

Powerful 155

Chapter 155: Getting Acquainted with the Market

As soon as they exited the terminal building, the two quickly caught a cab and headed straight for the hotel they had booked in advance.

The roads in Spring City are not particularly wide, but as a well-known tourist city, they are quite well-planned and orderly.

Especially the clear division between vehicle and non-vehicle lanes.

The only discomfort Yang Yan felt as a newbie learning to drive was that he couldn't understand the traffic lights that seemed to be everywhere.

Even at places with red lights, he could oddly still move forward a bit.

The scenery in Spring City is rather nice.

This is a rapidly developing city, with skyscrapers rising everywhere.

And this is just along the ring road; entering the city center, it's all brightly lit, with a faint touch of a metropolis.

By now the night was deep, already eight p.m.

Arriving at the Shangri-La Hotel, after the bellboy took their luggage to their room, the two ate something simple and then retired to their respective rooms to rest.

At seven-thirty in the morning, Yang Yan was still fast asleep when there was a sudden knock on the door.

Groggily getting up, Yang Yan opened the door to find his beautiful boss, Zhou Hanyun.

Today, Zhou Hanyun was wearing a white dress with a frilly pattern, which made her look even more beautiful, enhancing her already stunning appearance.

Especially as she stood at the door with a smile as sweet as a blooming flower, it wasn't an exaggeration to describe her as "devastatingly beautiful."

"Hurry up and freshen up, put on your clothes, let's grab something for breakfast, and then head out!"

Zhou Hanyun frowned slightly at Yang Yan's untidy appearance.

"Give me ten minutes... no, five minutes is enough! Are we going to the stone material market directly today?"

As Yang Yan spoke, he was already dashing into the bathroom with his clothes in hand.

Through the glass door, Zhou Hanyun said:

"The stone materials are not viewed here; today we should first walk around the streets, see how the jewelry is sold here, and evaluate the quality. We'll get a general feel of the situation before deciding on the next step."

"Okay, whatever you say."

Yang Yan reopened the glass door, surprisingly already dressed and ready.

His previously messy hair had also been groomed.

Just a few minutes of preparation and he looked energetic, rather than sleepy-eyed as before.

However, Zhou Hanyun was used to it, nodded to him satisfactorily, and then turned to prepare to head out.

The two enjoyed a simple yet sumptuous complimentary breakfast, called for a cab, and headed straight to the shopping street.

There are many famous shopping streets in Spring City, with varying levels of consumer spending.

As Cainan Province borders Myanmar, it's not a main production area, but it's a major channel through which Jadeite enters Huaxia.

Spring City is the capital of Cainan Province, so it's naturally advantageous geographically. With the continuous development of the jewelry industry over the years, the Jadeite market here has become quite prosperous.

Coincidentally, the shopping street chosen by Yang Yan and Zhou Hanyun is the largest Jadeite distribution center in the entire Spring City, making it particularly bustling.

Yang Yan and Zhou Hanyun strolled down Jade Avenue, amazed by the dazzling array of jewelry stores around them.

Being the main production area for Yellow Dragon Jade, although the jewelry market has been flooded with Jadeite over the years, Yellow Dragon Jade has also garnered great enthusiasm, so the merchandise here is predominantly Yellow Dragon Jade and Jadeite carvings.

After walking for half a day, Yang Yan and Zhou Hanyun finally found the legendary largest jewelry store in town.

Jade and Jadeite are essentially the same thing, only differing due to the hardness of their textures.

Jadeite is harder than regular Jade, being a type of hard Jade.

And over the years, due to the hype and the exhaustion of raw materials, the value of Jadeite has soared and is much more expensive than regular Jade.

The main production place of this item is in Myanmar, although it's not that other places don't have it, Myanmar has the largest Jadeite production in the world and the best quality as well.

So, whenever Jadeite is mentioned, people naturally think of Myanmar.

Even though there's an element of hype, one has to admit that Jadeite's quality is indeed excellent, truly the king of Jade.

Especially with economic development, more and more wealthy individuals are emerging, so items that fetch sky-high prices at auctions naturally become things they chase after.

Overall, whether it's Jade or Jadeite, the price varies according to quality and craftsmanship.

Moreover, there are many intricacies involved.

To outsiders, the same carving, due to the nature of the Jade, can vary significantly in price.

In short, this field is deep and unpredictable.

Even those with great skill can occasionally flounder.

This was also the reason why Yang Yan initially disagreed with Zhou Hanyun getting into this business.

Crossing into a different field is like crossing a mountain!

One wrong step and things could go south.

"Hello, the two of you, what would you like to see? We have all sorts of Jade and Jadeite here, especially Yellow Dragon Jade, which is of the highest quality and famous in the entire industry!"

A competent salesperson approached warmly to introduce to Zhou Hanyun and Yang Yan.

"Could you introduce your Yellow Dragon Jade and Jadeite here?"

Zhou Hanyun asked nonchalantly.

Hearing that Zhou Hanyun wanted to see Yellow Dragon Jade and Jadeite, the salesperson's eyes lit up.

These are VIP customers!

The ones who come in and directly ask to see Yellow Dragon Jade and Jadeite are all wealthy individuals!

Moreover, considering the handsome man and beautiful woman pairing of Zhou Hanyun and Yang Yan, with their sophisticated attire, they were immediately identified as premium customers by the salesperson.

Nonetheless, from experience, these types of customers usually know what they're doing, making it difficult to quote prices recklessly.

However, as long as they're willing to make a purchase, the commission won't be small.

"Please follow me, both of you."

With that, the salesperson earnestly led them to an innermost counter.

The counter displayed a variety of finished jewelry products, dazzling and radiant.

After observing for a while, Zhou Hanyun casually pointed at a Jade Pendant carved with a Maitreya Buddha and said:

"Show me this piece."

The salesperson quickly said,

"The lady has a keen eye; this is the best Yellow Dragon Jade carving in our store. Its quality is unrivaled among all Yellow Dragon Jade carvings."

In their line of work, they're not afraid of customers being picky, only afraid that they'll lose interest.

As long as someone is willing to take a look, with her persuasive skills, she firmly believes she would have ample opportunity to sell the item.

Yang Yan glanced at the Yellow Dragon Jade, nodding slightly:

"In terms of texture, it's not bad, barely qualifying as high-grade. As for the craftsmanship, it's passable overall. But this price is just outrageous, with so many eights on it!"

"Units... tens... hundreds... thousands... ten thousands... hundred thousands... millions! It's actually over 6.88 million. Is it a one-tenth sale or is that price listed in Myanmar currency?"