

## The 80s 323

### Chapter 323: Fit to Entertain Foreign Guests

After ruining a pot of master stock, Cheng Su was indeed heartbroken, but as the deed was done and her distress would not undo it, she postponed her trip to the factory and, together with Old Song, prepared the ingredients to simmer a new pot of master stock for cooking.

Master stock can be reused, and following this incident, everyone became more cautious. They carefully checked and put everything in its place before leaving at the end of the market day.

Having dealt with the restaurant's issues, Cheng Su then went to the factory in the Eastern Suburb. Fortunately, there had been no major accidents there. Wang Bo and the others had also received several applicants for the sales positions. Cheng Su reviewed their resumes and then notified each of them to come for an interview the next day.

With workdays filled with hiring and training newcomers, Cheng Su's life was incredibly fulfilling and relaxed—of course, it would have been better if her mother-in-law hadn't been constantly dropping hints.

These hints invariably revolved around one topic, children!

In the last few days, her mother-in-law and Elder Sister had been making quite the splash in the compound. Particularly her mother-in-law, who basked in the attention she received as Cheng Su's mother-in-law, was flattered by those who wanted jobs at Cheng Su's restaurant and factory, offered compliments by the bucketful, leaving the old lady beaming with pride.

But whenever grandsons were mentioned, the old lady's face would lose its cheerful glow, especially when she saw other robust little boys, her eyes gleaming hungrily like a wolf spotting a sheep.

Therefore, every dinner, the old lady would pointedly mention how clever and cute Li Qiumei's son, Egg, was or how pretty someone's daughter was, or that Chunhua looked like she was carrying a boy, given the pointed shape of her belly.

That would have been tolerable on its own, but the old lady, while eating, would glance at Cheng Su and her husband with a look that said if you don't give me a grandson you're committing a grave sin.

In response to her mother-in-law's insinuations, Cheng Su always played dumb and sent secret kicks under the table to Qi Taiguo, who would cleverly change the subject, perhaps to their siblings' schooling back in their hometown, skillfully absorbing the old lady in the conversation until she'd forget her original point and could only fume silently.

Shortly after Ning Ge returned to Capital, good news came: Their jam had passed inspection and was confirmed suitable as a condiment for Western dishes, even for use at banquets for foreign guests. However, the authorities requested a special recipe, as it was intended for international friends and could not reflect poorly on the nation's offerings.

Embarrassment on a small scale was one thing, but a national embarrassment overseas was a much bigger deal!

When Cheng Su received the news over the phone, she was so thrilled she almost jumped for joy, and her gloomy mood about the ruined master stock instantly vanished.

However, when she inquired about Ning Ge's return, the lad said he was delayed in Capital for some other matters, leaving her quite frustrated.

After hanging up the phone, Cheng Su immediately called a meeting with all the company's staff, sharing the good news first, then seizing the moment to offer encouragement. She talked about how Joy Soon Loy's jam was climbing to the next level, and with future international sales, everyone's wages would also increase, urging them to work hard and seize the opportunity.

To the sales staff, Cheng Su provided additional encouragement and training. Since the jam would be served to international guests, they at Joy Soon Loy would have more confidence in their external promotions, which presented a significant opportunity for brand establishment, so it was crucial to exploit it precisely.

Cheng Su also seized the moment to divide the business territories, assigning teams; Wang Bo and Zhu Lifen became the sales team leaders, responsible for local and regional sales respectively, earning commissions based on performance, undeniably offering the two teams a chance to compete.