

I Can Meet with Dead Scientists

Chapter 311 189 Production Line Acceptance! (5.6K)_2

[1,411 words]

Since its establishment, Nutrien has been selling equipment to Huaxia at a markup of over 40%.

Back in 2020, the equipment worth over 300 million yuan sold to a certain province was marked up as much as 80%. Xu Yun still wonders if there was some special deal involved...

That's why they say biochemicals, environmental materials, and others are the four great pitfalls, but only insiders know they're actually the fields filled with the most hardships.

In any case.

What we can do now is to quietly keep these accounts, and repay them slowly in the future.

Just like the shield tunneling machine, once we developed it to a world-class level, those foreign businesses that bullied us back then—look what's become of them?

Back in 2018, for the preparation of the East X Olympics, Neon had to import special shield tunneling machines from Rabbit.

Then the Jinghua model was unveiled in 2020.

The shield tunneling company that once overcharged us tenfold saw its sales plummet by 78% within a year—not because of some economic downturn, but because Rabbits took over the market...

By early last year, the company couldn't hold on any longer and had to reluctantly shift to developing condoms...

Upon hearing this news, Xu Yun sadly added two lamb kidneys to his takeout order...

Therefore, in the face of short-term losses, Xu Yun expresses confidence in weathering through.

Once his company's products hit the market, he has plenty of ways to recoup from those foreign businesses.

After that, Qian Guanglin led everyone to the entrance of the production workshop, where a red ribbon was already hung at the large doors.

Since there was no media present, the ribbon-cutting ceremony was relatively relaxed:

The executive shareholders had played a game before departure, using dice to decide who would do the ribbon-cutting.

The rule was to roll three dice, and the person with the highest total would cut the ribbon, which meant non-luckers step aside, and the Emperor of Europe goes first.

The final scores were Xu Yun 3 points, Tian Liangwei 4 points, Zheng Zu 11 points, and Gu Qunqing 17 points.

So naturally, the ribbon-cutting fell to Gu Qunqing.

Gu Qunqing gracefully accepted the scissors from Qian Guanglin and swiftly cut the ribbon into two parts, just like an old eunuch neatly cutting through several books.

After the ribbon-cutting.

Qian Guanglin walked to the door and entered the workshop password.

A moment later.

Swoosh—

The doors opened.

As soon as Xu Yun and the others entered the workshop, a group of neatly dressed workers appeared in front of them.

Seeing Xu Yun and the others enter, the workers instantly greeted them in various local dialects, saying:

"Hello, Boss!"

Seeing this, Qian Guanglin took the initiative to step forward and point at the workers, saying:

"Dear leaders, these are our factory's production workers, twenty-one in total."

"Eldest is Sister Huang, 51, youngest is Xiaofang, 24, with an average age of 33."

"Each of them has experience in chemical production; a few even worked at Novartis, and they are very experienced."

The mentioned Novartis is the former owner of this factory, a foreign enterprise that produced Voltaren and has since relocated from Lu Prefecture.

Looking at the neatly dressed workers, Tian Lianwei patted Xu Yun's shoulder and said with a smile:

"Xiaoxu, you're the company's founder; the task of giving out red envelopes is yours."

Xu Yun nodded slightly, not minding Tian Liangwei's suggestion, took a large step forward, and addressed the workers:

"Hello everyone, I am Xu Yun, Chairman of Huadun Biotech. Next to me is our General Manager, Gu Qunqing."

"Today is the day our plant starts operations, marking the official path to formality for our company."

"Our company is just starting up, and various aspects are still in the run-in period, so I ask for your efforts in the product domain."

"Of course, our company relies on Ke Da, so corresponding benefits and rewards will certainly be ensured. Rest assured about this."

"Given the nature of our factory's operations, I can't promise there won't be overtime, but at least I can assure one thing."

"If there is overtime work, then overtime pay will be ensured; we will not let you work for free!"

Upon hearing Xu Yun's final statement, the workers spontaneously applauded.

As migrant workers from the township, their main concern isn't hardship but their welfare protection.

As long as wages are paid on time and overtime pay is fully settled,

they will naturally approach their work with their best state.

Then Xu Yun took a bag from Gu Qunqing and handed out a starting bonus to each worker.

The amount of the red envelope was 188—though not much compared to their wages, it symbolizes good fortune.

After completing these tasks.

The workers each took their positions, and under Qian Guanglin's lead, Xu Yun and his team moved near the equipment platform.

First, Qian Guanglin inspected the power supply, then pointed to the equipment platform and said:

"Ladies and gentlemen, we use the YGP type mainframe for main control, also known as the piano control panel."

"It connects the vacuum vessel and supporting liquid units into a complete system, enabling production operation, interlocking protection, and automatic control."

"The chips are domestically produced, and the interface and voice prompts are entirely in Chinese, which is very convenient."

Xu Yun stepped forward to examine the control panel, pondered for a moment, and asked:

"Director Qian, is this equipment ready to run?"

Qian Guanglin patted his chest and, with a smile, replied:

"Of course, the electrical control box, hydraulic pumps, vacuum pump, and these devices have passed safety checks, and materials have been added to the input port."

"You just need to enter the control command to start the elliptical gear flow meter and the turbine flow meter, and then enter the weight control signal to activate the PANTHER weighing display controller, and the whole production line can be officially launched."

Xu Yun glanced at Tian Liangwei and the others before continuing:

"In that case... Director Qian, start it up."

This time, Qian Guanglin didn't speak; instead, he turned serious, nodding to everyone.

Then he walked to the control panel and expertly entered the command.

Soon.

The liquid material piped from the storage tank by the liquid material pump reached the material platform through the pipeline, entered the vessel after passing through the pneumatic butterfly valve, flow meter, and pot bottom valve.

When the green light, indicating the completion of this step, lit up, Qian Guanglin pressed another white button engraved with Q1.

Soon.

The liquid material pump started, the pneumatic butterfly valve opened, and the liquid material began entering.

When the liquid material flowed through the flow meter,

the flow meter sent real-time flow electric signals to the AI662H flow totalizer control instrument, which calculated the instantaneous flow signal into total flow and displayed it.

When the cumulative flow reached the set value,

the AI662H sent control signals to the control system, automatically stopping the liquid material pump and closing the pneumatic butterfly valve, completing liquid material entry.

By then.

The process officially entered the cyclization phase.

In experimental work, to achieve CH₃ cyclization, Xu Yun's approach was to use the ethylene oxide end alkyne and 1-bromo-2-pentyl acetylene coupling in a hydrogen reduction reaction for the entire process, which took several hours.

However, in industrial production, the steps were simplified.

With the assistance of FOERDA-T632, the nucleophilic reagent began attacking carbon-1, forming isopropanol anions, and after subsequent cooling, the cyclization phase completed.

Thus, in just half an hour, cyclization was completed.

Meanwhile.

The workers on the other production line also began their respective tasks.

Their task was quite simple:

Start the stirrer, add CME and boric acid manually, mix until uniform, then stop and set aside.

This step aimed to dehydrate cockroaches in the field, making them automatically run toward the drain pipes and preventing indoor cockroaches from clustering. (Hey guys, besides CME, does anyone have recommendations for neural blockers? The cost of CME seems a bit high?)

Another twenty minutes passed.

Qian Guanglin operated to add sodium solution to the vacuum vessel, then sucked in glycerin gel as a pre-dispersant.

Lastly, he added bitterant—to prevent humans and pets from accidentally consuming Imidacloprid, averting accidents.

With the bitterant present, unless someone bought three or four Imidacloprid tubes and devoured them desperately, there wouldn't be any life-threatening incidents.

What, you ask why three or four?

Because five won't work either....

After completing these steps.

Qian Guanglin took a deep breath, hands leaving the keyboard, and production entered the foolproof mode.

Over an hour passed.

At the front-end exit.

A roughly five centimeter-long gel appeared.

Xu Yun walked to the conveyor belt's exit, gently picking up the gel.

The gel, entirely blue and weighing 8 grams, brandished an explicit name:

A Cockroach Bane.

....

Note:

The K50 is here, bought at 2799 with a 12+259 deal. While it hasn't crashed the background, freshly arrived, it's quite smooth, but the signal is extremely poor, and the video decoding has some issues.....

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Chapter 312 190 Selling Price and Spokesperson! (FD Chapter, Do Not Subscribe!!)

[881 words]

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"After the smallest time, still have 27 years left."

".... When the time comes, according to legal arbitration agreements of three years, at present?"

: Qing Qungu looked deeply and said,

"Sir, may I ask how much longer until you can sign the competition agreement before you resign?"

: Qing Qungu asked, while Mei Nan placed the coffee cup down.

Two little hours later.

Afterwards, Yun Xu asked several questions related to some offline model problems, each of which Qing Qungu answered smoothly.

Regardless of whether it's Yun Xu or Qing Qungu, both had the kind of invisible acquaintance that suggested familiarity, particularly when the topic of cockroaches was brought up.

Indeed, there are some times when interpersonal relationships do exist undeniably.

Qing Qungu was momentarily stunned, then immediately laughed heartily.

"This is the result of the inspection report, under 10%, please slam it in my face."

"You may always seek a third-party institution to conduct international or domestic testing, no problem, sir."

"Our agreement can entirely include adding relevant violation clauses, and if you have concerns that we might use fake reports to deceive you, sir."

: Yun Xu observed a momentary calmness and sincerity then said with a smile,

"Mr. Dong Xu, is this report mixed with any water?"

: He slowly lifted his head, gazing towards Yun Xu.

More than half an hour passed.

Although Qing Qungu was not a medical professional, he had previously worked for top international pharmaceutical companies, such as Finos.

"... Generation 5.5 to 6 generations of insecticides, higher sterilization rates at Affirin and Senya pharmaceutical companies."

He had a habit of using his fingernail to underline keywords when encountering sentences, which is why he took the report very seriously.

His only concern was whether residual product efficacy issues remained; otherwise, he fully trusted Qing Qungu's strong R&D capabilities and slightly weaker managerial skills.

It was true that Yun Xu, from his resume, appeared quite experienced.

Through prior special consent, Qing Qungu learned about Yun Xu's resume even before engaging with personal contacts, including his achievements since college graduation.

The primary importance lies in the company's potential and future prospects, which is why compensation is not the sole determinant when selecting a job.

Many outstanding top college graduates actually do have certain literary aspirations, hoping to eventually impact the world, a statement that might sound rather ambitious.

He could not simply rely on Shiyuan Pan's words alone, as they are a former vice executive president of top international pharmaceutical companies, with a remarkable QS university graduation background.

Yet it was Yun Xu interviewing Qing Qungu today, same as Qing Qungu was interviewing Yun Xu.

After glancing over the report, Qing Qungu nodded.

"You can first take a look; if you have any questions or other ideas, feel free to propose them straightforwardly later."

"This is the Phase V Pyridine Insecticide test report. The current internal content is not yet open, meaning it's not very convenient for official release but mainly to prepare info panels and conduct reading tests."

: He thought for a while, then retrieved a report from the bag he carried along.

The face of Yun Xu suddenly showed a sense of warmth as the talk unexpectedly shifted to mention cockroaches, along with a trace of resentment toward Qing Qungu.

"It literally means 'American Cockroach', which you are surely scared to face, Mr. Dong Xu."

"With many big cockroaches may exist in the American side, do you fear, Mr. Dong Xu?"

He initially planned to have discussions with Ruiheng Pharmaceuticals regarding medical affairs, but it turned out that Shiyuan Pan was the one he found while discussing Pharmaplus issues and making a crucial decision at the last minute."

"The events that followed were simpler than the original plan, punching into the internal team and shrinking resources, providing a critical explosive intervention boost, ultimately deciding to resign a few years ago."

: Then he deeply breathed in, calming his somewhat excited mind.

"What makes me shed my own blood? What makes it happen, whether it's exchanging skins?"

"No matter if it's Euro or American mergers, occasionally I also indicate it, climbing above level M9."

"As a foreign student, getting promoted after three years of status transition to the M3 team is like how your mouth says it, your country, your country."

"Inherently this is the present scenario—if I choose to abandon this certificate, many obstacles might not only be reconciled but could even well welcome unwarranted confrontations."

: He squeezed his ID card, waving it slightly and smiling while saying,

"Getting topped out at over 274% performance doesn't matter, wearing tight-knot shoes on days that rotate around number one executive level in Mei Nan."

"It's actually straightforward, with only eight characters at the root, encountering hidden bias, upwards to unfair treatment of white people."

"As it turns out, I am indeed supposed to resign,"

: said he, after a few seconds of silence.

He knew that this question would formally kick off the interview process, representing the official start of the examination cycle.

Gradually, Qing Qungu's expression became serious again.

"Even though your career profile seems bright, no doubt about your status, and with such outstanding achievements, why resign later?"

"You previously mentioned the Finos executive vice president role in charge of the South American region, sir."

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Chapter 313 190 Selling Price and Spokesperson! (FD Chapter, Do Not Subscribe!!)_2

[654 words]

: Li coughed lightly behind, followed by a question

. In fact, Yun Xu couldn't be more basic than that, touching on this topic again, a whole round of graduation resumes, Pan Shiyuan introduced

. After graduation, they just have to wish for a high position, with a salary exceeding 50,000 yuan per year being the basic condition, like Frodo, Futans, or Dunwall business school graduates

. It's quite clear that the starting salary makes a big difference

. Yet the admission rate remains low, and those elite institutions still hold their value, despite the reality

. Somehow, these past few years have unexpectedly turned streets into rubble

. It's indeed Futans University... 'qs̄b, a returnee talent introduced by Pan Shiyuan, Qing Qungu

. The ridiculous 'sea turtle' is just a cover, actually is jargon for a specific role, discussed during a brief chat

. Yun Xu couldn't help but nod discreetly, seeing that this someone had a familiar face from those interviews

. At times, many things just happen by coincidence, but they indeed hold specific meanings, like Lu Ye's article

. Li smirked lightly seeing Yun Xu with a puzzled face

".....": Yun Xu

". No choice, I'm lazy, I just picked it up by convenience, the English name was only chosen during the first registration, not really"

: Qing Qungu shook his head

"? Are you a teacher... I mean, familiar with this English name?"

: Yun Xu initiated a topic, ordering two coffees from the waiter

. Took a seat

". You can also call me 001ææ, I am Qing Qungu, nice to meet you"

: Yun Xu responded in a formal manner

". I am Yun Xu, pleasure to meet you"

: Yun Xu stood and shook hands readily, recognizing from a photo from long ago

. His appearance matched the sharp image, with eyebrows like swords, though he wasn't considered highly attractive

. A man approximately sixty-five years old dressed in casual wear made of nylon

. Yun Xu observed, identifying this man from the 107

"? May I ask if you are Mr. Dong Xu"?

: A deep male voice suddenly sounded, stirring Yun Xu's thoughts

". He even detested cockroaches"

: Pan Shiyuan mentioned causally, without any specific reason

. Today was Yun Xu's first eye contact with someone important, with a few others remaining

. After internal discussions, Pan Shiyuan had suggested a few candidates, including Yun Xu

. There's no doubt that out of Yun Xu's team, 000 holds the main responsibility for constructing management systems, mapped to economics and business roles

. COO refers to the Chief Operations Officer

..... Just like that

. Some positions are not so well matched, but aside from that

. Certain public listings may address open queries, not considering personal issues

. Despite positioning well, with an advantageous backing of academic majors

. It's also down to headhunters or recruitment agents, no matter the organization

. Demand for talent in these chief positions, for example, Director of R&D or Guan Gong, is substantial in the local market

. However, despite the authority, each chief officer, like 000, 000, will reinforce the establishment, given the standard

. Locks filled with letters like 0f0, 0n0, 0b0, will contribute one step forward for the company

. Likely positions for 000 like Chief Technology Officer or Chief Branding Officer, will be recognized among students

. A slower-paced reorganization indeed is challenging, justifying the senior management selection

. It practically covers a wide range, adjusting personnel appointments and product rollouts

. In fact, this alone casts a broad net, though nothing gets formed identically each time

. R&D seeming complex, is practically the simplest loop, essential yet repetitive

. Xu heavily invests in this section, crucial post company establishment

. Xu wisely ensures the internal stability over external appearances

. Yun Xu sits calmly in a corner of the cafe in South of Ka Mao Lane, wearing a fitted dark casual ensemble, a watch on the wrist worth thousands of dollars in Swody's signature

.....

! In such an open campus, disbelief won't be felt by others

. However, typically it sparks discussions, yet deliberation on disciplinary methods, post-activity repercussions should also be severe

...

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Chapter 314 190 Selling Price and Spokesperson! (FD Chapter, Do Not Subscribe!!)_3

[888 words]

. However, sincerely

. A new scandal arose, calculated as a huge wave, where Dai defended, doubling in effect, countering himself more superfluously, was indeed punished, yet Yun Xu couldn't entirely avoid it

. Different crowds appeared on one side, today however was the grand subject

. In reverse, he actually went below the score line of 32, within the province's enrollment scope for master teachers were discussed, the situation of rising in the year before last, managing to make deployment turn into a loss, a divine gift for rigid earning by streaming

. Power of evaluation was only passively started, ultimately hotly criticized and scolded while it was trending, causing the master teacher university great dismay

. The female student had no way but to offer watermelons to the entire city's bus company as her gift was unequivocally rejected by the school forcefully, during this event which turned into a variable gain

? The outcome

. Everyone on the entire net seemed to look forward to that day, 'stealing watermelons' would be a declaration, even certain students from surrounding schools joined in that day

. Within several days, related topics were consistently discussed on trending searches, group chats, and Weibo alongside the university forum

. The female student originally calculated to give everyone in the entire university a share, with her drawing a three thousand pound watermelon during a live-streaming surprise two years ago probably

: As expected, Yun Xu recognized a familiar aspect of the scandal

. Unquestionably, a most appropriate school discipline was delivered, this decision was claimed by Rui Zhang—the school leadership

. Unable to step by himself, continuity with the generation, and realization of juncture with ideology

. Practice realization however was what it pointed to, genuinely

. Rationality represents enlightenment, viewing things as a book of science, a worldview, outlook on life, and value orientation

. Realistically rational yet intersecting, moving progressively red-specialized

: One eight-character educational doctrine, which every student of the subject area should comprehend

. Not clear anymore, a complex emotion overwhelmed the center of Yun Xu suddenly

. Some meeting passed by

? Are you even prepared to confront, the subject area isn't prepared for self-punishment yet, even a bigger counter-offensive

..... According to the thoughts of Zhang and the teacher

. Yun Xu was momentarily stunned when they heard Zhang's words, present at the scene

"? Really, you say that no one can ever refuse, there's no use, yet the escalating issue must be addressed—whether there are cockroaches in the campus or not"

. Streaming transitioned into a wave, with global livestreaming going smoothly

. Simply "cleaning up" decidedly in northeast, there were this many cockroaches in building 41, guided by several leaders, noticed

. Not knowing how to do a public announcement, they even started wild conspiracies, rumor denial, saying you're playing dead, daring to not respond, a crowd remarked

. It obviously didn't touch the official news and certainly did not relate, pointing out the influx of cockroaches into the dormitories

. Certainly troubling these leadership dealing with this incident, indeed at the commencement moment it should be known, "likeminded Xu Xiao"

: Just heard additional contented explanations

. Even Zhang who was beside Yun Xu laughed, looking at Yun Xu's dazed expression

"? You understand, these several days you tightly embraced the paranormal in the fifth generation, streaming the end times, telling me what are you preparing for--- "

: Weiliang Field couldn't even contain a smirk, slapping Yun Xu's shoulder, uncurling finally

"? What are you saying, wait, ah"

: Suddenly sensed something amiss, the conclusion proceeded

. Taking on all responsibility and originally appearing like a pecking little chicken, Yun Xu rightly nods

".....No problem accepting my measure from the faculty, my issue"

"! Moreover, organization already devised several definite solutions for conducting another extermination of cockroaches uniquely locally, endorsed unanimous leadership support"

. Yun Xu quietly listened, awaiting subsequent punishment results

".....Even affecting school image issues, clearly executed counteracting social forces externally"

. Master university encountered both material and manpower setbacks, from early morning until present, Xu Xiao as the firsthand experiencer should rightfully know this, ah

: Weiliang Field solemnly opened his mouth, intertwining Yun Xu's inner thoughts energetically

. Yet, just not receiving oneself well already feeling enough half the face

. Indeed, without future admissions being accepted, the present already foresees no departing oneself, or producing half-complete school dropout leavers--- or even removing oneself from everything economic punishment was necessary

. Yet, attempting to quietly figuring out business values was not realized by the major academic, but this incident confirmed the khakiidaraphine effect with overwhelming testimony, even though the narrative of building 41

. Totally incapable of building substantial confidence without control, yet Yun Xu was still not turning around

. Everything turned obvious

. With everything inevitably becoming a troublesome fuss, to the point of recording documents even some lasting follow-up events and once composing a penalty hence trouble magnifies

. Although genuinely no less than significant from a disciplinary perspective conveying ceremonial duties from Red Leaf and Rational Enlightenment as well, pursuing accountability and punishment really were assured if truly pursued

. Unavoidably Yun Xu's heart laden, thinking of this affair

! Punishment, accountability

.....Four described capture expression

. Additional conversational content to engage immediately, and Zhang joins the scene at present, including guidance's words

". Just say it is done even though you repeatedly speak, aren't you tired"

: Yun Xu was momentarily taken aback, then responded immediately

"? Rest a bit, do you really need, else you can still maintain,,,,,"

". The extermination issue remains, everything is organized, hmm"

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Chapter 315 190 Selling Price and Spokesperson! (FD Chapter, Do Not Subscribe!!) _4

[796 words]

"...Bi finished organizing the dorm, Xu Xiao..."

: asked, giving a glance to Rui Zhang, then waved signaling Yun Xu after finishing a call with Weiliang Field.

This was because Rui Zhang was the main person responsible for this, dealing with student placement issues, unexpectedly making people feel this way, downstairs outside building 41 at such a major event.

Thus, he's also referred to as the department chief, used as a title among a few professors, responsible for the intricate tasks related to managing the students' living arrangements. This is mainly Rui Zhang's department duty within Jinke University.

Students at Jinke University usually call him dean if he is outside the academy, or scholars refer to him as vice dean, the reason they term him as dean is because Rui Zhang doubles as an executive vice president and dean of the science school.

Moreover, Rui Zhang currently has the best chance of obtaining the prestigious Elver Award, regarded as a top-notch academic scholar graduate.

: After hesitating a few seconds, he looked at the old mentor beside him with bright eyes, and then... "Principal Zhang... yes..."

With Yun Xu walking away, he was accompanied by Weiliang Field, talking to someone ahead before calling out to the students.

Yun Xu then handed over remaining transition tasks to the department head and quickly paced to the side, waiting for Weiliang Field.

(Note: I made a call to a friend who's an entomologist, asking if you've seen the sack of seventy-five pounds on that side, since 81 kilograms of burlap sack could hold fifteen hundred cockroaches properly, which is what Dr. Casper assumed.)

Rui Zhang's team achieved surprisingly productive results...

Cleaning operations and post-disinfection would pose significant headaches, to be honest.

Only the first step was completed—diligently removing the cockroach carcasses took them exactly three hours, this is why Xu Yun and the others were so busy.

Even against ordinary people, the protective gear acted as a major barrier, yet a very stubborn cockroach might suddenly leap towards your face.

Though not every cockroach carcass has its sticky bodily fluids or white eggs visible, wearing protective outfits was quite disgusting.

Yet, this wasn't as straightforward as it might appear, as some very specific gear is ready for challenging situations.

But anyway...

Filling up one burlap sack, then proceeding to another, entirely consumed a burlap sack full of cockroach corpses.

Facedown, the massive vacuum outspread, progressively sucking in cockroach carcasses—a burlap bag covering someone else stood on the other end with a filled cage sack modified to the rear being untangled.

This was reportedly a powerful vacuum developed internally by the agricultural department to handle cicada carcasses, capable of ingesting bulk items.

Contrary to a chaotic site appearance, their clutter-filled location contrasted with quite a simplified approach to site cleansing.

The team began cleanup instantly upon arrival, three hours earlier.

Xu Yun and other department heads emerged exhausted as they exited the dorm building at the rear.

A shadow figure swiftly dashed out from the dormitory, (coughs) 'bye!', and rushed to a large tree, removing face masks.

Three hours later. No mental exertions were as energy-consuming as a physical one, yet feeling slightly accomplished upon finishing was quite notable, be it frenzied typing at 42 previous sections, or research—wow!

A supportive male voice carrying surprise was transmitted from behind afterwards—a fellow suddenly disrupted the female student's conversation.

Not even grabbing people's attention but, at this library shelf, more remote yet confined.

Meanwhile, the crisp sound of a book dropping down distinctively broke off the conversation.

"Clunk— (Bang Whack)"

According to Huiyang's triangular character dominates a name in the UK, the call square three relationship was simply due to the impact of the triangular section seen in the geography, so articulated in England—couldn't historically craft an aristocratic rank like Yueyue.

Upon hearing this remark, Xu Yun pondered the thought of a contrast between the two figures, though she seemed not to perceive.

"Maybe surprisingly coincidental! I just wanted to seek some verification," she was resolutely optimistic.

"That was apparently just an acting joke, to pure mock someone. Wavy stage qualities depicted with certain glycerol figures, didn't Professor Lu just mention this from yesterday's academic context? Insisting on the belief that nobility couldn't bond such innate interests, entertaining yourself with company frequently", retorted the elderly gentleman Old Niu alongside.

With Yueyue sighing, rubbing her hands helplessly within this understanding, she continued.

"I'll escort you to the snow ice city for honey drinks, greet your social life anew once again accompanied, Yueyue, take care, take care."

A young girl seated opposite her friends smiled, taunting playfully.

He adjusted his focus listening intently by shifting nearby partition walls, ears upright.

So Xu Yun's subconscious brought out an admiration for their chosen three-syllable surname though the term Bull in the girl's mouth was evocative of that favorite behavior—eavesdropping on other people's conversations was Xu Yun's inherent habit.

"Alas, such a difficulty finding Newtonian depiction that day they all lined up everything, right Ningning?"

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Chapter 316 190 Selling Price and Spokesperson! (FD Chapter, Do Not Subscribe!!) _5

[955 words]

: Dai's middle ear received the transmission from Yun Xu, a female agent with a voice peculiar and low, and he wasn't sure if she was slightly annoyed by the book search, or if it was some other reason, but the library was usually extremely quiet.

. Yun Xu, who was in the middle spot, quickly approached Dai due to Dai being on the right side and Yun Xu was on the left, with the two girls examining books from left to right and vice versa.

. With some people enjoying the simple pleasure of holding something purely, like the wind blowing through a card, it's actually quite genuine, unlike him.

. Though there are electronic devices now that can directly search for books, Yun Xu still enjoyed the feeling of holding a card, lightly waving it like a fan, as she searched the rows of books.

"Special Body Integrative Polymer... Insect Protein... White Substance"

. From the left side of the bookshelf, she started looking for books one by one, devoid of any specific thoughts, unlike her new college friends.

. Upon seeing Yun Xu appear, it became quite clear that her affinity and connections were indeed accurate, though the two girls were simply fellow classmates or roommates.

. Leaning against each other, the two girls in front were searching for certain data, nearby the material and periodical section, when Yun Xu arrived.

. After swiping the card in, Yun Xu was looking for biological materials located on floors 1 and 11, preferring to check the first floor first.

. Ahem, to return to the main story,

.....Precisely there, where the main science building suggests, statistical data indicate, a special monolithic block, shining brightly as a doorway stands, inside a corridor with substantial height of 21 floors. It is an imposing building with an L shape, excellent in its breadth and features a large pet called a "flower pig" or "san pang" visible in the west quadrant, transcribed as 西苑 and externally known for extensive operations and autonomous maneuvers.

. The library in the west sector refers symbolically to 西苑, though it is located within the science park, it's a broad discussion topic outside covering all scientific fields among more than a hundred sections.

. Yun Xu nodded and continued on towards the west area of 西苑 after calming her mind with subtle meditation.

. Suddenly feeling a premonition within her, she expected she might not see Shuai Pan, walking in the opposite direction.

. Consequently, they parted ways, after a brief conversation with Shiyuan Pan.

. Old Tian's life reached age 66 this year, with Shiyuan Pan, who was born in '07.

". "Since this is the case, I won't insist, you can let go of this young colt for a while, Old Tian took on a good pupil."

∴ Shiyuan Pan slightly nodded; Yun Xu didn't hold too persistently onto this idea.

". "It's actually not a bad direction of research, the fifth variant of Pyrroline... .."

". "Sorry I can't join your group this time, Director Pan..."

∴ Yun Xu sincerely presented her apologies and sketched out details of her project to Shiyuan Pan, feeling a momentary internal conflict.

. She realized her possible path out might be cut off, if she joined Shuai Pan's team, so she'd face severe restrictions later on.

. Yun Xu could see the complete reward before return and just needed to complete the associated missions, thus earning a new cosmic journey every time, especially in her sub-project 5661.

. Perhaps the next sub-mission might not open too far from now, Yun Xu had a feeling, given certain mysterious, secluded dimensions.

They're on the brink of realizing the fifth variant, once obliterating the technological barriers of the fourth Pyrroline generation, causing even academic transformations through outcomes, but they could utilize commerce later as the studies developed.

. She knew she couldn't feasibly join such a team given her situation, and she admitted this was the primary reason.

. He struggled but was unable to say it out loud, feeling stuck in speaking quickly.

. But deciding against answering Shiyuan Pan's invitation, he realized he was an inheritor of a prestigious position among physicists.

? Yun Xu felt restless, knowing the lab experiments involving 50 light beams were on the verge of starting, under Shiyuan Pan's group.

. The honorific head was a famous pigeon; the eagle called dominance figure, yet it was the calculating force they called it, often an authoritarian influence in their country's framework.

. Leading teams in this specialized field, ranking along distinguished individuals like Johem Martin and Alexie Vetika, alongside others awarded research titles in 2006 by the Nobel Committee.

. Neither small child nor big adult teams could escape the research resources taken worldwide by competing countries, while they required indulgence in "World Cup Champion" level discussions much like puzzling light beams, noteworthy simultaneously as self-entertainment delights.

. Shiyuan Pan's group was the first to handle the project of 10 to 80 light beams' complexity, within planetary scopes.

. Lily's brain quickly produced sharp, extremely intense discussions on this topic, dominated by technology's futuristic divergences, believing a breakthrough might occur by the year 2075.

. Human categories meeting the tightly defined standards of transmission platforms might only manifest post-2800, assuming a hypothetical scenario of no subsequent world war.

. Nevertheless, despite the current use of 50 independently transmitted light beams, fresher students often misunderstand this concept of autonomy—recast it as a simpler exchange of terms—requiring an 10^{28} scalability description.

- . Perhaps, describe an original state based on this 10 orders of autonomy.
- . Then as for the original 0005 Dalmore element, let's say that's about a presumably carbon atom composition theoretically taken apart.
- . A carbon atom weighs 12 grams, equating roughly to $32^{01} \cdot 320^6$, significantly larger.
- . A route of nearly 180 million kilometers still awaits, the genuine transmission force leaves a transmitted macroscopic object platform only speaking abstractly, profoundly separated from actual physical objects.

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Tip: You can use left, right keyboard keys to browse between chapters.

Chapter 317 317: Zhang 191: Launching Sales! (9.8K)

[826 words]

The next day.

Hengdian Film and Television City.

The backstage of a certain crew.

Zhang Guangfei, who just came off the set, was wearing a cotton coat and leaning back in a chair.

Smoking a cigarette, he was quietly reciting the script for the next scene.

Zhang Guangfei was born in 1959, standing at 1.84 meters tall, exuding a rugged yet reliable aura all over.

He had played over a hundred roles onscreen and even won awards long ago, making him a witness to the development of the modern film and television industry.

For instance, in the year before 1990.

He won the third Huaxia Film Performance Art Association Award and the 8th Beijing Film Academy Young Actor Progress Award for his role in "Arc Light".

However, most people truly know him from two roles:

First, of course, is Lu Bu from "Romance of the Three Kingdoms", recognized by those born in the 80s and 90s.

Secondly, there's Chu Yunfei from "Bright Sword", probably more memorable to those born in the 2000s.

These two roles, under Zhang Guangfei's portrayal, became classics, forever etched in the foundation of Huaxia's film history.

With further dissemination through Bilibili's fan creations, many memes emerged.

Such as "Brother Yunlong, my battalion's American equipment".

Also "Soldiers need to have backbone".

And "You always manage to pull out new tricks for me", and so on.

Some even edited Chu Yunfei into the anime style of "jojo", and it surprisingly fits.

In recent years, due to some economic reasons, Zhang Guangfei has been taking on more roles than in previous years, suddenly becoming more active.

The most notable project is naturally "Awakening Era".

Besides that, he appears in about two to three films each year, although not as the lead.

Currently, Zhang Guangfei is involved in shooting a patriotic-themed online film, commonly known as a web movie, not released offline.

The topic is very innovative, adapted from an online novel "Otherworld Conquest Manual".

The screenwriter said.

Although the book doesn't have tens of thousands of subscriptions, it's ranked number one on Qidian for no protagonist group portraits and national development genre novels.

The only pity is that the writer's pen name looks like a flop—using the name Fisherman, doesn't that imply that his book won't have anything?

The film tells the story of nationwide development in another world, where Zhang Guangfei plays a passionate warrior named Lin Ziming.

Lin Ziming is upright and valiant, ready to fight and battle, a tough guy character he quite enjoys.

However, he just got the script and doesn't quite understand what the word "抽" in brackets after passionate warrior means.

While Zhang Guangfei was focused on the script.

The backstage door was suddenly pushed open from the outside.

Assistant Xiaochen hurriedly came in and said as he walked:

"Teacher Zhang, are you available now?"

Zhang Guangfei closed the script and nodded:

"What's up?"

Xiaochen rummaged through his backpack for a moment and handed him a fax, saying:

"Here's the thing, we just received a notice that the company got an endorsement offer. They want you to appear in an ad for a product."

Hearing Xiaochen's words.

Zhang Guangfei raised his eyebrows immediately, looking quite surprised.

He pointed to himself and laughed, saying to Xiaochen:

"They're asking a fourth-tier actor like me to endorse a product? You've got to be kidding me."

He had signed a management contract with Beiguang Media, which meant his image rights were handled by the company for promotion.

But since he was also a deputy manager at Beiguang Media, he enjoyed a lot more freedom in business choices.

He could directly refuse if he didn't like the partner.

Unlike many young idols who look glamorous but are just puppets.

However, despite the freedom, his endorsement income had been languishing due to the market getting younger.

The work he's been getting these years usually involves offline performances or cameo appearances.

For instance, not long ago.

He had taken on a role in the promotional film "No Kidnapping in the World" about human trafficking, without any compensation.

The word endorsement, to him...

Felt almost foreign now.

After pondering for a while, he asked:

"What product are they asking me to endorse?"

Xiaochen opened his mouth, seemingly organizing his words, and finally stammered:

"It's a... cockroach poison."

"Cockroach poison?"

Hearing the name, Zhang Guangfei laughed again:

"An insecticide, huh? Is this offer coming from Lu Dongtai?"

The reason Zhang Guangfei mentioned Lu Dongtai was because Lu Dong Satellite TV had been a major promoter of agricultural and industrial products for a long time.

From Jincola to Stanley to Lanxiang, all those quirky memes originated from Lu Dongtai, the Source of All Evil.

So when Xiaochen mentioned cockroach poison.

Zhang Guangfei thought of Lu Dong Satellite TV and that kind of home environment filming location.

Predictably.

The ad content should be a small story triggered by cockroaches among a family, possibly featuring three to five people.

The ending scene would definitely be grandparents kindly patting their grandson's or granddaughter's head, and then a long shot to the table:

On the table, several bottles of insecticide are prominently displayed, with a male voiceover saying, "XX Insecticide, exterminates pests, enjoy life," or something like that.

However, to his surprise...

Xiaochen shook his head and explained:

"Teacher Zhang, the offer isn't from Lu Dong Satellite TV, but from USTC."

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Tip: You can use left, right keyboard keys to browse between chapters.

Chapter 318 318: Zhang 191: Launching Sales! (9.8K)_2

[847 words]

"The promotional channel isn't TV, but online trading platforms; we just need a fitting photo."

"USTC?"

Zhang Guangfei was slightly taken aback, then realized something and asked:

"USTC, the one associated with Ke Da Xunfei?"

Xiaochen nodded:

"That's right, it's them."

Upon hearing this, Zhang Guangfei fell into deep thought.

His daughter, Zhang Sile, had excellent grades, passing the preliminary exams of seven domestic media universities over the years, eventually enrolling in the Central Academy of Drama.

After graduating from Central Academy of Drama, she chose to study abroad for a master's degree.

During this time, Zhang Guangfei and his wife missed their daughter and visited her abroad many times.

Due to the language barrier, he frequently used the Ke Da Xunfei translator, leaving a deep impression on him.

The gadget was handy, so naturally Zhang Guangfei had done some basic research on it.

For instance, he knew Ke Da Xunfei was a publicly listed company, with shares held by USTC.

Online, there are both critics and fans.

Currently, it's valued at over a hundred billion, with a stock price that doesn't fluctuate much.

Thus, upon hearing the word USTC, he instinctively thought of Ke Da Xunfei.

Seeing that Zhang Guangfei seemed familiar with USTC, Xiaozhang continued:

"Teacher Zhang, there is an official company seal added on the fax, and the company has verified it; it is indeed a subsidiary under USTC."

"You might not go online often and are not up-to-date with some recent news."

"About a month ago, USTC held a live cockroach extermination event."

"It was very effective, dominating the hot searches for a whole day, and the discussion also set a record for this year."

"Moreover, the product positioning they offered is a mid-to-high-end extermination product, which shouldn't greatly affect your public persona..."

Before he could finish, Zhang Guangfei waved his hand:

"Let's not talk about personas. I'm just a regular actor, no need to build any persona—even the fact that I'm privately selling tea, right?"

The tea selling mentioned by Zhang Guangfei wasn't some euphemism for a special trade, but the business venture he started years ago with actor Gao Ming:

He and Gao Ming both loved tea, brewing a pot for an afternoon chat.

So the two decided to open a tea plantation together.

However, they didn't sell those unregulated teas like the three-no products sold by Mr. Yuan, but the standard Fuding White Tea.

This was a normal entrepreneurial move without franchise stores or WeChat promotions by tea salesgirls.

At least on the surface, it was much better than those celebrities who make money by opening franchise restaurants.

Then Zhang Guangfei thought for a moment.

Out of trust in Ke Da Xunfei, he directly asked:

"Xiaochen, what are their requirements and price?"

Xiaochen turned over the fax page and pointed at it, saying:

"The requirements are pretty standard for endorsements. The product seems to be rushing to launch, so mainly they need you to take headshots and other endorsement pictures."

"As for the price... it's 400,000 for two years."

"400,000 for two years?"

Zhang Guangfei repeated the figure, amazed:

"That high?"

Xiaochen nodded, looking quite pleased as well:

"That's right, we've confirmed it with them, and there are no issues with the figure."

As everyone knows.

In the mainland... or global entertainment industry, celebrities' income mainly has three sources:

Primary job, side business, and endorsements.

The primary job refers to actors filming TV series or movies, or singers' concerts and album sales.

Side businesses include commercial performances, guest appearances on shows, and incomes from franchise stores or platforms like second-hand market sites—don't underestimate the latter; some celebrities earn millions annually on such platforms...

Finally, endorsements are straightforward but also show the most significant disparity in income.

For example, Brother Fa and Master Xing both have endorsement fees of 30 million a year, which is well-deserved given their achievements, and neither businesses nor audiences would object.

However, it's absurd for some fresh faces to demand 80 million...

Reba's endorsement fee is 17 million, while Sun Li's is 25 million.

All in all.

First-tier stars typically earn above ten million, nearly like printing money.

Yet this only applies to top-tier figures.

Below that tier, the drop in endorsement fees is as drastic as the A-shares market, with significant differences in each category, especially for veteran actors.

For example, the couple Fu Dishu—known for singing 'Wuliangchun's Radiance, the Aroma Charms the World for Three Thousand Years.'

Their current endorsement fee is only 600,000 for two years, and that's for both together appearing.

Another actor, He Zhengjun, who played Zhao Gang in 'Bright Sword,' has a two-year endorsement fee of 200,000.

Even this is relatively good among veteran actors.

Some veteran actors hardly get roles now, and can you believe a second-tier national actor earns 40,000 a year?

Like Li Guangqi, who recently joined station B, it's astonishing that his highest single income in the past year was a game promotion fee after joining the platform...

In conclusion.

USTC's offer this time is indeed generous, coupled with the good impression of Ke Da Xunfei, so Zhang Guangfei...

was tempted.

.....

At the same time as Zhang Guangfei made his decision.

Yanzi River Road.

Ke Da High-tech Park.

Xu Yun was also at the company headquarters, preparing for the product launch.

That's right.

Company headquarters.

Not long ago.

With the assistance of USTC.

Xu Yun ultimately set up Huadun Biotech's company headquarters in the high-tech industrial park of USTC, located in building 11 of the dual-innovation complex.

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Tip: You can use left, right keyboard keys to browse between chapters.

Chapter 319 319: Zhang 191: Launching Sales! (9.8K)_3

[822 words]

The Ke Da High-tech Park is a major innovation entity with a huge investment, covering an area of approximately 595 acres and a total construction area of about 480,000 square meters.

Besides serving as a postgraduate campus, its more significant mission is the incubation of technological industries.

The entire park includes multiple national-level research platforms, more than 30 provincial and ministerial-level research platforms, and several corporate research facilities.

This area is positioned to be more sophisticated than an industrial high-tech zone, and it is crafted as Lu Prefecture's 'technological heart' for the next thirty years.

This park is quite a distance from the main campus of USTC, but Xu Yun had delineated the company's internal functions long ago:

Gu Qunqing is responsible for the company's day-to-day operations, while he focuses on research and the final decision-making.

Regarding personnel, the USTC's School of Life Sciences, Physics College, and the New Creation Fund oversee it, so there's no worry about power hijacking.

Therefore, unless necessary, Xu Yun usually stays on the main campus of USTC.

However, today is an exception.

After all, it is now the pre-listing stage of 'Eradicate One', reaching the final sprint point.

No matter how reluctant Xu Yun might be, he must stay at the company.

At this moment.

He is seated on the office's executive chair, listening to a report from his newly hired assistant, Tang Li, while Gu Qunqing has gone to the logistics company to discuss freight prices.

Tang Li, aged 288, graduated in Human Resource Management from the University of Queensland, previously worked at Uber headquarters, and is highly experienced.

However, in May 2020, Uber suddenly announced the layoff of nearly 7,000 employees.

It also stated plans to close or merge about 45 offices globally and reduce investments in multiple non-core businesses.

Including current hot areas like artificial intelligence experiments, autonomous driving, and so on.

At the same time.

The high-level management team that Tang Li coordinated with also resigned, leading to Tang Li being swept out without any wrongdoing.

After leaving.

Tang Li decisively chose to return to the country, preparing to find a suitable company to join domestically.

Although her résumé shows she was laid off, insiders understand it had nothing to do with Tang Li.

Given her outstanding capability and appearance, she was never short of excellent opportunities in the job market.

Theoretically speaking, it's impossible for such a talented individual to be picked up cheaply by Huadun Biotech...

However, coincidentally.

Tang Li and Gu Qunqing had both joined a Chinese business organization in North America and had met each other, familiar with each other's abilities.

With this connection, things went smoothly.

Under Gu Qunqing's silver tongue and USTC's prestigious reputation.

This highly experienced talent ultimately joined Huadun Biotech, becoming Xu Yun's life assistant.

However, with the prior joining of prominent figures like Gu Qunqing and Xiaorong, Tang Li's arrival was not surprising, ultimately a good thing.

At this moment.

Tang Li is holding a printed report, addressing Xu Yun:

"Dr. Xu, we just received the news that Teacher Zhang Guangfei has agreed to our endorsement proposal and will arrive in Lu Prefecture soon."

"We've already booked his flight and hotel, the flight is business class, and the hotel is Fortune Westin's executive room, all at USTC's agreed prices."

Xu Yun poured her a glass of water, gestured for her to sit down, and said:

"Thank you for your hard work, Assistant Tang, please be sure to handle the reception of Teacher Zhang properly, as he is our first spokesperson."

"Additionally, regarding the issue of agreed prices you mentioned—we need to expedite the coordination with various business travel ports."

"If all goes well, we will undoubtedly have many guests to host in the future, so we can't always rely on USTC for agreed prices, can we?"

"Even close kin need clear accounts, so we must also establish an independent related system, as early as possible."

Xu Yun said this with gravity, reflecting his genuine thoughts.

As Huaxia's top institution, USTC hosts numerous seminars and exchange visits annually, resulting in frequent personnel exchanges.

Thus, USTC often obtains very favorable agreed prices in aviation and travel sectors.

Sometimes, after the business class agreed price, it might be only about a hundred yuan more expensive than economy class, a real bargain.

Although Huadun Biotech and USTC have an inseparable connection, business and academic functions are ultimately different matters.

Huadun Biotech, as an independent enterprise, must possess its self-sustaining function.

Tang Li swiftly noted this in her memo, marking it heavily, and continued:

"Dr. Xu, there's also the issue of our product launch."

"Secretary Zheng has reached an agreement in principle with Taobao and JD, both platforms will provide traffic promotion on our product launch day."

"After all, the popularity of USTC's disinfection live stream hasn't waned, and the platforms hope to leverage this to attract traffic, which is an old marketing strategy."

Xu Yun nodded in understanding.

Despite the high market share that Taobao and JD hold on the internet today.

Every platform faces a user saturation point—or rather, an activity level.

The more active the users, the higher the potential transaction volume.

Conversely, the same applies.

Thus, each platform, while promoting products, often rides on some waves of popularity.

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Chapter 320 191: Going Public for Sale! (9.8K)_4

[878 words]

For example, back in 2017.

Taobao had a textbook-level operation.

At that time, Lu Han and Guan Xiaotong abruptly announced their relationship, which even caused Weibo's servers to crash, comparable to the later imprisonment of Fan Fan.

And that night.

Another hot topic appeared on Weibo.

It was said that if you typed the protagonist's name in the Taobao search bar, a stream of green bullet comments would fly across.

The content was something like 'Of course forgive him,' allegedly orchestrated by a female programmer.

The topic got over 230 million reads in 24 hours, prompting even users who weren't interested in the entertainment circle to try searching.

After all, gossip is human nature.

And the Taobao search bar is secondary page interface, meaning that both entering and exiting must go through the product overview page.

As a result.

Some people ended up looking at products after gossiping, even placing orders.

The final situation was that this "bug" lasted for six hours, and even Wu Hanqing couldn't do anything about it, which was terrifying.

Some joked on the internet that this female programmer should have hacked the Eagle website instead.

And in terms of data.

Taobao's daily active users increased by a full 142% during the same period, the transaction amount wasn't released, but it certainly rose significantly.

So after tasting the benefits, whenever there's some gossip event, you can almost always see some platforms capitalizing on the topic in the trending searches.

To put it nicely, it's called marketing, called operations.

To say it bluntly, it's entertainment to death.

However, right now Xu Yun couldn't do anything about it, so he temporarily set it aside and continued to ask:

"So what about the product launch date? Have you agreed on it?"

Tang Li nodded and flipped the report to the last page:

"Manager Gu and Manager Zheng have jointly chosen seven days later... that is, the early morning of the third of next month as the product launch day."

"That day is a Saturday, which sees a social software traffic low and an e-commerce platform traffic high."

"If you have no objections, you can just sign the document, and it's finalized."

"Seven days later... Saturday..."

Xu Yun repeated this timing, picking up a ballpoint pen and spinning it smoothly in his hand.

In reality, many people might have the misconception that weekend entertainment platform traffic is higher than weekdays.

But that's actually incorrect.

During weekend periods.

Most people choose to sleep in during the day and go out with friends at night or browse online shopping platforms to make purchases.

So weekend traffic is low on platforms like Weibo, Douyin, or online novel platforms.

Xu Yun initially discovered this situation by sheer chance:

In his previous life as an online writer, royalties were a very important source of income for him.

And the most direct factors affecting royalties are 24-hour tracking and daily new additions.

He often noticed a problem while writing novels then:

His subscription numbers would drop suddenly and inexplicably every weekend.

Then they would gradually recover starting Monday, drop again by next Friday.....

This cycle repeated, like the rise and fall of tides.

Sometimes 24-hour tracking on a Wednesday might be 3500, while the weekend could drop directly to about 2000...

Back then, he thought it was a problem with his storytelling, became anxiously sleepless, and almost thought his book was failing.

But after asking other authors, he learned that such fluctuations were actually normal.

Later, there was another related hot topic on Weibo, and he finally understood that platform traffic highs and lows are indeed closely related to the days of the week.

Therefore, for an online shopping platform.

Saturday is indeed a pretty good choice.

But the problem is...

"Assistant Tang, to prepare for this online sale, how much stock should we prepare?"

Tang Li had obviously already considered—or rather understood—Gu Qunqing's thoughts before coming, and responded:

"There is a disagreement between Secretary Zheng and Manager Gu on this matter, and neither can convince the other."

"Secretary Zheng believes that production should be controlled and observed first, whereas Manager Gu believes they can work overtime and produce as much as possible before launch."

Xu Yun lifted his eyelids to look at her, asking:

"What are the reasons?"

Tang Li pulled out another report, showing some colorful product page screenshots:

"This is the monthly sales volume of products captured from Taobao Bayer's official flagship store, with Baymex averaging about 120,000 pieces per month."

"It's important to know that other agents are simultaneously selling Baymex on Taobao, with total platform monthly sales averaging about 350,000 pieces."

"Jingdong's numbers are slightly higher, as pharmaceutical products are generally more popular on the platform, with around 450,000 pieces per month."

"Additionally, Manager Gu used data from several live streaming platforms and reached out to professional teams to create an audience model."

"At that time, the total online audience for our disinfection live broadcast was 43.96 million. By excluding underage users, treating every four college IPs as one person, temporarily excluding IP addresses north of latitude 39 degrees, and using an algorithmic assessment, the final calculated number of users likely to buy our product is about 600,000."

"Wait a minute."

Xu Yun extended his hand to interrupt her, asking:

"Why treat every four college IPs as one person? What does excluding IP addresses north of latitude 39 degrees mean?"

Tang Li smiled slightly; she had wondered about this before too, and explained:

"Dr. Xu, as the organizer and participant in the live broadcast, you should know that the figure of 43.96 million is a peak, or rather an instantaneous value."

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