

Powerful 115

Chapter 115: A Clever Woman

"This one is from HERMES. There's a saying that goes well, in the kingdom of fashionable scarves, it is the king; no other brand can match it. The one you're looking at is cashmere, and the cashmere scarves from this brand can be divided into two styles: with and without fringe. A warm cashmere scarf combined with fine, delicate fringe edging is both elegant and dynamic and very popular among fashion circles."

"Also, these things are all handmade, very meticulous, and you could say they are flawless. If you have to point out a drawback, it's that the price isn't cheap. The cheapest one is six thousand Huaxia Coins; average people wouldn't buy it. The one you're looking at is priced at thirty thousand, but it's worth the money."

Yang Yan continued to speak eloquently, neither elevating nor demeaning.

Not only the surrounding crowd but even the shop owner widened her eyes.

Because even when she evaluates herself, she can often only reach this level.

But she's been in this business for many years, managing this brand for quite a long time.

Yet, the man across the shop speaks so fluently that one can't help but admire.

"Haha! If you can't afford it, you can't afford it. People like you probably need half a year's salary without eating or drinking to buy this scarf, right? I wonder how many magazines you've bought and how long you've researched?"

A potbellied Fatty entered with a woman carrying a new LV bag and said smugly.

"Damn! He's really like a lingering ghost."

Yang Yan muttered under his breath.

"Uncle, why don't you teach him a lesson? We've already backed down once; we can't always indulge him, can we?"

Miss Zhou Er said angrily from the side.

The fat man didn't realize that Miss Zhou Er had already taken a grudge against him and said in a pretentious manner:

"Come, take a look, little baby, how's this scarf?"

As he spoke, he provocatively glanced at Miss Zhou Er with a hostile look.

"Hmm! It's quite nice."

The woman replied pretending to be reserved.

"Glad you like it! Boss, wrap up this scarf for us, I'll take it."

The fat man immediately said.

The shop owner glanced at Yang Yan and Zhou Hanyu, then gritted her teeth and said:

"Sorry sir, this scarf is already owned by this lady. Please choose another one, okay?"

"What? These two poor guys can afford it?"

The fat man said incredulously.

"No, they didn't buy it; I mentioned earlier that I invited this gentleman to come in and review the scarves in our store, and then I'd give him one."

The shop owner explained.

"Tsk! So it turns out they didn't buy it after all? Can't you just give another one then?"

After finishing, the fat man pointed at another scarf and said:

"I think that one is the cheapest, just give that one and you'll reduce the store's losses."

The shop owner looked at the scarf the fat man pointed to, indeed the cheapest one in the store.

She instinctively turned to Yang Yan but found him looking at her with an amused expression.

The shop owner hesitated for a moment but shook her head saying:

"Since this gentleman reviewed this scarf, naturally, this scarf is his. One must keep their word, please don't make it difficult for us."

"Haha, you mean whatever he reviews becomes his? What if he reviews that one?"

The fat man pointed to the most expensive scarf in the store.

The price tag on that scarf was 1.68 million.

"Of course, if this gentleman reviews that one, we would also give it."

At this moment, the shop owner also realized that this fat man was deliberately targeting Yang Yan and the others, so she resolutely said.

"Good!"

After she finished speaking, a round of applause rose from the surrounding crowd.

"What if I offer fifty thousand?"

The fat man suddenly said.

"Sir, it's not a matter of money. Since we've agreed to give it to this gentleman, the scarf is already his. If you really like it, you can discuss with this gentleman or wait a bit longer and we can have one custom-made for you."

Although the shop owner felt some dislike for the fat man, she remained polite.

"Hmph!"

The fat man snorted coldly, then called the woman and left.

"Sir, here's your scarf, please keep it well. Thank you for your wonderful review."

The shop owner wrapped up the scarf and respectfully handed it to Yang Yan.

"Oh! Thank you."

Yang Yan did not refuse.

He thought this woman was very bold, and it seemed now that although her decision might lead to some loss for the store, in the long run?

Especially since the incident had already been spread online by some well-meaning individuals, maybe this store was about to become very popular.

"Honey, winter's coming soon, why don't you buy me a scarf? I think that one is quite nice."

Sure enough, a woman nearby immediately said to the man beside her.

"Okay, we'll go in and pick one too. It looks like the scarves in this store are pretty good. Last time my sister ended up buying a fake, spent the money and got a counterfeit, she's regretted it ever since."

Replying, the man said.

With someone taking the lead, everyone immediately started moving.

"We'll pick one too."

"Can't miss out on a good thing."

"Just supporting an honest store."

...

While the woman in the store was busy attending to customers, Yang Yan and Zhou Hanyu quietly slipped out.

"Forget it, let's stop shopping and go straight to buy a car, shall we?"

Yang Yan suggested.

"Alright."

Zhou Hanyu nodded obediently, clutching the scarf.

Yang Yan and Zhou Hanyu directly went to the car-selling area, where all kinds of brand 4S stores were present.

Also, trying to settle in East Sea Great World to sell cars must have stock cars on site, which is a prerequisite.

No matter what brand of car they're selling, they must have stock cars on hand to settle in; this is the rule set by Hao Jian.

If anyone comes to buy a car and the 4S store doesn't have stock, the guest can complain to East Sea Great World, and hefty fines may be imposed, even retracting the storefront.

Yang Yan and Zhou Hanyu wandered aimlessly, not knowing which brand of car to buy.

According to Zhou Hanyu, of course, directly go buy a Ferrari, Lamborghini, Bugatti Veyron, and the like.

In her view, buying a car just means buying fast ones.

A real "female devil."

Yang Yan, however, wanted to buy a suitable car for Zhou Hanyu's shopping trips, considering executive types first.

For example, the Maserati executive edition.

In terms of brand, it's slightly above BMW.

Even mid-high-end configurations, price-wise, are higher than Zhou Hanyun's original BMW seven series.

No wonder it's Eastern Great World, indeed there are too many car sellers.

Yang Yan and Zhou Hanyu went all the way from initially considering Maserati executive edition.

Initially, both felt Maserati executive quite good.

But before reaching the Maserati 4S store, they saw the Mercedes-Benz S600.

Seeing so many options makes them 'dizzy', typical of their situation.