds like you are a mean business woman young lady.”

“Building bridges and business experience for the pack Mr Robertson, and you are welcome. I hope to hear you are working alongside Winters Business Associates in the next few days. Goodbye now” Lilah said with a hint of sweet sarcasm again.

“Goodbye dear” she hung up as he said goodbye.

“Done” she looked to me and Jake, “watch him though, he’s a snake”

Jake walked into my office, dropping onto the sofa in here, “ What was that then Lilah? And what have you done with the Lilah we know?!” he smiled at her.

She blushed. “Haha, I knew his name, as soon as I saw it on the papers I recognised it, I knew him from stuff he’d done at pack so figured he’d be looking for a way out of the deal or looking for a better deal, researched it and my gut instinct was right, their was a news report on it online, albeit a small one.... So I figured he’d be worried hearing my name because of the shit he caused at our pack” she grinned “ so I was a little naughty using that but it worked right? It got your deal closer to closed?”

I laughed. She was good I couldn’t believe how her mind worked, clearly she was a lot more confident in her business skills than the rest of her life…

“Yeah it looks that way, we’ll see if the deal is closed, ... I’d written it off to be fair” I said with a proud smile at her.

“What shit did he cause at your pack?” Jake asked.

“He was involved in a few of the business, like I said more a business associate, just turned out he was taking a larger cut than he ought to, a couple went bust because he took more than he should have. But obviously this cant work like that so you should be safe, as you’re in control..” she explained.

Hmm I definitely be keeping an eye on him though....

“I’ll give him a call later, just want to keep reading that software info, but you definitely on the mark with that I think hun” Jake smiles at Lilah as he leaves the office.

“You come with the plan to take over my business sweet?” I laugh.

“Start small, I plan to take over the world really” she laughs back at me, going back to looking through the files I had given her.

I looked to my own paperwork, though having her in my office was somewhat of a distraction, maybe I hadn’t thought this through...