

FMH Marriage 1121

Chapter 1121: Not Up To An Outsider

Guan Rui was full of rage now. He did not bother making any more small talk with Lu Chongshan and went straight to the point, “Old Lu, I won’t say more, but I’m sure you know why I’m here. That collaborative proposal was discussed with you when I had just returned to the country, and I just confirmed with you half a month ago that there aren’t any problems, yet now you suddenly back out of the promise and even gave it to some random Zhao family. Isn’t this hitting us Guans below the belt?”

Obviously, Lu Chongshan knew that he was here for this. He first made him sit down then said helplessly, “Bro Guan, our families have been friends for so many years. Of course, I’ll help you, my bro, now that you’re back in the country to expand and I’m glad to collaborate with the Guan family. Not only I, Tingxiao has the same thoughts too. He also agreed to this arrangement earlier... but, you know as well as I do about that incident a few days ago...”

Guan Rui was immediately furious when he heard Lu Chongshan bring that up. “That incident has already been investigated to be an accident, Rong Rong was wrong to speak rudely, but it’s common for girls to squabble a little. She’s even paid with her life, yet that woman is still unwilling to forgive. Isn’t she a little too evil!?”

“I don’t know what that woman has been saying to Tingxiao until we have suddenly been cut off from such a huge proposal! Chongshan, Tingxiao is young, credulous, and he acts on impulse. He’s about to be bewitched by that woman. Are you just going to watch him mess up?”

When Lu Chongshan heard this, his expression turned solemn. He could scold and interrogate his own son, but he would not let an outsider say all of these. Even if this person was Guan Rui.

Furthermore, he had seen that incident from the moment it started. He had seen for himself that Ning Xi was pushed into the water by a relative of the Guan family. He also saw for himself in the CCTV footage that the woman had been rudely provoking her, while Ning Xi did not say anything all the way until she was pushed into the emergency ward. When they received an official letter informing them of her critical condition, he had heard the heartbreaking cries of Little Treasure himself... All of this still left him fear lingering in him.

Even though Cao Lirong had died after that, it was classified as sudden death and not caused by the Lu family. Still, Guan Rui’s tone sounded as if she had been killed by the Lus and that it was the Lu family who was unwilling to forgive.

Besides, the dead could not testify, so no one knew whether the Guan family had a hand in this incident. Even he could not help but be suspicious, much less Tingxiao.

Thus, even though he felt that it was slightly negligent of Tingxiao to cut off their collaboration without a word, he could understand why his son did it.

It was impossible for any man to be indifferent when such an incident happened. Even if he had opinions about Ning Xi, he could not deny that the incident had nothing to do with Ning Xi at all.

On the contrary, it was still thanks to her that Little Treasure could finally speak.

When he thought of this, Lu Chongshan just said, “Bro Guan, Tingxiao was indeed sloppy to suddenly change the collaboration, but it’s understandable. After all, the Guan family was wrong in the first place. If it was not for Cao Lirong’s sudden provocation to hurt someone, would the incident have developed to the stage it was now at? Knowing Tingxiao, the fact that he had only changed the collaboration, this is already mild considering our two families’ many years of friendship!”

Chapter 1122: Little Treasure’s The Most Important

Guan Rui was really frustrated, but he also understood that there was no use arguing with Lu Chongshan now. He said in a low voice, “Bro Lu, I know that my family is responsible in this matter, but Tingxiao really hurt our relationship. Anyway, we’ll be a family soon in the future.

“Ziyao’s already suffered a lot because of that woman. First, he had a woman outside before Ziyao came back, and now he’s attacking us for that woman’s sake. Is this really the right thing to do?”

Lu Chongshan’s expression turned serious. After putting some thought into it, he sighed, “Bro Guan, in regards to Ziyao, Ruyi and I have both really liked her since she was small. We view her like half our own daughter. If possible, of course, I hope we can become a family.

“But we Lus aren’t so selfish as to ask Ziyao to wait endlessly for Tingxiao. After all, you know what’s happening to Tingxiao now. Ruyi and I can’t do anything, so I really don’t want to waste Ziyao’s time. I suppose we should leave relationship matters in their hands!”

Lu Chongshan genuinely hoped that they could become a family with the Guans, but with the current situation, not only Tingxiao, even Little Treasure was getting closer and closer to the woman. They could not make the Guan family wait forever!

They might not be friends anymore and might even become enemies, so Lu Chongshan decided to be straightforward with Guan Rui.

Guan Rui’s expression changed.

He had no rebuttal to Lu Chongshan’s words since they had just promised each other privately. There was not even a marriage contract, so the Guan family had no say in this.

He was too impatient this time!

Lu Chongshan took the risk into consideration and backed off...

Guan Rui clenched his teeth. “Bro Lu, I believe the both of them still have feelings for each other. It’s just a small misunderstanding. It’s alright if the project won’t be carried out with us. Just take it

as an apology for what happened the last time. It's my fault, I shouldn't have brought a distant relative to an event like that..."

"Bro Guan, since it's a misunderstanding, it'll be fine after some clear explaining! Our relationship won't be affected by our children's drama!"

As Lu Chongshan spoke, he felt his sleeve being pulled at from behind. He looked around and saw his own grandson tugging on his sleeve. In his other hand was a painting.

Lu Chongshan's expression turned gentle. "Are you done? Do you want to show Grandfather?"

Little Treasure nodded and looked at Guan Rui. He probably remembered that he had seen this man at the dinner the last time and that he was the grandfather of Guan Zhichen, so Little Treasure tensed up.

Lu Chongshan realized his grandson's unease, so he quickly sent Guan Rui away. After Guan Rui left, Lu Chongshan returned to the living room.

There was nothing more important than getting his dear grandson to call him "Grandfather"!

Lu Chongshan looked at Little Treasure's painting and praised him with a loving smile.

As he saw Little Treasure's lively expression and beautiful eyes, Lu Chongshan sank into deep thought...

He was not against Lu Tingxiao being with that woman because he hated her. It was because his past experience had traumatized him...

Chapter 1123: Mother!

At night, Yan Ruyi came over with a lot of bags. She had bought all of them for Little Treasure.

The moment she went in, she saw Lu Chongshan who had disappeared for the whole day, following Little Treasure around while handing pens to him and praising his drawing...

Yan Ruyi yelled irritably, "Lu Chongshan! You lied to me that you went to play golf with your friends, yet you're here!"

Lu Chongshan coughed unnaturally when he saw his wife, "Can't I come over? Do I have to report to you that I'm visiting my grandson?"

"If you're just visiting your own grandson, why do you have to hide from me?" Yan Ruyi realized what his intentions were.

Lu Chongshan kept quiet.

Yan Ruyi pointed her finger at him, in anger and jealousy. "You stayed a whole day with him. Did Little Treasure call you 'Grandfather'?"

Suddenly, Lu Jingli popped out of nowhere, munching on an apple. He laughed, "Hahaha...Mother! Don't worry! Father's unfair strategy didn't work! I asked the maid already. Little Treasure said nothing at all today!"

Lu Chongshan was frustrated. “Bastard! So what?! I spent some quality time with him!”

Yan Ruyi suddenly felt lighter when she heard that Little Treasure did not call him Grandfather!

Good thing he did not. If not, Lu Chongshan would surely have bragged to her!

Lu Jingli was even more gleeful. “Hahaha, I told you so, Little Treasure is my true love!”

Yan Ruyi and Lu Chongshan were trying to get closer to Little Treasure these days, but their tactics did not work.

He was still the record holder!

The door suddenly opened. Lu Tingxiao returned with Ning Xi. They had a few bags full of vegetables and meat with them.

Ning Xi was surprised when she saw Yan Ruyi and Lu Chongshan there. She whispered to Lu Tingxiao, “Why didn’t you tell me your parents were going to be here?!”

Lu Tingxiao innocently shrugged. “I just found out myself.”

“Oh! My sister-in-law! Are you making some dishes tonight? Are you? No wonder birds were singing outside my window today! Come in!” Lu Jingli quickly took the things from Ning Xi, then yelled loudly towards upstairs, “Little bun! Your mother is back!”

A quick patter of footsteps came from upstairs. The little bun was summoned by the word “mother”. He hugged her, then opened his arms wide and asked for a hug again, “I want a hug, Mommy!”

His expression seemed to be saying, “I’ve waited for Mommy the whole day long”.

With Little Treasure’s touching words, Ning Xi forgot even about Lu Tingxiao, only the little bun filled up the space in her heart.

She quickly handed all her stuff to Lu Tingxiao and freed her hands to hold Little Treasure up. Her gentle tone made even Lu Tingxiao jealous. “My baby, what did you do today?”

“Drawing!”

“And?”

“Writing!”

“Did you do your training?”

“Yes.”

“My baby is the best!”

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Chapter 1124: Little Treasure Calls Grandfather

Seeing how Little Treasure was having a conversation with Ning Xi, Yan Ruyi looked at Lu Chongshan, happiness and pride swelling in their hearts.

They had asked Qin Mufeng about Little Treasure's condition. He mentioned that Little Treasure was mostly fine now, but he would probably just talk to the people he felt safe with.

Unfortunately, they took some extreme measures while trying to help Little Treasure back then, so now, their only grandchild did not trust them.

Yan Ruyi walked towards them and asked, "Tingxiao, are you guys cooking your own dinner?"

"Little Treasure's homework is to cook a dinner with his parents," replied Lu Tingxiao.

Yan Ruyi nodded. "I see! What a meaningful homework! Would your father and I be interrupting?"

Lu Tingxiao was surprised and even Ning Xi felt odd.

She was just here today to make dinner with Little Treasure and did not expect Yan Ruyi and Lu Chongshan to be here as well. She was thinking that she might have to return tomorrow to complete Little Treasure's homework, but not only did Yan Ruyi not look unhappy, her attitude was also...far gentler than ever...

Lu Tingxiao and Ning Xi looked at each other. "It's alright, just watch some TV for a while. Dinner will be ready soon."

"Okay, go on! If you need help, let me know!" Yan Ruyi said. Lu Chongshan did not have any complaints as well.

"Mmm," Lu Tingxiao replied.

After Ning Xi greeted the elders, she went into the kitchen with Little Treasure.

Lu Jingli went back to his own yard to get some vegetables after the three of them went into the kitchen as he felt that his own vegetables were the best.

Yan Ruyi and Lu Chongshan sat on the sofa as they looked at the happy family in the kitchen with mixed expressions.

From time to time, they heard Little Treasure's cute little voice from the kitchen...

This was the ideal scenario they had dreamt of...

Ever since Little Treasure's incident, the Lu family was surrounded by stormy drama. They never expected that they could still be alive to see the day Little Treasure recovered...

"Chongshan, I suppose we should put down what happened the last time. We can't just deny everyone else because of one person. We've observed this girl for so long. She really cares for Little Treasure..." Yan Ruyi sighed.

Lu Chongshan remained silent. He did not react like before and erupt into anger. He mumbled, "Let's observe longer..."

You would really only know a person after a long enough time!

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In the kitchen, under Ning Xi's commands to the big bun and the little bun, they soon finished preparing a delicious meal.

Ning Xi glanced at the pot of soup on the stove and told the little bun, "Little Treasure, we're finishing soon. Go and tell Grandfather and Grandmother to come and eat!"

"Okay, Mommy." Little Treasure obediently ran towards the living room.

When Little Treasure went over, Yan Ruyi was speaking to Lu Chongshan and they did not notice him there.

When they were still talking, they heard a cute little voice call out, "Grandfather!"

Chapter 1125: To Become Mother's Leg Accessory

Lu Chongshan's opened his mouth wide as he turned around in disbelief. His body trembled slightly while looking at the little guy, not believing his own ears...

Did Little Treasure...just say...something?

"Grandfather, dinner's ready!" Little Treasure repeated, then turned to Yan Ruyi, "Grandmother, time to eat!"

It was so sudden that Yan Ruyi lost control of her tears. She turned around and wiped her tears, then replied, "Okay...we heard you, we'll be there soon!"

Little Treasure then left happily.

Lu Chongshan and Yan Ruyi both looked at each other, their eyes tearing up.

Yan Ruyi wiped her tears away and said to Lu Chongshan, "Little Treasure called you first, happy now aren't you!"

"Look at you. He just called both of us together, stop being so petty! How childish!" While Lu Chongshan said that, he could not hide the satisfaction and excitement on his face.

Yan Ruyi mumbled to herself when she saw Lu Chongshan's face. Although he said it did not matter, he was actually ecstatic on the inside! Who was childish now!?

During dinner, the atmosphere was warm and everyone was happy at the table.

Yan Ruyi and Lu Chongshan were smiling all the while. Their attitude towards Ning Xi had improved as well.

After dinner, as Ning Xi was about to leave, Yan Ruyi said to her, "It's very late already, why don't you stay here for tonight?"

Ning Xi was really surprised by Lu Chongshan and Yan Ruyi's attitude tonight. She rejected carefully, "Thank you, Madam Lu, for your concern, but I have to go to Qingdao tomorrow for a business trip. I have to go back and prepare the materials I need for tomorrow."

"I see..." Yan Ruyi nodded. "Is it for your apparel company?"

Ning Xi affirmed, "Yes."

"I heard Xinyan's retail store housing your brand is doing pretty well."

Ning Xi put on a bitter smile. "She had a great start. Account-wise, her store had the highest sales, but who knew that she was running multiple discount campaigns and tried to pump up her numbers with more sathat? She even changed the professional salespeople I arranged for her..."

Although Yan Ruyi was not a professional, after being around Lu Chongshan for so many years, even she understood the problem. "This child! How could she do that?! Then, what happened?"

"I talked to her and made sure she followed the rules and regulations. Her discounts have made her a great loss and it'll take some time for her to recover, but as long as she doesn't do anything reckless, it'll surely get better..."

Yan Ruyi patiently listened to Ning Xi's market analysis of several brands and she nodded, continuing to chat with her.

Lu Chongshan had actually investigated Ning Xi's company and found out that she not only started it up by herself, she also did most of the things on her own. Despite being a small company to develop to the state it was today, Tingxiao had never involved himself in any of the process...

Yan Ruyi chatted with Ning Xi for quite a while. It was only after Lu Tingxiao urged her to leave so she would not be too tired that Ning Xi was sent to the door.

"Mommy!" The little bun clung onto Ning Xi's trousers and looked up as if he wished to become his mother's leg accessory and follow her back.

Chapter 1126: Get One Yourself!

"Ah!" Ning Xi squatted down and patted the little bun's head.

"When will you come back?"

"Mmm, I'm not sure yet, but I'll video call you!"

"I want a hug!"

Ning Xi hugged him for a while.

"I want a kiss!"

Ning Xi kissed his forehead.

Only after a long while did Ning Xi finally leave.

Lu Jingli witnessed the whole process of the little bun parting with Ning Xi.

The moment Ning Xi left, Lu Jingli went up to the little bun and said, “Don’t be sad, Little Treasure, Second Uncle can give you hugs and kisses. Come to Second Uncle!”

The little bun’s gentle gaze remained focused on his mother before he looked at Lu Jingli seriously. “Second Uncle, I’m my mother’s baby. If you’d like to one, get one yourself.”

Lu Jingli was speechless. He felt like multiple arrows had just been shot through his chest!

“Brother! Look at your son!”

Lu Tingxiao patted his son’s head. As expected of his clever son! “Mmm, Little Treasure is mother’s baby.”

Yan Ruyi went along, “Little Treasure’s right. If you like kids, go and find someone and get your own kids. Stop troubling other people’s kids!”

Lu Chongshan sneered at him, “If he’s capable to find one that is!”

He was attacked simultaneously by his nephew, his brother, and his parents...

He did not dare to brag to them about Little Treasure calling him “Second Uncle” again...

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The next morning, after a good night’s rest, Ning Xi brought Han Momo with her to Qingdao.

Qingdao was under the Hubei province, which was much closer to Imperial. There were two competing shopping complexes and Qiao Weilan had already contacted one of them.

Ning Xi’s aim this time was to discuss the details. She did not have to do everything by herself as the boss, but she wanted to experience this learning process.

On the plane, Han Momo was arranging Gong Shangze’s designs as Ning Xi was looking into the proposal carefully in case there were any mistakes that needed to be rectified.

Ning Xi did not really feel pressured for this cross-state retail store as this was just the first step. Spirit would be expanding its roots to every state in the country until it went international.

Qingdao was not far away, so it only took them an hour of flying.

After they left the airport, they checked into the hotel they had booked.

After lunch, Han Momo followed Ning Xi and went to the largest shopping complex in Qingdahad the New Era mall.

In Qingdao, there were two renowned shopping complexes, one being New Era Mall, and the other was Allstar mall.

Chapter 1127: Initial Success

A few years ago, Allstar Mall dominated New Era Mall in terms of customer flow and product placement.

Due to the development in recent years, many infrastructure had been built such as schools, government buildings, and residential areas, contributing to higher traffic flow to New Era Mall.

New Era mall grabbed the opportunity and promoted themselves heavily, then rose as the largest shopping complex of the city.

The business deal this time was with one of the best clothing companies, whose owner was called Deng Kuan. He had eight brands under him and he handled low to medium-class brands well, but what he lacked was a luxury brand like Spirit.

During this period of time, Spirit's popularity was rising. Along with the attractive bonus for franchising, this made Deng Kuan interested in joining them.

About half an hour later, Ning Xi brought Han Momo to New Era. After they walked around for a while, they realized that New Era Mall was pretty big and a lot of people came here as well. If the deal with Deng Kuan went well, it would be very advantageous for Spirit's growth in the Hubei province.

Ning Xi called Deng Kuan to inform him that she and her assistant had arrived. A short while later, a middle-aged chubby man with a female secretary came to Ning Xi.

"Hello Ms. Ning, I'm Deng Kuan." Deng Kuan smiled and shook hands and Ning Xi.

Deng Kuan then led Ning Xi to his office.

After some small talk, Ning Xi passed her proposal to Deng Kuan as she smiled. "Mr. Deng, the details of franchising are all in the proposal. Please have a look."

Deng Kuan nodded and started to go through the proposal seriously.

"We've included some of our latest works inside. Check it out." Han Momo presented a well-packed outfit to Deng Kuan.

"Mmm...great!" Deng Kuan smiled. "Ms. Ning, I've been to Spirit's store twice and I really like Spirit's quality and designs. Overall, I think it's great, but, about the price, do you think you could give me a little discount?"

Ning Xi replied, "Mr. Deng, I'm sure you understand that quality comes with a price. We're really looking forward to Mr. Deng's collaboration as well, so we've made a special consideration on the pricing."

"Heh, Ms. Ning, we're business people. We're all aiming to earn more money, no?" Deng Kuan said suggestively.

"Mr. Deng, well..." Ning Xi paused for a short while. "If I tell you that I can give you more discount today, then Spirit's loss will need to be compensated from the materials. It would be a bad thing for both the consumers and you, Mr. Deng. With Spirit's popularity and assurance in quality today, I believe you can see for yourself, as a smart businessman, you'd be able to understand the full potential of Spirit."

Deng Kuan's eyes brightened as he looked at this young founder in front of him. He was trying to get a lower price, yet she was so experienced that what she said made sense.

Spirit's brand impact and potential was what he was aiming for.

Chapter 1128: Breach Of Contract

"Haha, Ms. Ning, it's all set then. Let's return to Imperial tomorrow together. Let me take a look at Spirit's headquarters and we'll get the contract signed. How does that sound?" Deng Kuan beamed.

"Of course, we'll welcome you. It's set then. If there're any more questions, you can contact me anytime." Ning Xi's expression softened.

After a short casual chat with Deng Kuan and agreeing on the time to go back together to sign the contract, Ning Xi left with Han Momo.

Ning Xi and Han Momo went straight back to their hotel after they left New Era mall.

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Just a moment after Ning Xi left, a man walked into Deng Kuan's office.

"Mr. Deng, please allow me to introduce myself. I'm the Marketing Director of History, Qin Zifan." The man looked at Deng Kuan smilingly.

"History?"

Deng Kuan was a little taken aback. Of course, he knew about History. History had been founded earlier than Spirit. Coincidentally, both their brand positionings and styles were similar. Everyone knew that these two luxury brands were currently competing.

"Qin Zifan...if I remember correctly, you're the former Marketing Director of SF?"

Deng Kuan took a glance at Qin Zifan, seeming to remember him.

Qin Zifan nodded, not denying it.

"Haha, Mr. Qin, I'm afraid you're too late, I've already made an agreement with Spirit. I'm going to franchise Spirit's brand. Sorry but you've wasted your efforts to come here."

An experienced businessman like Deng Kuan could surely guess Qin Zifan's intentions for being there.

"Oh...hmm, an oral agreement?" Qin Zifan pondered, "I believe as a businessman, I'll be straightforward with you. We're really interested in working with you. This proposal was written by me personally. You may take a look before making a conclusion."

Deng Kuan took the proposal and read through it patiently.

“Two points lower than Spirit?!”

Deng Kuan was shocked. This offer was much more attractive than Spirit’s!

“If you accept our offer, from the brand management to the supply and training of the salespeople, we’ll make the necessary arrangements directly from our headquarters, and most importantly, any fees needed for promotions will be provided by us as well.” Qin Zifan offered an extremely attractive deal.

Deng Kuan took some time to contemplate. “Well, we’re all friends. Let’s have dinner tonight and go through the details...”

Qian Zifan gave Ning Xueluo a call after he came out of the office.

“Boss, it’s done! I told you so, the Marketing Director of Spirit is just a nobody!”

He ended the call with a wide grin, then left.

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The next day, in the hotel room, Ning Xi received an abrupt message from Deng Kuan. He said that after a long consideration, they decided to give up Spirit and choose History instead. The main reason was that History made a better offer.

“How could he be like this? That Mr. Deng broke our promise!” Han Momo expressed her injustice of the situation.

“We were too careless this time. Anyhow, we should go there and confirm with him directly...” Ning Xi’s expression turned serious. She did not say much and went straight to New Era mall. She then realized that Deng Kuan had made his decision earlier

He had invited Ning Xi for lunch but had not said anything about Spirit’s franchise.

Chapter 1129: Ace’s Move

Ning Xi found out that after she left, the Marketing Director of History, Qin Zifan, had quickly gone to talk to Deng Kuan.

After he dropped by, Deng Kuan decisively gave up on franchising Spirit and chose History; one did not have to guess much about what happened.

As she was leaving New Era mall, Ning Xi gave Qiao Weilan a call and asked her to go over to Qingdao immediately.

The Marketing Director of History seemed to be very experienced. In such a situation, she could only rely on Qiao Weilan!

Let's hope she has a solution...

In the afternoon, Qiao Weilan rushed to Qingdao and stayed in the same hotel as Ning Xi.

In the video call before, Ning Xi had already told Qiao Weilan about the situation, but she repeated it again after they met each other.

"Give up on New Era," Qiao Weilan voiced her thoughts straightforwardly.

"Give up? My ace...are you sure?" Ning Xi felt skeptical. Was this something Qiao Weilan would say?

"That's right," Qiao Weilan replied, "The Marketing Director of History came here fully prepared. He wanted to wage a war of pricing. If we deal with him, we won't be able to win. In fact, we'd lose even if we get the deal."

"What do you mean, Director Qiao?" Han Momo was a little confused.

"It's simple. History wanted a price war, so they gave New Era the lowest price possible, which means that History wouldn't be earning. If we're going to get the deal back, we can only offer a lower price, which is bad for Spirit. It might even affect our product's quality. It's not necessary to go that far just for New Era," Qiao Weilan explained.

"Director Qiao, do you mean that if we were to get the deal back, we'd be hurting ourselves, and History would stop giving their sweeter deal as they would have achieved their goal? If we don't try, New Era would be go to History anyway. Although they will have very little profit, it's still good promotion for History's brand," Ning Xi said.

"That's right." Qiao Weilan nodded and Ning Xi understood the situation perfectly.

Ning Xi was shocked. Who exactly was the Marketing Director of History? He had just created a sure-win scenario for himself!

If Spirit wanted to get New Era back, then they would have to pay a price. On the other hand, if Spirit did not do anything, it would benefit History. Regardless of whether they snatched the deal back or not, Spirit would still lose either way!

Spirit was now stuck in an awkward position. Neither moving forward nor backward was good.

"So, we've lost?" Ning Xi felt a little frustrated as their first cross-state deal was snatched by History.

"Lose? The game has just begun." Qiao Weilan's cold face lit up when she talked about a topic involving her area of expertise.

“Ah? But, Director Qiao, you just said that no matter what we do, we’ll lose, so what should we do?” Han Momo was confused.

Not just Han Momo, even Ning Xi could not tell what Qiao Weilan was thinking about.

“Besides New Era, we have another suitable choice. It’s New Era’s opponent, Allstar,” Qiao Weilan replied.

“Allstar mall...”

Ning Xi thought about it when she heard Qiao Weilan mentioned Allstar.

“In these last few years, while New Era was performing better than Allstar in overall, it did not mean that Allstar was doing poorly. Instead, Allstar was really capable, especially its luxury franchise retail stores. Allstar performed well in this area and the customer flows are consistent,” Qiao Weilan elaborated.

“So, Director Qiao, you’re saying that we should go to Allstar instead?” Ning Xi somewhat understood Qiao Weilan’s intentions.

Chapter 1130: An Eye For An Eye

“Actually, I’ve been talking to people from Allstar. They’re interested in working with us as well,” Qiao Weilan said.

“Then, why did you ask me to look for Deng Kuan in New Era?” Ning Xi realized that she did not understand this woman at all.

“Boss, if you and Han Momo went to Allstar first, wouldn’t it mean we’d have to give up Allstar and go to New Era instead?” Qiao Weilan replied.

Han Momo and Ning Xi were shocked. What Qiao Weilan meant was that she already had a conclusion to put Spirit in Allstar, and not New Era all along! She and Han Momo had been deceived and used by Qiao Weilan!

Ning Xi was speechless. She had deceived her own boss. The gall of it! She would surely reduce her salary!

Qiao Weilan realized Ning Xi’s thoughts and laughed, “Boss, it’s not what you think. The best case scenario is to place our brand in both Allstar and New Era, but since History is interested, we’ll just give them New Era. It’s not a big deal.”

Ning Xi’s eyes glowed. She was really touched that Qiao Weilan was fully focused on fighting for Spirit!

“Director Qiao, you’re really awesome. If we had gone to Allstar first and History started the price war, we could only hand it over to them. But now that History has

chosen New Era, to defeat us, they offered a near zero-profit proposal! This means that the moment History stepped into Hubei province, they've already lost!" Han Momo was really impressed by Qiao Weilan, totally forgetting about her earlier dissatisfaction towards her.

History had snatched New Era away with a near zero-profit offer and was probably grinning ear-to-ear happily now, not knowing they had already lost.

Had it not been for Qiao Weilan, even if History planned to place a store in New Era, they would not have such a healthier profit margin. They would have had to spend a lot and offer a hefty discount to Deng Kuan too!

"Director Qiao, how did you know that History would surely come and compete with us?" Han Momo was still a little confused. Maybe Qiao Weilan could predict the future!

Qiao Weilan replied, "History's current Marketing Director is Qin Zifan and he worked in SF before. During his time there, he used similar tactics to defeat many strong opponents for SF. Since we're now History's most threatening opponent, he'll surely do something about us."

"What if Qin Zifan didn't go over?" Han Momo asked.

Qiao Weilan looked at Han Momo like she was a silly girl. "If he didn't, then both New Era and Allstar will be ours."

"Awesome! Really impressive! Now, I know what a real tactic is!"

"I think I have to treat Owner Qin to another meal..." Ning Xi smiled.

An eye for an eye. Qiao Weilan had thought a step further than Qin Zifan.

Qiao Weilan was not really keen on New Era anyway. Most of the clothing brands there were proposed by Deng Kuan, which meant that New Era never really had a luxury clothing store before, so the market potential there was low.

As for Allstar, they started taking in luxury clothing brands many years ago and were probably the earliest in the Hubei province to do so, which made Allstar popular with high-spending potential customers.