

The Amazing Son In Law Chapter 6073 -

What the secretary said made Fadil and his son Ermias dumbfounded.

Naturally, they have heard of the name of the banks Group. After all, the Banks family is the most powerful family in China, and it is definitely a ceiling-level existence in the country.

On the other hand, Zhicheng Group, although it is called a group, has not even been listed on the GEM, let alone a name in southern Yunnan, and it is barely a well-known enterprise in Poole City.

Even if the father and son were dreaming, they didn't dare to think that they would be acquired by a top family like the banks Group.

After all, everyone's ranks are too different, and the banks Group's assets are more than a thousand times more than that of the Zhicheng Group.

Therefore, Fadil asked his secretary in disbelief, "Aren't you kidding me? The banks Group wants to talk to us about an acquisition?" The secretary

said aggrievedly, "Chairman, how could I joke with you! That's what she said on the phone, and she also said that if your time is convenient and you are really interested, you can arrange a video conference to chat."

Fadil and his son Ermias looked at each other, and then asked his son, "Ermias, what do you think? What about it?"

Ermias took the case without hesitation, "Fraud! It must be a telecom fraud! Damn, these scammers in northern Myanmar are really abominable! The deception is becoming more and more professional! In the past, I used to pretend to be the company leader to trick the accountant into transferring money. Start playing tricks of mergers and acquisitions!"

said, and he cursed angrily again, "Dad, why can't these people design the details of the plot well? The idea of acquiring is really good, but the details are not in place. If you say that you pretend to be a company in the same industry as the Juyi Group, we can believe him. He directly came to the banks Group and treated people like fools. This is it, why doesn't he just pretend to be Elon Musk?"

Fadil was stunned, thinking that what his son said made sense.

So he rubbed his temples, and said to the secretary annoyedly, “Call the police.”

The secretary said embarrassingly, “Chairman, he didn’t say anything, he just showed his identity and said that if you are interested in shopping, everyone can arrange a video conference. If I call the police, how can I tell the police...”

Fadil waved his hand, “Then ignore him! The

secretary didn’t know what to do.

Seeing that he hadn’t left yet, Fadil couldn’t help asking, “Why are you still here?” Go out and do your business! “

The secretary coughed twice, and said falteringly, “That...the chairman...I don’t think this is a liar, he speaks very professionally, and those who make fraudulent calls in northern Myanmar are all illiterate. An illiterate who can’t get along with hot food in China, and his speech is definitely not that professional...”

As he spoke, he asked bravely, “Chairman, they said to arrange a video conference, why don’t we try it? Anyway, if you just show your face, you won’t suffer, and you won’t be fooled...”

Fadil asked him back, “I ask you, why do you think the banks Group bought us? Still the secretary of the board! Do you know what a board secretary is? “

The secretary nodded, and said aggrievedly, “I know, I am the secretary of the board of directors...”

Fadil said angrily, “You are a parallel importer as the secretary of the board of directors, and I am a parallel importer as the chairman of the board, let alone you?” But the banks Group, what level is that? The secretary of the banks Group’s board of directors must be dedicated to serving the chairman of the banks Group and the owner of the Banks family! “

As he said, he said again, “Think about it for yourself, under what circumstances would the Secretary of the banks Group’s board of directors call us and say he wanted to buy us?” That had to be personally instructed by the chairman of the banks Group and the Patriarch of the Banks family before she would call us! Have you read “Private Interview of Kangxi Weifu”? If San

Dezi in it is out of the palace to do business, it must be something that the emperor has instructed. So do you think that the chairman of the banks Group will suddenly want to buy us? “

The secretary was speechless when asked, feeling aggrieved for a long time, and muttered in a low voice, “However, since this

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There is nothing to lose...”

“Damn...” Seeing that he was still stubborn here, Fadil scolded his mother angrily, and blurted out, “Are you the secretary of the board or am I the secretary of the board? Do whatever I tell you to do, and if you keep messing with me, I’ll arrange for you to grow tea in a tea mountain! I was in a bad mood at first, and you’re still messing with me here! The

secretary had an idea, and said, “Chairman, you are in a bad mood, why not have a video conference with the other party, and scold them directly to relieve your anger!”

Fadil was also bored, grinning and said, “Okay! ” You arrange! I f*cking have to let those crooks eat electric batons today!

The secretary immediately said, “Wait a minute, I will call the other party back right away! ” “

As he said, he took out his mobile phone and walked outside the door.

Ermias stretched his waist, and said cursingly, “I have already studied the deception of the northern Burmese liar, or it is to let you enter some Tencent meeting, NetEase conference, etc. In the meeting, he fooled us into allowing him to remotely control the computer; or, let us open some gold bars and white bars to borrow money, and then they secretly borrowed the money and transferred it out. Dad, wait and see, it must be such a routine.

Fadil snorted coldly, “It’s just f*cking angry, no matter what their tricks are, I have one purpose, scolding to death!” “

Two minutes later, the secretary came in quickly and said, “Chairman, I have an appointment with them. She asked us to go to the official website of the

banks Group, where there is an online meeting function. Enter their meeting code, and you can Started the video conference. “

“Uh...” Ermias froze for a moment, and asked, “What did you say?” She let us enter the video conference from the official website of the banks Group? “

” Yes. The secretary nodded and said, “I’m also wondering, does the banks Group have video conferencing products?” “

“f*ck...” Ermias hurried to his father’s desk, searched for the official website of the banks Group, and after confirming that it was correct, clicked to open the official website.

r> After opening the official website, in a secondary category of “Contact Us”, there was indeed an entrance for online video conferences. Ermias clicked again, and a dialog box popped up immediately, saying “Please enter the conference code to enter the conference.

” Then, behind it is an input box.

Below the input box, there is a series of reminders that read “This video conference function is the only official channel for online negotiations between the banks Group and cooperative companies, and it can only be initiated by banks Group employees. If there is no conference code, please consult your The contact person.”

Ermias scratched his head, frowned and said, “Dad... this... this seems to be true... a liar must not be the official website of the Black Family banks Group...” Fadil asked in surprise, “Is it

true? The banks Group really wants to buy us?! Why are they buying us?”

Ermias couldn’t help exclaiming, “Dad, the famous banks Group sometimes misses it!”

Fadil murmured, “Who the hell knows? After finishing speaking

, he raised his eyebrows and said angrily, “Oh, no, what are you farting here!” The

secretary on the side quickly said, "Chairman, quickly enter the conference code and enter the conference room to have a look, they are already waiting there!" "

Oh!" Fadil came back to his senses, and immediately entered the meeting code.

Immediately afterwards, the page automatically jumped to the online meeting room.

On the other end of the video, a young professional woman can be seen sitting at her desk. As Fadil went online, the other party immediately said, "Mr. Fadil, I am Zhang Ziqi, secretary to the chairman of the banks Group.

" Outside the range of the camera, he quickly used his mobile phone to search for the information of the secretary of the banks Group, and sure enough, he found Zhang Ziqi's encyclopedia and detailed introduction. When he clicked on it, he found that she was indeed the young woman in the video.

At this moment, he couldn't hold back his excitement, and whispered to his father, "Dad! It's true! It's true!"

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Fadil also knows that the other party must be real.

As far as the temperament and tone of the other party sitting there, it can't be fake.

This made him a little flattered all of a sudden, and he became restless.

Zara banks's board secretary, Zhang Ziqi, saw that Fadil hadn't spoken for a long time, so he tried to ask him, "Mr. Fadil, can you hear me?" Fadil came back to his senses, and hurriedly

said, "I heard you! Miss Zhang is Let's go! Hello, hello!"

Zhang Ziqi nodded lightly, and said with a smile, "Mr. Fadil, I won't talk too much with you, let's get straight to the point. The main reason for contacting you this time is that Mr. banks intends to acquire Zhi Sincere Group, so I would like to ask Mr. Fadil if he has any idea of selling, if so, we can directly start discussing specific acquisition matters."

. I hope that a successor will take away my unsatisfactory property, so that I can cash out and enjoy my old age. Unexpectedly, the top chaebol family in the country actually wants to buy my property. Things you can't even dream of.

So he didn't dare to play hard to get, and said without hesitation, "I have the idea of selling, it depends on what kind of quotation the banks Group can give us!" Zhang Ziqi smiled and said, "Since Mr. Fadil has the intention of selling

, Then let Mr. banks come to talk to you about the price in person, and I will immediately invite Mr. Fadil to join the meeting. If you talk about the details, I will make the meeting minutes." Fadil asked in surprise, "Mr. banks? Is this your chairman?

"

"That's right." Zhang Ziqi smiled and said, "It's our chairman, Ms. Zara banks ."

Fadil felt even more flattered in his heart.

How can He De, a small tea business, be favored by the Patriarch of the Banks family?

Just when he was so excited, Zara banks connected into the video conference room.

As soon as she came in, she said politely, "Mr. Fadil, I'm Zara banks, the chairman of the banks Group."

Fadil's voice trembled with excitement, "... Hello Miss banks... I've heard of your name for a long time... "

Zara banks smiled and said, "Mr. Fadil, you don't have to be so polite. Ziqi should have already told you about the situation. I won't waste any more time. Let's get straight to the point. I know that Mr. Fadil is the majority shareholder of Zhicheng Group." , so let's talk about a price today, if it's right, I'll have the lawyer team audit it tomorrow, and we'll sign the contract." Fadil asked in surprise, "...is Mr. banks in a hurry? The contract will be signed

tomorrow

Zara banks smiled and said, "To tell the truth, Mr. Fadil, if the transaction of hundreds of millions of dollars is not fast, I'm afraid I will be very busy every day. Let's take advantage of the time before work to chat about our intentions. "Hurry up if you can do it, and waste everyone's time if you can't."

Zara banks said lightly, and then released several key messages to Fadil.

The first one is that the transaction is several hundred million yuan, that is to say, her bid for Zhicheng Group will never exceed one billion yuan, which will directly cut off Fadil's desire to open his mouth

like a lion ; To her, a company is like an ancient

emperor reviewing an innocuous memorial. It is too strong, so although I feel a little embarrassed, it is not a negative emotion.

However, he still asked curiously, "Mr. banks, how could a company as big as the banks Group fall in love with a small company like ours?"

Zara banks laughed and said, "Mr. Fadil, don't underestimate yourself. The only criterion for corporate value. As for why the banks Group wants to acquire your Zhicheng Group, to be honest, the main reason is that my grandfather prefers Pu'er tea, and now the food industry has frequent safety issues. As a granddaughter, I want to acquire a source company, so as to ensure that he can drink the safest Pu-erh tea, and it doesn't cost much anyway, so please rest assured."

After hearing this, Fadil was dumbfounded, thinking

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I thought to myself, "Damn it, this is the real rich man! If you like to drink Pu-erh tea, why the f*ck would you accept a company that produces Pu-erh tea? Your money is the wind blowing Did you come here?"

Then, thinking about it in another direction, he felt relieved instantly.

"The assets of the Banks family exceed one trillion yuan. Buying a Pu'er tea company with a few hundred million yuan is equivalent to tens of thousands of yuan for a person. Isn't it easy to buy a bottle of beverage for seven or eight yuan? Really want to drink Tea, even if it's only a hundred yuan, you're willing to spend seven or eight yuan!"

Thinking of this, he immediately complimented, “Miss banks is really filial! Our Zhicheng Group still has a lot of advantages in the field of Pu’er tea. In Puer, we have a very large tea production base, which can ensure green and pollution-free planting methods.”

Zara banks smiled and said, “Indeed, I have sent several Pu’er tea experts to various places in southern Yunnan During the inspection, I just contacted several companies of the same type in the past few days, and the current idea is to seize the time to finalize one of these candidate companies.” After speaking,

Zara banks put away his smile and said seriously, “Mr. , let’s just talk about the price directly, what is your psychological price?”

Fadil thought for a while, and said, “Miss banks, my psychological price is... one billion...”

Fadil did not have any confidence in what he said, but on the surface Still relatively calm.

Zara banks didn’t watch Fadil in the video at all. When she heard the one billion offer, she just smiled slightly and said, “Mr. Fadil, I have done some research on your financial reports in the past few years and the approximate revenue in the past few years.” Understand, the price of one billion is not too high to be honest, but this price can only be used for financing, not for sale. If I just want your 10 shares, valued at one billion, and invested 100 million, I don’t think so. That’s too much, after all, you still have to continue to run the company, and you have to ensure that the future development of the company is not lower than expected and sign a gambling agreement with me;” At this point,

Zara banks changed the subject, and said, “However, let’s talk now It’s a one-off deal. I’ll buy all your assets in a package. You don’t have to make any performance bets with me, and you don’t have to worry about this company anymore. Half dim sum, in this case, you still report one billion, which is indeed a bit taken for granted. “

Fadil was a little embarrassed at once. He didn’t expect that Zara banks was young, but he was very experienced. Although he was worth trillions of dollars, he was very shrewd. He didn’t feel like he was rich and lavish. At this time,

Zara banks He said, "Well, Mr. Fadil, everyone's time is precious, please quote the price again. If you are sincere, we will continue to chat. If you are not sincere, you will not waste each other's time. What I dislike most is constant bargaining, which not only wastes Time, but also a waste of emotion. "

As soon as these words came out, Fadil suddenly panicked.

He felt that although he asked for one billion, it was a little unkind, but after all, this is the logic of buying and selling. The seller makes an offer and the buyer counter-offers. The price quoted by the seller must be unreasonable. The price quoted at the beginning is definitely not reasonable. Everyone just has to work with each other, make concessions, and finally find a compromise point that everyone can accept. But he didn't expect

that this young Zara banks didn't like playing with this kind of traditional Routine.

Fadil hesitated for a moment, gritted his teeth and said, "Miss banks, since you said so, I won't play tricks with you, how about this, I'll give you a 20% discount, 800 million, Zhicheng Group belongs to you, I this The price is really very sincere. "

" Sincerity is not enough. "Zara banks said lightly, and then said without hesitation, "Well, Mr. Fadil, I will only quote the price once, seven hundred million!" The premise is that your Zhicheng Group will close the account from this second, and there will be no more expenses of a dime on the account, and your legal team must also seal all official seals, and you must not sign any contracts with any third-party companies other than the banks Group. For legal documents, wait for my audit team to take over and start the audit." "

If you think it's okay, I will arrange for the finance to transfer a 100 million intent gold to your personal account. We will complete an intent gold agreement online. Whoever regrets, whoever Just compensate the other party with 100 million cash;"

"But if you think the price is inappropriate, then you don't have to bargain with me, we will stop the negotiation directly, you will find another buyer, and I will find another bid! "