

Two Trillion 1741

Chapter 1741 What Makes You Qualified to Negotiate with the Luo Family

Instead of being like this, I might as well be more carefree.

Anyway, without the cooperation of the Luo Family, it's not like anyone is going to die.

Bai Xiaosheng was confident. Once his reforms were complete, the companies under his command would soar to great heights. In due time, the Luo Family might beg him and he might not even agree.

The ones truly losing out are you guys! Bai Xiaosheng thought to himself.

As for status, position, connections?

He, Bai Xiaosheng, is the future heir of the Zhenbei Group; he himself is the connection!

The Luo Family missed out on him today; the future will be full of regrets!

Bai Xiaosheng felt confident inside, naturally becoming incredibly carefree.

Luo Yuefeng looked at Bai Xiaosheng in surprise. This kid had no resentment, no depression, and accepted the facts very calmly. Such composure, truly impressive!

It seems that his entry into the Zhenbei Group and his high position there are not without reason!

It seems that Wei Tianhe of the Wei Family appreciates him, and that's not without reason either!

Luo Yuefeng, whether willing or not, had to admit that in terms of ability and demeanor, his grandson seemed to indeed lag behind by quite a margin!

What a pity!

Luo Yuefeng thought secretly.

It's a pity that this Bai Xiaosheng and his grandson are "rivals in love," competitors!

Otherwise, just because of the person Bai Xiaosheng is, Luo Yuefeng would be willing to cooperate!

On the surface, Luo Yuefeng nodded with a smile, seemingly acknowledging Bai Xiaosheng's self-awareness with simple birthday congratulations.

On the side, Qin Xiaoyao noticed.

This Grandpa Luo does not intend to cooperate with her Brother Xiaosheng, and Qin Xiaoyao couldn't help but feel a bit anxious.

In her view, Bai Xiaosheng had saved her, was such a good person, and had a high status; why wouldn't Grandpa Luo cooperate with him?

Qin Xiaoyao couldn't help but tug at her grandma's clothes with her small hands underneath the table.

Madam Qin had been listening all along without commenting but was gradually furrowing her brows.

When Bai Xiaosheng and Luo Yuefeng had finished talking.

The old lady put the teacup on the table with a thud, startling Luo Yuefeng.

"What is it, Old man Luo," Madam Qin looked at him, snorting coldly, "It seems you look down on others."

"Talking about cooperation not for profit, but looking at family background and connections, oh, how sensible you are!"

"You work with the Greater China Region of Zhenbei Group and claim there's no profit? Aren't those profits tempting you?"

"I see, the truest thing you said was if this kid excels from this cooperation, overshadowing your grandson, then your grandson will have even less chance in the Wei Family!"

"To be honest with you, I think even without this cooperation, the kid will undoubtedly secure his position in the Wei Family!"

Madam Qin spat, "You're not even as open-minded and graceful as the kid! What, do you want to see his connections? Do I count, does our Qin Family count! He saved my granddaughter, so he's a friend of the Qin Family. Are you willing to talk cooperation for the sake of our Qin Family? Or do you even disregard our Qin Family?"

This old lady was upright, straightforward, and hot-tempered.

A barrage of words made Luo Yuefeng feel a bit embarrassed.

"I say, little sister..."

"Blah, who's your little sister, you shameless old man!"

"Well, for cooperation, it should always be mutual consent..."

"Nonsense, you think it's a romance, with mutual consent involved. Didn't you just say that if he had the background or connections, you'd agree? Why not for our Qin Family?"

"I..."

Luo Yuefeng was left speechless by Madam Qin's storm-like words, feeling a bit anxious.

"You of the Qin Family!" Luo Yuefeng shouted angrily, "If you really can't stand it, your Qin Family go and cooperate with him!"

Madam Qin sneered continuously, turning to Bai Xiaosheng, with a calm visage, "Child, you saved my granddaughter. Our Qin Family will of course repay you! If you're interested in cooperating, I'll promise you here and now, send your business group to South America, our family business is there, and we'll cooperate!"

Bai Xiaosheng was surprised at first, then a smile appeared, respectfully nodding, "Then, elder, soon, I shall definitely bring people to visit. Our economic region in Asia is thriving, I believe this choice of yours, will not be wrong!"

Losing one opportunity, gaining another!

With these two elders in a spat, Bai Xiaosheng scored another opportunity!

According to what Qin Xiaoyao previously said, the Qin Family was indeed a level above the Luo Family!

All of a sudden, Bai Xiaosheng truly felt comfortable.

Madam Qin also smiled satisfactorily.

Qin Xiaoyao clapped her hands in approval, "Great, our family is cooperating with Brother Xiaosheng!"

Because of this, Luo Yuefeng felt rather uneasy inside.

The economic growth momentum in the Asia region is truly the best in the world, especially in Huaxia.

Bai Xiaosheng, as the executive president of the Greater China Region of the Zhenbei Group, possesses numerous enterprises over there, undoubtedly a "powerful force." Not cooperating with him, is it really sensible?

Luo Yuefeng began to feel a bit wavering.

As for Luo Danlun, he looked at Bai Xiaosheng with jealousy rooted deep in his eyes.

Does this mean Bai Xiaosheng has climbed up with the Qin Family!

Just when everyone had their own thoughts, the door of the side hall was suddenly knocked.

Then, Nanny Zhang's voice came from outside, "Mr. Luo, Madam, there is an esteemed guest outside!"

There aren't many who Nanny Zhang would ceremoniously refer to as esteemed guests!

Moreover, tonight's esteemed guests had almost all arrived.

Who else could it be?

Luo Yuefeng was filled with doubt, and Madam Qin couldn't help but be surprised.

"Invite them to the main hall." Luo Yuefeng spoke.

But then, the side hall door opened.

A young woman appeared at the door, with blonde hair and blue eyes, stunningly beautiful, with graceful demeanor.

Beside her, a small figure's eyes lit up upon seeing Qin Xiaoyao.

"Charlie!" Qin Xiaoyao looked over and exclaimed.

Bai Xiaosheng had just glanced at the woman twice when he felt something amiss beside him.

He turned around, suddenly stunned.

Luo Yuefeng and Madam Qin both stood up at the same time, and Luo Danlun seemed as if there were springs under his seat.

The three's expressions were solemn, as if facing an extraordinary guest!

Chapter 1742: Bai Xiaosheng's Value Doubles

Outside the door, the graceful and noble blonde-haired, blue-eyed lady smiled, walking in with little Charlie.

"Mr. Luo, happy birthday!" She first greeted Luo Yuefeng sincerely, then expressed her apology, "I'm really sorry I didn't take Charlie to the adjacent hall to wait. Just now, I heard from the butler outside that the benefactor who rescued my son is here, so I came in to disturb you, only wishing to express a mother's gratitude to that gentleman."

The butler the noble lady mentioned was actually Nanny Zhang.

Bai Xiaosheng observed the noble lady; her every word and deed exuded grace and poise, and her English pronunciation was exceptionally melodious, sounding like Heaven's Melody.

Little Charlie beside her maintained that aristocratic posture consistently.

"How could this be considered an interruption! If I had known you were coming, I should have personally come to welcome you." Luo Yuefeng, beaming with delight, cheerfully replied to her.

Then, Luo Danlun beside Luo Yuefeng respectfully addressed her, "Princess Aisha!"

Bai Xiaosheng was startled by this title.

This noble lady was actually a princess!

In fact, from observing little Charlie, Bai Xiaosheng had already detected the aura of someone from a royal family.

Little Charlie's consistent decorum and etiquette are not qualities that just any wealthy family or large clan could cultivate, but require nurturing and guidance from a young age to become deeply ingrained.

Bai Xiaosheng had always thought Charlie came from a noble family like marquess or duke.

It was completely unexpected that he was actually royalty!

It was unbelievable that Prince Charlie traveled without a bodyguard and almost encountered danger in London City! This was virtually at his doorstep!

Bai Xiaosheng found it unimaginable.

Reflecting further, Charlie had run outside with Qin Xiaoyao, seemingly being lured away by her...

Bai Xiaosheng then felt it made sense.

"Princess Aisha, over here! It's him! My brother Xiaosheng, he's the one who saved us!" Qin Xiaoyao stood beside Bai Xiaosheng, her eyes bright, couldn't help but shout.

"Xiao Yao, don't be disrespectful!" Madam Qin gently scolded, then smiled at Princess Aisha, "Your Highness, please don't mind, this child is always so unruly!"

Qin Xiaoyao couldn't help but stick out her tongue. Previously when meeting Princess Aisha at the palace, she was very polite and had been complimented.

Though not long after, she reverted to her true self...

However, even then, Princess Aisha wasn't angry but instead praised her as cute.

"It's quite alright, Madam, I actually like her personality very much." Princess Aisha smiled, "And I hope you won't be too concerned about the previous incident with the two children going out to play. Neither my husband nor I were upset, and we hope the two children can continue to be friends."

Princess Aisha's words were truly pleasant to hear!

Qin Xiaoyao grinned and nodded repeatedly.

Little Charlie also secretly smiled and winked at Qin Xiaoyao.

Qin Xiaoyao made a funny face back at him.

“Many thanks to Her Highness, and to the royal family’s generosity, on behalf of the Qin Family, I once again express our apologies and gratitude, wishing for the friendship between our family and the royal family to last forever!” Madam Qin smiled and bowed again, her demeanor matching Princess Aisha’s grace.

It’s hard to imagine she was the same person who just moments ago was sarcastically scolding Luo Yuefeng...

After greeting Madam Qin, Princess Aisha looked toward Bai Xiaosheng.

“Your Highness.” Bai Xiaosheng smiled and bowed.

Though he was not of noble birth nor trained rigorously in etiquette, with Red Lotus’s help, he naturally wasn’t lacking in manners.

Princess Aisha’s eyes showed a hint of surprise as she returned the greeting with solemn respect, then smiled and said, “Thank you for saving Charlie, neither I nor the royal family will forget your kindness!”

To Bai Xiaosheng, these words sounded merely like politeness.

Next to him, Qin Xiaoyao and little Charlie were just children and might not truly understand the weight of those words.

But Luo Yuefeng, Luo Danlun, and Madam Qin couldn’t help but gaze at Bai Xiaosheng, their eyes gleaming.

The royal family Princess Aisha belonged to was acknowledged as the most generous and gracious in Europe; earning their friendship was far more precious than diamonds or gold!

Luo Yuefeng glanced at Bai Xiaosheng in amazement, unable to suppress the thought, “Who would have expected him to save Prince Charlie, what fortune! With the royal family’s public gratitude, he’ll be an esteemed guest in this country from now on!”

Luo Danlun's gaze toward Bai Xiaosheng barely hid his envy and jealousy.

To warrant such open gratitude from a royal family known for their loyalty, was beyond what most could imagine!

Simply put, so long as he didn't break national laws or act excessively, a myriad of benefits awaited!

The Luo Family, though a super family with global business, ultimately were a business family, wishing for top-tier political backing.

While there have been interactions between the Luo Family and the royal family, they had never reached the level of earning their deep gratitude!

Even though the Luo Family had been established in London City for many years.

This was Bai Xiaosheng's first visit to London, and he gained the royal family's friendship!

Luo Danlun was practically consumed with envious jealousy.

Madam Qin also gazed at Bai Xiaosheng with glittering eyes.

In earlier times, the Qin Family had shared some ties with Princess Aisha's royal family, which had allowed their business endeavors here to flourish smoothly over the years.

Therefore, Madam Qin knew well what earning royal gratitude entailed.

Chapter 1743 - Bai Xiaosheng's Soaring Value (Part 2)

In this regard, Bai Xiaosheng truly stumbled upon a treasure.

"What a lucky child! In the future, our Qin Family must foster a good relationship with him." Madam Qin reaffirmed her resolve to befriend Bai Xiaosheng in her heart.

Princess Aisha stepped forward, took out an exquisite box from her small handbag, opened it, and carefully handed an item to Bai Xiaosheng, "This represents the sentiments of our royal family, please accept it."

Bai Xiaosheng saw that Princess Aisha was handing him a round shield-shaped golden badge, intricately carved and grandly designed.

"A Knight's Medal!" Luo Yuefeng couldn't help but exclaim softly from the side.

Madam Qin's eyes also slightly constricted involuntarily.

Verbal gratitude is just a gesture, but this medal is the most crucial!

However, since Princess Aisha openly expressed her gratitude to Bai Xiaosheng for saving Prince Charlie, presenting this medal was actually not surprising.

Bai Xiaosheng could tell the value of this item from the reactions of Luo Yuefeng and Madam Qin.

Yet, facing Princess Aisha's sincere gaze, Bai Xiaosheng did not overreact. He graciously and courteously stepped forward, and with both hands received it, "Thank you, Your Highness and the royal family, I humbly accept."

Facing Bai Xiaosheng's humility and courtesy, straightforwardness and honesty, Princess Aisha smiled with satisfaction.

Over there, Luo Danlun watched with longing, truly envious to death!

Charlie took this chance to come to Qin Xiaoyao's side, looked at Bai Xiaosheng and smiled, "How should I address you, sir?"

Bai Xiaosheng had not yet responded when Qin Xiaoyao couldn't help but say, "He is my brother Xiaosheng, I call him Xiaosheng-ge. I think you should call him that too."

Qin Xiaoyao's words instantly elicited quite a reaction from everyone.

"Xiaoyao, do not be rude! Prince Charlie and you are not the same, he has his way of addressing!" Madam Qin scolded.

"She's just a child speaking without restraint." Luo Yuefeng also laughed, smoothing things over with Princess Aisha, "Please don't mind the little girl's casual words!"

If Princess Aisha was displeased, not only would the granddaughter of an old friend be scolded, it might also affect the sentiments towards the Luo Family, so Luo Yuefeng actively mediated.

Even if Bai Xiaosheng saved Prince Charlie and the royal family is grateful, giving him a Knight's Medal, the form of address must still follow protocol.

Luo Danlun couldn't help but think, if Prince Charlie really called Bai Xiaosheng "brother" in public, wouldn't that be too exaggerated...

Charlie couldn't help but look to his mother.

Faced with the explanations and prevention from Luo Yuefeng and Madam Qin, Princess Aisha's smile deepened. She looked at Charlie gently and said, "It's fine, Charlie. In private, you can call him that."

With just one sentence from Princess Aisha, Luo Yuefeng, Madam Qin, and Luo Danlun were all taken aback.

This form of address carries a weight no less significant than the Knight's Medal!

Charlie immediately smiled, looked up at Bai Xiaosheng, and chirped, "Xiaosheng... brother."

Usually, he would address others as sir or ma'am and was not accustomed to such an intimate form of address.

However, he was very happy to call him that.

"Charlie, you were very brave that day." Bai Xiaosheng smiled, winked, and gave a thumbs-up.

Young Charlie, being praised, was even happier.

Princess Aisha, observing this, also smiled at Bai Xiaosheng.

Then she added a few more sentences, and it was these that truly astounded Luo Yuefeng and the others—

"So your name is Bai Xiaosheng." Princess Aisha smiled sweetly at Bai Xiaosheng, "Her Majesty the Queen, upon learning of this incident, requested that we must find you and asked us to convey a message to you—You saved her most beloved grandson! She is grateful to you! When I return, I will also convey your name to Her Majesty the Queen!"

These words left Luo Yuefeng and the others in a daze.

Even the Queen would know Bai Xiaosheng's name!

They were genuinely shocked.

"Please convey my greetings to Her Majesty the Queen." Bai Xiaosheng smiled courteously, "I am honored to have had the opportunity to help Prince Charlie."

Elegant, gentlemanly, calm and composed!

Princess Aisha gave Bai Xiaosheng a long look and nodded with a smile.

The poise that Bai Xiaosheng displayed far exceeded that of the prestigious Luo Danlun!

Moreover, his presence alongside Luo Yuefeng and Madam Qin further added to his uniqueness!

Princess Aisha held Bai Xiaosheng in high regard.

In reality, royal gratitude can be expressed in various manners and forms. If it was a commoner who saved young Charlie, it doesn't necessarily imply the awarding of a Knight's Medal.

Bestowing a large sum of money might be more beneficial for both parties.

From the moment she entered, Princess Aisha had been observing Bai Xiaosheng, and his demeanor and poise won her approval, leading to her offering him the Golden Knight Medal she carried.

After finishing these matters, Princess Aisha smiled at Luo Yuefeng, "I will head to the hall first. Among Mr. Luo's friends, there are some I am acquainted with; I shall go greet them."

"I'll accompany you!" Luo Yuefeng quickly offered.

"I've finished my matters here too, I'll go along with you." Madam Qin also smiled.

Princess Aisha did not decline but nodded.

"Actually, it's quite dull over there, why don't brother Xiaosheng and I wander in the front hall." Qin Xiaoyao mumbled.

Charlie was also quite keen on going, but he had to accompany his mother to meet the guests, so he suppressed his thoughts.

"How about this, I'll take brother Bai back to the front hall." Luo Danlun suddenly offered, "My grandfather and Madam Qin can accompany the princess and Prince Charlie to meet the guests to avoid any chaos if we all go together."

Chapter 1744: Bai Xiaosheng's Value Multiplied_3

Luo Danlun didn't want Bai Xiaosheng to go with Princess Aisha. Wouldn't that just let Bai Xiaosheng steal the spotlight in front of all the elders, overshadowing him?

"Well, it's better to avoid chaos. Besides, my old friend from the Wei Family just sent a gift, but didn't come in person, so it's not like you're missing out," Luo Yuefeng readily agreed, smiling as he asked Bai Xiaosheng, "Sheng, what do you think?"

Since the grandfather and grandson both said so, Bai Xiaosheng naturally smiled, "Then I won't go and add to the chaos."

The Luo Family made these arrangements, and Princess Aisha didn't express an opinion, just waited with a smile.

Madam Qin didn't have much to say either, just glanced at Luo Yuefeng and instructed Qin Xiaoyao, "Stay with your brother Xiaosheng, don't run off."

Qin Xiaoyao nodded quickly.

In the end, both sides split into two groups.

Luo Yuefeng and Madam Qin accompanied Princess Aisha and Prince Charlie to the main hall of the courtyard.

Luo Danlun took Bai Xiaosheng and Qin Xiaoyao back to the front hall, where Soruns was.

On the way, Luo Danlun chatted enthusiastically with Bai Xiaosheng, expressing his admiration for Bai Xiaosheng's favor with the royal family.

Bai Xiaosheng responded courteously, without any arrogance or pride.

Qin Xiaoyao couldn't help but take the golden medal from Bai Xiaosheng to play with, while Luo Danlun watched eagerly, pretending not to be envious.

When Luo Danlun led Bai Xiaosheng into the front hall, they immediately drew the attention of many guests.

Many people stepped forward, greeting Luo Danlun—the most favored young member of the Luo Family—and naturally gave Bai Xiaosheng, who was personally escorted by Luo Danlun, a second look, wondering who he was.

Someone pointed out that Bai Xiaosheng had come with Soruns, which made everyone look twice.

However, every guest in the hall was of considerable status, not as high as Soruns, but not too far off.

Curiosity arose among them but then subsided.

When Soruns smiled and approached, Luo Danlun exchanged a few words with him before hurriedly departing.

Soruns then took Bai Xiaosheng and the others back to the sofa area and had the Luo Family's servants bring Qin Xiaoyao some desserts and juice.

Qin Xiaoyao was very pleased with the treats and sat there enjoying them heartily.

Soruns spoke with Bai Xiaosheng.

“Sheng, when Luo Danlun sent for you, was it to discuss cooperation? How did the talks go?” Soruns couldn’t help but lower his voice and ask.

Bai Xiaosheng smiled and shrugged, “It’s a long story.”

Soruns assumed the cooperation terms hadn’t been agreed upon, so he laughed and reassured, “Take it slow. With your relationship with Luo Danlun, what’s difficult to discuss?”

He still believed that Bai Xiaosheng and Luo Danlun were friends.

Bai Xiaosheng didn’t bother to explain.

Just as Soruns was about to continue questioning, someone else came over to greet him, a person of equal standing to Soruns, with whom he seemed to have ongoing collaborations elsewhere, leading Soruns to momentarily pause his conversation with Bai Xiaosheng to discuss business with the newcomer.

Meanwhile, Luo Danlun hurried back.

Luo Yuefeng, having settled Princess Aisha, quietly called Luo Danlun to a side room.

The grandfather and grandson closed the door to discuss something.

“Really didn’t expect that Bai Xiaosheng’s luck would be so good!” Luo Yuefeng exclaimed, “Not only did he save Prince Charlie, but he also received the Golden Knight Medal from Princess Aisha, and even the Queen knows of him now!”

The more Luo Yuefeng spoke, the more Luo Danlun felt a stinging sense of inadequacy compared to Bai Xiaosheng’s fortune.

“He got all the good things, it’s really infuriating! Over at the Wei Family, his status will only rise higher! His position in Xuelian’s heart will be even harder to shake!” Luo Danlun was still upset over the matter, feeling exceedingly frustrated.

Luo Yuefeng glanced at his grandson, letting out a snort, “He has his fate, but you have a good lineage!”

“With the backing of our Luo Family’s business empire, even if he has those things, compared to you, there’s still a gap. Can’t you take it easy?”

These words provided Luo Danlun with a slight sense of relief.

“Grandfather, you’re right. Even though Bai Xiaosheng has those, there’s still a difference compared to me. I cannot be discouraged, must continue working hard, and eventually win over Xuelian!” Luo Danlun thus revitalized his spirit.

Only then did Luo Yuefeng nod in satisfaction, thoughtfully stroking his beard, “Looking at things now, Bai Xiaosheng indeed has cooperative value!”

This statement left Luo Danlun stunned.

He exclaimed in surprise, “Do you mean to renegotiate cooperation with Bai Xiaosheng? Wouldn’t that just add weight to him! Are you trying to sink me or help him!”

That last sentence clearly conveyed one meaning...

Facing Luo Danlun’s frustration and reluctance, Luo Yuefeng immediately rebuked, “You, such shortsightedness! Is that little girl from the Wei Family the only thing in your eyes? Such little ambition! The royal family, the royal family is in the mix! Bai Xiaosheng now has ties with the royal family, hence he has immense cooperation value!”

Luo Yuefeng commanded, “Go talk to Bai Xiaosheng, and if necessary, offer him some benefits, you must secure him for me!”

Chapter 1745: Because the Initiative Is in My Hands!

Luo Yuefeng finished speaking with Luo Danlun, seeing him still hesitant and with a look of uncertainty on his face, was surprised as he looked at him.

“What’s wrong, is there a problem?” Luo Yuefeng asked.

He thought his precious grandson hadn’t figured it out yet and was unwilling to talk to Bai Xiaosheng.

Luo Danlun smacked his lips and said, “Talking cooperation with Bai Xiaosheng is not a problem. But for our Luo family to take the initiative to seek him out, we’ve already given him enough face, so why do we still need to concede any terms to him...”

Hearing Luo Danlun’s words, Luo Yuefeng understood.

It turned out he was struggling with this issue.

Luo Yuefeng couldn’t help but sneer, stood up, and said to Luo Danlun meaningfully, “You, you’ve underestimated your peer!”

“He can act indifferent if the cooperation doesn’t work out, as if nothing happened, but he can also raise the stakes when we propose cooperation, striving for maximal benefits!”

“After all, the chips he’s holding now are completely different from what they were at the beginning!”

Luo Yuefeng patted his precious grandson on the shoulder, turned and left, muttering the last sentence, “For you to successfully negotiate cooperation with him, it’s also a kind of business practice for you!”

The last sentence from Luo Yuefeng clearly acknowledged that Bai Xiaosheng was stronger than his grandson Luo Danlun!

And much stronger!

Otherwise, it wouldn't be called practice!

Luo Danlun watched his grandfather's back in a daze, and upon hearing the last sentence, he felt a bit upset in his heart.

However, Luo Danlun also felt that he had no reason to refute it.

After all, what Bai Xiaosheng demonstrated was indeed much more impressive than himself.

What Luo Danlun couldn't see was that Luo Yuefeng, with his hands behind his back, left with a face full of emotion.

Whether it was becoming the executive president of the Greater China Region of Zhenbei Group at a young age, visiting the Wei family and winning the recognition and favor of Wei Tianhe and Wei Changzun, Yue Yingran couple, or even today's various performances in the face of Princess Aisha, the young man named Bai Xiaosheng showed an unparalleled aura that overshadowed his peers!

"Talents emerge in every generation, this kid, remarkable!" Luo Yuefeng sighed softly.

After Luo Yuefeng left, Luo Danlun sat there silently, indeed adjusting his mood before getting up to handle the task his grandfather had entrusted to him.

There are no eternal friends or enemies, only eternal interests!

This phrase is not only regarded as a guideline by politicians but is also the same for some business leaders.

On the road, Luo Danlun pondered this saying.

"Perhaps, my grandfather's intention is to use this to temper my character. He means that even if someone is an opponent in one aspect, there is still a possibility for cooperation in another aspect. And

not saying that I am inferior to Bai Xiaosheng!” Luo Danlun, following this famous saying, came up with a comforting thought for himself.

Thinking this way, he indeed felt much better.

As a result, Luo Danlun felt his steps becoming much lighter.

“However, if I personally go to the front hall to find him, it may attract attention, and make Bai Xiaosheng think our Luo family is eagerly seeking him out, instead boosting his arrogance!”

At this point, Luo Danlun’s pace slowed again, rubbing his chin, he thought to himself, “Furthermore, how does he know the specific terms of our collaboration with Soruns? Soruns is just an introducer for him, unlikely to be so generous to divulge business secrets. In that case, I can completely reach a cooperation with Bai Xiaosheng at terms much lower than Soruns’... without actually needing to concede too many terms!”

Thinking of this, Luo Danlun couldn’t help but feel excited, “In this way, if I manage to secure Bai Xiaosheng, my grandfather will certainly see me in a new light!”

Luo Danlun’s competitive spirit surged again at this moment.

Having made up his mind, Luo Danlun directly grabbed a passing Luo family servant and gave some instructions.

Afterward, he turned and left.

Luo Danlun probably couldn’t even dream that Soruns, in order to establish a deep “friendship” with Bai Xiaosheng, also out of certain ulterior motives, directly showed Bai Xiaosheng the most unlikely final draft of the contract...

Originally, Soruns would have told Luo Danlun to give Bai Xiaosheng the same treatment.

If it had been said like that, Luo Danlun might have been more cautious.

However, Soruns felt that Bai Xiaosheng and Luo Danlun knew each other and seemed to be friends, so he didn't bother to mention it...

This led to Luo Danlun not even thinking further and full of self-confidence...

Front Hall.

When Bai Xiaosheng returned, many people came to greet him; he politely and courteously chatted with them, without revealing his identity or intentions.

Some people recognized Qin Xiaoyao and came over to talk. The little girl didn't display as good a temperament as Bai Xiaosheng, often choosing to ignore or barely respond.

Even if Qin Xiaoyao is wise beyond her years, she is still a child, not fond of oily smiles and talks from middle-aged men with ulterior motives.

At this moment, a Luo family servant found Bai Xiaosheng, smiling broadly, speaking politely, "You must be Mr. Bai Xiaosheng. Our Mr. Danlun invites you over for a talk."

Bai Xiaosheng was slightly startled.

The nearby Qin Xiaoyao couldn't help but snort coldly, "What's Luo Danlun doing, tossing us back and forth like this? No way, no way! If he wants to see my Xiaosheng brother, let him come here himself!"

The Luo family servant, hearing Qin Xiaoyao's words, looked immediately troubled but knew that this little girl was hard to deal with.

He immediately smiled apologetically, with a bit of pleading in his voice, "Mr. Bai, you see... please don't make things difficult for a servant like me."

Chapter 1746 - Because the Initiative Is in My Hands! (Part 2)

Qin Xiaoyao wanted to say something more, but Bai Xiaosheng stopped her.

"Since Mr. Luo has invited us, let's go and have a look," Bai Xiaosheng said.

This time, Qin Xiaoyao had nothing to say and obediently followed Bai Xiaosheng to stand up.

The servant let out a breath of relief and couldn't help but take another look at Bai Xiaosheng, thinking to himself—

This gentleman is really something! He can even tame this little troublemaker so obediently, impressive, impressive!

Over at the Soruns, they were still chatting happily with others, so Bai Xiaosheng didn't want to interrupt. He called over a waiter from the front hall to pass on a message, and then quietly left with Qin Xiaoyao and the Luo Family servant.

They twisted and turned through the alleys until the three of them arrived at a quiet little courtyard.

From a distance, they saw that the main room of the courtyard was brightly lit, the door was open, but only Luo Danlun was waiting there.

The Luo Family servant stopped, glanced at Qin Xiaoyao, and couldn't help but smile cautiously, "Miss Qin, our Mr. Danlun said he wants to talk to Mr. Bai alone about some business matters, so... so, how about you go back to the old master's courtyard first?"

This was a clear hint for her to leave.

Qin Xiaoyao was instantly displeased and rolled her eyes.

"Ha, what's the matter, does Luo Danlun have something shady to discuss, and he's afraid of me being around?" The little girl put her hands on her hips and shouted.

The Luo Family servant didn't dare to provoke this little spitfire, so he couldn't help but look at Bai Xiaosheng.

Bai Xiaosheng smiled, bent down, and said to Qin Xiaoyao, "Xiao Yao, maybe you should go back and have a look. I'm worried about your friend—if he can't find you, it would be so boring for him. Consider it saving him from boredom."

Bai Xiaosheng was referring to Charlie.

Clearly, at an age of innocence and mischief, yet having to restrain personality because of identity.

Hearing Bai Xiaosheng's words, Qin Xiaoyao thought for a moment, nodded like a little adult, and sighed, "Actually, I think that guy is quite pitiful too. He can't say many things, can't do many things, so I always want to save him from the fire and water."

Next to her, the Luo Family servant couldn't help but roll his eyes secretly, though he didn't dare speak his mind—

The young fellow is a little prince, pitiful?

Little girl, is it the royal family's stature that's too low, or are you too whimsical...

Beside them, Bai Xiaosheng nodded seriously with Qin Xiaoyao, "I think exactly the same, but I can't help him, so it's all up to you!"

"Leave it to me!" Qin Xiaoyao patted her chest confidently, grinned, took on the role, bid farewell to Bai Xiaosheng, and dashed off like a puff of smoke.

Bai Xiaosheng watched Qin Xiaoyao dash away at full speed, and couldn't help but smile.

Next to him, the Luo Family servant looked at Bai Xiaosheng with an expression of utmost admiration, then softly reminded, "Mr. Bai, please!"

Bai Xiaosheng nodded to him and walked alone towards the main room.

Luo Danlun stood at the door with a smile, as if in welcome.

"What, Mr. Luo, you don't need to entertain guests?" As he approached, Bai Xiaosheng asked with a smile.

"Stealing some time from my busy schedule, I have some matters to discuss with you, please!" Luo Danlun laughed as he invited Bai Xiaosheng in.

After entering the room, the two of them sat down on either side of an Eight Immortals Table.

Luo Danlun personally poured a cup of tea for Bai Xiaosheng and said with a smile, "Dongting Biluochun, try it, brother Bai."

Bai Xiaosheng took a sip politely and praised, "Even in our country, this grade of tea is probably rare."

"It seems good tea requires someone who can appreciate it!" Luo Danlun's smile broadened.

Every year, the Luo Family spares no expense to buy the best tea leaves from Huaxia, but among those who visit—whether foreign guests or even Chinese—how many can recognize it as a rare variety?

The two continued chatting about this topic for another few minutes.

"Mr. Luo didn't invite me here just to drink fine tea, did he?" Bai Xiaosheng put down his teacup with a smile.

Luo Danlun chuckled, his face taking on a sincere expression, and said slowly, "Between us, brother Bai, there's really no animosity. It's just we both happened to like the same—goddess. But as the ancients said, 'The fair maiden, a gentleman shall pursue.' This isn't an irreconcilable conflict."

Bai Xiaosheng smiled but did not respond.

Luo Danlun continued, "We can absolutely be friends! This time, introduced by Soruns, you're visiting our Luo Family. Isn't that a good start? Although my grandfather just said not to cooperate with you, you mustn't take it to heart. The old man is aged; last time at the Wei Family, he couldn't back down gracefully, so this time he deliberately spoke out of anger, and I hope you can understand. Look, he even said later that all matters of cooperation should be left to me. This delegation of authority is actually a tacit permission, a permission for me to cooperate with you."

Bai Xiaosheng remained impassive, nodding slightly.

Luo Danlun, seeing the groundwork laid, smiled and said, "In any case, I sincerely want to be friends with you, of course, partly in consideration of Soruns' face, and also seeing the promising future of the Greater China Region—it's a pity not to cooperate. So, I thought of approaching you. Let's discuss cooperation again!"

These reasons are indeed "abundant."

But in Bai Xiaosheng's view, Luo Danlun didn't need to say so much.

The more he said, the more it seemed like he was deliberately finding excuses.

Bai Xiaosheng smiled meaningfully, "It's rare for Mr. Luo to be so earnest! Cooperating, great, of course, I'm willing to cooperate with the Luo Family!"

Luo Danlun was secretly pleased at these words.

This Bai Xiaosheng agreed so readily!

Grandfather previously mentioned offering favorable terms, but now it seems, is it even necessary!

"It's just not clear on what terms and ways the cooperation will unfold," Bai Xiaosheng asked with a smile.

All the pleasant words, after all, are just talk!

Chapter 1747: Because the Initiative Is in My Hands! (Part 3)

In the end, it is on the terms of cooperation where the real deal is revealed!

Luo Danlun stood up and took out a prepared framework for cooperation from a cabinet beside him. This was the initial version used during the negotiations with Soruns, without any preferential terms.

"Take a look at this first, just skim through it. We used this with Soruns," Luo Danlun said earnestly, then smiled, "But for cooperation with your side, I will add some special conditions."

Luo Danlun lowered his voice and said sincerely, "You must keep this confidential, do not tell Soruns, otherwise, it'll be tough for me."

If it had been someone else, they would have been touched by Luo Danlun's display of sincerity.

However, Bai Xiaosheng merely smiled slightly, nodded, and started flipping through the thick cooperation framework.

Luo Danlun couldn't help but watch him, a glimmer of light in his eyes.

"In a moment, I only need to yield a little profit, and see if you won't swiftly sign it!"

"This cooperation framework is so professionally done that even I need to consult with three or four financial experts to understand the profits resulting from each condition. Can you comprehend it!"

Luo Danlun thought that if Bai Xiaosheng showed interest, he would take advantage of the opportunity to nail him down!

Bai Xiaosheng flipped through nonchalantly, but found it funny in his heart.

With Red Lotus assisting, he naturally could calculate all the benefits and opportunities and risks in the cooperation terms. Even without seeing the Soruns' version, he knew what conditions suited his side, what conditions would maximize their benefit, and what conditions seemed to gain but actually lost...

Bai Xiaosheng had no problem understanding, quickly grasping everything, not to mention he had reviewed the Soruns' version before coming and had discussed all the details with Lin Weiwei and Lei Ying!

Seeing this version, Bai Xiaosheng wanted to laugh.

This Luo Danlun, does he take me for a fool!

Bai Xiaosheng couldn't help but smile internally while piecing the whole situation together—

Luo Yuefeng previously indeed did not wish to cooperate with me. If that's the case, then Luo Danlun would be even less willing.

However, now Luo Danlun actively seeks me out to talk about cooperation. This is probably not his own idea but Luo Yuefeng's.

Moreover, it seems that Luo Yuefeng has given him a mandate to successfully negotiate cooperation with me.

The reason is likely related to Princess Aisha and Prince Charlie. I received a Knight's Medal from the royal family, and the Queen knows about it...

Plus, from chatting with Xiao Yao, it's not difficult to find out that having royal favor means being a guest in this country, which would bring convenience and discounts in trade...

This is where my value lies!

...

Bai Xiaosheng composed himself, piecing everything together, and then put down the cooperation framework with a smile.

“So, what do you think, Brother Bai?” Luo Danlun pointed at the cooperation framework’s text and couldn’t help but smile at Bai Xiaosheng, saying, “Do you have any conditions you wish to propose, feel free to mention them!”

This was Luo Danlun’s strategy of retreating to advance, letting Bai Xiaosheng speak freely, did he dare make exorbitant demands?

Besides, letting Bai Xiaosheng speak freely did not mean consenting depended on his side.

“These conditions, I think are already quite good,” Bai Xiaosheng smiled and said.

Hearing this, Luo Danlun was delighted inwardly but also slightly contemptuous of Bai Xiaosheng —

Many of the contents, you probably don’t understand, right!

Luo Danlun was ready to strike while the iron was hot, to bring out his so-called “offers” and “sincerity” to fool Bai Xiaosheng.

Unexpectedly, before he could speak, Bai Xiaosheng continued, “But since Brother Luo wants me to propose conditions, how can I say nothing, it would seem too distant! So, I shall take the courtesy!”

This Bai Xiaosheng is really seizing the opportunity to suggest conditions!

Alright then, propose them!

Luo Danlun was stunned at first, then smiled, "Indeed, go ahead and tell me."

"It's not really an excessive condition," Bai Xiaosheng said with a smile, as he flipped through the cooperation framework from the beginning, pointing out specifics to Luo Danlun in a concise manner, no more than a sentence at most—

"Here, we want to increase our share by ten percent, and our implementation timeline should be postponed by half a year..."

"Here, due to policy reasons, we need modifications, roughly as follows..."

"Here, we also need adjustments based on the percentage changes in front..."

Bai Xiaosheng spoke continuously, not giving Luo Danlun any chance to interrupt, going on and on.

Initially, Luo Danlun listened with a smile, but after just a couple of sentences, his smile froze on his face. His expression grew increasingly grim, and his eyes gradually showed signs of anger and shock.

Is this called no excessive conditions?

Then he genuinely wanted to hear what Bai Xiaosheng considered excessive conditions!

It's unbelievable!

Bai Xiaosheng was practically pushing them to their acceptable limits, in proposing conditions!

This was simply outrageous!

Even higher than the offers they gave Soruns by much more!

This guy is crazy; how dare he negotiate terms like this!

By the end, Luo Danlun could no longer listen.

“What I mentioned is only a quarter of all the changes. I will report all the necessary changes to you afterward. If you agree, we can sign the contract immediately.”

Seeing Luo Danlun’s state, Bai Xiaosheng knew he was no longer willing to listen, so he smiled and closed the cooperation framework.

“I disagree!” Luo Danlun couldn’t hold back any longer, his face livid, slamming the table and shouting, “Bai Xiaosheng, how dare you propose such excessive conditions!”

In the face of Luo Danlun’s anger, Bai Xiaosheng remained calm, smiling, and told Luo Danlun word by word his reason—

“Because the one holding the initiative now is me!”

Chapter 1748: Schemes, Nothing but Schemes

Bai Xiaosheng demanded exorbitantly, pushing conditions to a point nearly unacceptable for Luo Danlun!

Luo Danlun’s face was grim as he looked at Bai Xiaosheng, his heart full of resentment and anger.

Indeed, his grandfather Luo Yuefeng had predicted this!

This person really takes advantage of the situation; once the cards flip, he becomes “insatiable”!

Looking at Bai Xiaosheng, who seemed at ease, and thinking about his earlier loss of control, Luo Yuefeng forcefully suppressed his instant fury and asked in a low voice, "Bai, you say the advantage is yours? Can you tell me what advantage you hold!"

Bai Xiaosheng smiled.

With one light remark, he again made Luo Danlun feel like he was about to explode.

"I have the power to collaborate with you or not!" Bai Xiaosheng said.

That remark nearly made Luo Danlun slam the table.

Get lost! My Luo Family won't cooperate with you!

Luo Danlun wished he could drive Bai Xiaosheng out.

Arrogant, truly too arrogant!

Clearly, you came to my Luo Family to negotiate the cooperation, and now it turned into whether to cooperate or not depending on your whims.

Who do you think you are!

You just saved Prince Charlie, got thanked by Princess Aisha, received the royal Knight's Medal, and might be remembered by the Queen...

With anger seething, Luo Danlun recalled these new bargaining chips Bai Xiaosheng acquired, and his rage suddenly subsided, being suppressed again.

Kicking Bai Xiaosheng out would be easy, but continuing negotiations with him is difficult.

His grandfather also mentioned this being a business experience for him!

Recalling this, Luo Danlun clenched his fist, his nails piercing the flesh, calming himself down.

This negotiation is also a contest; how can I lose my cool first and break it off without self-restraint? Wouldn't that mean I've truly lost to him!

Thinking about being outdone by Bai Xiaosheng, Luo Danlun gritted his teeth to suppress the urge to explode.

Resisting twice from the brink of explosion, Bai Xiaosheng couldn't help but admire Luo Danlun.

Truly worthy of being a scion of a prominent family; this self-control is impressive! Bai Xiaosheng silently praised.

"Honest words speak no hidden truths. Yes, cooperating with you, Bai, is beneficial for my Luo Family, but it's not essential!"

Luo Danlun calmed himself and said coldly.

"Bai, you know your value, but don't overestimate your worth! And don't overestimate my Luo Family's tolerance for you!"

"Simply put, you are valuable, but if your asking price exceeds or equals your worth, making our gains nonexistent, why should we waste time on this!"

Luo Danlun plainly stated.

He seemed to have an epiphany, regaining his rationality, intending to be direct and clarify his bottom line.

At this moment, the eloquence and intellect drilled by Luo Yuefeng exploded from Luo Danlun.

Bai Xiaosheng nodded.

He showed understanding of Luo Danlun's words and smiled, "Mr. Luo, don't be too excited. Look, business negotiations are about you offer and I offer, you press and I raise, finding a point of mutual benefit. We can discuss slowly."

Bai Xiaosheng's balance kept Luo Danlun from snapping.

"Fine. Let's talk!" Luo Danlun leaned forward, gazing into Bai Xiaosheng's eyes, affirming, "Based on what you said, I've roughly calculated the extent of your full demands. I can tell you, we can only agree to thirty percent of your demands, no more!"

Luo Danlun made a gesture of drawing the line, aiming to thwart Bai Xiaosheng's exorbitant demands.

Before Bai Xiaosheng could speak, Luo Danlun earnestly added, "Bai, since I've dealt with family affairs, you might be the first to visit us with a threatening posture and force our Luo Family to make business concessions. You've seen my sincerity and patience; I hope you'll take the opportunity to yield!"

Luo Danlun's voice was ghostly cold, filled with threats, chilling the room's atmosphere.

Bai Xiaosheng looked into Luo Danlun's eyes and smiled.

No matter how stern Luo Danlun was, he couldn't escape Bai Xiaosheng's gaze, as Bai Xiaosheng could read his subtle expressions and know if he'd truly reached his limit.

"Thirty percent of the conditions leave our Greater China Region at a loss, and we will have to rush a lot of things, leaving many hidden dangers. Please understand that." Bai Xiaosheng smiled and said, "Thirty percent? Then, we'd rather do things independently here. Anyway, my relations with the royal family are good, and rallying related enterprises could achieve something, though it might conflict with Luo Family's business."

Casually, Bai Xiaosheng seemed to counter-threat.

“We have a saying in Huaxia, ‘A mighty dragon cannot suppress a local snake!’ With my Luo Family’s power in Europe, trying to infringe on our interests here might be unwise! Perhaps, it is seeking one’s own demise!” Luo Danlun arrogantly said.

As a descendant of the Luo Family, he has confidence and pride.

Given connections and resources, how could an outsider like Bai Xiaosheng compete against the colossal advantage that is the Luo Family!

Bai Xiaosheng surprisingly appeared thoughtful about Luo Danlun’s words.

Then, Bai Xiaosheng nodded, smiling, “Indeed, even if I mobilize all the Greater China Region’s enterprises to contend with the Luo Family, it would still be a foolish dream! After all, the Luo Family ranks right below our Zhenbei Group as a financial aristocracy!”

Chapter 1749: Schemes, Nothing but Schemes (Part 2)

Bai Xiaosheng’s meaning seemed to be “yielding”.

Luo Danlun first sneered, then felt something was off.

This Bai Xiaosheng isn’t someone who “yields”!

He knew the Luo family wasn’t to be trifled with, yet dared to think of competing, and now he’s saying this? Could there be an issue!

Luo Danlun squinted his eyes slightly, looking at Bai Xiaosheng.

Bai Xiaosheng, unhurriedly, continued speaking to himself, "Although we are outsiders, the European division managed by Soruns is part of this area, and if I team up with him to make great strides here, since we're part of the same group, do you think there's potential? Would Soruns be happy about it?"

Upon hearing Bai Xiaosheng say this, Luo Danlun's gaze suddenly turned sharp.

Bai Xiaosheng and Soruns both belong to the large framework of the Zhenbei Group; collaboration might not be impossible!

"If I report to the group, I wonder if the top management would be interested in this area." Bai Xiaosheng muttered, "Although they might not openly intervene, tacit consent is possible, huh."

"Are you planning to launch a business war against our Luo family!" Luo Danlun finally couldn't hold back, slapped the table, and roared ferociously.

Who is he threatening! Even if the Zhenbei Group started a business war, they wouldn't be afraid!

Bai Xiaosheng smiled, raising his hand and pressing in the air, comforting and saying, "Don't get excited, Mr. Luo. Aren't we discussing cooperation right now? I'm just saying, it doesn't mean I'd really do it. Besides, our Luo family is so powerful, how could I really do that? Fighting leads to mutual defeat, cooperation leads to mutual win."

Luo Danlun's face was dark, and he snorted coldly.

Bai Xiaosheng continued smiling, "My previous way of saying it may not have been appropriate. In our cooperation talks, isn't it common practice to start high and negotiate down? But a thirty percent condition, really doesn't work. How about I lower it by twenty percent, leaving eighty percent demands; what do you think?"

Bai Xiaosheng's apologetic demeanor extinguished some of Luo Danlun's anger.

“Discussing terms, we should talk well, openly and honestly, and emphasize sincerity! You can’t just threaten people at the drop of a hat, can you!” Luo Danlun sat down, trying to regain some face with a couple of words.

“Mr. Luo’s criticism is justified.” Bai Xiaosheng said with a smile.

He was just using the possibility of a business war as a bargaining chip, applying psychological tactics on Luo Danlun.

Luo Danlun naturally did not agree with Bai Xiaosheng’s newly proposed terms either, “Only lowering by twenty percent, even then it’s impossible! This kind of cooperation is basically our Luo family supporting the Zhenbei Group’s enterprises in the Greater China Region, and we also have plenty of mouths to feed, no way, no way. How about I add one more percent! According to you, we will accept the forty percent condition!”

“Oh no!” Bai Xiaosheng chuckled, poured a cup of tea for Luo Danlun, and handed it over.

“Currently, we are in a period of reform over there, and as the Executive President of the Greater China Region, performance is already an issue for me, and I’m eager to report back to headquarters; otherwise, my position would be at stake. Would our cooperation between the Luo family and the Greater China Region have any meaning?”

Bai Xiaosheng smiled, “As per my proposal, a seventy percent condition would lead to mutual win in cooperation. We will join forces for the long term, strengthening the Luo family’s position in the West and opening up the Eastern market. Moreover, for your other businesses in the future, we will go all out to cooperate with you, how about it!”

Seeing Bai Xiaosheng “yielding”, and what he said being in Luo family’s long-term interest, Luo Danlun relaxed a bit and spoke, “Then fifty percent...”

“Sixty percent! Let’s settle on that!” Bai Xiaosheng interrupted decisively, once again lowering the terms.

Luo Danlun couldn’t help but recall the demands Bai Xiaosheng mentioned.

According to Bai Xiaosheng's explanations, those he mentioned were just a quarter of all the changes; extending that logic, a sixty percent condition was still acceptable.

Seeing Luo Danlun silent, seemingly in agreement, Bai Xiaosheng smiled and filled his tea, also picked up his teacup, "Thank you for your support, Mr. Luo, this is a win-win point, I'll toast with tea instead of wine, wishing our cooperation be pleasant!"

Luo Danlun looked at Bai Xiaosheng, reluctantly raised his tea cup to clink it, the two finished it in one go.

Luo Danlun put down his cup, and said, "This matter, I have to report back to my grandfather, ultimately he will make the decision."

In response, Bai Xiaosheng had no objection, smiling and saying, "No problem. Such good news should be informed to the elder."

Luo Danlun put down his tea cup, stood up, and said, "Bai, please rest here now, I'll be right back!"

Bai Xiaosheng nodded immediately, watching Luo Danlun leave.

Once the other's back was no longer visible, Bai Xiaosheng, with a smile and hiding it behind tea sipping, murmured to himself, "Luo Danlun, turned out not to be an incompetent spendthrift! But I'm also clever enough, doubled the terms temporarily. Sixty percent, huh? It's even one percent more than the original set plan!"

Bai Xiaosheng, Lin Weiwei, Lei Ying, discussed and pre-set various terms earlier, which summed up to Bai Xiaosheng's mentioned fifty percent benefit.

And as for the version from Soruns's side, converting it, the benefit given by the Luo family was not even fifty percent!

Whether pushing or yielding earlier, Bai Xiaosheng was just basing it on Luo Danlun's microexpressions, adjusting interactions to disorient Luo Danlun's emotions, trapping him in Bai Xiaosheng's rhythm to gain more benefits.

Now, with Luo Danlun gone, Bai Xiaosheng set down his tea cup, closed his eyes slightly, and roughly sorted out the cooperation situation in his mind.

With the assistance of Red Lotus, Bai Xiaosheng outlined a clear timeline and tasks to be done in his mind.

Regarding Luo Danlun reporting to Luo Yuefeng, Bai Xiaosheng wasn't worried at all.

Even if Luo Yuefeng came personally, he was confident in pressing the terms down to fifty percent, which was still profitable and more than Soruns's propositions!

Chapter 1750: Schemes, Nothing but Schemes_3

More than ten minutes later, Bai Xiaosheng opened his eyes.

It wasn't because he had finished thinking about everything, but because the sound of an incoming call startled him out of his thoughts.

"Soruns, huh." Bai Xiaosheng glanced at the caller ID and then answered the call.

"Sheng, why did you leave again?" On the phone, Soruns said, "Are you still discussing cooperation with Dan Lun? Is it done? The banquet is about to start."

"Almost, Mr. Luo had something to attend to and left temporarily. Once he returns, I think we'll be almost done," Bai Xiaosheng replied.

Knowing that Luo Danlun wasn't by Bai Xiaosheng's side, Soruns seemed to think he could say more, and he tentatively laughed, "How's the cooperation going? Why did they call you over multiple times for discussion? Dan Lun is so proactive, I haven't seen this when discussing with him."

Bai Xiaosheng also laughed, "Proactive? We're both focused on cooperation."

The more casually Bai Xiaosheng spoke, the more Soruns felt that Luo Danlun and his relationship was not ordinary.

"Also, Mr. Luo said it himself, he's giving me a big discount because of you. Moreover, the Luo Family is willing to talk more only because of the face of our Zhenbei Group," Bai Xiaosheng explained.

"Alright, you guys continue your discussion. I'll save you a seat here." Soruns laughed on the phone.

Bai Xiaosheng naturally expressed his gratitude.

They exchanged a few words before hanging up the call.

Bai Xiaosheng looked at his phone and couldn't help but smile.

If Soruns knew under what terms he signed, his jaw would probably drop.

While Bai Xiaosheng was on the call, over in the side parlor, Luo Danlun and Luo Yuefeng were discussing the cooperation with Bai Xiaosheng.

After Luo Danlun explained in detail the situation he discussed with Bai Xiaosheng, Luo Yuefeng first pondered, then lightly snorted with a cold smile and uttered three words, "Good boy!"

Luo Danlun naturally didn't think those three words were sincere praise from his grandfather Luo Yuefeng, nor did he think they were complimenting himself.

At this moment, Luo Danlun even felt a bit ashamed, thinking he had failed his grandfather's expectations.

With sixty percent of Bai Xiaosheng's terms agreed upon, the Luo Family couldn't say they were losing out, but Bai Xiaosheng was definitely the one making a big profit.

"Dan Lun, are you feeling a bit frustrated?" Luo Yuefeng glanced at his grandson beside him, seemingly understanding his thoughts, and softly asked.

Luo Danlun hurriedly said, "Grandfather, I haven't agreed to collaborate under those terms with Bai Xiaosheng. If you think it's inappropriate, I'll go discuss with him again!"

Luo Yuefeng waved his hand and said calmly, "Let's go with his terms. This way, our Luo Family isn't really losing; it's a small profit. Let him have some benefits, it's alright; as he said, there's a long road ahead."

After hearing Luo Yuefeng's words, Luo Danlun naturally nodded immediately.

"The time is almost here, the banquet is about to start. Go finalize the follow-up process with Bai Xiaosheng, then greet the guests," Luo Yuefeng said.

Luo Danlun quickly nodded.

The banquet was today's main event.

Following his grandfather's instructions, Luo Danlun was about to leave when Luo Yuefeng suddenly said, "Do you believe that Bai Xiaosheng probably already knows the general content of our cooperation with Soruns? Moreover, he had made prior assumptions; his cooperation standard in mind is lower than the terms we agreed upon—at least a ten percent drop! As for what he said... Haha, it's all a setup!"

Luo Danlun looked at his grandfather in astonishment.

After speaking, Luo Yuefeng turned and left, leaving only a sentence floating back, "But it doesn't matter... there's a long road ahead!"

Luo Danlun's eyes were complex as he watched his grandfather leave, then he left as well.

Over there, Bai Xiaosheng put down the phone, took a sip of tea, and saw Luo Danlun returning.

Bai Xiaosheng immediately stood up with a smile to greet him.

The look in Luo Danlun's eyes was complex, though the outcome in his heart could not escape Bai Xiaosheng's attention.

This matter is settled! Bai Xiaosheng thought to himself, feeling extremely happy.

Under Bai Xiaosheng's expectation, Luo Danlun finally relayed his grandfather's opinion on the cooperation this time, basically saying that the Luo Family is willing to yield for mutual cooperation in the future.

Bai Xiaosheng also smiled and expressed his gratitude to the Luo Family and thanked Luo Danlun for facilitating the cooperation.

Subsequently, the two agreed on future communication methods as well as formal signing and other matters.

"Though we are only verbally establishing cooperation now, our Luo Family stands firm in the business world based on integrity, so you don't need to worry about any changes!" After concluding the conversation, Luo Danlun didn't forget to add.

It was a matter of preserving dignity, and he left a sentence that the Luo Family was proud of.

"I absolutely believe that, after all, the Luo Family stands shoulder to shoulder with the Qin Family and the Wei Family, at a level with our Zhenbei Group!" Bai Xiaosheng praised with a smile.

This was also a way to place the Luo Family highly, making Luo Danlun feel better.

Since everything was agreed upon, no matter how frustrated Luo Danlun was, he didn't want to overthink it. He smiled generously, "The banquet is about to start, let me escort you back to the main hall, and greet the guests there as well."

Bai Xiaosheng naturally nodded.

The two immediately set off to the main hall, where the banquet was already set up when they arrived.

At the table where Soruns was seated, there was a seat saved for Bai Xiaosheng beside Soruns.

Bai Xiaosheng and Luo Danlun appearing together again attracted much attention from the crowd.

Afterwards, Bai Xiaosheng took his seat, while Luo Danlun was busy greeting the various guests.

This banquet was more about socializing than just eating; for all these big figures, getting acquainted and communicating was the main point.

Soruns introduced Bai Xiaosheng to several important figures, all leaders in their respective industries, business magnates.

Those who originally thought to get to know Bai Xiaosheng found it difficult to approach him hastily without proper standing.

This birthday banquet reached its climax shortly after when Luo Yuefeng personally arrived.

Everyone raised their glasses and stood up to celebrate Luo Yuefeng's birthday.

Luo Yuefeng, with a beaming smile, greeted the guests but didn't show any particular interest in Bai Xiaosheng and Soruns's table.

After Luo Yuefeng left, the banquet returned to the flow of toasting and enjoying the feast.

After eating and drinking, the banquet ended as many big figures left, Bai Xiaosheng and Soruns being no exception.

In the car on the way back, Soruns couldn't help but finally ask Bai Xiaosheng about the cooperation matter.

After all, Bai Xiaosheng left twice to talk with Luo Danlun, and when he returned, he had a joyful smile on his face.

In Soruns's view, Bai Xiaosheng must have achieved something.

To this, Bai Xiaosheng only replied with a smile, saying four words, "Beyond my expectations!"