

God tier Farm 541

Chapter 541: Name shaking the three mountains (1)

Lin Shengnan's eyes were filled with joy. She straightened her back and said, "Class monitor Xia, thank you!"

Xia ruofei smiled gently and pointed at the sofa. "Don't be so restrained, sit down and talk!"

"Yes!"

Lin Shengnan sat down on the sofa opposite Xia ruofei. She was sitting upright with her back straight and her hands on her knees. This was the standard sitting posture in the Army.

Xia ruofei leaned back on the sofa in a relaxed manner and smiled. "Sheng Nan, the wolf King should have told you before, right? Come to my side, your job is to protect my girlfriend's safety."

Lin Shengnan nodded. "Yes, Mr. Xia. I'll do my best. I won't make a single mistake!"

"I'm very confident in my comrades," Xia ruofei nodded. Sheng Nan, to the public, you'll be Qingxue's assistant, and you'll also need to help her with some work matters in the company. Of course, your main task is to ensure her safety. I hope you can stay by her side as much as possible, especially when she's out. You must protect her well. Also, for the convenience of your work, you don't have to look for a place to stay. I'll get Qingxue to arrange a room for you at her house."

"Alright," he said. Lin Shengnan nodded and said.

"As for the salary, I don't know much about it. I'll pay them according to their salary." Xia ruofei said, "I'll give you an extra 20000 Yuan every month. There's no need to talk about the welfare benefits during the holidays. I've never been stingy with my employees. Are you personally satisfied with this treatment?"

Xia ruofei had seen copies of Lin Shengnan's file. He knew very well that with Lin Shengnan's skills, it was normal for her to earn two to three hundred thousand Yuan a year if she applied for a private bodyguard job. A monthly salary of twenty thousand Yuan was not too outrageous for a senior bodyguard.

Of course, the prerequisite was that he had to be able to find such a job.

If there was no other way, it would be impossible to get in with only good skills, especially when Lin Shengnan was a girl.

Xia ruofei's 20000 Yuan was equivalent to paying for the bodyguard's fee. He had long decided that he would pay for this part of the money. This little money was nothing to Xia ruofei. He couldn't ask his father – in – Law to pay for a bodyguard for his girlfriend!

Lin Shengnan's eyes flashed with a hint of surprise. She said sincerely, "Mr. Xia, I'm very satisfied with the salary, I even think it's a little too high ... But I'm in urgent need of money at the moment, so ..."

Xia ruofei waved his hand and said, "This salary is not considered high! It's in line with your ability and quality!"

Xia ruofei thought for a while and continued, ""By the way, you said you needed money urgently?"

Lin Shengnan hesitated for a moment, but she still nodded.

Xia ruofei said, "then I'll give you an advance payment." How much do you need?"

Lin Shengnan quickly said, "no need, no need. Mr. Xia, the salary will be settled on a monthly basis. How can you get your salary before you start working?"

Xia ruofei smiled and said, "we're all comrades. We should help each other when we're in trouble." Besides, you were recommended by the wolf King, so it's my duty to take good care of you. Besides, I'm helping you solve your worries so that you can work more peacefully!"

Xia ruofei did not ask Lin Shengnan why she was in urgent need of money. Everyone had their own secrets. If Lin Shengnan wanted to tell her, she would. There was no need to force her.

Lin Shengnan opened his mouth, but Xia ruofei quickly continued, "It's settled then, I'll give you a hundred thousand in advance! Is it enough? If it's not enough, you can add more!"

"Mr. Xia, there's no need for that much!" Lin Shengnan quickly said. I ... I only need 70000 ..."

"Then I'll take an advance of 80000 Yuan. That's exactly four months 'salary!" Xia ruofei said immediately.

"Well ..." Lin Shengnan hesitated for a moment, as if she was struggling with her thoughts. Finally, she raised her head and said, "alright! Thank you, Mr. Xia! I'll definitely work hard!"

Xia ruofei smiled and nodded. After getting Lin Shengnan's account number, he forwarded it to pang Hao. He then called pang Hao and asked him to transfer 80000 Yuan to Lin Shengnan's account as soon as possible.

Lin Shengnan looked at Xia ruofei with gratitude and asked, ""Mr. Xia, when do I start work?"

Xia ruofei said, "anytime!" You have a personal matter to deal with, so you can take a few days off. "

"No, no, I can go to work now!" Lin Shengnan said.

Xia ruofei laughed and said, "alright!" I'll take you to my girlfriend's company now!"

"Yes!"

Xia ruofei had already convinced Ling Qingxue to agree to a female bodyguard. Two days ago, when the wolf King Guo Zhan recommended Lin Shengnan to Xia ruofei, he had immediately talked to Ling Qingxue, so he would just bring Lin Shengnan to meet Ling Qingxue.

Now that Feng Jing was in the company, Xia ruofei had more freedom. He drove the Knight XV SUV with Lin Shengnan and left the farm for the city.

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Li Jing had been a little depressed recently, feeling that the year was not smooth.

He used to be the backbone of the Lingji F & B sales department, so it shouldn't be a problem for him to become the deputy manager with some more experience.

However, two months ago, he was transferred to the Dingfeng winery, which was newly acquired by the boss, as a Sales Manager without any warning.

Chapter 542: Fame that shakes the three mountains (2)

Although it sounded like he had been promoted by two ranks, from a core salesman to a manager, how could a winery on the verge of bankruptcy compare to Lingji F & B, which was at the height of its power and had assets worth hundreds of millions?

For a period of time, Li Jing kept asking himself if he had gotten into trouble at work or offended someone, which was why he had been sent to the winery.

Those in sales were all sophisticated and had their own way of dealing with people. Li Jing knew that he was quite popular in the company and Chairman Ling had even praised him for his outstanding performance. He could not figure out why he was kicked out of the company and sent to this lousy winery.

If the boss had invested a lot in this winery and was ready to start a big business, it would have been fine, but it was not like this at all!

Other than a new batch of equipment, the winery did not make any other big moves. Not to mention a large – scale bombardment of advertisements, even the name of the wine was still Drunken Eight Immortals, and the packaging style had not changed much.

Although the old brand Drunken Eight Immortals had a long history, its market situation had been declining day by day. Even in Sanshan city, its sales volume had dropped drastically.

What made Li Jing's head hurt even more was that after the winery changed owners, many of its original partners had terminated their cooperation and returned a lot of old – packaged wine.

Li Jing had been so worried that his hair had almost turned white. He had begged his grandfather and grandmother to treat people to meals and drinks, and finally opened up some channels.

However, these channels were still pitifully small compared to the output of the winery. Not long ago, the winery's first batch of liquor was out of the factory. This batch of Drunken Eight Immortals liquor, which had been newly packaged, contained 100 tons of liquor, a total of 200000 bottles and more than 30000 boxes.

How long would it take for the market to digest so much white wine? Li Jing was having a headache.

What made him even more mad was that, in his opinion, it was just a change in packaging, but the price of the new Drunken Eight Immortals liquor had been greatly increased to a retail price of 150 yuan a bottle.

Li Jing even thought that the wise and brilliant Chairman Ling must have taken the wrong medicine to make such an absurd decision.

He was really afraid that there would only be a few boxes on the sales report in a month. If that happened, his lifelong reputation would be ruined ...

In fact, Li Jing did not see any hope at all. He had opened up some channels with great difficulty, but he had only digested a few hundred boxes in total. Compared to the total of more than 30000 boxes, it was really a drop in the bucket.

Moreover, these were only available on the shelves through the Super – merchant channels. Li Jing had no idea if these wines could be sold or how much they could sell.

Li Jing had been restless in the office for the past few days, and he was not in the mood to go out and run business.

Li Jing did not know that drunken eight immortal, who had quietly replaced the brand with a new one, would soon cause his jaw to drop in shock ...

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Yong Hui supermarket.

The retired cadre, old Li, was shopping in the supermarket with a basket.

Every afternoon at this time, he would walk from his house three kilometers away to buy groceries. On the one hand, the doctor said that walking quickly was good for his health. On the other hand, most of the groceries were on discount during this time. Although his pension was not small, old Li, who had been thrifty his whole life, was used to saving as much as he could.

One of old Li's old classmates was traveling to Sanshan from Gannan province today, so he had bought more ingredients and was preparing to hold a simple family dinner at home to entertain his old classmate.

After buying the groceries, old Li thought of his classmates who had not seen each other for many years. They would definitely have to drink during dinner, so he took his basket and strolled to the alcohol section.

Old Li couldn't help but shake his head when he saw the intimidating prices of those "high – Quality white wines." He slowly walked to a shelf in the corner and his eyes lit up.

"Did drunken eight immortal change his packaging?" old Li muttered to himself.

A look of reminiscence appeared in his eyes, as if he was reminiscing about the time when they had shared a bottle of Drunken Eight Immortals together.

Then, old Li saw the price on the label.

"150!" Old Li was stunned for a moment, "I didn't expect that even drunken eight immortal would raise the price. Sigh!" The price of everything is really going up now ..."

Old Li hesitated in front of the shelf for a long time before finally saying to himself, ""Forget it, I'll just buy one bottle! It's been a long time since I got drunk on the Eight Immortals ..."

Compared to those branded white wines, although the price of Drunken Eight Immortals had been significantly increased, it was still relatively affordable. Although there were also white wines that cost hundreds or even tens of Yuan, Drunken Eight Immortals was the legacy of the older generation. Under the condition that the cost was not much different, old Li still chose Drunken Eight Immortals.

Old Li reluctantly picked up a bottle of Drunken Eight Immortals from the shelf and lined up to pay the bill with his basket.

At night, at old Li's house.

Old Li's old classmate brought his wife to his house. Old Li personally prepared a table of food. He brought his son and daughter – in – Law and sat around the table with his old classmate and wife. They began a family dinner with the theme of reminiscing about the past.

"Guiguo, open the wine!" Old Li said happily, "Xin Qiang, do you still remember the time we drank together?"

"Why don't you remember?" Old Li's old classmate laughed and said, "it's Drunken Eight Immortals! It's 2.30 yuan a bottle, and I finished half a bottle by myself, haha!"

"I specially went to buy the Eight Immortals drunk today, you better drink a few cups!" Old Li said happily.

Seeing that his old classmate still remembered the wine from back then, old Li felt that he had made the right choice by choosing Drunken Eight Immortals today.

"Yo! The winery is still there!" Old Li's classmate said in surprise, "then I'll have to try it ..."

Chapter 543: Fame that shakes the three mountains (3)

Then, he revealed a nostalgic expression and said, "I wonder if it still tastes the same ..."

At this moment, a strong smell of wine came over, and the people in the room sniffed in unison.

Old Li's son could not help but call out, "dad!" Why is the wine you bought today so fragrant?"

"Woof! That's really ..." Old Li was also very surprised. He quickly said, "quick, quick, quick, Guo Guo, pour some wine for your uncle Xinqiang! New and strong! I just found out today that the eight Drunken Immortals have changed their packaging. It seems that they have improved the craftsmanship! This wine is so fragrant ..."

Everyone quickly poured the wine, and after clinking glasses, they couldn't wait to take a sip.

"Good wine! It has a long aftertaste!"

"This wine's aroma is too strong ..."

"It's really good wine!"

Old Li and the others couldn't help but praise him.

The bottle of white wine was quickly finished by the three men, who took turns to drink it. Everyone still felt that they had not had enough.

“Guoguo,” old Li said, a little tipsy, “go buy a box tomorrow and bring it back to your uncle Xinqiang!”

“Alright!” Old Li’s son immediately replied. I feel that this wine is not inferior to Maotai Wuliangye, and it’s not expensive either. It’s very suitable for me to drink at home or to give it to others!”

“Do as you see fit!” Old Li waved his hand and said.

He was a little addicted to the wine. This wine was really good! Although old Li was thrifty, his family was not short of money. His son worked in a foreign company and his monthly salary was 20000 to 30000 Yuan. He could still afford to spend 150 yuan per bottle of wine.

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Similar scenes were happening in many places in Sanshan city.

Of course, most of the buyers were old men over the age of 50, so the sales of Drunken Eight Immortals would not skyrocket.

However, things were absolute. Drunken eight immortal was like an awl in a bag, and his sharpness could not be hidden.

On the third day after the newly packaged Drunken Eight Immortals wine was put on the shelves, inspector Wu of the provincial Department of Culture got married. This veteran who enjoyed the treatment of a main hall – Level official chose the Ling Ji restaurant as the hotel for his daughter’s wedding.

In other channels, be it supermarkets, shops, restaurants, or restaurants, the new Drunken Eight Immortals would definitely not be valued. They would often be displayed in inconspicuous locations.

However, it was the exact opposite in Ling Ji restaurant. All consumers would strongly recommend the Drunken Eight Immortals liquor.

This inspector Wu happened to be a San Shan local, which was one of the main reasons why he chose the most authentic San Shan cuisine, Ling Ji restaurant, as the location for his daughter’s wedding banquet.

Inspector Wu also had a good memory of the Drunken Eight Immortals wine, so he couldn’t stand the glib tongue of the hotel manager. In the end, for the wine to be used for the wedding, the new version of Drunken Eight Immortals was decided.

Although inspector Wu had already retired from his position as a leader, he had a wide circle of friends, especially in the officialdom. This banquet had a total of more than 50 tables. Of course, under the current strict rules, inspector Wu indicated on every invitation that he would not accept gifts. This way, no matter how many guests he invited, he would not give anyone a bad impression.

It was a banquet for more than 500 people, and a considerable number of them were leaders with a certain amount of power. These veterans of the “alcohol test” had drunk countless white spirits, red wines, foreign wines, and beers, so they could tell the quality of wine with just a taste.

Not long after the banquet started, the new version of the Drunken Eight Immortals became the most popular drink at the banquet. Almost everyone who had drunk it was full of praise. Some people even

privately asked the waiter for the price of the Drunken Eight Immortals. When they found out that a bottle was only sold for 150 yuan, they were even more surprised.

Many people decided on the spot that from now on, the unit reception wine would be changed to Drunken Eight Immortals 'steamed buns. In comparison, those "XX hard liquor" and "XX classics", which cost 200 to 300 yuan, were simply too weak. Even if a bottle of Maotai Wuliangye cost 600 to 700 Yuan, or even more than 1000 Yuan, Drunken Eight Immortals would not be inferior.

This was simply a model of low price and good quality!

As a result, while the winery's sales Manager, Li Jing, was scratching his head in frustration, the new version of the Drunken Eight Immortals wine, which he had been so worried about, had already become famous. It had set off a buying frenzy in the entire Sanshan city ...

Chapter 544: Sales surge (1)

Li Jing was sitting in his office, smoking a cigarette with a worried expression. The small office was filled with smoke, and a pungent smell filled the air.

Over the past few days, the news from various major channels that the new version of Drunken Eight Immortals had been on sale was not very optimistic. In fact, compared to the declining sales of the original version of Drunken Eight Immortals, the sales of the new version of Drunken Eight Immortals were even more pitiful. Almost no one was interested in it.

Li Jing had long anticipated this situation. After all, the price of the new version of Drunken Eight Immortals had been raised by a large margin! Moreover, the channels were not good enough, so it would be strange if he could have an outstanding performance!

Li Jing sighed, worried about how to write this month's report.

At that moment, a young man barged into Li Jing's office and said breathlessly, "Manager ... Manager li ... Yong Hui supermarket ..."

Li Jing frowned and said, "little Zheng, why are you so impatient?" You're not a newbie anymore, have you forgotten the basic rules? Why didn't you knock?"

Xiao Zheng scratched his head and said embarrassedly, "Manager, I ... I was so anxious that I forgot. How about ... I go out and do it again?"

Li Jing said unhappily, "forget it, forget it!" Have you caught your breath? What made you lose your composure? Did you just say Yonghui supermarket? Could it be that Yong Hui supermarket is taking our goods off the shelves? How many days has it been? Even if the sales aren't good, it shouldn't be that bad, right?"

As he spoke, he also secretly scolded the fat pig manager of Yonghui supermarket's food department for having a big appetite. He showed him filial respect several times and even treated him to a meal, drink, and fun. Finally, he reluctantly agreed to give him an inconspicuous shelf space.

Could it be that the fat pig wanted to eat the rich again? Li Jing had a bad feeling about this.

“No, no, manager, it’s a good thing!” Xiaozheng quickly shook his head. This was great news! The 100 boxes of wine from Yonghui have been sold out, and manager Hu just called to ask us to send another 500 boxes over!”

“What?” Li Jing couldn’t believe his ears. He asked suspiciously, “did you hear me wrong?”

“How would I dare to make a mistake in such a big matter?” Little Zheng said, “I’ve confirmed it repeatedly. It’s true. Moreover, Yong Hui is quite anxious. They said that many customers are waiting to buy the wine and they want us to deliver the goods as soon as possible!”

Li Jing jumped up, “then what are we waiting for?” Hurry up and inform the warehouse to prepare the goods. You’ll take the car there personally and find out what’s the situation. ”

“Alright!” Little Zheng Xing turned around and left.

Li Jing sat on the chair, not quite understanding the situation.

“Could it be that someone just happened to be holding a banquet and bought so much wine at once?” Li Jing muttered to himself.

However, he quickly denied his guess that 100 boxes of wine were 600 bottles. Who would buy so much wine for a banquet?

Even if Li Jing racked his brains, he would never have imagined that the new version of Drunken Eight Immortals, which he had no high hopes for, would be sold out in Yong Hui supermarket ...

Li Jing, who was puzzled, was awoken by the ringing of a mobile phone. He came back to his senses and took a look at the phone. The call was from Deputy Manager Chen, who was in charge of drinks in the food department of Hualian supermarket.

Hualian supermarket was a large – scale chain supermarket that was not inferior to Yong Hui supermarket. It was also another large supermarket that Li Jing had spent a lot of effort to successfully get public relations. At least it had gotten a useless sales position.

Deputy Manager Chen was in charge of the liquor business. It was not an exaggeration to say that he was Li Jing’s God of Fortune.

Li Jing didn’t dare to delay and quickly picked up the phone. “”Manager Chen, Hello!”

Deputy Manager Chen said enthusiastically, “”Brother li! I hope I’m not disturbing your work. ”

Li Jing couldn’t come back to his senses. This Deputy Manager Chen was also not easy to serve. The salespeople of all the major wineries treated him like a god. Li Jing had gone to pay respects to him a few times, but Deputy Manager Chen had ignored him all the time. At most, he would hum a few words. He didn’t care about the sales manager of a small winery at all.

Why did his attitude suddenly take a 180 – degree turn today?

If it wasn’t for the familiar voice, Li Jing would have suspected that the person on the other end of the phone was an imposter.

Although he was surprised, he reacted quickly and immediately said, ""Manager Chen, no matter how big the matter is, it can't be as important as your matter! If you have any instructions, just tell me. As long as this little brother can do it, I will definitely not hesitate!"

Deputy Manager Chen laughed and said, ""Brother Li, I just wanted to ask Youyou if you still have any stock of the new Drunken Eight Immortals wine that was produced a few days ago?"

Li Jing was stunned for a moment. Could it be that Hualian was also out of stock? Each of Hualian's seven stores in the Sanshan District had a hundred boxes! This was much more than Yong Hui because Yong Hui was a local company and had many stores in San Shan city. However, the competition was also more intense. Li Jing had only taken down one of the stores.

On the other hand, Hualian sent 100 boxes to each store. Even if one store was out of stock, it was still very convenient to transfer goods between each other.

In fact, Li Jing didn't even dare to think in this direction. He was already mentally prepared that the wine wouldn't be sold out in a few months or even half a year.

So, Li Jing thought for a moment and said cautiously, ""Manager Chen, we definitely have some wine in stock. You ..."

"You have stock?" Deputy Manager Chen said happily. That would be great! Brother Li, this new product of yours is amazing! All seven of our stores have been sold out! Do you think you can ... Transport some over in case of an emergency? Otherwise, the customers will start a rebellion ..."

Chapter 545: Sales volume increases explosively (2)

Li Jing was dumbfounded and only reacted after a long time. He quickly said, ""No problem, no problem! Manager Chen, how many do you need?"

"If we have enough, give us 200 ... 300 boxes per store!" Deputy Manager Chen said, "you don't have to go through so much trouble to send them one by one. I'll send a car over to take them all at once!"

Deputy Manager Chen was in charge of the wine, and he had seen the sales miracle of the new Drunken Eight Immortals wine.

In the beginning, he really didn't think much of this old brand that was on the verge of dying. However, he had received quite a lot of benefits from Li Jing, so he cleared an inconspicuous spot in the store for the new Drunken Eight Immortals.

In the first two days, the situation was just as he had predicted. Almost no one showed any interest.

However, after three to four days, the number of people who bought the new Drunken Eight Immortals gradually increased. Moreover, due to the location of the shelves being relatively remote, some customers who could not find it would even go to the shop assistant to ask for help.

And in the past two days, more and more people bought Drunken Eight Immortals.

Moreover, many people bought boxes of wine. A hundred boxes of wine in one store might sound like a lot, but it was sold out in less than ten days.

Moreover, there were many customers who came to ask if there was any new Drunken Eight Immortals white wine for sale.

Deputy Manager Chen was keenly aware of the extraordinary situation.

The Marketing Manager of a super – Business was like a boss in front of many suppliers, but this depended on the person. If a certain product was particularly good and could bring the manager outstanding performance, at the same time, if the product was lacking and they might lose customers, then the position would immediately be reversed.

Therefore, Deputy Manager Chen was no longer as high and mighty as he had been in the past.

Li Jing's mind was in a daze. He couldn't even remember how he had agreed to it. After hanging up the phone, he was still in a daze.

He felt that this world was too crazy.

Li Jing even pinched his own thigh hard. While he was grimacing in pain, he finally confirmed that he was not dreaming.

The new Drunken Eight Immortals seemed to be on fire!

However, new Drunken Eight Immortals seemed to feel that the shock was not enough. In the following period of time, Li Jing kept receiving calls from the marketing managers of some of the channels he had previously contacted, as well as the managers of some restaurants. All of them requested to increase the supply.

Even the people in charge of large supermarkets such as Walmart, who he couldn't get into, personally called him. Everyone's attitude had a 180 – degree change.

This included the various chain restaurants of Ling Ji restaurant. They also requested to increase their supply.

Manager Li, who had run into walls everywhere and received a lot of cold looks, suddenly became a hot commodity.

In just half a day, the 30000 boxes in the inventory were reduced by 5000 boxes.

Although the 5000 boxes would not be sold out immediately, many channels saw that the new Drunken Eight Immortals was selling well, so they asked for more stock. It would definitely take time for the market to fully digest them. Even so, it was enough to make Li Jing dizzy from shock.

This result was completely beyond his imagination. Even in his dreams, he did not dare to think that new drunk Eight Immortals would suddenly become so popular, and that he, as a Sales Manager, would have such a moment of pride.

This dream – like state reached its peak when Li Jing received a phone call.

To be honest, Li Jing was numb to answering phone calls for the past half a day. He kept picking up his phone and then used the office's landline to arrange for delivery. In short, he was busy.

So, when the office phone suddenly rang, Li Jing didn't even have time to look at the number and immediately picked up the phone.

"Hello, I'm from the sales department of Ding Feng winery." Li Jing spoke with great confidence about the changes in the situation in Wan Wan over the past half day, which gave him a little more confidence.

The person on the other end of the phone said indifferently, "Hello, I'm from the city administration Bureau, my surname is Wang."

Li Jing was stunned for a moment before he quickly said, "Hello, hello! Director Wang, I'm Li Jing, the manager of the sales department of Ding Feng winery. May I know what's the matter?"

Although he didn't know his position, it was right for people in the system to call him director.

"Oh, it's manager Li," said director Wang gently. It's like this, your distillery's recently launched Drunken Eight Immortals liquor has a good taste, and we're preparing to buy a batch for official reception."

Li Jing was overjoyed and quickly said, "That's great! Thank you, chief Wang, for taking care of our business! For big customers like you, we can sign a special supply agreement. Not only will you have priority in supply, but we can also give you a more favorable price. With my authority, I can give you a discount of 138 Yuan per bottle of our new Drunken Eight Immortals wine."

This was the city's Administrative Bureau!

This unit was responsible for the management, security, and service of the municipal Affairs. Naturally, it also included the hosting of some meetings, designated reception, and other matters. He could be said to be the head of the organization.

Although the alcohol purchased by the administration wasn't as much as the ones sold by large super – merchants, their brand was strong!

As long as the supply agreement was signed, the new Drunken Eight Immortals would be the designated reception wine in the city! This was more convincing than any advertisement!

"Thank you, manager Li!" Director Wang said with a smile. Send me a copy of the contract, and we'll sign it after we get the approval from the leader."

Chapter 546: Sales increase (3)

"Alright, alright!" Li Jing said excitedly, "director Wang, our factory will also launch a high – end series of Drunken Eight Immortals wine in the future. The estimated retail price is 388,588, and 888. If you need it, you can contact me directly. I will definitely give you the biggest discount!"

"Sure, sure," chief Wang said with a smile.

After ending the call with director Wang, Li Jing immediately sent a sample of the contract with the agreed price to the email provided by director Wang.

Then, he lit a cigarette with trembling hands.

With the sudden surge in the sales of Drunken Eight Immortals, Li Jing felt the need to report to Ling Xiaotian immediately.

He picked up the landline phone on his desk and put it back after some thought.

Li Jing felt that it was best to report such an important matter in person.

So he stood up, randomly stuffed his cigarettes and cell phone into his bag, and then rushed out of the door, driving straight to the headquarters of Ling Ji F & B.

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On Xia ruofei's side, he drove the Knight XV to the city.

On the way, Lin Shengnan received a text message to remind her that the 80000 Yuan advance salary that Xia ruofei had asked pang Hao to give Lin Shengnan had been received.

"Mr. Xia, can you send me to the Agricultural Bank of China first?" Lin Shengnan asked after some thought.

Xia ruofei guessed that Lin Shengnan was going to transfer the money. He did not ask much and agreed with a smile.

When they arrived at the Agricultural Bank of China, Xia ruofei did not follow them in. She just sat in the car and waited. After more than ten minutes, Lin Shengnan came out.

She got into the car and said, "I'm done, Mr. Xia. Thank you!"

Xia ruofei grinned and said, "as long as you work hard, that's the greatest gratitude you can give me!" I'll leave my girlfriend's safety in your hands!"

"I will!" Lin Shengnan nodded seriously.

Xia ruofei continued to drive and soon arrived at the headquarters of the lingji F & B. He brought Lin Shengnan directly to the finance department where Ling Qingxue was.

As the manager of the finance department, Ling Qingxue had her own office.

"RUO Fei!" Ling Qingxue was pleasantly surprised to see Xia ruofei. She immediately put down her work and stood up.

Xia ruofei smiled. "Qingxue, let me introduce you. This is Lin Shengnan. I told you two days ago that she will be your assistant from now on."

"Hello, Shengnan!" Ling Qingxue said with a smile.

Lin Shengnan bowed slightly and said with a hint of respect, "Hello, miss Ling!"

Xia ruofei laughed and said, "you guys continue!" We can get to know each other better so that Qingxue can arrange some work for Shengnan. "

Ling Qingxue was a little reluctant and asked, "Ruofei, where are you going?"

"I'm going to uncle Ling's office for a while," Xia ruofei said with a smile.

Since he was already in the company, it would be inappropriate if he didn't pay his future father – in – Law a visit.

Xia ruofei continued, "you guys go ahead!" I'll come over to have dinner with you later. "

"Alright then!" Ling Qingxue said.

Xia ruofei then turned to Lin Shengnan. "Oh, Shengnan, if I'm with Qingxue in the future, you don't have to protect her. I'll be in charge of her safety."

"Yes, Mr. Xia!" Lin Shengnan nodded.

Lin Shengnan did not raise any doubts. Although she could not see what was so special about Xia ruofei, she was very clear that those who were selected for the lone wolf collective training and passed the hellish test to become official members, or even core members, were definitely not weak.

With Xia ruofei's protection, Ling Qingxue's safety was not a concern.

Besides, it wasn't appropriate for him to be a third wheel when a couple was together.

Xia ruofei nodded at the two girls and left Ling Qingxue's office. He went straight to Ling Xiaotian's spacious chairman's office.

Naturally, the Chairman's future son – in – Law didn't need to be informed, so the Secretary let him in directly.

"Uncle Ling!" Xia ruofei laughed.

Ling Xiaotian looked up and immediately took off his reading glasses. He laughed heartily, "RUO Fei is here! Quickly come over and sit!"

Ling Xiaotian instructed his Secretary to serve tea, then asked, "RUO Fei, have you seen Qingxue?"

"I just came from her office." Xia ruofei said with a smile.

"What brings you to the office today?" Ling Xiaotian asked, nodding.

"Uncle Ling, I've found a female bodyguard and assistant for Qingxue through the leader of the old army. I've brought her here today to meet Qingxue." I think Qingxue's safety should still be taken seriously. After all, you're quite wealthy, and if someone were to take the risk and have some evil ideas, the consequences would be unimaginable. "

Ling Xiaotian looked at Xia ruofei with relief and said, "RUO Fei, I'm very happy that you're so considerate of Qingxue! I wasn't thoughtful enough in the past. I really should've assigned Qingxue a good bodyguard!"

Ling Xiaotian did not know what had happened at the entrance of the company that day. Otherwise, he would have assigned Ling Qingxue eight to ten bodyguards.

But even so, he still agreed with Xia ruofei's words. There was no harm in being careful.

The two of them chatted for a while before Xia ruofei asked, "By the way, uncle Ling, the improved Drunken Eight Immortals should be on the market now, right? How's the Market reaction?"

Ling Xiaotian smiled and said, "I've been busy with the matter of the designated reception unit. In addition, there's also a lot of things to do at our hotel. I really didn't have the time to take care of the winery!" How about ... I give them a call and ask how the sales are?"

Xia ruofei smiled and said, "there's no hurry. I'm confident in my product." Good wine doesn't fear the depths of the alley!"

"Since you're here, let's ask about the situation!" Ling Xiaotian laughed.

With that, Ling Xiaotian stood up and walked to his desk.

At this moment, the Secretary knocked on the door and entered. He bowed and said, "Chairman, manager Li from the sales department of Ding Feng winery is here. He said that he has something important to report to you!"

Chapter 547: Amazing profit (1)

Ling Xiaotian was taken aback when he heard this, but he immediately smiled and said, "RUO Fei! I was just about to make a call! This little Li came on his own ..."

Then, Ling Xiaotian said to his Secretary, "Let him in!"

"Alright," he said.

Soon, Li Jing entered the office with an excited look on his face. He stopped in his tracks from a distance and bowed. "Good day, Chairman!"

Then, he saw Xia ruofei sitting on the sofa in the reception area. He quickly turned to Xia ruofei and bowed. "Good day, Mr. Xia!"

Li Jing had been appointed as the sales manager of Ding Feng winery. Naturally, he knew that the winery belonged to the chairman and his future son – in – Law, Mr. Xia. The two of them each held half of the shares.

In other words, Xia ruofei was also a boss who could decide his own fate. The only difference was that Xia ruofei did not participate in the specific management.

Xia ruofei smiled at Li Jing warmly and nodded in greeting.

"Xiao Li, what's the matter that made you come all the way here?" Ling Xiaotian asked directly.

"Chairman, our newly released Drunken Eight Immortals wine sold well like hotcakes!" Li Jing exclaimed excitedly. The sales are steadily rising!"

Ling Xiaotian revealed an interested expression and said, "Oh? How did it sell? Tell me the details!"

Ling Xiaotian had never doubted the success of the Drunken Eight Immortals wine, because he himself was a wine lover. He knew that the Drunken Eight Immortals wine was a huge temptation to those who truly understood wine, especially with its affordable price. It was hard not to sell it.

However, he also knew that this wine had just entered the market, and it was only available in Sanshan city. All kinds of advertising plans had not been launched yet. What results could it achieve in a short ten days by word of mouth?

Ling Xiaotian was also very curious.

Li Jing swallowed his saliva and said, "Chairman, Mr. Xia, the 1000 boxes of wine we sent to the major channels in advance have been sold out. So far, we have distributed more than 5000 boxes. Moreover, the marketing managers of many channels that our public relations couldn't get in previously have taken the initiative to call to ask for goods. A conservative estimate is that we can clear one – third of the inventory this month!"

Ling Xiaotian couldn't help but take a deep breath. Even though he was mentally prepared for the sales volume, the result was still beyond his expectations. Even Xia ruofei looked a little excited.

"Chairman, there's even better news." "The administration department of Sanshan city also called me. They wish to order a batch of Drunken Eight Immortals from the factory as their designated wine for official reception. I've already agreed to supply the wine at the agreed price of 138 Yuan per bottle. I've also sent the contract to director Wang of the administration department. After the procedures are completed, we can officially sign the contract!"

Ling Xiaotian couldn't help but slap his thigh and said happily, "Well done! Li, it seems that I was right to send you to the winery to manage the sales!"

Li Jing felt a wave of guilt wash over him. He was completely helpless in the face of the initial sales difficulties. Even now, he still didn't know what was going on, but drunken eight immortal had somehow become popular.

So he said humbly, "Chairman, it's all because our products are good ..."

Ling Xiaotian waved his hand and said, "I used to work in sales when I was young. I know that this is not an easy job. I have to beg for help. It has been hard on your sales department during this period!"

Li Jing almost burst into tears when he heard that. A confidant!

Although Ling Xiaotian looked very boorish, he had a way of winning people's hearts.

Ling Xiaotian thought for a moment and said, "little li, go back and inform everyone that we must fight a beautiful battle in the first month!" When the final sales figures are out, everyone in the factory will get a reward!"

"Yes! Thank you, Chairman!" Li Jing said excitedly.

Xia ruofei's mind started to race. He did not expect drunken eight immortal to be so successful. Now that his farm was in the midst of constructing infrastructure, he needed money. The increase in sales from the winery would undoubtedly relieve the financial pressure.

Although the first batch of Drunken Eight Immortals was the most ordinary one – month wine, it was still priced at 150 yuan a bottle.

The 100 tons of wine were bottled into 200000 bottles and more than 30000 boxes.

If all of them were sold, the sales would reach more than 30 million Yuan.

The profits of wineries were quite high, many of which were more than 30%. The Dingfeng wine factory was even more so. The Drunken Eight Immortals wine had not invested much in its craftsmanship or cost. It had been reborn entirely because of the spirit map space. In addition, there had not been much advertising in the early stages. Therefore, the profit was very likely to reach more than fifty percent, which was a conservative estimate of about fifteen million.

Of course, the Drunken Eight Immortals wine was only being sold in the three mountains region at the moment. It was impossible to digest all 100 tons of wine in a month.

However, according to Li Jing's estimation, even if one – third of the inventory was consumed, it would still bring in a profit of at least five million Yuan. Xia ruofei would get 2.5 million Yuan, which would be enough to support the construction of the project for a long time.

And this was only the first month, and it was just the most ordinary one – month wine.

Xia ruofei had no doubt that by the time drunken eight immortal finished selling all the 30000 – plus bottles of the potion, they would be sold out, and the supply would be in short supply every month.

By then, Xia ruofei would be able to get about eight million Yuan from the monthly profits of Eight Immortals drunk.

Chapter 548: Astonishing profit (2)

This did not include the other grades of wine. The cost of those three – month, five – month, and one – year wines was exactly the same as the one – month ones, but the selling price was N – times higher. The profit was naturally quite frightening.

Xia ruofei did a quick calculation in his mind.

In the three – month period, they would produce three tons of bottles per month, which was equivalent to about 6000 bottles. The selling price was 588 Yuan per bottle, the sales volume was 3.528 million Yuan, and the estimated profit was 3.2 million Yuan.

In the five months period, they produced one ton per month, which was equivalent to about 2000 bottles. The selling price was 888 Yuan per bottle, the sales were 1.776 million Yuan, and the estimated profit was 1.6 million Yuan.

In a year, they would produce 500 catties per month, which was equivalent to about 500 bottles. The selling price was 8888 Yuan per bottle, the sales volume was 4.44 million Yuan, and the estimated profit was 4.4 million Yuan.

One could imagine that in two months, the three – month Drunken Eight Immortals would be listed on the market, and Xia ruofei's profits would rise again.

After 11 months, all the different grades of Drunken Eight Immortals would be available in the market. By then, the winery would be able to make a profit of 24.2 million Yuan per month.

In other words, Xia ruofei could get 12 million Chinese dollars in profits from the winery alone, which was more than 100 million Chinese dollars a year.

Moreover, this was the profit that Xia ruofei could get. If they added the other half of Ling Xiaotian's profit, the winery could generate more than 300 million in profits in a year, which was quite shocking.

Xia ruofei had never seriously calculated the profit, and he was a little speechless after doing the calculation.

Thinking of this, Xia ruofei said, "Uncle Ling, I think we should do some proper promotion! We must promote the Drunken Eight Immortals wine to the entire country as soon as possible."

Ling Xiaotian chuckled and nodded, "I agree! I've already asked the winery to make a promotion plan. I wanted to see the market reaction first, but since it's selling so well, let's start advertising in advance!"

Xia ruofei said, "no, no, no!" I don't think the first step should be advertising."

"Oh? Do you have any good ideas, ruofei?" Ling Xiaotian asked with interest.

Li Jing, who was at the side, also listened attentively. Xia ruofei was also the boss of the winery! Moreover, he was also the Chairman's son – in – Law, so the chairman would most likely accept his words.

Xia ruofei smiled and said, "this is also what I suddenly thought of when I heard manager Li's sales report. The sudden rise of Drunken Eight Immortals in the three mountains market is undoubtedly a miracle, even a classic case. I think we can make some articles about this. For example, we can hire some internet trolls to write articles and hype it up on the internet."

"That's a good idea!" Ling Xiaotian's eyes lit up.

"Mr. Xia, this topic is quite interesting," said Li Jing in admiration. "We can totally invite a few local media outlets to report on it, and then let the Internet Water Army use this as a pretext to make a fuss. They can post with various identities, focusing on things like white wine from the memories of the people of the three mountains. They can play the card of love ..."

Li Jing got into character very quickly and immediately began to draw inferences.

Xia ruofei smiled. "I'm just giving you a direction. You'll have to decide on the actual plan and execute it."

"Yes!" Li Jing immediately replied. "I'll go back and report to the factory manager immediately, then gather our capable people to come up with a plan!"

Ling Xiaotian nodded his head and said, "little li, this matter should be done as soon as possible. We have to take advantage of this craze to hype it up!"

"Understood!"

Xia ruofei thought for a while and said, "in terms of advertising, I suggest that we focus more on internet media. Also, we can spend money on something like Baidu index. We can put more effort in searching for people. After all, after the fake reviewers hype, the audience will be more on the internet. This can also form a corresponding effect."

Li Jing nodded his head repeatedly. At the same time, he quickly jotted down the information in his notebook.

“Oh, yes. Uncle Ling, I have some ideas about the sales of our Drunken Eight Immortals,” Xia ruofei continued.

“Speak!” Ling Xiaotian said.

He was getting more and more satisfied with this future son – in – Law of his. Not only did he come up with the extremely good taste of the Drunken Eight Immortals white wine, but he also had a lot of ideas in terms of marketing, and they were all effective. He was definitely not one of those people who just talked big.

Thus, Ling Xiaotian was looking forward to Xia ruofei’s next suggestion.

Xia ruofei said, “due to the limited production, our products may not be able to meet the demand in the future. So, I think that from now on, we should consciously reduce the supply from some less well – known small channels. We should select a few representative channels to cooperate with. For example, Walmart’s Sam’s Club.”

Xia ruofei took a sip of water to moisten his throat. He continued, “In addition, our Drunken Eight Immortals will not be recruiting any distributors. Other than a few large super – Commercial channels, we will leave a portion of it for online direct sales. I suggest directly building a Skycat flagship store. This way, there will be no distributors to earn the difference in price. Moreover, the labor cost of an e – commerce store is very low. It will be quite convenient to send the goods directly from the factory.”

Ling Xiaotian nodded and said, “I think it’s possible!” If we don’t have an e – commerce flagship store, many potential users will be wasted. ”

He immediately made a decision and said, “Xiao Li, write down what RUO Fei said just now. You guys go and do it immediately!” I’ll leave the e – commerce to your sales department. If you don’t have enough people, I’ll send more!”

Li Jing was very excited and quickly said, “Thank you for your trust, Chairman. I’ll definitely run the e – commerce part well!”

Ling Xiaotian nodded his head and said a few words of encouragement.

Li Jing left excitedly as if he had been injected with chicken blood. Ling Xiaotian and Xia ruofei continued to drink tea and chat.

Ling Xiaotian was very emotional. He had never thought that his sudden idea of buying a winery with Xia ruofei would yield results so quickly.

Naturally, Ling Xiaotian had quickly estimated the profits that the winery could generate. Even if Ling Ji food and drinks was a big business, Ling Xiaotian couldn’t possibly be indifferent to a profit of more than 100 million a year.

Xia ruofei wanted to claim a portion of the winery’s profits in advance. Ling Xiaotian also knew that Xia ruofei’s farm was undergoing a large – scale construction project recently, so he agreed without hesitation.

Ling Xiaotian had even kindly offered to borrow some money from the lingji restaurant if they did not have enough funds. However, Xia ruofei did not want to trouble Ling Xiaotian too much, so he smiled and politely declined.

Xia ruofei sat in Ling Xiaotian's office for a while. When it was almost time to get off work, he got up and left to find Ling Qingxue for dinner.

This time, it was really just a simple meal because Ling Qingxue had to bring Lin Shengnan home after the meal and arrange a room for her.

Hence, Xia ruofei decided to bring Lin Shengnan along. They found a nearby restaurant with a good environment for dinner.

Xia ruofei watched as Ling Qingxue and Lin Shengnan's car left. Then, he went back to the parking lot to find his Knight XV and drove back to Paradise Farm.

With Lin Shengnan by Ling Qingxue's side to protect her, Xia ruofei felt much more at ease.

In the next few days, the comrades that Lei Hu and the others had contacted arrived at the farm one after another. There were a total of 18 people. Xia ruofei did a simple inspection and found that they were all good soldiers. Even if they were not from the Special Forces, their discipline and obedience were far better than those who had no military experience.

As such, Xia ruofei did as he had promised and hired all of them.

All the Veterans were assigned to the dormitories in the complex building. The 18 of them were divided into three groups. Among the first four veterans, Xia ruofei assigned Hong Tao, Xu Wei, and Qin Xiaojun to be in charge of one group each.

As for Lei Hu, he would temporarily be in charge of managing all the security personnel. He was equivalent to the Vice – Director and Acting Director of the security.

The position of the supervisor was naturally reserved for ye Lingyun.

With the current scale of the farm, there was no need for so many security personnel. The Veterans were not idle either. Some of them took the initiative to help out in the vegetable greenhouses, while others went to the construction site to maintain order and manage the vehicles entering and leaving.

A few days later, Xia ruofei was preparing to go on a long trip to see if the wild Dendrobium candida he had harvested in his interspace had been dealt with yet. There was nothing important to do during this period of time, so he decided to make a trip to Qiantang city, Jiangsu and Zhejiang Province.

Chapter 549: Top – grade fresh bars (1)

Laoyan mountain in Jiangsu and Zhejiang Province was an important producer of iron – Skin Dendrobium in the entire Huaxia.

Even today, there were still many people in the laoyan mountain area of Jiangsu and Zhejiang who were trying to imitate the wild planting of iron – Skin Dendrobium.

If Xia ruofei wanted to look for the old master who made the iron – Skin maples, the best place to go was Jiangsu and Zhejiang.

The iron – skinned maple stem, also known as the ten thousand feet beard, was the dried product of the fresh iron – skinned Dendrobium strips. The ingredients were dendrobe glucose, dendine alkali, and dendenamine. It had the effects of nourishing the five internal organs, anti – aging, lowering the three highs, and inhibiting tumors.

It was a precious Chinese medicinal herb in China. Among the people, iron fengdou was known as the “life – saving immortal grass” and the “giant panda” in the medicinal world.

The last time Xia ruofei came to Jiangsu and Zhejiang Province to sell wild ginseng, he happened to see a rich man going to Tongren Hall to buy wild iron – skinned fengdou. It was the high price of 100000 Yuan per kilogram that tempted Xia ruofei and made the last – minute decision to try his luck at laoyan mountain.

In the end, not only did he find a few pure wild iron – Skin dendrobes, but he also unexpectedly obtained a nest of terrifying killer bees. Later, this nest of killer bees played a very crucial role when he dealt with Liang Haiming. It had been a long time since that incident, but the Liang family had not made any moves. It was obvious that they did not attribute Liang Haiming’s death to human factors.

The iron – Skin Dendrobium that Xia ruofei had kept in the spirit map space had now grown to 10000 stalks. During this period of time, Xia ruofei had used his free time to harvest the ripe fresh strips. There were nearly 100000 stalks. Now, he was just short of an experienced master to make them into iron – Skin Dendrobium.

Xia ruofei’s iron – Skin Dendrobium was not something that those artificially cultivated species could compare to. Even the iron – Skin dendantry that was cultivated in a highly wild environment could not compare to Xia ruofei’s space dendantry.

One must know that the Dendrobium in Xia ruofei’s interspace were all wild superior – grade ones. In addition, they were nourished by the rich spiritual Qi. Their quality was much higher than when they were growing on the cliff of laoyan mountain.

Naturally, Xia ruofei could not sell such good iron – Skin Dendrobium directly. He had to make all of them into expensive Chinese medicinal herbs like iron – Skin Dendrobium to maximize his profits.

Moreover, he couldn’t just randomly find someone to make it. It was best to find a very experienced master to not waste such good materials.

Xia ruofei picked two wild ginsengs from the spirit map space, dug them out, dried them in the shade, and wrapped them in a paper box. Then, he booked a plane ticket online and went straight to Qiantang city, the capital of Jiangsu and Zhejiang Province.

The two wild ginsengs he chose were about the same size as the two ginsengs he sold at Tongren Hall in Qiantang city.

Now, Xia ruofei had a lot of wild ginseng in his interspace. Each one could be said to be priceless. However, the rarer something was, the more expensive it would be. Xia ruofei had such a huge amount of wealth, but he could not exchange it for money.

This time, he considered that it had been some time since the last sale of wild ginseng, and the construction of the farm needed money. Although he could get an advance bonus from the winery, if he sold two ginsengs, he wouldn't have to worry about the initial construction costs.

Of course, selling the wild ginseng was just a side trip. Xia ruofei's main goal was to find an experienced master to help make the iron – skinned maples.

Xia ruofei was not familiar with the Jiangsu and Zhejiang regions and did not have any friends. If he wanted to find an experienced master who made maple Dipper, the best way was to ask a local person with connections to introduce him.

And the manager of Tongren Hall was a very suitable candidate.

Tongren Hall had been purchasing precious Chinese medicinal herbs such as iron – Skin maples all year round and had connections with companies that grew high – Quality iron – Skin Dendi. They must have some connections.

The last time Xia ruofei sold the wild ginseng, the manager of Tongren Hall in Qiantang city had enthusiastically left his contact information for Xia ruofei. This time, he could use it.

As for the two wild ginsengs, Xia ruofei was using them to cash out his capital and also as two stepping stones, killing two birds with one stone.

It turned out that Xia ruofei's decision was correct.

Before he set off, he had contacted President Lin of Tongren Hall in Qiantang city. When President Lin heard that Xia ruofei had two more wild ginseng of the same quality as the last time, he was overjoyed and was very enthusiastic.

CEO Lin even asked for Xia ruofei's flight number and sent a car to Xiaoshan airport to pick him up.

Xia ruofei took the car that Mr. Lin had sent and arrived at the Tongren Hall.

President Lin had been waiting in the store for a long time.

When Xia ruofei took out the two wild ginsengs, CEO Lin immediately asked the appraiser to take a look. He also picked up one of them and looked at it closely. His posture was like a strong man who had been thirsty for years seeing a naked beauty.

It was reasonable for Mr. Lin to place so much importance on the two wild ginsengs that Xia ruofei had sold last time. Not long after they were displayed in the most prominent position of Tongren Hall, a Big Boss took a fancy to them and bought them at a high price.

In just a short while, Tongren Hall had earned a whole one million Yuan.

Not to mention the business Commission, this performance was already eye – catching enough.

At that time, President Lin went to the main branch in Beijing for a meeting and straightened his back a lot.

After that, many rich people who heard the news from the big boss also came to the shop. Unfortunately, the shop No longer had such good wild ginseng for sale.

Chapter 550: Top – grade fresh bars (2)

President Lin thought that this kind of opportunity was hard to come by. Wild ginseng that was more than a hundred years old was not a white radish, so how could it be so easy to get?

She didn't expect that something that even President Lin didn't dare to hope for would actually happen!

Therefore, President Lin was ecstatic.

The result of the appraisal was that these two wild ginsengs were the offspring of the two wild ginsengs from last time. They were a little bigger than the last time, but the quality was better.

After all, the spirit Qi in the spirit map space was much denser than before.

CEO Lin was very straightforward. He offered the high price of five million Chinese dollars for two wild ginseng.

Xia ruofei did not sell the two wild ginsengs purely for money. Besides, the price was fair. Tongren Hall was definitely making a profit. If they met rich people like last time, they might even make a lot of money. But of course, they had to make a profit when doing business. Otherwise, why would they bother?

Hence, Xia ruofei agreed to the price.

Both parties signed the transfer contract with ease, and then President Lin went to arrange for the finance department to transfer the money immediately.

While waiting for the five million Yuan to be transferred to his account, President Lin warmly invited Xia ruofei to his office at the back of the lobby for a cup of tea.

Xia ruofei had a favor to ask of him, so he agreed.

When they arrived at President Lin's luxurious office, he personally made tea for Xia ruofei and said, "Boss Xia! If you have such good stuff in the future, don't forget me! I can guarantee that you won't suffer a loss in terms of price!"

Xia ruofei smiled. "Brother Lin, I see that you're a good person. That's why I brought these two wild ginseng to Qiantang city even if I'm tired from the long journey!"

"Boss Xia, you're a good man!" President Lin nodded.

Xia ruofei smiled. "Brother Lin, I have some connections with wild ginseng. If I have more of such high – Quality goods in the future, I'll definitely let you know at once."

"Thank you, brother Xia!" President Lin quickly said. Next time, you don't have to come all the way here. I'll bring my men directly to the three mountains and buy them, haha ..."

Xia ruofei smiled and nodded.

President Lin immediately said, "brother Xia, if there's anything I can help you with in Jiangsu and Zhejiang Province, just let me know!" I'll do my best to help you!"

Xia ruofei was about to get down to business! When he heard this, he took advantage of the situation and said with a smile, ""Brother Lin, I'll be honest with you. Other than these two wild ginsengs, I came to Jiangsu and Zhejiang this time because I have something to do. I might need to trouble you!"

"Go ahead!" President Lin said forthrightly. Brother, you have to do it if you have the conditions. Even if you don't, I'll create the conditions for you!"

Xia ruofei smiled."Old brother Lin, if this is done, it'll be good for both of us."

President Lin's spirit was lifted and he quickly said, ""Brother, what's the matter? Don't keep me in suspense ..."

Xia ruofei laughed and said,"brother Lin, I won't hide it from you. I have a way to get some very good Ironhide Dendrobium strips, but I lack Masters to process them. Your Jiangsu and Zhejiang region is the traditional production area of Ironhide Dendrobium, and Tongren Hall is the number one Chinese medicine shop. I would like to trouble you to introduce me to one or two experienced Masters!"

Xia ruofei paused for a moment and said,"this batch of iron – Skin Dendrobium is of extremely high quality. It can be said to be close to or even better than wild iron – Skin Dendi. It's definitely a species from laoyan mountain. If it's made into iron – Skin maples, as long as the processing technique is right, it's definitely a special product!"

President Lin's eyes lit up. Tongren Hall was a company that paid attention to quality. As long as they had first – Class medicinal herbs, they would never have too many.

However, he still hesitated and asked, ""Brother Xia, it's not that I don't trust you, but it's already past the best season for harvesting iron – Skin Dendrobium! This batch of goods ..."

Xia ruofei smiled,"brother Lin, you don't trust my eyes!"

"I wouldn't dare!" President Lin quickly said,"I'm just worried that you don't know much about iron – Skin Dendrobium and will suffer losses for no reason!"

Xia ruofei laughed and said,"brother Lin, I've already prepared this. Since we've come to this point, I'll have to trouble you to help me take a look!"

With that, Xia ruofei picked up his backpack, unzipped it, and reached in. He took out a few fresh Ironhide strips that were wrapped in a preservation film and handed them to President Lin.

Of course, Xia ruofei had wrapped these fresh strips in advance and stored them in the medium. After all, the preservation effect of the medium was unparalleled! His hand reaching into the bag was just a cover – up.

President Lin quickly took the fresh strips, tore off the preservation film, and observed them carefully.

President Lin's eyes lit up at the sight of it.

He had been working in Jiangsu and Zhejiang Province for many years and was an expert in iron – skinned dendrobes and iron – skinned maples. Naturally, he could tell the good from the bad.

The fresh strips that Xia ruofei had brought were all very thick and strong. Their skin was dark purple, and the meat between the joints was fat and strong, more like a spindle.

From its appearance, it was definitely of super high quality!

The fresh dendrobes of poor quality were green in color, had long branches, and the meat between the joints was thin. Moreover, there would be a lot of dregs when eaten.

President Lin didn't hesitate to simply rub a fresh strip on his body and put it in his mouth to chew.

As soon as the noodles entered his mouth, the expression on President Lin's face became even more colorful.

The Ironhide vessel strips that Xia ruofei brought had no bitter taste at all after chewing. Instead, it was sweet. Most importantly, it had a lot of colloid. After a few bites, it turned into a sticky jelly – like substance. It was very sticky to the mouth and teeth. After chewing, there was almost no residue.

Top – grade! CEO Lin screamed in his heart.

At this moment, President Lin saw Xia ruofei smiling at him. He blushed and knew that he had lost his composure.

Especially when he thought about the question just now, President Lin felt even more embarrassed.

“President Lin, all the iron – Skin Dendrobium I have are of this quality.” Xia ruofei chuckled and asked, “what do you think?”

President Lin didn't care about the awkwardness and said very excitedly, “Brother Xia, this is definitely the best of the iron – Skin Dendrobium! And it's 100% a species from laoyan mountain. How did you find it?”

As soon as he said this, President Lin knew that he had misspoken again. Everyone had their own channels, and these channels were the biggest capital. How could he ask such a question casually?

“Brother Xia, I was too excited and got carried away ...” He quickly said, embarrassed.

Xia ruofei smiled and said, “Elder brother Lin, I can get about 2200 catties of this kind of Ironhide vessel fresh strips. Therefore, I'm in urgent need of an experienced master to make them into iron – hide maple buckets!”

Mr. Lin quickly made an estimation in his heart. If the 2200 pounds of fresh strips were of such high quality and the maker was good enough, he should be able to get 110 to 120 pounds of iron – skinned maple.

It was definitely a big business deal!

President Lin's mind immediately became alive. He asked awkwardly, “Brother Xia, I'd like to ask ... How do you plan to sell these dendrobes after they're all made into iron – skinned maples?”

Xia ruofei smiled. “Old brother Lin, as long as the price is right and you can afford it, there's no harm in selling it all to you.”

President Lin was overjoyed. He stood up and said, ""That's great! Brother Xia, we'll take everything from Qiantang Tongren Tang! As for the price, I'll definitely give you a fair price. Let's see the quality of the Ironhide Kaede bucket!"

Xia ruofei chuckled and said, "then, about the old master ..."

President Lin waved his hand. "I have a lot of old friends in the area of laoyan mountain. I will definitely find you the best master. I will definitely not waste such good raw materials!"

"Thank you so much!" Xia ruofei said happily, "brother Lin, let's go now!"