

The 80s 92

Chapter 92: New Business Opportunities

Cheng Su's original plan was to focus solely on getting the small restaurant up and running and then to develop it properly, who knows, she might even be able to move up a level in the future.

But with the arrival of Director Mu, her mind suddenly became active.

This pineapple jam was something she had concocted out of her own craving, only later did she think of using it to make a little business, and shaved ice was limited to summer anyway, moreover, she hadn't found a way to make shaved ice powder herself, so she didn't make it very often.

She had never considered, instead of selling shaved ice, selling jam, until Mu Yan came knocking, asking straightaway to buy jam.

In her previous life, Cheng Su had been a top student, her mind worked faster than others, she wouldn't have made it to the position of CEO otherwise, hadn't she instantly thought of the jam business?

As for the pineapples, couldn't they be bought in piles at the price of cabbage in Sister Wang's county?

Cheng Su's mind whirred rapidly, the little abacus in her heart clicking away, the deeper she calculated, the more viable she found the business to be.

Pineapples can be grown all year round, with summer pineapples being the best: most abundant, with the purest taste, and now it was already July, the prime time for pineapples, making jam with them at this time would naturally have a fresher, sweeter taste.

Mu Yan, on the other hand, hadn't expected Cheng Su to ask this question. She had come simply to satisfy her own cravings, but having been asked by Cheng Su, she pondered for a while and said, "The economy is slowly getting better, and people's lives have improved a lot, many are willing to accept new things. If you sell this jam, it is indeed worth a try, our supply and marketing co-operative could also place an order."

Cheng Su, hearing there was hope, quickly added more cold water for her, saying, "Then how many bottles do you think would be good?"

Mu Yan thought for a moment and said, "That can't be determined abruptly, I'll go back and discuss it, and come back later to talk to you about it?"

Cheng Su couldn't contain her delight, crisply replying, and added, "If you don't mind, take this jar back to satisfy your craving, I scooped it with a spoon, it's clean. Today I can make some jam, and you can come and get it tomorrow, I guarantee, it will be absolutely fresh and hygienic."

Mu Yan nodded with a smile.

After chatting idly for a while, Mu Yan then left; Cheng Su saw her to the door until she was out of sight, then closed the door and let out a whoop of excitement.

The small business was spoiled by someone else, and it irritated her, but now, there was a new opportunity.

Was this not what they call "finding a new path through the thick willows"?

"Sister Su, what did that person come for?" Qiulan asked curiously.

"Good news, she came to buy jam! My business is growing; if I make money, I'll give you a commission!" Cheng Su said with a grin, pinching Qiulan's cheek.

Qiulan was surprised, selling jam?

Cheng Suxin was feeling triumphant inside, she hummed a tune and her movements peeling the pineapple became even more brisk, and she didn't feel tired anymore.

She had high hopes, if she really could open a market for pineapple jam and make a name for it, in the future when there were seasonal fruits, she could also make other kinds of jam, like strawberry and blueberry, those would be luxury items!

But for now, it was pineapple season, best to do well with this before considering other options, after all, as the saying goes, one must eat their rice one bite at a time, and there was also the small restaurant to renovate and open.

Well, now that this new business opportunity had arisen, it seemed like everything was piling up, she needed to sort everything out